



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

March 12, 2020

Daniel Dougharty
Jones Bros. Contractors, LLC
1010 Pleasant Grove Place, Suite 300
Mt Juliet, TN 37122

Re: **RFQ# 40022, Group 3 Resurfacing**

Dear Mr Dougharty:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above **RFQ# 40022, Group 3 Resurfacing**. This letter hereby notifies you of Metro's intent to award to **Jones Bros. Contractors, LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Victoria Norfleet**, BAO Representative, at **(615)-880-2783** or at victoria.norfleet@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Jonathan Meadows** by email at jonathan.meadows@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Group 3 Resurfacing; RFQ# 40022	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	5.38%	94.62%	\$4,174,848.75	\$4,399,455.61	\$4,174,848.75
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Jones Bros. Contractors, LLC	\$4,174,848.75	\$1,536,042.24	\$0	\$1,453,403.17	\$2,721,445.58	Awarded
Vulcan Materials Company	\$4,303,860.75	\$1,296,054.00	\$0	\$1,226,326.29	\$3,077,534.46	Evaluated
Rogers Group/ Reostone LLC	\$4,452,147.50	\$1,583,214.76	\$0		\$4,452,147.50	Exceeds MCAP

BAO Small Business Assessment Sheet

BAO Specialist: Victoria Norfleet
Contract Specialist: Jonathan Meadows
Date: 3/9/2020

Department Name: Public Works
RFP/ITB Number: 40022

Project Name: Group 3 Resurfacing
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Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Jones Bros. Contractors, LLC	\$4,174,848.75	\$1,536,042.24	Yes	36%	The prime is not an approved SBE and will subcontract to the following SBEs: CK Masonry \$173,655/4.10%, BAC Paving \$234,450/5.60%, Tennate Services \$651975.13/15.60%, Cobra LLC. \$469,742.61/11.20%, Jen-Hill Construction \$6,219/0.15%



Statement of M/WBE Utilization

Proposer's/Firm's Name: Jones Bros. Contractors, LLC	Proposer's Phone #: 6158647388
Solicitation Title: Group 3 Resurfacing	Proposer's Email Address: ccoode@jonesbroscont.com
Solicitation #: 40022	Amount Self-performed : 2,228,891.51
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 4,174,848.75
Proposed EBO Goal (%) : 8 MBE% 18 WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	BAC Paving Company, Inc	PO Box 7 Hermitage, TN 37076	6153940019	WBE	5		Undercut, Asphalt Paving	172,780.00	5.6
2	Professional Traffic Control Services, LLC	9 Industrial Park Dr. Hendersonville, TN 37075	6159917200	WBE	5		Traffic Control, Signs, Officers	65,050.00	1.5
3	Tennatee Services, INC	18 Travellers Ridge Lane Dellrose, TN 38453	9313074512	MBE	2		Hauling, AC MATERIAL	350,289.31	15.6
4	Cobra, LLC	109 Holiday Ct. Franklin, TN 37067	6157914388	WBE	5	238910	Hauling, AGGREGATES	244,200.37	11.2
5	Jen-Hill Construction Materials	1025 Lavern Circle. Hendersonville, TN 37075	6158229460	WBE	5		Geo Material	6,219.50	.15
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Charlie Coode	PM	Date 02/27/2020
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES	For Internal Office Use ONLY	BAO Only
	<i>If No, Good Faith Efforts Met?</i>	

BAO Representative: Victoria Norfleet

Date: 03/09/20

Total MBE Subcontracting	15.6 %	§ 651,276.405
Total WBE Subcontracting	18.45 %	§ 770,259.59
Total MBE/WBE Participation:	34.05 %	§ 1,421,535.99

From: [Norfleet, Victoria \(Finance - Business Assistance Office\)](#)
To: [Meadows, Jonathan \(Finance - Purchasing\)](#)
Cc: [Frye, Jeremy \(Finance\)](#)
Subject: RE: BAO Preliminary EBO Review for RFQ 40022 Group 3 Resurfacing
Date: Monday, March 9, 2020 11:09:07 AM
Attachments: [SBE Assesment.pdf](#)
[MWBE Utilization.pdf](#)

Jonathan,

The respondent is compliant with the requirements of the solicitation. Please accept this as my final EBO and SBE assessments for the referenced RFQ.

Thank you!

Victoria Norfleet
Contract Compliance Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South
Nashville, TN 37201
615-880-2783

From: Meadows, Jonathan (Finance - Purchasing) <Jonathan.Meadows@nashville.gov>
Sent: Monday, March 2, 2020 3:00 PM
To: Norfleet, Victoria (Finance - Business Assistance Office) <Victoria.Norfleet@nashville.gov>
Subject: BAO Preliminary EBO Review for RFQ 40022 Group 3 Resurfacing

Victoria,

This RFQ closed Friday February 28, 2020 at 2:00 pm Central. The minimally responsive and responsible offerors are below. Will you conduct BAO Preliminary Compliance Review? Please let me know if you need additional information.

Vendors:

Jones Bros. Contractors, LLC
Rogers Group/ Reostone LLC
Vulcan Materials Company

Thank you,

Jonathan Meadows
Procurement Officer II
Procurement Division
Department of Finance

Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615-862-6672