



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

April 14, 2020

Mr. Jon Hargett
Pavement Restorations Inc.
10162 Stinson St
Milan, TN 38358

Re: **RFQ# 44037, Contract for Fog Seal Treatment Application**

Dear Mr. Hargett:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ#44037, Contract for Fog Seal Treatment Application. This letter hereby notifies you of Metro's intent to award to **Pavement Restorations Inc.**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe, BAO Representative, at **(615) 862-6136** or at **Cierra.Rowe@nashville.gov**.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Sandra Walker** by email at **sandra.walker@nashville.gov** Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. **Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ - 44037- Contract for Fog Seal Treatment Application	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	2.00%	98.00%	\$917,750	\$936,105	\$917,750.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Pavement Restorations Inc	\$917,750.00	\$29,325.00	\$0	\$28,739	\$889,012	Awarded



Statement of M/WBE Utilization

Proposer's/Firm's Name: Pavement Restorations, Inc. Proposer's Phone #: (731) 707-0731
 Solicitation Title: Contract for Fog Seal Application Proposer's Email Address: jon@gotpotholes.net
 Solicitation #: 44037 Amount Self-performed : 804545
 Proposer's/Firm's Ownership: **WBE** Total Bid Amount: 917750
Proposed EBO Goal (%): 6 MBE% 9 WBE% EBO Goal Met? (Y/N) **Select**

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	Trojan Labor	2412 Lebanon Pk, Nashville, TN 37214	(615) 630-8497 Justin@trojanlabor.com	WBE	5	72150000	Labor	83880	9.14
2				Select	Select				
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Scott Adams / VP

Scott Adams

Date

03/12/2020

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? **NO**

For Internal Office Use ONLY
If No, Good Faith Efforts Met? **YES**

BAO Representative: Cierra Rowe

Date: 04/10/20

Total MBE Subcontracting	0	%	\$ 0
Total WBE Subcontracting	9.14	%	\$ 9,114
Total MBE/WBE Participation:	9.14	%	\$ 83,880

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe
Contract Specialist: Sandra Walker
Date: 4/10/2020

Department Name: Public Works
RFP/ITB Number: 44037

Project Name: Contract for Fog Seal Treatment Application

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Pavement Restorations, Inc.	\$917,750	\$29,325	Yes	3.20%	The prime is not an approved SBE and proposes to utilize SBE subcontractor Marking Impressions, Inc. \$29,325 (3.20%)

Walker, Sandra (Finance - Procurement)

From: Lane, Michelle (Finance - Procurement)
Sent: Tuesday, April 14, 2020 2:01 PM
To: Walker, Sandra (Finance - Procurement); Cantlon, Judy (Finance - Contract Compliance)
Subject: RE: Intent to Award for RFQ: 44037-Contract for Fog Seal Treatment Application

Award to a single offeror is approved.

Michelle A. Hernandez Lane
Chief Procurement Officer/Purchasing Agent
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37201
Office- 615.862.5471

From: Walker, Sandra (Finance - Procurement) <Sandra.Walker@nashville.gov>
Sent: Monday, April 13, 2020 2:05 PM
To: Cantlon, Judy (Finance - Contract Compliance) <Judy.Cantlon@nashville.gov>; Lane, Michelle (Finance - Procurement) <Michelle.Lane@nashville.gov>
Subject: Intent to Award for RFQ: 44037-Contract for Fog Seal Treatment Application

Judy,

RFQ #44037 closed with a single bidder Pavement Restorations Inc. The department considers the single offer as fair and reasonable and are in agreement to move forward in awarding to Pavement Restorations Inc. This ITB was solicited to registered vendors under the commodity code 30120000. An adequate pool of offerors had an opportunity to submit a response to the solicitation.

Thanks

Sandra Walker
Senior Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37219
Office- 615.862.6707