



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

October 19, 2018

Ryan Gutridge  
Cumberland Valley Constructors  
PO Box 78247  
Nashville, TN 37207

Re: **RFQ # 1039769, Mill Creek Greenway - Culbertson Low Water Slab Bridge Construction**

Dear Mr. Gutridge:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1039769 for Mill Creek Greenway - Culbertson Low Water Slab Bridge Construction. This letter hereby notifies you of Metro's intent to award to Cumberland Valley Constructors, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at 615-862-6638 or at [jeremy.frye@nashville.gov](mailto:jeremy.frye@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at [scott.ghee@nashville.gov](mailto:scott.ghee@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

## Award Justification for RFQ 1039769 - Mill Creek Greenway - Culbertson Low Water Slab Bridge Construction

| Solicitation Title & Number   | RFP Cost Points | RFP SBE/SDV Points | Total Cost Points |
|---|-----------------|--------------------|-------------------|
| RFQ 1039769 - Mill Creek Greenway - Culbertson Low Water Slab Bridge Construction | 28              | 7                  | 35                |

| Offeror's Name                 | Total Bid Amount | SBE/SDV Participation Amount | RFP Cost Points | RFP SBE/SDV Points | Total Cost Points |
|--------------------------------|------------------|------------------------------|-----------------|--------------------|-------------------|
| Bell & Associates Construction | \$471,889.23     | \$13,000.00                  | 25.91           | 0.22               | 26.12             |
| Cumberland Valley Constructors | \$436,610.00     | \$420,884.00                 | 28.00           | 7.00               | 35.00             |

|  | Bell & Associates Construction | Cumberland Valley Constructors |
|--|--------------------------------|--------------------------------|
| Cost (35 points)                           | 26.12                          | 35                             |
| Experience on Similar Projects (25 points) | 23                             | 21                             |
| Firm and Team Qualifications (25 points)   | 24                             | 25                             |
| Project Approach/Methodology (15 points)   | 15                             | 14                             |
| <b>Total</b>                               | <b>88.12</b>                   | <b>95</b>                      |

**Bell & Associates**

**Strengths** – Firm provided a Gantt chart for proposed construction. Firm provided in detail the anticipated or perceived risks to meeting the proposed project schedule and submitted cost. Firm has experience with Metro. Firm identified key professionals on the project team, including subcontractors and explained their project role, relevant qualifications and experience. Firm has experience working with recreational projects. Firm provided resumes for all managers, supervisors, and other key individuals. Firm provided a detailed organizational chart. Firm provided their workload and listed the major construction projects their organization has in progress. Firm provided their safety record.

**Weaknesses** - Some of the projects listed were not of similar complexity. Firm has been involved in lawsuits. Firm has been assessed liquidated damages.

**Cumberland Valley Constructors**

**Strengths** – Firm provided a Gantt chart for proposed construction. Firm has experience with pre-cast concrete. Firm identified key professionals on the project team, including subcontractors and explained their project role, relevant qualifications and experience. Firm has experience working with recreational projects. Firm provided resumes for all managers, supervisors, and other key individuals. Firm provided a detailed organizational chart. There are no claims or suits pending or outstanding against their organization or officers. Firm provided their workload and listed the major construction projects their organization has in progress. Firm provided their safety record.

**Weaknesses** - The anticipated or perceived risks to meeting the proposed project schedule and submitted cost lacked detail compared to the other proposal. Some of the projects listed were not of similar size, scope, and complexity.

## PNP Compliance Results Form

**Department Name:**Parks  
**RFP/ITB Number:**1039769  
**Procurement Name:** Mill Creek Greenway Culbertson Low Water Bridge  
**Construction**

| Primary Contractor             | PNP Compliant (Yes/No) | Determination Comments/% of Participation Proposed or Bid   |
|--------------------------------|------------------------|---|
| Cumberland Valley Constructors | Yes                    | Cumberland Valley Constructors successfully completed GFE outreach to three certified MWBEs: Beard Property Management (MBE), Mutual Contractors (WBE), and K&J Associates (WBE) were all declined. |

\*Denotes Contractor with whom follow up was required  
 Date :10/11/2018  
 Metro Buyer: Scott Ghee  
 BAO Rep:Jeremy Frye

## BAO Small Business Assessment Sheet

|  |
|--|
| <b>BAO Specialist:</b> Jeremy Frye     |
| <b>Contract Specialist:</b> Scott Ghee |
| <b>Date:</b> 10/11/2018                |

|                                |
|--------------------------------|
| <b>Department Name:</b> Parks  |
| <b>RFP/ITB Number:</b> 1039769 |

**Project Name:** Mill Creek Greenway - Culbertson Low Water Slab Bridge Construction

| Primary Contractor*            | Prime Bid Amount | Total Proposed SBE (\$) | SBE Subs approved? | SBE (%) | Comments   |
|--------------------------------|------------------|-------------------------|--------------------|---------|--|
| Cumberland Valley Constructors | \$ 436,610.00    | \$ 420,884.00           | Yes                | 96%     | The prime is an approved SBE did not propose to utilize any SBE subcontractors |
|                                | \$ -             | \$ -                    |                    |         |  |
|                                | \$ -             | \$ -                    |                    |         |  |
|                                | \$ -             | \$ -                    |                    |         |  |
|                                | \$ -             | \$ -                    |                    |         |  |

**Column Headings**  
 Shaded cells in columns E and G are formula driven and should not be changed  
 White cells with text are fields that you can edit.  
 Gray cells with bold text contain formulas that can not be changed.