



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

April 15, 2019

William Bentley
Bentleys Air Conditioning Mt. Juliet LLC
11674 Lebanon Road
Mt. Juliet, TN 37122
Re: **RFQ # 1106657, Design Build for Community Center Gym HVAC**

Dear Mr. Bentley:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1106657 for Design Build for Community Center Gym HVAC. This letter hereby notifies you of Metro's intent to award to Bentleys Air Conditioning Mt. Juliet LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at 615-862-6638 or at jeremy.frye@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at scott.ghee@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Award Justification for RFQ 1106657 - Design Build for Community Center Gym HVAC System

Solicitation Title & Number	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 1106657 - Design Build for Community Center Gym HVAC System	28	7	35

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Woods Mechanical Contractors	\$86,000.00	\$86,000.00	28.00	7.00	35.00
Bentleys Air Conditioning Mt. Juliet LLC	\$96,450.00	\$8,000.00	24.97	0.65	25.62
Lee Company	\$103,390.00	\$19,426.00	23.29	1.58	24.87

	Woods Mechanical Contractors	Bentleys Air Conditioning Mt. Juliet, LLC	Lee Company
Cost (35 points)	35	25.62	24.87
Management Plan and Approach (35 points)	31	35	30
Qualifications and Experience (30 points)	20	30	30
Total (100 points)	86	90.62	84.87

Woods Mechanical Contractors
 Strengths – Firm provided a detailed narrative demonstrating their understanding of the project and how they will accomplish the stated Scope of Work. Firm provided additional information that communicated how they intend to achieve the required outcomes. Firm provided a Gantt chart demonstrating project timeline. Firm provided in detail their background experience and qualifications.
 Weaknesses – Firm failed to describe where their proposed unit will be located. Firm failed to provide information identifying subcontractors and the roles they would be responsible for. Firms project of similar size, scope, and complexity lacked specific detail.

Bentleys Air Conditioning Mt. Juliet, LLC
 Strengths – Firm provided a detailed narrative demonstrating their understanding of the project and how they will accomplish the stated Scope of Work. Firm provided additional information that communicated how they intend to achieve the required outcomes. Firm provided a Gantt chart demonstrating project timeline. Firm provided in detail their background experience and qualifications. Firm provided five (5) projects of similar size, scope, and complexity. Firm provided information identifying major subcontractors and their role.
 Weaknesses – N/A

Lee Company
 Strengths – Firm provided a detailed narrative demonstrating their understanding of the project and how they will accomplish the stated Scope of Work. Firm provided additional information that communicated how they intend to achieve the required outcomes. Firm provided in detail their background experience and qualifications. Firm provided five (5) projects of similar size, scope, and complexity. Firm provided information identifying major subcontractors and their role.
 Weaknesses – Firm failed to provide a Gantt chart.

PNP Compliance Results Form

Department Name: Parks

RFP/ITB Number: 1106657

Procurement Name: Design Build for Community Center Gym HVAC System

Primary Contractor	PNP Compliant (Yes/No)	
Bentleys Air Conditioning Mt. Juliet LLC	Yes	Proposer is compliant with the Procurement Nondiscrimination Program requirements having reached out to three certified MWBEs: DAS Electric (WBE) \$5,000/ 5.18% (Accepted), Jerry B. Young Construction (MBE) \$8,000/ 8.29% (Accepted), and Western Express (WBE) \$1,000/ 1.03% (Accepted).

*Denotes Contractor with whom follow up was required

Date: 04/12/2019

Metro Buyer: Scott Ghee

BAO Rep: Jeremy Frye

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye
Contract Specialist: Scott Ghee
Date: 04/12/2019

Department Name: Parks
RFP/ITB Number: 1106657
Project Name: Design Build for Community Center Gym HVAC System

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Bentleys Air Conditioning Mt. Juliet LLC	\$ 96,450.00	\$ 8,000.00	Yes	8%	The prime is not an approved SBE and proposed to utilize Jerry B. Young Construction (\$8,000/ 8.29%).