November 9, 2018

Chris Parker
City Construction, LLC
513 Sandpiper Circle
Nashville, TN 37221

Re: RFQ # 1037667, Design and Construction of a Salt Storage Bin

Dear Mr. Parker:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1037667 for Design and Construction of a Salt Storage Bin. This letter hereby notifies you of Metro’s intent to award to City Construction, LLC, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at brad.wall@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the “Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture” for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Tina Burt, BAO Representative, at (615) 880-2783 or at tina.burt@nashville.gov.

Thank you for participating in Metro’s competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
    Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.
<table>
<thead>
<tr>
<th>RFQ # 1037667 - Design and Construction of a Salt Storage Bin Evaluation Team Score Sheet</th>
</tr>
</thead>
<tbody>
<tr>
<td>Offeror</td>
</tr>
<tr>
<td>Contract Acceptance</td>
</tr>
<tr>
<td>Cost (35 Points)</td>
</tr>
<tr>
<td>Experience and Qualifications (40 Points)</td>
</tr>
<tr>
<td>Capacity to Perform and Risk Mitigation (20 Points)</td>
</tr>
<tr>
<td>Small Business/Service Disable Veteran Owned Plan (5 Points)</td>
</tr>
<tr>
<td><strong>Total Evaluation Scores (100 Points Total)</strong></td>
</tr>
</tbody>
</table>

**City Construction, LLC**

**Strengths** - The firm provided a detailed description of their background, experience, and qualifications in the construction industry. The firm provided detailed resumes of the key individuals. The firm provided a detailed description of how work for Metro will be prioritized. The firm provided detailed information on the status of major projects that they currently have in process. The firm provided a detailed Gantt chart. The firm identified risk associated with the scope of work and provided countermeasures for those risks. The firm provided a detailed description of the key activities/challenges associated with the scope of work. Expressed commitment to SBE/SDV participation.

**Weaknesses** - The firm failed to identify the subcontractors that will be utilized in providing the services defined in the scope of work. The firm lacks experience in designing and constructing salt storage bins. The reference projects submitted were not of similar scope. Failed to provide details of strategic approach to maximizing SBE/SDVs.
<table>
<thead>
<tr>
<th>Offeror's Name</th>
<th>Bids</th>
<th>RFP Cost Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>City Construction, LLC</td>
<td>$608,280.00</td>
<td>35.00</td>
</tr>
</tbody>
</table>
**PNP Compliance Results Form**

Department Name: Public Works  
RFP/ITB Number: 1037667  
Design and Construction of a Salt Storage Bin

<table>
<thead>
<tr>
<th>Primary Contractor</th>
<th>PNP Compliant (Yes/No)</th>
</tr>
</thead>
<tbody>
<tr>
<td>City Construction, LLC</td>
<td>Yes</td>
</tr>
</tbody>
</table>

Nondiscrimination Program requirements having reached out to four certified MWBE firms: DF & H Services (WBE)-Accepted - 0.42%, Logan Patri (MBE) Accepted - 0.74%, Sunrise Contracting (WBE) - Declined, and Universal Electronics (MBE) - Declined.

*Denotes Contractor with whom follow up was required  
Date: 09/24/2018  
Metro Buyer: Brad Walls  
BAO Rep: Tina R. Burt
City Construction, LLC | $608,280 | $107,000 | Yes | $107,000 | 17.6% | Prime is an approved SBE firm and acknowledged the 15% SBE/SDV requirement participation expectation over the life of the contract. Prime will self perform 16.4% and proposed the engagement of SBE firms DF & H Services and Logan Patri @ total of 1.2%.

*For ITBs, only apparent low bidder will be listed.
In accordance with R.4.12.11.03.2, award is approved. Judy, please prepare the letter.

Michelle A. Hernandez Lane  
Chief Procurement Officer/Purchasing Agent  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2nd Avenue South, Ste. 101  
Nashville, TN 37201  
Office- 615.862.5471

Michelle,  

Please see below.

Brad Wall  
Procurement Officer III  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2nd Avenue South, Ste. 101  
Nashville, TN 37210  
(615) 862-4273 (Office)

Judy,  

Please see the award approval below from Genario. When you get a chance will you please provide
with the signed intent to award letter for this project?

Thanks,

Brad Wall
Procurement Officer III
Department of Finance

Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
(615) 862-4273 (Office)

From: Pittman, Genario (Finance - Procurement)
Sent: Tuesday, October 30, 2018 1:48 PM
To: Wall, Brad (Finance - Procurement)
Subject: FW: Intent to Award for RFQ # 1037667 Design and Construction of a Salt Storage Bin

Brad,

The award justification is approved.

Genario Pittman
Senior Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.880.2641
genario.pittman@nashville.gov

From: Wall, Brad (Finance - Procurement)
Sent: Friday, October 26, 2018 11:27 AM
To: Pittman, Genario (Finance - Procurement) <Genario.Pittman@nashville.gov>
Subject: Intent to Award for RFQ # 1037667 Design and Construction of a Salt Storage Bin

Genario,
Please see the attached intent to award justification for RFQ # 1037667. Will you please let me know if I have your approval to move forward with this project? After I receive your approval I will reach out to Judy for the signed intent to award letter.

Thanks,

Brad Wall
Procurement Officer III
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2\textsuperscript{nd} Avenue South, Ste. 101
Nashville, TN 37210
(615) 862-4273 (Office)