

**RFQ# 964670 - Exhibits for Parks Nature Centers  
Evaluation Team/Review Board Score Sheet**

Offeror	Imagen	Sommerville - Wilson, Inc.	WN Holdings dba Malone Design Fabrication
Team Qualification and Experience (35 PTS)	15.00	35.00	22.00
Business Plan (30 PTS)	13.00	29.00	21.00
Cost (35 PTS)	28.00	33.51	10.92
<b>Total Evaluation Scores</b>	<b>56.00</b>	<b>97.51</b>	<b>53.92</b>

**Evaluation Comments**

<b>Imagen</b>	
<b>Strengths</b>	
<b>Team Qualifications and Experience</b>	Longevity. Length of experience.
<b>Business Plan</b>	Concise, business plan addressed all areas that were asked for
<b>Weaknesses</b>	
<b>Team Qualifications and Experience</b>	Team has lots of experience but not in fields related to interpretation. No experience listed with Interactive types of projects. Experience not related to reference centers and references were incomplete and reference projects were not similar in scope.
<b>Business Plan</b>	Components were lacking in business plan compared to other proposals and there were potential capacity concerns due to lack of staffing. There was no timeline presented. Overall proposal was not well written.

## Sommerville - Wilson, Inc.

### Strengths

**Team Qualifications and Experience** References were specific about natural history and staffing experience was natural history specific. Key individuals all had relevant experience related to scope of work. Company has been earned awards related this specific industry. Proposal was concise and well but together. All reference projects were of similar scope and size

**Business Plan** Timeline was detailed and complete and there were no capacity issues. Business plan contained detailed plans on how timeline will be met, and how they will meet with client eventhough they are not local. Business plan also show how company will meet needs if changes are made by client.

### Weaknesses

**Team Qualifications and Experience**

**Business Plan** Risk was addressed in proposal but seperated throughout proposal. Also business plan was less specific about freqency of meeting with client compared to other proposals.

## WH Holdings dba Malone Design and Fabrication

### Strengths

**Team Qualifications and Experience** Malone Team has relevant experience in natural history and beyond. Company also has many local connections.

**Business Plan** Business plan showed strong quality control measures are in place and frequent contact with staff and client.

### Weaknesses

**Team Qualifications and Experience** Subcontractor does not have relevent experience to perform job function they will be performing; specifically natural history interpretive text development.

**Business Plan** Some reference projects were not of similar scope and size and lacked interactive immersive exhibit components. No timeline was presented, proposal was cumbersome and contained excessive generic content not specifically tailored to Metro's needs.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Exhibits for Parks Nature Centers; RFQ# 964670			28	7	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Imagen	\$142,000.00		28.00	0.00	28.00
Sommerville - Wilson, Inc.	\$150,000.00	\$30,000.00	26.51	7.00	33.51
WN Holdings dba Malone Design/Fabrication	\$364,000.00		10.92	0.00	10.92

# PNP Compliance Results Form

Department Name: Parks RFP/ITB Number: 964663 Procurement Name: Exhibits for Parks Nature Center		
Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Sommerville-Wilson (Split Rock Solutions)	Yes	Outreach to 3 firms (Theatre Craft, Inc. - Accept, Ashworth Environmental Design - Accept, CMG Painting, Inc. - Declined)

\*Denotes Contractor with whom follow up was required  
 Date: 2/27/17  
 Metro Buyer: Flake Hudson  
 BAO Rep: Bryan Gleason

## BAO Small Business Assessment Sheet

<b>BAO Specialist:</b> Bryan Gleason
<b>Contract Specialist:</b> Flake Hudson
<b>Date:</b> 2/17/17

<b>Department Name:</b> Parks
<b>RFP/ITB Number:</b> 964670

**Project Name:** Exhibits for Parks Nature Centers

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Sommerville - Wilson (Split Rock Studio)	\$150,000.00	\$30,000.00	Yes	5.00%	Proposed to use Ashworth Environmental Design Group (5%) SBE
.....	\$ -	\$ -			
.....	\$ -	\$ -			
.....	\$ -	\$ -			
.....	\$ -	\$ -			

**Column Headings**

Shaded cells in columns E and G are formula driven and should not be changed

White cells with text are fields that you can edit.

**Gray cells with bold text contain formulas that can not be changed.**