



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

June 29, 2020

Mark Fleming
VideoRay, LLC
212 East High Street
Pottstown, PA 19464

Re: RFQ 58130 Submersible Remote Operated Vehicle

Dear Mark Fleming:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 58130 Submersible Remote Operated Vehicle. This letter hereby notifies you of Metro's intent to award to VideoRay, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at Daniel.Drumwright2@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 58130 Submersible Remote Operated Vehicle	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	100.00%	\$90,739	\$90,739	\$90,739.10
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
VideoRay LLC	\$90,739.10	\$0.00	\$0	\$0	\$90,739	Awarded
Deep Trekker Inc.(deemed nonresponsive)						

* The BAO Assignment for this award included no SBE/SDV Cost Incentive.



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

June 18, 2020

Mr. Carter Sinclair
Deep Trekker Inc.
830 Trillium Drive
Kitchener, ON N2R 1K4

RFQ 58130 Submersible Remote Operated Vehicle

Dear Mr. Sinclair:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was non-responsive to the minimum responsiveness of the solicitation.

Specifically, the submitted bid was non-responsive due to a failure to comply with the Minimum Specifications requirements as listed within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

cc: Solicitation Files