**Enter Solicitation Title & Number Below**

**Purchase and Delivery of Heavy Duty Solid Waste Rear Loader 18 Cubic Yard High Compaction Refuse Trucks; RFQ# 991661**

<table>
<thead>
<tr>
<th>Offeror’s Name</th>
<th>Bids</th>
<th>SBE</th>
<th>Participation Requirement</th>
<th>Participation Incentive</th>
<th>Incentive Evaluation Amount</th>
<th>Status of ITB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Young’s Truck Center dba Advantage Center</td>
<td>$ 3,517,374.30</td>
<td>$66,885.00</td>
<td>0</td>
<td>$66,216</td>
<td>$3,451,158</td>
<td>Awarded</td>
</tr>
<tr>
<td>Rush Truck Center Nashville</td>
<td>$ 3,179,010.00</td>
<td>$99,885.00</td>
<td>0</td>
<td>$98,886</td>
<td>$3,080,124</td>
<td>Non-responsive</td>
</tr>
</tbody>
</table>

Due to the offeror (Rush Truck Center Nashville) not being able to fulfill the requirement of delivering the truck(s) to Metro within 100 days, the offeror is deemed non-responsive. The solicitation requires the lowest responsive and responsible offeror to deliver the truck(s) to Metro each time a purchase order is issued by Metro to the contractor.
March 20, 2017

Mr. Troy Dickens
900 Expo Drive
Rush Truck Center Nashville
Smyrna, TN 37167

Re: RFQ # 991661-Purchase and Delivery of Heavy Duty Solid Waste Rear Loader 18 Cubic Yard High Compaction Refuse Trucks

Dear Mr. Dickens:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed its evaluation of submitted responses to the above solicitation and unfortunately has determined that your submission was non-responsive to the 100 day delivery requirement of the new "custom chassis" heavy duty solid waste collection rear load 18 cubic yard high compaction refuse truck to Metro each time Metro issues a purchase order to Rush Truck Center Nashville.

Responses to the procurement solicitation and supporting documentation are available for inspection in the Procurement Division Office, Monday through Friday, between the hours of 8:00 a.m. and 4:00 p.m.

If you have any questions, please contact Genario Pittman, the procurement professional responsible for this solicitation, by email at genario.pittman@nashville.gov. It may be necessary to schedule an appointment with them to review the determination.

Respectfully,

Jeff L. Gossage C.P.M., CPPB
Metro Purchasing Agent

Cc: Solicitation Files
# BAO Small Business Assessment Sheet

**BAO Specialist:** Bryan Gleason  
**Contract Specialist:** Genario Pittman  
**Date:** 3/20/17

**Department Name:** Fleet  
**RFP/ITB Number:** 991661  
**Project Name:** Purchase and Delivery of Heavy Duty Solid Waste Rear Loader 18 Cubic Yard High Compaction Refuse Truck

<table>
<thead>
<tr>
<th>Primary Contractor*</th>
<th>Prime Bid Amount</th>
<th>Total Proposed SBE ($)</th>
<th>SBE Subs approved?</th>
<th>SBE (%)</th>
<th>Comments</th>
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</thead>
<tbody>
<tr>
<td>Young's Truck Center dba Advantage Center</td>
<td>$3,517,374.30</td>
<td>$66,885.00</td>
<td>Yes</td>
<td>29.00%</td>
<td>Prime proposed to utilize Stringfellow.</td>
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**Column Headings**  
Shaded cells in columns E and G are formula driven and should not be changed.  
White cells with text are fields that you can edit.  
Gray cells with bold text contain formulas that can not be changed.