



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

February 3, 2020

Daniel Dougharty  
Jones Bros. Contractors, LLC.  
1010 Pleasant Grove Place, Suite 300  
Mt Juliet, TN 37122

Re: RFQ 19152 Group 5 Resurfacing

Dear Daniel Dougharty:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 19152 Group 5 Resurfacing. This letter hereby notifies you of Metro's intent to award to Jones Bros. Contractors, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe at 615-862-6136 or at [Cierra.Rowe@nashville.gov](mailto:Cierra.Rowe@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at [Daniel.Drumwright2@nashville.gov](mailto:Daniel.Drumwright2@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 19152 - Group 5 Resurfacing	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	5.63%	94.37%	\$3,925,504	\$4,146,510	\$3,925,503.75
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Jones Bros. Contractors, LLC	\$3,925,503.75	\$1,837,135.75	\$0	\$1,733,705	\$2,191,799	Awarded
Rogers Group/Reostone LLC	\$4,245,266.50	\$643,174.00	\$0	\$0	\$4,245,267	Exceeds MACP
Vulcan Materials Company dba Vulcan Construction Materials, LLC	\$4,297,551.75	\$1,535,505.00	\$0	\$0	\$4,297,552	Exceeds MACP

## BAO Small Business Assessment Sheet

<b>BAO Specialist:</b> Cierra Rowe
<b>Contract Specialist:</b> Daniel Drumwright
<b>Date:</b> 1/23/2020

<b>Department Name:</b> Public Works
<b>RFP/ITB Number:</b> 19152

<b>Project Name:</b> Group 5 Resurfacing
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Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Jones Bros. Contractors, LLC	3,925,503.75	1,837,135.75	Yes	46.8%	The prime is not an approved SBE and proposes to utilize the following approved SBEs: Marking Impressions, Corp \$214,753/5.6%, C K Masonry Co., Inc. \$173,655/4.5%, Crown Paving \$261,988/6.7%, Tennatee Services Inc. \$51,975/17%, and Cobra LLC \$504,753/13%.



# Statement of M/WBE Utilization

Proposer's/Firm's Name: Jones Bros. Contractors, LLC	Proposer's Phone #: 6158647388
Solicitation Title: Group 5 Resurfacing	Proposer's Email Address: ccoode@jonesbroscont.com
Solicitation #: 19152, 3	Amount Self-performed : 2,021,721.01
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: 3,925,503.75
<b>Proposed EBO Goal (%):</b> 8 MBE% 18 WBE%	EBO Goal Met? (Y/N) <b>YES</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	Crown Paving, LLC	PO Box 702, Greenbriar, TN 37073	6152702401	WBE	5	237310,238990	Undercut, Base Stone, Asphalt Paving	261,987.5	7
2	Professional Traffic Control Services, LLC	9 Industrial Park Dr. Hendersonville, TN 37075	6159917200	WBE	5		Traffic Control	65,250.00	2
3	Tennatee Services, INC	18 Travellers Ridge Lane Dellrose, TN 38453	9313074512	MBE	2		Hauling, AC MATERIAL	651,975.13	17
4	Cobra, LLC	109 Holiday Ct. Franklin, TN 37067	6157914388	WBE	5	238910	Hauling, AGGREGATES	504,742.61	13
5	Jen Hill Construction Materials	1025 Lavern Circle Hendersonville, TN 37075	6158229460	WBE	5	423990	Materials	6,219.50	.02
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) <b>Charlie Coode</b>	PM	Date <b>01/15/2020</b>
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\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? <b>YES</b>	<b>For Internal Office Use ONLY</b>	BAO Only
	If No, Good Faith Efforts Met?	

BAO Representative: Cierra Rowe

Date: 01/23/20

Total MBE Subcontracting	17 %	§ 667,335.63
Total WBE Subcontracting	22.02 %	§ 864,395.92
Total MBE/WBE Participation:	39.02 %	§ 1,531,731.55