



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

June 18, 2020

Mr. John Lee
Rock City Construction, LLC
1885 General George Patton Drive
Franklin, TN 37067

Re: **RFQ# 35017, Hadley Park Pavilion**

Dear Mr. Lee:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 35017, Hadley Park Pavilion. This letter hereby notifies you of Metro's intent to award to **Rock City Construction, LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Cierra Rowe**, BAO Representative, at **(615) 862-6136** or at **Cierra.Rowe@nashville.gov**.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Sandra Walker** by email at **Sandra.walker@nashville.gov** Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

RFQ # 35017-Hadley Park Pavilion

Offeror	Dowdle Construction Group	Rock City
Cost Criteria (50 Points)	45.08	46.92
Experience, Qualifications and References (30 Points)	27.00	30.00
Project Approach and Process (20 Points)	20.00	20.00
Total Evaluation Scores	92.08	96.92

Evaluation Comments

Dowdle Construction Group

Strengths - Good overall experience, qualifications and reference, Park and recreation experience, Team experience, Good overall project approach and process and Detailed subcontractor information.

Weakness - Failed to provide geographical location and prime consultant, Failed to provide Client reference email address, Failed to provide dollar value of initial contract and dollar value of total construction and explanation of any change orders.

Rock City

Strengths - Good overall experience, qualifications and reference, Very detailed information and Good overall project approach and process.

Weaknesses - N/A



Statement of M/WBE Utilization

Proposer's/Firm's Name: **Rock City Construction** Proposer's Phone #: **615-794-6691**

Solicitation Title: **Hadley Park Pavilion** Proposer's Email Address: **jlee@rockcityconstruction.com**

Solicitation #: **35017.5** Amount Self-performed: **211,610**

Proposer's/Firm's Ownership: **Non-M/WBE** Total Bid Amount: **\$685,977.50**

Proposed EBO Goal (%): 6 MBE% 5 WBE% EBO Goal Met? (Y/N) **Select**

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	B. Miller Recycling	1979 Carters Creek,	615794-1704 submit@yahoo.com	MBE	1		demolition, ear	79,625	12%
2	BAC Paving Co, Inc	4712 Cascade Dr, O	6156853565 BACPaving@comcast	Select	5		Paving	7,762	1%
3	Jarvis Signs	310 Madison St., Me	615615865-6	Select	Select		Signage	86,247	13%
4	CGI Electric	1125 Harpeth Indust	615-3700834 cgi@cgielectric.com	Select	Select		Electric	43,179	6%
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

John N. Lee

Date

May 5, 2020

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY

Has Prime Complied with EBO Goal? **YES**

BAO Only

BAO Representative: Cierra Rowe

Date: 05/06/20

Total MBE Subcontracting	12	%	\$ 82,317.3
Total WBE Subcontracting	20	%	\$ 137,195
Total MBE/WBE Participation:	32	%	\$ 219,512.8

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe
Contract Specialist: Sandra Walker
Date: 5/6/2020

Department Name: Parks
RFP/ITB Number: 35017

Project Name: Hadley Park Pavillion
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Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Rock City Construction, LLC	\$685,977.50	\$440,632.00	Yes	64%	The prime is an approved SBE and will self-perform 30.8% (\$211,610) of the work and will utilize the following SBE subcontractors: BAC Paving at 1.1% (\$7,762); and Custom Recreation at 32.2% (\$221,260).

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Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Rock City Construction, LLC	\$685,977.50	\$440,632.00	36.92	10.00	46.92
Dowdle Construction Group LLC	\$633,169.00	\$223,698.00	40.00	5.08	45.08