



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

January 22, 2019

John Lee
Rock City Construction, LLC
1885 General George Patton Drive
Franklin, TN 37067

Re: **RFQ # 1050657, Design Build of the former Food Lion store located at 2421 Murfreesboro Pike**

Dear Mr. Lee:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1050657 for Design Build of the former Food Lion store located at 2421 Murfreesboro Pike. This letter hereby notifies you of Metro's intent to award to Rock City Construction, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Tina Burt, BAO Representative, at 615-880-2783 or at tina.burt@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at scott.ghee@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Award Justification for RFQ 1050657 - Design Build of the former Food Lion store located at 2421 Murfreesboro Pike

Solicitation Title & Number		RFP Cost Points
RFQ 1050657 - Design Build of the former Food Lion store located at 2421 Murfreesboro Pike		35
Offeror's Name	Total Bid Amount	RFP Cost Points
City Construction, LLC	\$1,570,070.25	34.82
Dowdle Construction Group, LLC	\$1,562,211.82	35.00
Rock City Construction, LLC	\$1,653,552.47	33.07
TPM, Inc.	\$1,916,742.23	28.53

Baron Construction has been deemed non-responsive to this solicitation

	City Construction, LLC	Dowdle Construction Group LLC	Rock City Construction LLC	TPM, Inc.
Cost (35 points)	34.82	35	33.07	28.53
Project Approach and Process (35 points)	31	28	31	10
Qualifications and Experience (30 points)	28	30	30	15
Total (100 points)	93.82	93	94.07	53.53

City Construction, LLC

Strengths – Firm demonstrated how the requirements and provisions of the scope of this project will be implemented. Firm provided a detailed plan on how their firm will coordinate with General Services throughout the project. Firm demonstrated efficient use of team members, material resources, equipment, and technology necessary for completing the project efficiently within the constraints outlined in the scope. Firm attached a copy of their proposed project schedule. Firm identified risks associated with the project and the proposed project schedule and described their risk mitigation plan. Firm explained their approach to quality management. Firm demonstrated their success in construction projects of similar, size, scope and complexity. Firm demonstrated their relevant project experience and clearly defined the projects organizational structure. Firm demonstrated relevant experience of proposed team members.

Weaknesses – Firm’s demonstration of their knowledge of the project objectives/goals and existing conditions/assumptions, identifying potential issues/challenges, to minimize any disruptions to performance and presentation of a comprehensive plan for completing the specified work in accordance with the scope lacked specific detail. Firm’s demonstration of their knowledge and experience in construction of similar size and scope lacked specific detail.

Dowdle Construction Group, LLC

Strengths – Firm provided a detailed plan on how their firm will coordinate with General Services throughout the project. Firm demonstrated efficient use of team members, material resources, equipment, and technology necessary for completing the project efficiently within the constraints outlined in the scope. Firm attached a copy of their proposed project schedule. Firm identified risks associated with the project and the proposed project schedule and described their risk mitigation plan. Firm explained their approach to quality management. Firm demonstrated their knowledge and experience in construction of this project’s size and scope. Firm demonstrated their success in construction projects of similar, size, scope and complexity. Firm demonstrated their relevant project experience and clearly defined the projects organizational structure. Firm demonstrated relevant experience of proposed team members.

Weaknesses – Firm’s demonstration of how the requirements and provisions of the scope of this project will be implemented lacked specific detail. Firm’s demonstration of their knowledge of the project objectives/goals and existing conditions/assumptions, identifying potential issues/challenges, to minimize any disruptions to performance and presentation of a comprehensive plan for completing the specified work in accordance with the scope lacked specific detail. Firm’s response does not demonstrate a clear understanding of the project owner.

Rock City Construction, LLC

Strengths – Firm demonstrated how the requirements and provisions of the scope of this project will be implemented. Firm provided a detailed plan on how their firm will coordinate with General Services throughout the project. Firm demonstrated efficient use of team members, material resources, equipment, and technology necessary for completing the project efficiently within the constraints outlined in the scope. Firm attached a copy of their proposed project schedule. Firm identified risks associated with the project and the proposed project schedule and described their risk mitigation plan. Firm explained their approach to quality management. Firm demonstrated their knowledge and experience in construction of this project’s size and scope. Firm demonstrated their success in construction projects of similar, size, scope and complexity. Firm demonstrated their relevant project experience and clearly defined the projects organizational structure. Firm demonstrated relevant experience of proposed team members.

Weaknesses – Firm’s demonstration of their knowledge of the project objectives/goals and existing conditions/assumptions, identifying potential issues/challenges, to minimize any disruptions to performance and presentation of a comprehensive plan for completing the specified work in accordance with the scope lacked specific detail.

TPM, Inc.

Strengths – Firm demonstrated relevant experience of proposed team members.

Weaknesses - Project approach and process section lacked specific detail. Firm failed to demonstrate how the requirements and provisions of the scope of this project will be implemented. Firm failed to demonstrate knowledge of the project objectives/goals and existing conditions/assumptions, identifying potential issues or challenges. Firm failed to provide a detailed plan on how their firm will coordinate with the General Services throughout the project. Firm’s description of efficient use of team members’ material resources, equipment, and technology lacked specific detail. Firm failed to attach their proposed schedule. Firm failed to identify any risks associated with the project or the proposed schedule. Firm failed to explain their approach to quality management. Firm’s qualifications and experience section lacked specific detail. The experience listed was only that of subcontractors and not TPM.

PNP Compliance Results Form

Department Name: General Services
RFP/ITB Number: 1050657
Design Build of the Former Food Lion Store at 2421 Murfreesboro Pike

Primary Contractor	PNP Compliant (Yes/No)	
Rock City Construction, LLC	Yes	Proposer (non-MWBE) is compliant with the Procurement Nondiscrimination Program requirements having reached out to four certified MWBE firms: Logan Patri (MBE) - Accepted-0.4%, WIN Engineering (WBE) - Accepted-2%, Moody Nolan (MBE) - Declined and Truck Hinton Architects (WBE) - Declined.

*Denotes Contractor with whom follow up was required
 Date: 01/09/2019
 Metro Buyer: Scott Ghee
 BAO Rep: Tina R. Burt

BAO SBE Assessment Sheet

BAO Specialist: Tina R. Burt
Contract Specialist: Scott Ghee
Date: 01/09/2019
Department Name: General Services
RFP/ITB Number: 1050657

Design Build of the Former Food Lion Store at 2421 Murfreesboro Pike

Primary Contractor	SBE/SDV Requirement Acknowledged?	Comments
Rock City Construction, LLC	Yes	SBE/SDV Plan: The prime, an approved SBE/SDV firm, acknowledged the 15% participation requirement of SBE/SDV over the life of the contract as required by the solicitation and proposes to perform 21.5% of the work. Prime also proposed the utilization of SBE/SDV firms Civil and Environmental Engineering Services, LLC @ 0.30%, Logan Patri Engineering @ 0.41% and Win Engineering @ 2.0%.



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

January 7, 2019

Nancy Baron
Baron Construction, LLC
652 Old Ezell Road
Nashville, TN 37217

nbaron@baronconstructionllc.com

SENT VIA EMAIL

RFQ 1050657 Design Build of the Former Food Lion Store

Dear Ms. Baron:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was non-responsive to the solicitation requirements.

Specifically, the submitted proposal was non-responsive due to a failure to comply with the Procurement Nondiscrimination Program requirements –outreach to at least three potential certified MWBE firms. Outreach was conducted to only two certified MWBE firm.

Kind Regards,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

Cc: Solicitation Files