



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

November 9, 2018

Chris Parker
City Construction, LLC
513 Sandpiper Circle
Nashville, TN 37221

Re: **RFQ # 1037667, Design and Construction of a Salt Storage Bin**

Dear Mr. Parker:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1037667 for Design and Construction of a Salt Storage Bin. This letter hereby notifies you of Metro's intent to award to City Construction, LLC, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at brad.wall@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Tina Burt, BAO Representative, at (615) 880-2783 or at tina.burt@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

**RFQ # 1037667 - Design and Construction of a Salt Storage Bin
Evaluation Team Score Sheet**

Offeror	City Construction, LLC
Contract Acceptance	Accepted
Cost (35 Points)	35
Experience and Qualifications (40 Points)	30
Capacity to Perform and Risk Mitigation (20 Points)	20
Small Business/Service Disable Veteran Owned Plan (5 Points)	2
Total Evaluation Scores (100 Points Total)	87

City Construction, LLC

Strengths - The firm provided a detailed description of their background, experience, and qualifications in the construction industry. The firm provided detailed resumes of the key individuals. The firm provided a detailed description of how work for Metro will be prioritized. The firm provided detailed information on the status of major projects that they currently have in process. The firm provided a detailed Gantt chart. The firm identified risk associated with the scope of work and provided countermeasures for those risks. The firm provided a detailed description of the key activities/challenges associated with the scope of work. Expressed commitment to SBE/SDV participation.

Weaknesses - The firm failed to identify the subcontractors that will be utilized in providing the services defined in the scope of work. The firm lacks experience in designing and constructing salt storage bins. The reference projects submitted were not of similar scope. Failed to provide details of strategic approach to maximizing SBE/SDVs.

Enter Solicitation Title & Number Below		
Design and Construction of a Salt Storage Bin; RFQ# 1037667	Min. SBE/SDV Requirement	Total Cost Points
	15.0%	35
Offeror's Name	Bids	RFP Cost Points
City Construction, LLC	\$608,280.00	35.00

PNP Compliance Results Form

Department Name: Public Works

RFP/ITB Number: 1037667

Design and Construction of a Salt Storage Bin

Primary Contractor	PNP Compliant (Yes/No)	
City Construction, LLC	Yes	Nondiscrimination Program requirements having reached out to four certified MWBE firms: DF & H Services (WBE)-Accepted - 0.42%, Logan Patri (MBE) Accepted - 0.74%, Sunrise Contracting (WBE) - Declined, and Universal Electronics (MBE) - Declined.

*Denotes Contractor with whom follow up was required

Date: 09/24/2018

Metro Buyer: Brad Walls

BAO Rep: Tina R. Burt

BAO SBE Assessment Sheet

BAO Specialist: Tina R. Burt
 Contract Specialist: Brad Wall
 Date: 09/24/2018

Department Name: Public Works
 RFP/ITB Number: 1037667

Project Name: Design and Construction of a Salt Storage Bin

Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
City Construction, LLC	\$608,280	\$107,000	Yes	\$107,000	17.6%	Prime is an approved SBE firm and acknowledged the 15% SBE/SDV requirement participation expectation over the life of the contract. Prime will self perform 16.4% and proposed the engagement of SBE firms DF & H Services and Logan Patri @ total of 1.2%.

*For ITBs, only apparent low bidder will be listed.

From: [Lane, Michelle \(Finance - Procurement\)](#)
To: [Wall, Brad \(Finance - Procurement\)](#)
Cc: [Cantlon, Judy \(Finance - Contract Compliance\)](#)
Subject: RE: Intent to Award for RFQ # 1037667 Design and Construction of a Salt Storage Bin
Date: Thursday, November 08, 2018 3:12:47 PM

In accordance with R.4.12.11.03.2, award is approved. Judy, please prepare the letter.

Michelle A. Hernandez Lane
Chief Procurement Officer/Purchasing Agent
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37201
Office- 615.862.5471

From: Wall, Brad (Finance - Procurement)
Sent: Wednesday, November 07, 2018 3:24 PM
To: Lane, Michelle (Finance - Procurement)
Cc: Cantlon, Judy (Finance - Contract Compliance)
Subject: FW: Intent to Award for RFQ # 1037667 Design and Construction of a Salt Storage Bin

Michelle,

Please see below.

Brad Wall
Procurement Officer III
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
(615) 862-4273 (Office)

From: Wall, Brad (Finance - Procurement)
Sent: Tuesday, October 30, 2018 2:41 PM
To: Cantlon, Judy (Finance - Contract Compliance)
Subject: FW: Intent to Award for RFQ # 1037667 Design and Construction of a Salt Storage Bin

Judy,

Please see the award approval below from Genario. When you get a chance will you please provide

with the signed intent to award letter for this project?

Thanks,

Brad Wall
Procurement Officer III
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
(615) 862-4273 (Office)

From: Pittman, Genario (Finance - Procurement)
Sent: Tuesday, October 30, 2018 1:48 PM
To: Wall, Brad (Finance - Procurement)
Subject: FW: Intent to Award for RFQ # 1037667 Design and Construction of a Salt Storage Bin

Brad,

The award justification is approved.

Genario Pittman
Senior Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.880.2641
genario.pittman@nashville.gov

From: Wall, Brad (Finance - Procurement)
Sent: Friday, October 26, 2018 11:27 AM
To: Pittman, Genario (Finance - Procurement) <Genario.Pittman@nashville.gov>
Subject: Intent to Award for RFQ # 1037667 Design and Construction of a Salt Storage Bin

Genario,

Please see the attached intent to award justification for RFQ # 1037667. Will you please let me know if I have your approval to move forward with this project? After I receive your approval I will reach out to Judy for the signed intent to award letter.

Thanks,

Brad Wall
Procurement Officer III
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
(615) 862-4273 (Office)