

**RFQ#964685 - Pest Control Services
Evaluation Team Score Sheet**

Offeror	Cook's Pest Control Inc.	Middle Tennessee Exterminating	Pied Piper Pest Control, Inc.	W.B. McCloud & Company, Inc.
Team Qualifications and Experience (20 Points)	18.00	15.00	12.00	Non-Responsive to solicitation
Project Approach and Capacity to Perform (30 Points)	25.00	22.00	20.00	
Preventative Maintenance Approach (20 Points)	20.00	20.00	18.00	
Cost Criteria (30 Points)	3.10	24.19	6.77	
Total Evaluation Scores	66.10	81.19	56.77	

Evaluation Comments

Cook's Pest Control Inc.	
Strengths	<p>Team Qualifications and Experience: Extensive training of personnel; well detailed and structured per Metro's requested information.</p> <p>Project Approach and Capacity to Perform: Approach contains pest control logs. Availability of supplies/materials.</p> <p>Preventative Maintenance Approach: Clear depiction of what was included and excluded in their preventative maintenance.</p>
Weaknesses	<p>Team Qualifications and Experience: No listing of years experience for technicians.</p> <p>Project Approach and Capacity to Perform: No sample invoice provided.</p> <p>Preventative Maintenance Approach:</p>

Middle Tennessee Exterminating

Strengths

Team Qualifications and Experience: Owner's experience tied to Government accounts.

Project Approach and Capacity to Perform: Approach contains sample pest siting log which would be provided at each location. Availability of supplies/materials.

Preventative Maintenance Approach: Detailed Preventative Maintenance Approach.

Weaknesses

Team Qualifications and Experience: Concern with owner visiting Metro sites on a weekly basis. Past Project References includes Metro and Metro had some issues on past performance.

Project Approach and Capacity to Perform: Overall format of approach lacking in organization and clarity of presentation. Concerned with only have 2 technicians.

Preventative Maintenance Approach:

Pied Piper Pest Control, Inc.

Strengths

Team Qualifications and Experience: Project referenced covers 22 counties of service.

Project Approach and Capacity to Perform: Approach contains sample pest siting log which would be provided at each location. Availability of supplies/materials.

Preventative Maintenance Approach: Includes spiders of all species.

Weaknesses

Team Qualifications and Experience: Limited detail presented on Metro's requested information; limited information on key personnel with only 2 members listed.

Project Approach and Capacity to Perform: Concern with proposed project schedule and only having 1 full-time and 1 part-time technician available. Project Approach was lacking in detail.

Preventative Maintenance Approach: Limited detail provided.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Pest Control Services, RFQ #964685			24	6	30

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Middle Tennessee Exterminating	\$25,791.00	\$25,275.18	24.00	0.19	24.19
Cook's Pest Control Inc.	\$199,388.00	\$0.00	3.10	0.00	3.10
Pied Piper Pest Control, Inc.	\$808,565.00	\$808,565.00	0.77	6.00	6.77

Note: W.B. McCloud & Company, Inc. deemed non-responsive.

PNP Compliance Results Form

Department Name: Metro Wide

RFP/ITB Number: 964685

Pest Control Services

Primary Contractor	PNP Compliant (Yes/No)	
Middle Tennessee Exterminating	Yes	Middle Tennessee Exterminating successfully completed the GFE outreach to three certified MWBEs: Sunset Marketing (Accepted), Action Chemical (Accepted) and International Office Supplies (Accepted).

*Denotes Contractor with whom follow up was required

Date: 01/24/17

Metro Buyer: Kevin Edwards

BAO Rep: Tina R. Burt

BAO SBE Assessment Sheet

BAO Specialist: Tina R. Burt
Contract Specialist: Kevin Edwards
Date: 01/24/17
Department Name: Metro Wide
RFP/ITB Number: 964685

Project Name: Pest Control Services

Primary Contractor	SBEs Approved?	Comments
Middle Tennessee Exterminating	Yes	SBE/SDV Plan: Prime acknowledged SBE/SDV participation expectations in the solicitation. Prime is an approved SBE firm and proposed to perform 97.5% of work and proposed the engagement of SBE firm International Office Supplies @ 0.5%.