



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

April 9, 2020

David Ward
SBW Constructors, LLC
107 Terry LN
Cottontown, TN 37048

Re: **RFQ# 54055, Dry Creek Road Water Main Replacement**

Dear Mr. Ward:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 54055, Dry Creek Road Water Main Replacement. This letter hereby notifies you of Metro's intent to award to **SBW Constructors, LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Evans Cline**, BAO Representative, at evans.cline@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at Marissa.conklin@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Dry Creek Road Water Main Replacement RFQ# 54055	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	9.40%	90.60%	\$1,310,285	\$1,433,452	\$1,310,285
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
JSJ Construction, LLC	\$ 1,540,600.00	\$1,540,600.00	\$0	\$0	\$1,540,600	Exceeds MACP
SBW Constructors, LLC	\$ 1,310,285.00	\$1,310,285.00	\$0	\$1,187,118	\$123,167	Awarded
Southerland Services, LLC	\$1,338,889.00	\$1,338,880.00	\$0	\$1,213,025	\$125,864	Evaluated

Garney Companies, L & G Construction Co, Inc., Middle Tennessee Infrastructure Inc. did not conform in all materials respective to the invitation to bid therefore deemed non-responsive.

BAO SBE Assessment Sheet

BAO Specialist: Cline, Evans

Contract Specialist: Conklin, Marissa

3/30/2020

Department Name: Water Services

RFP/ITB Number: 54055

Project Name: Dry Creek Road Water Main Replacement

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
SBW Constructors, LLC	\$1,310,285.00	\$1,310,285.00	Yes	100	SBW Constructors is a Metro-approved SBE and has proposed Metro-approved SBE BAC Paving Co., Inc. @ 31.811%.



Statement of M/WBE Utilization

Proposer's/Firm's Name: SBW Constructors, LLC
 Solicitation Title: Dry Creek Road Water Main Replacement
 Solicitation #: 54055
 Proposer's/Firm's Ownership: **Non-M/WBE**
 Proposed EBO Goal (%): 0% MBE% 31.811 WBE%

Proposer's Phone #: 615-594-9420
 Proposer's Email Address: jwhite@sbwconstructors.com
 Amount Self-performed : \$735,465.00
 Total Bid Amount: \$1,310,285.00
 EBO Goal Met? (Y/N) **NO**

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	BAC Paving	P.O. Box 7, Hermitage, TN 37076	615-701-9325 / bacpaving@baco.com	WBE	5		Asphalt paving	\$416,820.00	31.811%
2				Select	Select				
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)
Jeramie White, Managing Partner,

Date
 03/24/2020

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? **NO**

For Internal Office Use ONLY
 If No, Good Faith Efforts Met? **YES**

BAO Representative: Evans Cline

Date: 03/26/20

Total MBE Subcontracting	0	%	\$ 0
Total WBE Subcontracting	31.811	%	\$ 412,820.00
Total MBE/WBE Participation:	31.811	%	\$ 412,820.00