



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

November 22, 2019

Erik Stevenson
Data Blue
5300 Virginia Way
Brentwood TN 37027

Re: **RFQ# 8022, Storage Area Network & Infrastructure (SANS)**

Dear Mr. Stevenson:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above **RFQ# 8022, Storage Area Network & Infrastructure (SANS)**. This letter hereby notifies you of Metro's intent to award to **Data Blue**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Jerval Watson**, BAO Representative, at **615-862-5461** or at Jerval.watson@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Christina Alexander** by email at christina.alexander@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 8022 Storage Area Network & Infrastructure (SANS)			28	7	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Data Blue	\$3,091.00	\$0.00	28.00	0.00	28.00

**RFQ# 8022 Storage Area Network & Infrastructure (SANS)
Evaluation Committee Score Sheet**

Offeror	Data Blue
Contract Acceptance (Yes/No)	Yes
ISA Questionnaire Completed (Yes/No)	Yes
Cost (35)	28.00
Firm Qualifications (15)	15.00
Team Capacity , Capabilities & Quail. (20)	20.00
Firm Certifications (10)	10.00
IT Support (15)	15.00
Sustainability (5)	5.00
Total Evaluation Scores	93.00

Evaluation Comments

Data Blue
Strengths
Firm's proposal demonstrated in detail firm's knowledge of the SANS requested in this solicitation's scope of work, and firm's SANS related project experience. Firm's proposal provided a detailed description of firm's proposed staffing for this project to include consulting staff. Firm's proposal demonstrated in detail firm's solution staffing services available to Metro. Firm provided all requested/required certifications for this project. Firm's proposal demonstrated in detail firm's IT Support plan to include Data Center Specialist(s). Firm's proposal described in detail firm's policies for ensuring an environmentally friendly project.
Weaknesses
There were no weaknesses noted.

From: [Watson, Jerval \(Finance - Contract Compliance\)](#)
To: [Alexander, Christina \(Finance - Purchasing\)](#)
Cc: [Pittman, Genario \(Finance - Procurement\)](#)
Subject: RE: RFQ 8022 Storage Area Network & Infrastructure (SANS) - BAO Compliance review request
Date: Wednesday, November 20, 2019 11:25:10 AM
Attachments: [image001.png](#)
[image002.png](#)

Good Morning Chris -

I have reviewed the bid for the RFQ #8022 Storage Area Network & Infrastructure (SANS) and I have confirmed that there is no SBE participation. Let me know if you have any additional questions.

Best,

Jerval Watson
Business Development Officer
Department of Finance
Office of Minority and Women Business Assistance (BAO)
Metropolitan Nashville Davidson County Government
730 2nd Avenue South, 1st Floor; PO Box 196300
Nashville, TN 37219-6300
(P)615-862-5461; (F)615-862-6175



From: Alexander, Christina (Finance - Purchasing)
Sent: Thursday, October 17, 2019 3:29 PM
To: Watson, Jerval (Finance - Contract Compliance)
Cc: Pittman, Genario (Finance - Procurement)
Subject: RFQ 8022 Storage Area Network & Infrastructure (SANS) - BAO Compliance review request

Jerval,

RFQ 8022 Storage Area Network & Infrastructure (SANS) closed October 17, 2019, will you provide a preliminary BAO Compliance Review.

See attached bid tab as a reference.

Thanks

Christina Alexander

Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.862.6637