



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

August 15, 2018

Mr. Steve Jones
Mortenson/Messer Construction Co.
230 Great Circle Road, Ste 218
Nashville, TN 37228
Re: **RFQ # 1035670, Construction Manager for Major League Soccer Stadium**

Dear Mr. Jones:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1035670 for Construction Manager for Major League Soccer Stadium. This letter hereby notifies you of Metro's intent to award to Mortenson/Messer Construction Co., contingent upon Sports Authority Board approval and successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Tina Burt, BAO Representative, at 615-880-2783 or at tina.burt@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Terri Troup by email at terri.troup@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

RFQ 1035670 - CONSTRUCTION MANAGER FOR MAJOR LEAGUE SOCCER STADIUM

Criteria/Offeror	Barton Malow Company	Mortenson/Messer Construction Co.	PCL Construction/DF Chase	Skanska/AECOM Hunt
Qualifications and Experience (30 Points)	26.0	28.0	23.0	30.0
Management and Work Plan (25 Points)	25.0	25.0	18.0	25.0
Diversity Plan (15 Points)	15.00	15.00	15.00	12.50
Cost (30 Points)	30.00	28.75	28.41	29.15
Total Evaluation Scores (100 Max Points)	96.00	96.75	84.41	96.65

Max. RFP Cost Points		30
Offeror's Name	Bids	RFP Cost Point Distribution
Barton Malow Company	\$ 160,529,356.29	30.00
Mortenson/Messer Construction Co.	\$ 167,536,762.39	28.75
PCL Construction/DF Chase	\$ 169,522,251.35	28.41
Skanska/AECOM Hunt	\$ 165,218,484.00	29.15

Barton Malow Company

Strengths – Recent MLS Stadium Experience (Orlando City) and Sports experience in Nashville (First Tennessee Park). Detailed Workforce Development Plan. Strong Diversity Plan and all required elements present.

Weaknesses – Limited Project Management staff being proposed. Experienced challenges in closing out Orlando City projects.

Mortenson/Messer Construction Co.

Strengths –Extensive sports venue experience including current, to be completed, MLS stadium experience (Allianz Stadium). Proposal demonstrated extensive Nashville project experience, including several projects with Metro Nashville. Detailed Workforce Development Plan. Strength of joint venture, including one member’s experience working in a joint venture capacity on sports-related facilities. Strong Diversity Plan and all required elements present.

Weaknesses – Limited Joint Venture experience on sports facilities.

PCL Construction/DF Chase

Strengths – Sports venue experience, including recent MLS project (Banc of California Stadium). Strong Diversity Plan and all required elements present.

Weaknesses – Organizational chart was incomplete. Sections of the Management and Work plan were not sufficiently project specific. Proposer failed to provide critical issues as required by RFQ.

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Skanska/AECOM Hunt

Strengths – Management and Work Plan reflects staffing with extensive understanding of Fairgrounds Logistics. Detailed Workforce Development Plan. Overall strength of proposed staff. MLS Stadium Experience. Proposed Joint Venture demonstrated past project experience together on a non-sports facility and recently started a sports facility project.

Weaknesses – Diversity Plan lacked details on efforts to ensure prompt payment.

Proposer #	Commitment to SBE/SDV Participation on the project (5pts)	Strategic Approach to Maximizing SBE/SDV (5 pts)	Monitoring and Reporting of SBE/SDV participation Identification of SMWDVBs (2.50 pts)	Efforts ensure prompt payment (2.50pts)	Total	Strength	Weakness
Barton Malow Company	5	5	2.5	2.5	15	Strong plan and all required elements present.	
Messer Construction	5	5	2.5	2.5	15	Strong plan and all required elements present.	
PCL Construction	5	5	2.5	2.5	15	Strong plan and all required elements present.	
Skanska	5	5	2.5	0	12.5		Efforts to ensure prompt payment lacked details.