

**RFQ#962652 Langford Farms - Madison Heights Rehabilitation
Evaluation Team Score Sheet**

Offeror	American Infrastructure Technologies Corporation	Insituform Technologies, LLC
Cost (50 Points)	46.38	50.00
Project Approach and Business Plan (20 Points)	8.00	15.00
Capacity and Scheduling (15 Points)	7.00	11.00
Firm Qualifications (10 Points)	7.00	9.00
Team Qualifications (5 Points)	3.00	4.00
Total Evaluation Scores	71.38	89.00

Evaluation Comments

American Infrastructure Technologies Corporation

Strengths

Project Approach and Business Plan:

Capacity and Scheduling: Gantt chart did mention tasks by basin; mentioned tasks by sub-crews; spelled out concerns regarding risk and unforeseen factors

Firm Qualifications:

Team Qualifications:

Weaknesses

Project Approach and Business Plan: Failed to identify the key individuals and subcontractors that will be utilized on the project management team; limited detail on notifying the residents; failed to address informing businesses; no specific coordination on CCTV; overall weak Business Plan that references wrong project and lacked detail

Capacity and Scheduling: Gantt chart not broken out into phases or organized work; scheduled highlights appear to address a different project

Firm Qualifications: Example projects showed no change orders and lacked detail; workload contained no project specifics, subs projects, etc.

Team Qualifications: Did not discuss how key individuals would add value and how their knowledge would be utilized; poor organization of representing team structure and no elaboration on team qualifications

Insituform Technologies, LLC

Strengths

Project Approach and Business Plan: One person point of contact for coordinating communication with residents; redundancy plan with regards to bypass pumping; address environmental issues; acknowledged ARAP

Capacity and Scheduling: Gantt chart broken out by major milestones; tasks detailed down to the phase and basin; project duration was under Metro's estimated timeframe

Firm Qualifications: Current workload was detailed with listed jobs and subs work

Team Qualifications: Well structured response on key individuals

Weaknesses

Project Approach and Business Plan: No narrative demonstrating desired deliverables; generic language on communication plan that did not address if any schools were in the area, etc.

Capacity and Scheduling: Schedule narrative lacked detail in final CCTV inspections and testing; delivery concerns lacked depth; lateral replacement on phase 2 and phase 3 were identical

Firm Qualifications: Project examples did not specify dates

Team Qualifications: Detail lacking on skills key individuals would provide on this specific project

Solicitation Title & Number		RFP Cost Points
Langford Farms - Madison Heights Rehabilitation, RFQ #962652		50
Offeror's Name	Total Bid Amount	RFP Cost Points
Insituform Technologies, LLC	\$2,131,635.00	50.00
American Infrastructure Technologies Corporation	\$2,297,980.00	46.38

PNP Compliance Results Form

Department Name: Metro Water Services

RFP/ITB Number: 962652

Procurement Name: Langford Farms - Madison Heights Rehabilitation

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Insituform Technologies	Yes	Insituform Technologies, LLC successfully completed the GFE outreach to three certified MWBEs: Pavement Restorations, Pipeline Innovation and BAC Paving Company and Underground Eyes and proposed the inclusion of Underground Eyes @ 2.82% for cleaning CCTV for lateral lines, post CCTV and air testing.

*Denotes Contractor with whom follow up was required

Date: 12/19/16

Metro Buyer: Kevin Edwards

BAO Rep: JoeAnn Carr

BAO SBE Assessment Sheet

BAO Specialist: JA Carr
Contract Specialist: Kevin Edwards
Date: 12/19/16

Department Name: Metro Water Services
RFP/ITB Number: 962652

Project Name: Public Langford Farms - Madison Heights Rehabilitation

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBEs Subs approved?	SBE (%)	Comments
Insituform Technologies, LLC	\$ 2,131,635.00	\$645,032.75	Yes	30.26%	Proposer Acknowledged Participation Expectations of 20% SBD/SDV requirement and Consequences of Misrepresentation

*For ITBs, only apparent low bidder will be listed.