



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

January 29, 2020

Robert Ford  
Clyde Armory Inc  
4800 Atlanta Highway  
Athens, GA 30606

Re: **RFQ# 19022 Trade of Colt M16 Lowers and Other Unused Systems**

Dear Mr. Ford:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 19022, Trade of Colt M16 Lowers and Other Unused Systems. This letter hereby notifies you of Metro's intent to award to **Clyde Armory Inc.**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

| Solicitation Title & Number                             |  |  | RFP Cost Points | RFP SBE/SDV Points | Total Cost Points |
|---|--|--|-----------------|--------------------|-------------------|
| Trade of M16 Lowers and Other Unused Systems RFQ #19022 |  |  | 35              | 0                  | 35                |

| Offeror's Name    | Total Bid Amount | SBE/SDV Participation Amount | RFP Cost Points | RFP SBE/SDV Points | Total Cost Points |
|-------------------|------------------|------------------------------|-----------------|--------------------|-------------------|
| Dealernfa, Inc    | \$119,384.00     | \$0.00                       | 33.19           | 0.00               | 33.19             |
| Clyde Armory, Inc | \$125,884.00     | \$0.00                       | 35.00           | 0.00               | 35.00             |



**RFQ# 19022 - Trade of Colt M16 Lower and Other Unused Systems**

**Evaluation Team/Review Board Score Sheet**

| Offeror   | Clyde Armory  | Dealernfa, Inc |
|---|---------------|----------------|
| Bureau of Alcohol, Tobacco, and Firearms and Explosives (ATF) License (35 Points) | 35            | 35             |
| Supporting Documentation (30 Points)  | 30            | 15             |
| Trade Form (35 Points)  | 35            | 33.19          |
| <b>Total Evaluation Scores (100 Points)</b>                                       | <b>100.00</b> | <b>83.19</b>   |

**Evaluation Comments**

**Clyde Armory Inc. (100.00 Points)**

**Strengths**

Offeror provided the appropriate ATF License documentation. Offeror provided requested photos of items for trade. Offeror provided the highest trade-in value of items for trade.

**Weaknesses**

N/A

**Dealernfa Inc. (83.19 Points)**

**Strengths**

Offeror provided the appropriate ATF License documentation.

**Weaknesses**

Offeror did not provide requested photos of items for trade. Offeror provided a lower trade-in value of items for trade.