



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

August 10, 2018

Danielle Newton
Norit Americas Inc.
3200 University Ave
Marshall, Harrison, TX 75671
Re: **RFQ # 1033941, Powdered Activated Carbon**

Dear Ms. Newton:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1033941 for Powdered Activated Carbon. This letter hereby notifies you of Metro's intent to award to Norit Americas Inc., contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at Jerval.Watson@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Matt Taylor by email at Matthew.Taylor@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

**RFQ# 1033941 - Powdered Activated Carbon
Evaluation Team/Review Board Score Sheet**

Offeror	Standard Purification	Norit Americas Inc	CarbPure Technologies, LLC	Chemrite, Inc	Calgon Carbon Corporation	Hawkins, Inc	Aulick Chemical Solutions, Inc
Contract Acceptance	YES	YES	YES	YES	YES	YES	Contract Exception
Cost Criteria (35 Points)	28.00	26.24	23.78	22.04	21.79	19.50	16.67
Product Performance Testing (65 Points)	56.00	65.00	59.00	5.00	63.00	64.00	42.00
Total Evaluation Scores (Maximum Points 100)	84.00	91.24	82.78	27.04	84.79	83.50	58.67

Evaluation Comments

Standard Purification (Points 84.00)

Strengths

Provided a sample of powered activated carbon, product name Watercarb 800 and Watercarb 1000 to Metro Water services for testing.

Weaknesses

The average percentage removal of both Geosmin and MIB iodine number 1000 mg/g was 73.8% and less than the highest removal percentage. The average percentage removal of both Geosmin and MIB Iodine range 800-950 mg/g was 35.4% and less than the highest removal percentage.

Norit Americas Inc (Points 91.24)

Strengths

Provided a sample of powered activated carbon, product name Hydrodarco LD DXE 800 and Hydrodarco LD 1000 to Metro Water services for testing. Submitted the highest average percentage removal of both Geosmin and MIB iodine 1000 mg/g at 81.5%. And submitted the highest average percentage removal of both Geosmin and MIB Iodine range 800-950 mg/g at 75.2%.

Weaknesses

NA.

CarbPure Technologies, LLC (Points 82.78)

Strengths

Provided a sample of powered activated carbon, product name CarbPure 800 RA and CarbPure 1000 RA to Metro Water services for testing.

Weaknesses

The average percentage removal of both Geosmin and MIB iodine 1000 was 76.7% and less than the highest removal percentage. The average percentage removal of both Geosmin and MIB Iodine range 800-950 mg/g was 45.5% and less than the highest removal percentage.

Chemrite, Inc (Points 27.04)

Strengths

Provided a sample of powered activated carbon, product name PA Carb Plus 900 to Metro Water services for testing.

Weaknesses

The average percentage removal of both Geosmin and MIB iodine 900 was 6.0% and less than the highest removal percentage. Did not submit a powered activated carbon iodine number 1000 mg/g for testing.

Calgon Carbon Corporation (Points 84.79)

Strengths

Provided a sample of powered activated carbon, product name Calgon WPH 800 and Calgon WPH 1000 to Metro Water services for testing.

Weaknesses

The average percentage removal of both Geosmin and MIB iodine 1000 was 80.9% and less than the highest removal percentage. The average percentage removal of both Geosmin and MIB Iodine range 800-950 mg/g was 52.0% and less than the highest removal percentage.

Hawkins, Inc (Points 83.50)

Strengths

Provided a sample of powered activated carbon, product name Oxpure AQM 325-9 (973), Oxpure AQM 325-10 (1045), and Oxpure AQM 325-10 (900) to Metro Water services for testing.

Weaknesses

The average percentage removal of both Geosmin and MIB iodine 973 was 81.2% and less than the highest removal percentage. The average percentage removal of both Geosmin and MIB iodine 1045 was 80.8% and less than the highest removal percentage. The average percentage removal of both Geosmin and MIB iodine 900 was 75.1% and less than the highest removal percentage.

Aulick Chemical Solutions, Inc (Points 58.67)

Strengths

Provided a sample of powered activated carbon, product name Jacobi 39 (900) to Metro Water services for testing.

Weaknesses

The average percentage removal of both Geosmin and MIB iodine 1000 was 58.3% and less than the highest removal percentage. Did not submit a powered activated carbon iodine number 1000 mg/g for testing.

Solicitation Title & Number	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Powdered Activated Carbon; RFQ# 1033941	28	7	35

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Standard Purification	\$10,822,780.41	\$0.00	28.00	0.00	28.00
Norit Americas Inc	\$11,550,000.00	\$0.00	26.24	0.00	26.24
CarbPure Technologies, LLC	\$12,741,925.94	\$0.00	23.78	0.00	23.78
Chemrite, Inc	\$13,750,661.75	\$0.00	22.04	0.00	22.04
Calgon Carbon Corporation	\$13,909,935.82	\$0.00	21.79	0.00	21.79
Hawkins, Inc	\$15,538,104.16	\$0.00	19.50	0.00	19.50
Aulick Chemical Solutions, Inc	\$18,178,759.32	\$0.00	16.67	0.00	16.67

From: [Watson, Jerval \(Finance - Contract Compliance\)](#)
To: [Taylor, Matthew \(Finance - Purchasing\)](#)
Subject: RE: BAO Compliance Review Request for RFQ# 1033941 Powdered Activated Carbon
Date: Tuesday, July 31, 2018 9:39:40 AM
Attachments: [image001.png](#)
[image002.png](#)

Good Morning Matthew –

I have reviewed the bid for RFQ# 1033941 Powder activation Carbon and I have confirmed that the bidders, have no SBE participation on this solicitation.

Please let me know if you need anything additional. – JW

Best,

Jerval Watson
Business Development Officer
Department of Finance
Office of Minority and Women Business Assistance (BAO)
Metropolitan Nashville Davidson County Government
730 2nd Avenue South, 1st Floor; PO Box 196300
Nashville, TN 37219-6300
(P)615-862-5461; (F)615-862-6175



From: Taylor, Matthew (Finance - Purchasing)
Sent: Monday, July 30, 2018 10:11 AM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: FW: BAO Compliance Review Request for RFQ# 1033941 Powdered Activated Carbon

This is a follow-up for RFQ# 1033941 Powdered Activated Carbon. Please see below. Thanks.

From: Taylor, Matthew (Finance - Purchasing)
Sent: Wednesday, July 18, 2018 2:34 PM
To: Watson, Jerval (Finance - Contract Compliance)
Cc: Pittman, Genario (Finance - Procurement)
Subject: BAO Compliance Review Request for RFQ# 1033941 Powdered Activated Carbon

Jerval,

It appears that no SBE/SDV business participation is applicable, will you confirm that no SBE/SDV business participation is applicable for RFQ# 1033941 Powdered Activated Carbon?

Matt Taylor
Procurement Officer 2
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37201
Office- 615.862.6670