



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

October 18, 2018

Jeff Becker

Global Hose & Industrial Sales Co.

915 E. Trinity Lane

Nashville, TN 37207

Re: **RFQ # 1043690, Hydraulic hose, Fitting, Hose Assemblies and Related Items and Services**

Dear Mr. Becker:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1043690 for Hydraulic hose, Fitting, Hose Assemblies and Related Items and Services. This letter hereby notifies you of Metro's intent to award to Global Hose & Industrial Sales Co., contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at [Jerval.watson@nashville.gov](mailto:Jerval.watson@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at [christina.alexander@nashville.gov](mailto:christina.alexander@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane

Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112

P.O. Box 196300

Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)

Phone: 615-862-6180

Fax: 615-862-6179

Enter Solicitation Title & Number Below

Hydraulic Hose, Fitting, Hose Assemblies & Related Items and Services; RFQ 1043690	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	8.00%	92.00%	\$43,866.32	\$47,375.63	\$43,866.32
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Global Hose & Industrial Sales Co	\$43,866.32	\$43,866.32	\$0	\$40,357.01	\$3,509.31	Awarded

## Alexander, Christina (Finance - Purchasing)

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**From:** Watson, Jerval (Finance - Contract Compliance)  
**Sent:** Monday, October 15, 2018 3:52 PM  
**To:** Alexander, Christina (Finance - Purchasing)  
**Subject:** RE: RFQ 1043690 Hydraulic Hose, Fitting, Hose Assemblies and Related Items and Services - BAO Compliance Review Request

Good Morning Chris -

I have reviewed the bid for the RFQ # 1046690 Hydraulic Hose, Fitting, Hose Assemblies and I have confirmed that there is no SBE participation.

I would like to note that the primary contractor who is fully performing the project is an approved metro MBE. Let me know if you have any additional questions.

Best,

Jerval Watson  
Business Development Officer  
Department of Finance  
Office of Minority and Women Business Assistance (BAO)  
Metropolitan Nashville Davidson County Government  
730 2nd Avenue South, 1st Floor; PO Box 196300  
Nashville, TN 37219-6300  
(P)615-862-5461; (F)615-862-6175



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**From:** Alexander, Christina (Finance - Purchasing)  
**Sent:** Wednesday, October 10, 2018 2:12 PM  
**To:** Watson, Jerval (Finance - Contract Compliance)  
**Cc:** Pittman, Genario (Finance - Procurement)  
**Subject:** RFQ 1043690 Hydraulic Hose, Fitting, Hose Assemblies and Related Items and Services - BAO Compliance Review Request

Jerval,

RFQ 1043690 Hydraulic Hose, Fitting, Hose Assemblies and Related Items and Services closed today October 10, 2018, will you provide a BAO compliance review.

I have attached the bid form for reference.

Thanks

*Christina Alexander*

Procurement Officer

Department of Finance

Procurement Division

Metropolitan Nashville Davidson County

730 2<sup>nd</sup> Avenue South, Ste. 101

Nashville, TN 37210

Office- 615.862.6637

## Alexander, Christina (Finance - Purchasing)

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**From:** Lansky, Jay (Fleet Management)  
**Sent:** Friday, October 12, 2018 8:57 AM  
**To:** Alexander, Christina (Finance - Purchasing)  
**Subject:** RE: RFQRFQ 1043690 Hydraulic Hose, Fitting, Hose Assemblies and Related Items and Services - Single Offer Acceptance

Approved for award...

Thanks

Jay

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**From:** Alexander, Christina (Finance - Purchasing)  
**Sent:** Thursday, October 11, 2018 2:17 PM  
**To:** Lansky, Jay (Fleet Management)  
**Subject:** RE: RFQRFQ 1043690 Hydraulic Hose, Fitting, Hose Assemblies and Related Items and Services - Single Offer Acceptance

Jay,

Here's the yes/no doc.

*Christina Alexander*

Procurement Officer  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2<sup>nd</sup> Avenue South, Ste. 101  
Nashville, TN 37210  
Office- 615.862.6637

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**From:** Lansky, Jay (Fleet Management)  
**Sent:** Wednesday, October 10, 2018 2:20 PM  
**To:** Alexander, Christina (Finance - Purchasing) <Christina.Alexander@nashville.gov>  
**Subject:** RE: RFQRFQ 1043690 Hydraulic Hose, Fitting, Hose Assemblies and Related Items and Services - Single Offer Acceptance

Can you send the yes / no doc ????

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**From:** Alexander, Christina (Finance - Purchasing)  
**Sent:** Wednesday, October 10, 2018 2:14 PM  
**To:** Lansky, Jay (Fleet Management)  
**Cc:** Pittman, Genario (Finance - Procurement)  
**Subject:** RFQRFQ 1043690 Hydraulic Hose, Fitting, Hose Assemblies and Related Items and Services - Single Offer Acceptance

Jay,

RFQ 1043690 Hydraulic Hose, Fitting, Hose Assemblies and Related Items and Services closed today October 10, 2018 with a single offer of \$43,866.32 (based on bid form estimated per year quantities).

Given the scope of work sought by the solicitation, do you consider this offer fair and reasonable?

Do you accept the single offer for RFQ 1043690 Hydraulic Hose, Fitting, Hose Assemblies and Related Items and Services?

*Christina Alexander*

Procurement Officer  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2<sup>nd</sup> Avenue South, Ste. 101  
Nashville, TN 37210  
Office- 615.862.6637