

**RFQ #945596 Custom Chassis Rear Mount Steel Aerial Fire Apparatus
Evaluation Team Score Sheet**

Offeror	Ferrara Fire Apparatus	G&W Diesel Service Inc.	Mid South Bus Center Inc.	NAFECO	Toyne Inc.
Team Qualifications, Experience, and References (25 Points)	25.00	25.00	25.00	25.00	20.00
Functional Requirements (25 Points)	0.00	5.00	5.00	25.00	5.00
Project Schedule and Capacity to Perform (10 Points)	10.00	7.03	8.85	7.03	7.20
Cost Criteria (40 Points)	31.91	30.78	28.06	28.43	32.00
Total Evaluation Scores	66.91	67.81	66.91	85.46	64.20

Evaluation Comments

Ferrara Fire Apparatus

Strengths -

Team Qualifications, Experience, and References: Well qualified and experienced.

Functional Requirements:

Project Schedule and Capacity to Perform: 330 day project schedule.

Weaknesses -

Team Qualifications, Experience, and References:

Functional Requirements: Section 5.10 - SAE safety standards not met, as related to side impact.

Project Schedule and Capacity to Perform:

G&W Diesel Service Inc.

Strengths -

Team Qualifications, Experience, and References: Well qualified and experienced.

Functional Requirements:

Project Schedule and Capacity to Perform:

Weaknesses -

Team Qualifications, Experience, and References:

Functional Requirements: Section 9.1 - Offeror proposed a Pierce Command Zone instead of the specified Weldon V-mux.

Project Schedule and Capacity to Perform: 420 day project schedule.

Mid South Bus Center Inc.

Strengths -

Team Qualifications, Experience, and References: Well qualified and experienced.

Functional Requirements:

Project Schedule and Capacity to Perform:

Weaknesses -

Team Qualifications, Experience, and References:

Functional Requirements: Section 10.2 - could not provide 65 gallon tank specified; Section 28.18 - will not cover transportation costs; Section 29.3 - response time unclear and only states "as soon as possible".

Project Schedule and Capacity to Perform: 365 day project schedule.

NAFECO

Strengths -

Team Qualifications, Experience, and References: Well qualified and experienced.

Functional Requirements: All specifications met.

Project Schedule and Capacity to Perform:

Weaknesses -

Team Qualifications, Experience, and References:

Functional Requirements:

Project Schedule and Capacity to Perform: 420 days project schedule.

Toyne Inc.

Strengths -

Team Qualifications, Experience, and References:

Functional Requirements:

Project Schedule and Capacity to Perform:

Weaknesses -

Team Qualifications, Experience, and References: Limited documentation of experience and references.

Functional Requirements: Section 5.10 not met by providing 2.5" pocket in floor creates safety/trip hazard and 3" notch in ceiling; Section 5.15 low profile HVAC specification not met.

Project Schedule and Capacity to Perform: 415 day project schedule.

Solicitation Title & Number	RFP Cost Points
Custom Chassis Rear Mount Steel Aerial Fire Apparatus; RFQ# 945596	32

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points
Toyne Inc.	\$8,849,520.00	\$0.00	32.00
Ferrara Fire Apparatus	\$8,874,290.00	\$0.00	31.91
G&W Diesel Services Inc.	\$9,200,480.00	\$0.00	30.78
NAFECO	\$9,962,290.00	\$0.00	28.43
Mid South Bus Center Inc.	\$10,090,620.00	\$0.00	28.06