



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

April 1, 2019

Joe Cleary
Garney Companies, Inc.
200 Crutchfield Avenue
Nashville, TN 37210
Re: **RFQ # 1048723, Replacement of two 36 inch valves on Clifton Avenue**

Dear Mr. Cleary:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1048723 for Replacement of two 36 inch valves on Clifton Avenue. This letter hereby notifies you of Metro's intent to award to Garney Companies, Inc., contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at 615-862-6638 or at Jeremy.frye@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Vada M. Van Hook by email at vada.vanhook@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

RFQ - 1048723 Replacement of two 36 inch valves on Clifton Avenue	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	15.00%	85.00%	\$259,975.00	\$298,971	\$206,127.50
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Garney Companies, Inc.	\$259,975.00	\$63,350.00	\$0	\$53,848	\$206,127.50	Awarded
SBW Constructors, LLC	\$299,600.00	\$299,600.00	\$0	\$0	\$299,600.00	Exceeds MACP
Walker Building Group	\$333,200.00	\$64,574.00	\$0	\$0	\$332,000.00	Exceeds MACP
Southerland Services, LLC	\$440,785.00	\$440,785.00	\$0	\$0	\$440,785.00	Exceeds MACP
Cleary Construction, Inc.	\$443,545.00	\$63,350.00	\$0	\$0	\$443,545.00	Exceeds MACP

PNP Compliance Results Form

Department Name: 1048723
RFP/ITB Number: Metro Water Service
Procurement Name: Replacement of two 36 inch valves on Clifton Avenue

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Garney Companies, Inc	Yes	Garney Companies, Inc successfully completed GFE outreach to three certified MWBEs: BAC Paving (WBE) accepted (\$63,350/24.37%). JR Construction (MBE) and Pavement Restoration (WBE) were both declined.

*Denotes Contractor with whom follow up was required
 Date :03/18/2019
 Metro Buyer:Vada Brown
 BAO Rep:Jeremy Frye

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye
Contract Specialist: Vada Brown
Date: 03/18/2019

Department Name: Metro Water Service
RFP/ITB Number: 1048723
Project Name: Replacement of two 36 inch valves on Clifton Avenue

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Garney Companies, Inc	\$ 259,975.00	\$ 63,350.00	Yes	24%	The prime is not an approved SBE and proposed to utilize BAC Paving Co., INC (\$63,350/24%).