



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

January 14, 2019

Noah Downs
PICA Corp
1801 Youngfield Street
Goldon, Colorado 80401

Re: **RFQ # 1043780, *Force mains Condition Assessment and Inspection***

Dear Mr. Downs:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1043780 for Force mains Condition Assessment and Inspection. This letter hereby notifies you of Metro's intent to award to PICA Corp, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at jerval.watson@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at scott.ghee@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Award Justification for RFQ 1043780 - Forcemains Condition Assessment and Inspection

Solicitation Title & Number	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 1043780 - Forcemains Condition Assessment and Inspection	32	8	40

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
PICA Corp.	\$3,309,500.00	\$0.00	32.00	0.00	32.00

*Pure Technologies US has been deemed Non-Responsive to this solicitation.

	PICA Corp.
Cost (40 points)	32
Experience and Qualifications (40 points)	38
Project Approach and Process (20 points)	20
Total (100 points)	90

PICA Corp.
<p>Strengths – Firm provided a detailed overview of the firm including history, size and number of employees. Firm provided a detailed organizational chart that reflects personnel that will be assigned to these projects. Firm described in detail projects of similar size, scope and complexity. Firm provided a strong project approach and process section. Firm demonstrated their understanding of the project and how Metro’s work will be prioritized. Firm provided a detailed description, quantity, make and model of all equipment that will utilized for both in-line and exterior inspections. Firm demonstrated that their instruments can perform the seven (7) items listed in the scope of work.</p> <p>Weaknesses - Firm failed to discuss any subcontractors and their role in this project.</p>

From: [Watson, Jerval \(Finance - Contract Compliance\)](#)
To: [Ghee, Scott \(Finance - Procurement\)](#)
Subject: RE: RFQ 1043780 - Forcemains Condition Assessment and Inspection
Date: Wednesday, January 02, 2019 1:53:27 PM
Attachments: [image001.png](#)
[image004.png](#)

Good Afternoon Scott -

I have reviewed the bid for the RFQ # 1043780 Forcemains Condition Assessments and Inspection and I have confirmed that there is no SBE participation. Please note that the subcontractor is a certified WBE.

Let me know if you have any additional questions.

Best,

Jerval Watson
Business Development Officer
Department of Finance
Office of Minority and Women Business Assistance (BAO)
Metropolitan Nashville Davidson County Government
730 2nd Avenue South, 1st Floor; PO Box 196300
Nashville, TN 37219-6300
(P)615-862-5461; (F)615-862-6175



From: Ghee, Scott (Finance - Procurement)
Sent: Thursday, December 20, 2018 1:46 PM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: RFQ 1043780 - Forcemains Condition Assessment and Inspection

Jerval,

RFQ 1043780 closed with two proposals from PICA Corp and Pure Technologies US. I have made the recommendation to Michelle that Pure Technologies US be deemed non-responsive to the solicitation. Based on this information can you please provide me with an SBE/SDV Assessment for PICA Corp. The bid tab is attached for your viewing.

Thanks,

Scott Ghee
Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.880.3130



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

December 21, 2018

Mike Garaci
Pure Technologies US
8920 State Route 108, Suite B
Columbia, MD 21045

Re: RFQ #1043780 – Forcemains Conditions Assessment and Inspection

Mr. Garaci:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, determined that your submission was non-responsive to the solicitation requirements..

Specifically, the submitted response failed to promptly supply requested information with respect to the submitted cost spreadsheet. Additionally, it is not clear that submitted offer meets the specifications outlined in the RFP for all diameters and materials.

Thank you for participating in Metro's competitive procurement process.

Respectfully,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

Cc: Solicitation Files



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Metropolitan Government of Nashville & Davidson County

Cc: Solicitation Files