Remove, Furnish, and Install two (2) roof top HVAC units-15 ton and 30 ton RTUs; RFQ# 1001656

<table>
<thead>
<tr>
<th>Offeror's Name</th>
<th>Bids</th>
<th>SBE</th>
<th>Participation Requirement</th>
<th>Participation Incentive</th>
<th>Incentive Evaluation Amount</th>
<th>Status of ITB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Woods Mechanical</td>
<td>$66,340.00</td>
<td>$65,000.00</td>
<td>$0</td>
<td>$52,000</td>
<td>$14,340</td>
<td>Awarded</td>
</tr>
</tbody>
</table>

Incentive Calculations:

- Min. SBE/SDV Participation: 0.0%
- Incentive Percentage: 20.00%
- Incentive Calculator: 80.00%
- Lowest Bid: $66,340
- MACP: $79,608
- Winning Bid: $66,340

Awarded

The award to a single offeror is approved.

Jeff L. Gossage, C.P.M.
Purchasing Agent
Metropolitan Government of Nashville & Davidson County
615-862-6639 Office
Jeff.Gossage@Nashville.gov

Jeff,

RFQ# 1001656 Remove, Furnish, and Install two (2) roof top HVAC units -15 ton and 30 ton RTUs closed on Friday, April 28, 2017 with only one bid submitted. Metro Water Services approves of the single offeror (see correspondence below).

Do you approve of the single offeror?

Genario Pittman
Procurement Division
(615) 880-2641
(615) 862-6179 (fax)
genario.pittman@nashville.gov

Hello Genario, yes, thank you.
Robert,
Just to make sure I understand your email, you want to move forward with awarding the entire bid amount of $66,340 (15 ton HVAC unit: $15,000.00 and 30 ton HVAC unit: $51,340.00) that was $7,340 over the total budget. Correct?

Genario Pittman

**Procurement Division**

(615) 880-2641
(615) 862-6179 (fax)
[genario.pittman@nashville.gov](mailto:genario.pittman@nashville.gov)

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**From:** Qualey, Robert (WS - Vendor)
**Sent:** Monday, May 01, 2017 11:09 AM
**To:** Pittman, Genario (Finance - Procurement)
**Cc:** Gilley, Valorie C. (WS); Walsh, Rhonda (WS)

**Subject:** RE: Single Offeror and Bid Amount for RFQ#1001656 Remove, Furnish, and Install two (2) roof top HVAC units - 15 ton and 30 ton RTUs

Hello Genario, please proceed with awarding this to the Contractor.
### BAO Small Business Assessment Sheet

**BAO Specialist:** Bryan Gleason  
**Contract Specialist:** Genario Pittman  
**Date:** 5/2/17

**Department Name:** WS  
**RFP/ITB Number:** 1001656

**Project Name:** Remove, Furnish, and Install two (2) roof top HVAC units

<table>
<thead>
<tr>
<th>Primary Contractor*</th>
<th>Prime Bid Amount</th>
<th>Total Proposed SBE ($)</th>
<th>SBE Subs approved?</th>
<th>SBE (%)</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Woods Mechanical</td>
<td>$66,340.00</td>
<td>$65,000.00</td>
<td>Yes</td>
<td>98.00%</td>
<td>Prime is an approve SBE and will performs 98% of the work.</td>
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**Column Headings**  
Shaded cells in columns E and G are formula driven and should not be changed.  
White cells with text are fields that you can edit.  
Gray cells with bold text contain formulas that can not be changed.