RFQ# 941576 - Repair and Construction of Historic Masonry Structures

<table>
<thead>
<tr>
<th>Criteria/Offeror</th>
<th>Blakley Construction</th>
<th>The Tradesman Group</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost Criteria (35 Points)</td>
<td>15.64</td>
<td>35.00</td>
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<tr>
<td>Firm and Team Qualifications (20 Points)</td>
<td>16.00</td>
<td>18.00</td>
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<tr>
<td>Experience on Similar Projects (25 Points)</td>
<td>15.00</td>
<td>23.00</td>
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<tr>
<td>Project Approach/Methodology (20 Points)</td>
<td>9.00</td>
<td>19.00</td>
</tr>
<tr>
<td>Total (100 Points)</td>
<td>55.64</td>
<td>95.00</td>
</tr>
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<thead>
<tr>
<th>Offeror’s Name</th>
<th>Bids</th>
<th>RFP Cost Point Distribution</th>
</tr>
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<tbody>
<tr>
<td>Blakley Construction</td>
<td>$31,178,350.20</td>
<td>15.64</td>
</tr>
<tr>
<td>The Tradesman Group</td>
<td>$13,935,235.38</td>
<td>35.00</td>
</tr>
</tbody>
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**Blakley Construction**

**Strengths** – Metro Experience

**Weaknesses** - Overall proposal lacked detail; Project approach and methodology lacked information addressing the scope of services. Prime failed to demonstrate adequate relevant experience with similar projects; insufficient information and explanation of qualifications of team members’ capacity, skill and experience with the required services.

**The Tradesman Group**

**Strengths** – Annual contracts of similar scope and complexity; Specific demonstration of multiple relevant projects of similar historical scope; Demonstrated highly qualified team qualifications and experience; Detailed Project Approach and Methodology

**Weaknesses** - N/A
**PNP Compliance Results Form**

Department Name: Parks  
RFP/ITB Number: 941576  
Procurement Name: Repair and Construction of Historic Masonry Structures

<table>
<thead>
<tr>
<th>Primary Contractor</th>
<th>PNP Compliant (Yes/No)</th>
<th>Determination Comments/% of Participation Proposed or Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Tradesmen Group, Inc.</td>
<td>Yes</td>
<td>The Tradesmen Group, Inc. successfully completed the GFE outreach to three certified MWBEs: Hodges Group, Inc. (Accepted- 10%), Lojac (Accepted - 0.2%) and Earth Scapes (Declined).</td>
</tr>
</tbody>
</table>

*Denotes Contractor with whom follow up was required  
Date: 08/22/16  
Metro Buyer: Terri Troup  
BAO Rep: Tina R. Burt
<table>
<thead>
<tr>
<th>Primary Contractor</th>
<th>SBE/SDV Requirement Acknowledged?</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Blakley Construction Services, LLC</td>
<td>Yes</td>
<td>SBE/SDV Plan: Proposer is an approved SBE firm and acknowledged a 15% participation of SBE/SDV over life of the project as required by the solicitation.</td>
</tr>
<tr>
<td>The Tradesmen Group, Inc.</td>
<td>Yes</td>
<td>SBE/SDV Plan: Proposer acknowledged a 15% participation of SBE/SDV over life of the project as required by the solicitation.</td>
</tr>
</tbody>
</table>