



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

February 6, 2019

Cheryl Plyler
CEM Corporation
3100 Smith Farm Road
Matthews, NC 28104
Re: **RFQ # 1044677, CEM Smart 6 Moisture Solids Analyzers**

Dear Ms. Plyler:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1044677 for CEM Smart 6 Moisture Solids Analyzers. This letter hereby notifies you of Metro's intent to award to CEM Corporation, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at Jerval.Watson@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Matt Taylor by email at Matthew.Taylor@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
CEM Smart 6 Moisture Solids Analyzers; RFQ# 1044677	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	9.00%	91.00%	\$29,155.00	\$31,778.95	\$29,155.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
CEM Corporation	\$29,155.00	\$0.00	\$0	\$0	\$29,155.00	Awarded
McLean Technology Group	\$33,265.22	\$0.00	\$0	\$0	\$33,265.22	Exceeds MACP

From: [Watson, Jerval \(Finance - Contract Compliance\)](#)
To: [Taylor, Matthew \(Finance - Purchasing\)](#)
Subject: RE: SBE/SDV Determination for RFQ# 1044677 CEM Smart 6 Moisture Solids Analyzers
Date: Thursday, January 17, 2019 8:51:19 AM
Attachments: [image001.png](#)
[image002.png](#)

Good Morning Matt -

I have reviewed the bid for the RFQ # 1044677 CEM Smart 6 Moisture Solids Analyzers and I have confirmed that there is no SBE participation. Please let me know if you have any additional questions.

Best,

Jerval Watson
Business Development Officer
Department of Finance
Office of Minority and Women Business Assistance (BAO)
Metropolitan Nashville Davidson County Government
730 2nd Avenue South, 1st Floor; PO Box 196300
Nashville, TN 37219-6300
(P)615-862-5461; (F)615-862-6175



From: Taylor, Matthew (Finance - Purchasing)
Sent: Tuesday, January 15, 2019 7:26 AM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: FW: SBE/SDV Determination for RFQ# 1044677 CEM Smart 6 Moisture Solids Analyzers

This is a follow-up concerning the email below. Thanks.

From: Taylor, Matthew (Finance - Purchasing)
Sent: Tuesday, January 8, 2019 2:41 PM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: SBE/SDV Determination for RFQ# 1044677 CEM Smart 6 Moisture Solids Analyzers

Jerval,

It appears that no SBE/SDV business participation is applicable, will you confirm that no SBE/SDV business participation is applicable for RFQ# 1044677 CEM Smart 6 Moisture Solids Analyzers?

Minimally Responsive Vendors:

- CEM Corporation
- McLean Technology Group

Matt Taylor
Procurement Officer 2
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37201
Office- 615.862.6670