



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

March 15, 2019

Angel Choate  
American Constructors Inc.  
2900 Vanderbilt Place  
PO Box 120129  
Nashville, TN 37212  
Re: **RFQ # 1046659, Antioch Community Center Interior Renovation**

Dear Ms. Choate:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # **1046659** for **Antioch Community Center Interior Renovation**. This letter hereby notifies you of Metro's intent to award to **American Constructors Inc.**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Tina Burt, BAO Representative, at 615-880-2783 or at [tina.burt@nashville.gov](mailto:tina.burt@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at [Christina.alexander@nashville.gov](mailto:Christina.alexander@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Antioch Community Center Interior Renovation; RFQ# 1046659			24	6	30
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
K-barr Group LLC	\$605,873.00	\$149,565.00	24.00	4.63	28.63
Baron Construction LLC	\$671,671.00	\$186,875.00	21.65	5.79	27.44
American Constructors Inc	\$725,000.00	\$193,735.00	20.06	6.00	26.06
Carden Company Inc	\$768,500.00	\$2,840.00	18.92	0.09	19.01
Pride Concrete LLC	\$788,990.00	\$27,783.00	18.43	0.86	19.29

**RFQ#1046659 Antioch Community Center Interior Renovation  
Evaluation Team Score Sheet**

Offeror	K-Barr Group LLC	Baron Construction LLC	American Constructors Inc.	Carden Company Inc.	Pride Concrete LLC
Contract Acceptance	Yes	Yes	Yes	Yes	Yes
Cost Criteria (30)	28.63	27.44	26.06	19.01	19.29
Firm & Team Qualifications (25)	12.00	20.00	22.00	20.00	12.00
Similar Project Exp. (20)	10.00	16.00	19.00	17.00	12.00
Project Approach/Methodology (25)	8.00	14.00	22.00	15.00	8.00
<b>Total Evaluation Scores</b>	<b>58.63</b>	<b>77.44</b>	<b>89.06</b>	<b>71.01</b>	<b>51.29</b>

**Evaluation Comments**

K-Barr Group LLC
<b>Strengths</b>
There were no strengths noted.
<b>Weaknesses</b>
Firm lacked proposed subcontractor details for firm and team qualifications. Firm noted liquidated damages assessment for referenced project. Firm failed to provide company policy for safety procedures. Firm noted high Experience Modification Rate (EMR). Firm lacked detail for 3 provided reference projects of similar size, scope and complexity. Firm's provided experience lacked details for previous park and recreational construction projects. Firm's proposed Gantt Chart construction schedule is not comparable to scope of work for this project. Firm lacked detail for potential risk and providing risk mitigation. Firm lacked detail in assuring quality management for the project.

### Baron Construction LLC

#### Strengths

Firm provided detailed Gantt Chart. Firm provided extensive experience for firm's years of service in construction field.

#### Weaknesses

Firm lacked details for proposed subcontractors on the provided organizational chart. Firm noted liquidated damages assessment for referenced project. Firm noted firm is involved in a law suit. Firm lacked details on cost and schedule for projects of similar size, scope and complexity. Firm lacked details for project approach and methodology for scope of work for this solicitation.

### American Constructors Inc.

#### Strengths

Firm provided detailed organization chart demonstrating team relationships. Firm provided management team resumes. Firm provided detailed list of firm's workload with all requested information. Firm provided reference projects of similar size, scope and complexity, with all requested contact information. Firm provided detailed project approach to include quality management, identifying potential risks and countermeasures plan. Firm provided detailed environmentally friendly construction plan to include recycling and LEAN construction techniques.

#### Weaknesses

Firm failed to provide Gantt Chart. Firm noted two (2) law suits. Firm noted high safety rating. Firm lacked details for proposed subcontractors.

### Carden Company Inc.

#### Strengths

Firm noted good safety rating. Firm provided extensive experience for firm's years of service in construction field.

#### Weaknesses

Firm failed to provide proposed team members to include subcontractors. Firm lacked detail for projects of similar size, scope and complexity. Firm failed to provide requested photos, graphics, or images to highlight relevance to this project. Firm lacked detail for providing scope of work for this solicitation.

### Pride Concrete LLC

#### Strengths

Firm provided extensive experience for firm's years of service in renovation construction field.

#### Weaknesses

Firm failed to provide resumes for proposed team members for this project. Firm's provided Organizational Chart does not demonstrate team member's relevant relationships for scope of work for this solicitation. Firm noted open claims, law suits and being assessed liquidated damages. Firm's provided safety rating information is unclear and lacks detail. Firm's provided reference projects of similar size, scope and complexity lacks detail. Firm lacked details for project approach. Firm failed to demonstrate quality management plan for this project. Firm failed to identify potential risk and provide risk mitigation plan. Firm failed to demonstrate how this project would be environmentally friendly.

BAO SBE Assessment Sheet

BAO Specialist: Tina R. Burt  
 Contract Specialist: Christina Alexander  
 Date: 02/19/2019

Department Name: Parks  
 RFP/ITB Number: 1046659

Project Name: Antioch Community Center Interior Renovation

	Prime Bid Amount	Total Proposed SBE (\$)	SBEs Approved?	SBE (%)	Comments
American Constructors	\$725,000.00	\$161,735.00	Yes	22.3%	Prime is not an approved SBE/SDV firm but proposed utilization of SBE/SDV firms Crawford Door @ \$20,975/2.9% and Southeast Electric @\$140,760/19.4%.

\*For ITBs, only apparent low bidder will be listed.

**PNP Compliance Results Form**

**Department Name: Parks**  
**RFP/ITB Number: 1046659**  
**Antioch Community Center Interior Renovation**

Primary Contractor	PNP Compliant (Yes/No)	
American Constructors	Yes	Proposer is compliant with the Procurement Nondiscrimination Program requirements having reached out to three certified MWBE firms: CMG Contractors (MBE) - Accepted, Contract Carpet Sales (WBE) - Declined, and TN Tile and Marble (WBE) - Declined.

\*Denotes Contractor with whom follow up was required  
 Date: 02/19/2019  
 Metro Buyer: Christina Alexander  
 BAO Rep: Tina R. Burt