



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

April 29, 2020

Jessica Blackburn
Crown Paving, LLC
2443 Highway 41 South, Ste B
P.O. Box 702
Greenbrier, TN 37073

Re: **RFQ# 21018, Contract for Crack Seal and Joint Sealer**

Dear Ms. Blackburn:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 21018, Contract for Crack Seal and Joint Sealer. This letter hereby notifies you of Metro's intent to award to **Crown Paving, LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Evans Cline**, BAO Representative, at **615-862-6137** or at **evans.cline@nashville.gov**.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Sandra Walker** by email at **sandra.walker@nashville.gov** Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.
Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ - 21018 Contract for Crack Seal and Joint Sealer	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	1.00%	99.00%	\$2,791,809	\$2,819,727	\$2,791,809.07
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Crown Paving, LLC	\$2,791,809.07	\$514,280.00	\$0	\$509,137	\$2,282,672	Awarded
Pavement Restorations Inc.	\$4,212,799.27	\$97,862.00	\$0	\$0	\$4,212,799	Exceeds MACP



Statement of M/WBE Utilization

Proposer's/Firm's Name: **Crown Paving, LLC** Proposer's Phone #: **615-270-2401**

Solicitation Title: **Contract for Crack Seal and Joint Seal** Proposer's Email Address: **jessica@crownpave.com**

Solicitation #: **RFQ # 21018** Amount Self-performed : **\$407,570.00**

Proposer's/Firm's Ownership: **WBE** Total Bid Amount: **\$525,850.00**

Proposed EBO Goal (%): 20 MBE% 20 WBE% EBO Goal Met? (Y/N) **YES**

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

Certificate		Type		* MBE/WBE		Code #		Description of Work		MBE/WBE		Percent	
MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail		(MBE or WBE)		Group Type *		UNSPS/NAICS		Dollars (\$) of Total Contract	
1	Crown Paving, LLC	PO Box 702 Greenbriar, TN 37073		615-270-2401 jessica@crownpave.com		WBE		5		NAICS 237310		Crack and joint seal \$407,570.00 78%	
2	G&M Associates	5516 Eudally-Covington Rd, College Grove, TN 37046		gmmasociates99@hotmail.com		MBE		1		NAICS 561990		Traffic Control \$106,500.00 20%	
3						Select		Select					
4						Select		Select					
5						Select		Select					
6						Select		Select					
7						Select		Select					

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Jessica Blackburn, Chief Manager

Jessica Blackburn

Date

02/10/2020

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? **NO**

For Internal Office Use ONLY
If No, Good Faith Efforts Met? **YES**

BAO Representative: Evans Cline

Date: 02/18/20

Total MBE Subcontracting	20	%	\$ 106500
Total WBE Subcontracting	0	%	\$ 0
Total MBE/WBE Participation:	20	%	\$ 106500

BAO SBE Assessment Sheet

BAO Specialist: Cline, Evans

Contract Specialist: Walker, Sandra

4/28/2020

Department Name: Public Works

RFP/ITB Number: 21018

Project Name: Contract for Crack and Joint Sealer

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Crown Paving, LLC	\$525,850.00	\$514,280.00	Yes	97.8	Crown Paving is a Metro-approved SBE and has proposed Metro-approved SBE G&M Associates @ 20%.