

	Woods Mechanical Contractors	Trane	S.M. Lawrence Company, Inc.	Four Seasons Inc.
Cost (30 points)	30	Non-Responsive	21.1	13.64
Project Approach (40 points)	25		35	25
Firm Qualifications and Experience (30 points)	18		28	20
Total	73	N/A	84.1	58.64

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ# 984655 - Replacement of HVAC Equipment at Emergency Communication Center			24	6	30
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Woods Mechanical Contractors	\$371,215.00	\$371,215.00	24.00	6.00	30.00
S.M. Lawrence Company, Inc.	\$426,275.00	\$12,250.00	20.90	0.20	21.10
Four Seasons Inc.	\$734,580.00	\$93,580.00	12.13	1.51	13.64
Trane	Non-Responsive				

Woods Mechanical Contractors

Strengths - Had detailed scope of work by unit. Will not be subcontracting any of the work out.

Weaknesses – Overall proposal lacked detail. Failed to provide a detailed chart on schedule, only provided a small narrative. Failed to include a list of assumptions. Provided minimal detail on how work area will be kept clean and how dust and dirt in the atmosphere would be kept to a minimum. Failed to clearly explain the use of manpower and equipment. Lacked detail on the proposed team members. Lacked detail on project related experience.

S.M. Lawrence

Strengths – Would bring in Portable Filtered Air Scrubber for air quality and a porta-cool system for temporary air conditioning. Provided a detailed schedule. Has experience with state and local government. Detailed description of proposed team and subcontractor.

Weaknesses – Stated “the facility will be responsible for the relocation of computer equipment, or other owner/facility items currently in the spaces, that require relocation to allow for equipment placement.” Will take them (3) days to install a temporary cooling system.

Four Seasons

Strengths – Have a trailer mounted temporary AC system. Upload information to a database so Metro can see the progress. Provided information on lead times for Cooling System. Plan on using scaffolds in order to get into tight areas and areas in which IT equipment and/or desks cannot be moved. Has experience replacing units in schools.

Weaknesses – Overall proposal lacked detail. Lacked detail on proposed team. Lacked detail on how dirt or dust would be managed in the working atmosphere. Did not list any assumptions. Did not provide a detailed chart on the schedule.

Trane – Non-responsive