

| | Hutchins Telecom | Kane Konnections | MusicCityNetworks | Owens Telecom Services, Inc. |
|---|------------------|------------------|-------------------|------------------------------|
| Contract/ISA Terms Acceptance | Accepted | Accepted | Non-Responsive | Non-Responsive |
| Cost (30 points) | 30 | 27.28 | | |
| Expeerience and Team Qualifications (30 points) | 25 | 25 | | |
| Capacity and Risk Mitigation (10 points) | 10 | 9 | | |
| Project Approach and Process (30 points) | 25 | 25 | | |
| Total | 90 | 86.28 | N/A | N/A |

| RFQ # 990657 - Outside Plant Construction Services | | RFP Cost Points |
|--|--------------|-----------------------------|
| Max. RFP Cost Points | | 30 |
| Offeror's Name | Bids | RFP Cost Point Distribution |
| Hutchins Telecom, LLC | \$ 62,585.87 | 30.00 |
| Kane Konnections LLC | \$ 68,831.41 | 27.28 |

* OwensTelecom is Non-Responsive to the solicitation

*MusicCityNewtorks is Non-Responsive to the solicitaiton

Hutchins Telecom LLC

Strengths – 20 years of experience of similar scope and complexity. Experience with major communication carriers. Team is well qualified to perform the work. Hundreds of miles of fiber optic cable installation. Demonstrated ability to handle the amount of work Metro plans to issue. Seems to fully understand the needs and expectations of Metro. Detailed Project Approach and Process.

Weakness- Tennessee Contractor’s License Monetary Limit reduces the contractual value.

Kane Konnections LLC

Strengths – Team is highly qualified. Listed a large amount of equipment available for work. Demonstrated the ability to handle the amount of work Metro plans to issue. Understands the needs of Metro. Detailed project approach and process. Detailed proposal.

Weakness – Jobs listed were between \$25.00 - \$15,400.00.

MusicCityNetworks – Non-Responsive

Owens Telecom Services, Inc. – Non-Responsive