



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

February 3, 2020

Ronald Woodall
NAFECO
1515 West Moulton St.
Decatur, AL 35601

Re: **RFQ# 19010, New Fire Apparatus-Custom Chassis Pumper with a 1500 GPM Single Stage Pump**

Dear Mr.: Woodall

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 19010, New Fire Apparatus-Custom Chassis Pumper with a 1500 GPM Single Stage Pump. This letter hereby notifies you of Metro's intent to award to **NAFECO**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Jerval Watson**, BAO Representative, at **615-862-5461** or at Jerval.watson@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at Marissa.conklin@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
New Fire Apparatus-Custom Chassis Pumper with a 1500 GPM Single Stage Pump; RFQ# 19010			28	7	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
NAFECO	\$27,295,062.36	\$0.00	21.12	0.00	21.12
Toyne Inc.	\$20,587,125.50	\$0.00	28.00	0.00	28.00

Conklin, Marissa (Finance-Procurement)

From: Watson, Jerval (Finance - Contract Compliance)
Sent: Thursday, December 26, 2019 10:40 AM
To: Conklin, Marissa (Finance-Procurement)
Cc: Pittman, Genario (Finance - Procurement)
Subject: RE: BAO Compliance Review request for RFQ# 19010 New Fire Apparatus-Custom Chassis pumper with a 1500 GPM Single Stage Pump

Good Morning Marissa -

I have reviewed the bid for the RFQ #19010 New Fire Apparatus-Custom Chassis Pumper with a 1500 GPM Single Pump and I have confirmed that there is no SBE participation. Let me know if you have any additional questions. Happy Holidays!!

Best,

Jerval Watson
Business Development Officer
Department of Finance
Office of Minority and Women Business Assistance (BAO)
Metropolitan Nashville Davidson County Government
730 2nd Avenue South, 1st Floor; PO Box 196300
Nashville, TN 37219-6300
(P)615-862-5461; (F)615-862-6175



From: Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>
Sent: Friday, December 13, 2019 2:51 PM
To: Watson, Jerval (Finance - Contract Compliance) <Jerval.Watson@nashville.gov>
Cc: Pittman, Genario (Finance - Procurement) <Genario.Pittman@nashville.gov>
Subject: BAO Compliance Review request for RFQ# 19010 New Fire Apparatus-Custom Chassis pumper with a 1500 GPM Single Stage Pump

Jerval,

RFQ# 19010 New Fire Apparatus-custom chassis pumper with a 1500 GPM single stage pump closed. Will you conduct a BAO compliance review?

Please see the attached bid tab for references purposes.

Thank You.

**RFQ 19010 New Fire Apparatus-Custom Chassis Pumper with a 1500 GPM Single Stage Pump
Evaluation Committee Score Sheet**

Offeror	NAFECO	Toyne Inc
Contract Acceptance (Yes/No)	Yes	Yes
Cost (35)	21.12	28.00
Final Revised Minimum Vehicle Specifications Form (55)	50.00	20.00
Delivery Time Form (10)	7.00	10.00
Total Evaluation Scores	78.12	58.00

Evaluation Comments

NAFECO
Strengths Met most Minimum Specifications required by Metro
Weaknesses No firm date on delivery time. Proposal deviated from warranty on Yes/No document.

Toyne Inc
Strengths Provided good details regarding delivery on Delivery Time Form
Weaknesses Proposer failed to meet several specifications listed in Minimum Specification form required by Metro. Electric warranty - 10 year - responded "NO" to key parts on Yes/No document. Responded "NO" to roadside assistance, a key item in warranty. Proposal deviated from warranty in Yes/No document.