



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

May 22, 2018

David Ward  
SBW Constructors LLC  
107 Terry Lane  
Cottontown, TN 37048

Re: **RFQ # 1033838, Construction Project for Warren Place Subdivision & Nashville Commons Skyline**

Dear Mr. Ward:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1033838 for Construction Project for Warren Place Subdivision & Nashville Commons Skyline. This letter hereby notifies you of Metro's intent to award to SBW Constructors LLC, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at [christina.alexander@nashville.gov](mailto:christina.alexander@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at 615-862-6638 or at [jeremy.frye@nashville.gov](mailto:jeremy.frye@nashville.gov).

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File  
Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Enter Solicitation Title & Number Below						
Construction Project for Warren Place Subdivision; RFQ #1033838	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	15.0%	20.00%	80.00%	\$ 55,803.00	\$ 66,963.60	\$ 55,803.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
SBW Constructors LLC	\$ 55,803.00	\$55,803.00	\$ 8,370.45	\$ 44,642.40	\$ 11,160.60	Awarded
Middle Tennessee Infrastructure Inc	\$ 61,334.00	\$61,334.00	\$ 9,200.10	\$ 49,067.20	\$ 12,266.80	Evaluated
Jerry B Young Construction Inc	\$ 70,498.37	\$70,498.37	\$ 10,574.76	\$0	\$70,498	Exceeds MACP
TPM Inc	\$ 99,995.00	\$15,000.00	\$14,999	\$0	\$99,995	Exceeds MACP

## BAO Small Business Assessment Sheet

<b>BAO Specialist:</b> Jeremy Frye
<b>Contract Specialist:</b> Christian Alexander
<b>Date:</b> 05/01/2018

<b>Department Name:</b> MWS Stormwater
<b>RFP/ITB Number:</b> 1033838

**Project Name:** Warren Place Subdivision (15% SBE/SDV Requirement)

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
SBW Constructors, LLC	\$ 55,803.00	\$ 55,803.00	No	100%	The prime an approved SBE, propose to use self-perform 100% of work. Did not propose any SBE/SDV subcontractors.
	\$ -	\$ -			
	\$ -	\$ -			
	\$ -	\$ -			
	\$ -	\$ -			

**Column Headings**  
 Shaded cells in columns E and G are formula driven and should not be changed  
 White cells with text are fields that you can edit.  
 Gray cells with bold text contain formulas that can not be changed.

## PNP Compliance Results Form

Department Name: MWS Stormwater RFP/ITB Number: 1033838 Procurement Name: Warren Place Sudivision		
Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
SBW Constructors, LLC	Yes	SBW Constructors, LLC successfully completed GFE outreach to three certified MWBEs: BAC Paving (WBE), JR Construction (MBE), and Freeman Trucking (MBE) were all were declinded due to no response.

\*Denotes Contractor with whom follow up was required  
 Date :05/01/2018  
 Metro Buyer: Christina Alexander  
 BAO Rep:Jeremy Frye

Enter Solicitation Title & Number Below						
Construction Project for Nashville Commons Skyline; RFQ #1033838	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	15.0%	20.00%	80.00%	\$ 53,143.08	\$ 63,771.70	\$ 53,143.08
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
SBW Constructors LLC	\$ 53,143.08	\$53,143.08	\$ 7,971.46	\$ 42,514.46	\$ 10,628.62	Awarded
Middle Tennessee Infrastructure Inc	\$ 53,534.50	\$53,534.50	\$ 8,030.18	\$ 42,827.60	\$ 10,706.90	Evaluated
TPM Inc	\$ 120,000.00	\$18,000.00	\$18,000	\$0	\$120,000	Exceeds MACP

## BAO Small Business Assessment Sheet

<b>BAO Specialist:</b> Jeremy Frye
<b>Contract Specialist:</b> Christian Alexander
<b>Date:</b> 05/01/2018

<b>Department Name:</b> MWS Stormwater
<b>RFP/ITB Number:</b> 1033838

<b>Project Name:</b> Nashville Commons at Skyline (15% SBE/SDV Requirement)					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
SBW Constructors, LLC	\$ 53,143.08	\$ 53,143.08	Yes	100%	The prime an approved SBE, propose to use self-perform 82% of work. Propose to use BAC Paving (\$10,475) 18%.
	\$ -	\$ -			
	\$ -	\$ -			
	\$ -	\$ -			
	\$ -	\$ -			

**Column Headings**

Shaded cells in columns E and G are formula driven and should not be changed

White cells with text are fields that you can edit.

**Gray cells with bold text contain formulas that can not be changed.**

## PNP Compliance Results Form

<b>Department Name: MWS Stormwater</b> <b>RFP/ITB Number: 1033838</b> <b>Procurement Name: Nashville Commons at Skyline</b>		
<b>Primary Contractor</b>	<b>PNP Compliant (Yes/No)</b>	<b>Determination Comments/% of Participation Proposed or Bid</b>
SBW Constructors, LLC	Yes	SBW Constructors, LLC successfully completed GFE outreach to three certified MWBEs: BAC Paving (WBE) 18% accepted. JR Construction (MBE), and Freeman Trucking (MBE) were both declined due to no response.

\*Denotes Contractor with whom follow up was required  
 Date :05/01/2018  
 Metro Buyer: Christina Alexander  
 BAO Rep:Jeremy Frye