



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

January 22, 2019

Trey Adams  
Martha O'Bryan Center  
711 S. 7<sup>th</sup> Street  
Nashville, TN 37206  
Re: **RFQ # 1044660, Experience Work for Opportunity NOW**

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1044660 for Experience Work for Opportunity NOW. This letter hereby notifies you of Metro's intent to award to Martha O'Bryan Center, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at 615-880-2338 or at [joeann.carr@nashville.gov](mailto:joeann.carr@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at [scott.ghee@nashville.gov](mailto:scott.ghee@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

## Award Justification for RFQ 1044660 - Experience Work for Opportunity Now

	Martha O'Bryan Center	Fathom PBC	Goodwill Industries of Middle TN Inc.
Capacity to Perform (50 points)	50	50	40
Project Summary and Sample Work Plan (50 points)	50	40	40
<b>Total</b>	<b>100</b>	<b>90</b>	<b>80</b>

100 Black Men of Middle Tennessee, Inc. has been deemed non-responsive to this solicitation.

EJO Ventures has been deemed non-responsive to this solicitation

### Martha O'Bryan Center

Strengths – Firm gave examples of times when their organization has handled an expansion and capacity. Specifically, the firm included details that related to organizational flexibility and awareness of particular issues that arise with an increased number of young people in the facility. Firm has past experience implementing programs utilizing the Principles of Positive Youth Development. Firm has past experience coaching the youth population in their community. Firm has past experience with programs seeking positive employment outcomes for the youth. Firm has experience with project based learning activities. Firm provided a description of targeted communities. Firm has an extensive past history with community-based recruiting and supporting young people ages 14-16. Firm has transportation supports available. Firm proposed staffing, activities, and supports for year-round recruitment in a community setting.

Weaknesses - N/A

### Fathom PBC

Strengths – Firm gave examples of times when their organization has handled an expansion and capacity. Specifically, the firm included details that related to organizational flexibility and awareness of particular issues that arise with an increased number of young people in the facility. Firm has past experience implementing programs utilizing the Principles of Positive Youth Development. Firm has past experience coaching the youth population in their community. Firm has past experience with programs seeking positive employment outcomes for the youth. Firm has experience with project based learning activities? Firm provided a description of targeted communities. Firm has an extensive past history with community-based recruiting and supporting young people ages 14-16. Firm has transportation supports available.

Weaknesses – Firm's proposed staffing for year-round recruitment in a community setting lacked detail.

### Goodwill Industries of Middle TN Inc.

Strengths – Firm gave examples of times when their organization has handled an expansion and capacity. Specifically, the firm included details that related to organizational flexibility and awareness of particular issues that arise with an increased number of young people in the facility. Firm has past experience implementing programs utilizing the Principles of Positive Youth Development. Firm has past experience coaching the youth population in their community. Firm has past experience with programs seeking positive employment outcomes for the youth. Firm has an extensive past history with community-based recruiting and supporting young people ages 14-16. Firm proposed staffing, activities, and supports for year-round recruitment in a community setting.

Weaknesses – Firm's past experience implementing project-based learning activities lacked specific detail. Firm's description of targeted communities lacked specific detail. Firm's transportation supports are inconsistent with the needs of this project.

## PNP Compliance Results Form

Department Name: NCAC  
RFP/ITB Number: 1044660

Procurement Name: Experience Work for Opportunity NOW

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
<i>Martha O'Bryan Center</i>	Yes	Martha O'Bryan Center. is compliant with the requirements of the Procurement NonDiscrimination Program having engaged in good faith effort outreach to registered, certified MWBEs: Goldner Associates.-WBE (Declined), Imagination Branding -WBE (Declined) and Anything With A Logo-WBE. (Declined) Proposed the inclusion of none.

\*Denotes Contractor with whom follow up was required

Date: 01/14/2019

Metro Buyer: Scott Ghee

BAO Rep: JoeAnn Carr



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

January 7, 2019

Lori Adukeh  
100 Black Men of Middle Tennessee, Inc.  
PO Box 140789  
Nashville, TN 37214

### **RFQ 1044660 – Experience Work for Opportunity NOW**

Dear Ms. Adukeh:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was non-responsive to the minimum responsiveness requirements of the solicitation.

Specifically, the submitted response was non-responsive due to a failure to comply with the Procurement Nondiscrimination Program (PNP) outreach documentation requirement as listed within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Respectfully,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Chief Procurement/Purchasing Agent  
Metropolitan Government of Nashville & Davidson County

Cc: Solicitation Files



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

January 14, 2019

Edward Odom  
EJO Ventures  
PO Box 1551  
Goodlettsville, TN 37070

[ejodom@comcast.net](mailto:ejodom@comcast.net) SENT VIA EMAIL

### **RFQ 1044660 – Experience Work for Opportunity NOW**

Dear Mr. Odom:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was non-responsive to the minimum responsiveness of the solicitation.

Specifically, the submitted proposal was non-responsive due to a failure to comply with the Procurement Nondiscrimination Program (PNP) outreach documentation requirement as listed within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Chief Procurement/Purchasing Agent  
Metropolitan Government of Nashville & Davidson County

Cc: Solicitation Files