



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

June 13, 2018

Janet Shands
Mutual Contractors LLC
1001 14th Avenue South
Nashville, TN 37212

Re: **RFQ # 1033878, Mansker Creek Park**

Dear Ms. Shands:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1033878 for Mansker Creek Park. This letter hereby notifies you of Metro's intent to award to Mutual Contractors LLC, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at christina.alexander@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at 615-862-6638 or at jeremy.frye@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Enter Solicitation Title & Number Below

Mansker Creek Park (Goodlettsville); RFQ# 1033878

Offeror's Name	Bids	RFP Cost Points
Mutual Contractors LLC	\$1,083,992.00	35.00
Jarrett Builders Inc	\$1,139,125.00	33.31
Dowdle Construction Group LLC	\$1,214,249.05	31.25

RFQ #1033878 - Mansker Creek Park

Evaluation Team Score Sheet

Offeror	Mutual Contractors LLC	Jarrett Builders Inc	Dowdle Construction Group LLC
Contract Acceptance Yes/No	Yes	Yes	Yes
Cost Criteria (35)	35.00	33.31	31.25
Firm & Team Qualifications (20)	18.00	16.00	17.00
Reference Projects (15)	12.00	15.00	11.00
Project Approach/Methodology (30)	30.00	30.00	20.00
Total Evaluation Scores	95.00	94.31	79.25

Evaluation Comments

Mutual Contractors LLC

Strengths

Firm provided detailed subcontractor information. Firm provided resumes for key team members. Firm provided detailed organizational chart. Firm provided detailed schedule identifying the total number of calendar days from Notice to Proceed to Final Completion, that was within an acceptable timeframe. Firm provided a detailed workload for past 3 years to current day, demonstrating availability to complete scope of work for this solicitation. Firm has no claims or lawsuits. Firm provided detailed contact information for reference projects. Firm provided a detailed narrative of project understanding for scope of work for this solicitation.

Weaknesses

Firm lacked details on provided safety plan response. Firm was over budget and over proposed time, on all 3 reference projects provided. Firm provided minimal playground specific installation for all 3 reference projects provided.

Jarrett Builders Inc

Strengths

Firm provided a detailed narrative of project understanding of scope of work for this solicitation. Firm provided detailed schedule identifying the total number of calendar days from Notice to Proceed to Final Completion, that was within an acceptable timeframe. Firm provided detailed contact information for reference projects. Firm has no lawsuits or judgements. Firm provided a detailed safety protocol plan. Firm's 3 reference projects provided were of similar size, scope and complexity. Firm's 3 reference projects were all on time and under budget.

Weaknesses

Firm acknowledged 4 injury claims. Firm failed to provide all key team member resumes for this solicitation. Firm did not provide subcontract(s) information.

Dowdle Constructions Group LLC

Strengths

Firm provided detailed organizational chart. Firm provided resumes for key team members. Firm provided a detailed safety plan. Firm provided detailed workload for both the firm and subcontractor. Firm has no claims, judgements or lawsuits. Firm provided detailed contact information for references projects.

Weaknesses

Firm acknowledged 4 injury claims for proposed subcontractor. Firm went over budget and proposed time on all 3 reference projects. Firm's proposed completion time for this solicitation was too long and lacked timeline details. Firm provided minimal playground specific installation for all 3 reference projects provided. Firm did not provide a detailed narrative of understanding for scope of work for this solicitation.

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye
Contract Specialist: Christina Alexander
Date: 05/30/2018

Department Name: Park
RFP/ITB Number: 1033878

Project Name: Mansker Creek Park (Goodlettsville)					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Mutual Contractors LLC	\$ 1,083,992.00	\$ 889,992.00	Yes	82%	The prime an approved SBE, propose to self-perform 34% of work. Propose to use Mid TN Infrastructure \$304,000/ 28% , Bac Paving 98,000/9% , and Custom Recreation In \$110,000/10%
	\$ -	\$ -			
	\$ -	\$ -			
	\$ -	\$ -			
	\$ -	\$ -			

Column Headings

Shaded cells in columns E and G are formula driven and should not be changed

White cells with text are fields that you can edit.

Gray cells with bold text contain formulas that can not be changed.

PNP Compliance Results Form

Department Name: Parks RFP/ITB Number: 1033878 Procurement Name: Construction Services for Mansker Creek Park		
Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Mutual Contractors, LLC	Yes	Mutual Contractors, LLC successfully completed GFE outreach to three certified MWBEs: Beard Property Maintenance \$22,000/2% (MBE), BAC Paving Co. \$98,000/9% (WBE) and Jarvis Signs Co. \$8,000/.74% (WBE) were all accepted.

*Denotes Contractor with whom follow up was required
 Date :05/30/2018
 Metro Buyer: Christina Alexander
 BAO Rep:Jeremy Frye