MINUTES OF THE DIVERSITY BUSINESS ENTERPRISE & PROCURMENT COMMITTEE MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY

The Diversity Business Enterprise (DBE) & Procurement Committee of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) met on July 29, 2010 at 9:13 a.m., in Room 110 at the Nashville Convention Center, Nashville, Tennessee.

DBE & PROCUREMENT COMMITTEE MEMBERS PRESENT: Vonda McDaniel and Willie McDonald

DBE & PROCUREMENT COMMITTEE MEMBERS NOT PRESENT: Darrell Drumwright and Leo Waters

OTHERS PRESENT: Charles Robert Bone, Scott Black, Mark Sturtevant, Roxianne Bethune, Kelvin Jones, Gary Schalmo, Patrick Holcombe, Barbara Solari, Debbie Frank, Susan McDonald, and News Channel 4.

Vonda McDaniel, Chair of the DBE & Procurement Committee, opened the meeting for business.

ACTION: Willie McDonald made a motion to approve the Diversity Business Enterprise & Procurement Committee minutes of April 29, 2010. The motion was seconded by Vonda McDaniel and approved unanimously by the committee.

Ms. McDaniel began by asking Gary Schalmo to give a project update. There was a brief discussion about Greyhound.

Roxianne Bethune was then asked to report. She began by talking about the Surety Assistance Program. There was discussion about the training process.

She then discussed and there was conversation about the networking events, vendor fairs, and attendance at those events. (Attachment #1)

Ms Bethune then walked through the quarterly reports that are sent to the State. (Attachment #2) There was discussion about the reporting information received and how that is gathered. She then reviewed the DBE participation numbers for the quarter. (Attachment #3) She noted for the money spent during the quarter we were at 17% DBE participation but for the money spent to date on the project we are at 22% DBE participation. Next, Ms. Bethune shared the procurement log for the quarter. (Attachment #4) There was discussion about the companies that didn't get the contracts and about local participation on the project.

Debbie Frank then gave an update on the Workforce Development Program. (Attachment #5)

With no additional business a motion was made to adjourn, with no objection the DBE & Procurement Committee of the CCA adjourned at 10:00 a.m.

Respectfully submitted,

Mark Sturtevant
Project Manager
Music City Center

Approved:

Vonda McDaniel, Chairman
CCA DBE & Procurement Committee
Meeting Minutes of July 29, 2010

PLEASE COME JOIN US
OPPORTUNITIES FOR YOUR BUSINESS!

MUSIC CITY CENTER
NASHVILLE, TENNESSEE

Attention all contractors, subcontractors and /or vendors, the Music City Center Project is an opportunity you don't want to miss; opportunities to network with the Music City Center Project Team as well as other potential prime contractors, sub-contractors, and vendors.

MARK YOUR CALENDAR & SAVE THE DATES

July 7, 2010 5:30pm-7:30pm
The Onyx Room
624 Jefferson Street, Nashville, TN 37208
(Across from the Bicentennial Mall)
Networking Session Carpet, Ceramic & Quarry Tile, Resilient Flooring & Base, Wood Flooring, Food Service Equipment, Millwork, Miscellaneous Metals, Ornamental Iron & Railings, Residential Appliances, Roofing, Stone, Waterproofing

July 14, 2010 5:30pm-7:30pm
The Onyx Room
624 Jefferson Street, Nashville, TN 37208
(Across from the Bicentennial Mall)
Networking Session
Drywall (including: Metal Framing, Roof Carpentry, Acoustical Ceilings, Linear Ceilings, GFRC, GFRP, Plastic Paneling, Acoustical Paneling, Stretch Fabric Wall Systems & Direct Applied, Sheathing), Glazing and Storefront (Interiors), Hollow Metal Doors/Frames and Hardware, Joint Sealants, Painting

July 22, 2010 2:00pm-7:30pm
Nashville Convention Center
601 Commerce Street, Nashville, TN 37203
Networking Fair
Entrance Mats, Fireproofing, Fire Protection Specialties, Flagpoles, Landscaping, Site Concrete and Asphalt, Loading Dock Equipment, Lockers, Mesh Partitions, Overhead Doors & Grills, Parking Control Equipment, Projection Screens, Stage Curtains, Signage, Toilet Partitions & Accessories, Traffic Signals, Wall Protection & Corner Guards, Window Treatments, Window Washing Equipment

July 28, 2010 5:30pm-7:30pm
The Onyx Room
624 Jefferson Street, Nashville, TN 37208
(Across from the Bicentennial Mall)
Networking Session
ALL TRADES INVITED

The Convention Center Authority has established a Diversity Business Enterprise (DBE) Program to enhance the participation of minority, women and small business enterprise firms in the Music City Center Project. The DBE Program has been implemented to support the Music City Center contracting goal of a minimum of 20% DBE participation.

www.musiccitycenterdbe.com

BELL CLARK CONSTRUCTION
IN ASSOCIATION WITH harmony

Music City CENTER

Project Management & Development

July 20th, 2010

Mr. Justin P. Wilson
Comptroller of The Treasury
State Capitol
Nashville, Tennessee 37243-1402

Dear Mr. Wilson:

Submitted herewith is the quarterly Music City Center Compliance Report for the period of April 1 to June 30th, 2010. This report includes project spending with minority and non-minority contractors, vendors, suppliers and professional service providers. It includes the procurement dollars spent and percentages for the 2nd quarter- CY- 2010 in the initial stages of construction of the convention center project. With final approval in late January behind us, site demolition, utility relocation and excavation nearly completed ending with the final building in the project foot print (Greyhound), our site preparation is nearly completed.

The 2nd quarter dollars paved the way for the Music City Center Project to build a solid foundation. Please, note that the majority of the spending reflected in this report is largely site preparation and final phase of architectural & engineering that will produce 100% drawings.

We have included in this report workforce data of the persons working on the project as the legislation requires. This information we will continue to collect throughout the construction phase of the project.

The Music City Center Compliance Report is being submitted as required in the format you see before you on a quarterly basis.

Thank you and your office for your assistance.

Sincerely,

Roxianne Bethune
Diversity Business Enterprise Manager

Attachments

cc: Marty Dickens
Larry Atema
Rich Riebeling
Mark Sturtevant
Richard Norment

The Convention Center Compliance Report

Minority Report: Expenditures of funds to Minority owned businesses.

QUARTER	MINORITY BUSINESS ENTERPRISES	NON MINORITY BUSINESS ENTERPRISES	TOTAL ALL BUSINESSES
Quarter 2nd –CY 2010	$1,173,560.74	$15,839,548.12	$17,013,108.86
PERCENTAGE	6.9%	93.1%	100%

Workforce Data: (see attached work sheet) Data on the race, religion, ethnic background and sex of the workforce of each person that receives funds from the Convention Center Fund as the legislation requires.

This information we will continue to collect throughout the construction phase of the project.

Investigations Data: This monitors the results of minority owned business participation with periodic investigation to ascertain whether minority owned business participation is being achieved at a level contemplated. We have in place monitors for good faith and outreach efforts performed by the contractors pursuing work on the convention center project.

Quarter 2nd CY 2010: The forecast of minority participation has increased in numbers and continues to improve. We expect the participation levels to continue with an upward trend. The 2nd quarter construction phase of the project has a total of 16 minority contractors. Of that number all are local with the exception of 3 out of town contractors.

Should you have any questions please feel free to contact me at (615) 880-1454 or via email roxianne.bethune@nashvillemcc.com .

Workforce Data
1st and 2nd Quarter 2010

Company (Italics: DBE Firms)	SEX		RACE					RELIGION								ETHNIC BACKGROUND						
	MALE	FEMALE	AFRICAN AMERICAN	ASIAN	HISPANIC	NATIVE AMERICAN	CAUCASIAN	BAPTIST/ CHRISTIAN	CATHOLIC	EPISCOPAL	METHODIST	NON-DENOMINATION	PRESBYTERIAN	OTHER	UNKNOWN	AMERICAN	EUROPEAN	ARABIC	ASIAN-PACIFIC	SOUTH/ CENTRAL AMERICAN	OTHER	UNKNOWN
Summit Constructors, Inc.	100%				6%		94%								100%							100%
Irvin Concrete	100%		73%				27%								100%	27%				73%		
Menck Trucking	100%						100%	100%								100%						100%
BAC Piping Co.	100%						100%								100%							
Bomar Construction Co., Inc	100%						100%								100%	100%						
King & Assoc.	100%						100%									100%						
Hemphill Trucking	100%		100%					100%														
Mountain States Contractors, LLC	95%	5%	5%		37%		58%								100%							100%
Jones Bros., Inc.	98%	2%	2%		62%		36%								100%							100%
Shane Trucking & Excavation	100%						100%								100%	100%						
IS Engineering & Utilities	89%	11%			11%		89%							22%	78%	78%	11%			11%		
VCE Inc.	100%			40%			60%	80%				20%		20%		60%			40%			
Design & Survey Consents, LLC	67%	33%					100%	33%				67%				100%						
Lu, Inc.	100%		13%				88%	25%			25%	50%				100%						
American Custom Manuf.	100%		100%												100%	100%						
STC-Memphis, Inc.	100%						100%								100%							100%
Prime Security	100%		100%								33%				67%	100%						
CCK Construction	100%		3%		80%		17%								100%							100%
Sunrise Construction	100%				29%		71%		12%						88%	88%				29%		6%
Concrete Pump Partners	100%						100%					100%				100%						
CME Systems, Inc.	100%		88%				13%								100%	100%						
Palco Services	100%						100%								100%							100%
Colesanti Specialty Services, Inc.	100%				30%		70%								100%							100%
Concrete Form Erectors, Inc.	100%		13%		20%		67%								100%							100%
Reese Enterprises	100%				100%															100%		
Lee Company	100%				33%		67%	33%				67%				67%				33%		
T and T Steel	97%	3%	3%		26%		71%	34%	3%					3%	61%	74%				26%		
Edwards Electric	100%		41%				59%	29%				24%		6%	41%							
Industrial Sales		100%					100%	100%								100%						
Nels Hatcher	100%		100%											100%		100%						
Hellman Architects Inc.	83%	17%		17%			83%		42%		8%	33%		25%		67%	17%		17%			100%
CEGO Concrete Construction, LLC	97%	3%	8%		79%		13%								100%	100%						
Shaw-Vickers Concrete Reinforcing	100%		9%		91%		34%								100%	39%				61%		
Pirah 4J, LLC	86%	13%	94%				6%	94%						6%		100%						
Lenex Steel-Contract not executed in 2nd Qtr																						
Structural Bolt and Manufacturing	90%	10%	10%		10%		80%	70%	20%			10%				90%				10%		
TRC Engineering	92%	8%		62%			38%	12%	4%					12%	73%	15%	8%			62%	8%	8%
Remnant CMG	20%	80%	40%				60%								100%	100%						
Bell/Clark	91%	9%	4%		8%		88%								100%	36%						64%
Harmony (MBE)	33%	67%	67%				33%	33%			33%	33%				100%						
Thompson, Ventulett, Stainback & Assoc.	56%	44%	8%	22%			69%								100%	13%	100%					100%
Tivoli Hinton Architects (SBE)	73%	27%					100%	40%	7%		27%	13%			100%	100%						
Moody Nolan, Inc (MBE)	81%	39%	35%				65%								100%	96%		4%				
Berge Wiegener Sumner & Cannon	70%	30%	4%				96%									92%	5%		3%			
LC Thomasson Assoc.	64%	18%	8%	8%			88%	27%	5%		5%	51%	3%	11%	100%							100%
Ross Bryan Assoc.	85%	15%		12%	8%		81%									100%						
K.S. Ware & Assoc (WBE)	67%	33%					100%	17%				83%										
Logan Patri Engineering, Inc (MABE)	71%	29%		43%			57%	29%	14%			14%		43%								
Engineering Consultants Services, Inc (MBE)	57%	43%	43%	29%			29%	14%			43%	14%		29%		43%	29%		29%			
Timothy Hestle & Assoc (MWBE)	100%						100%					100%				100%						
Jones and Phillips Assoc.	40%	60%					100%							100%		100%						
BAI, LLC	100%						100%					100%				100%						
Cell-Lyon Design and Wayfinding Consultants (WBE)	50%	50%					100%					100%		25%		100%						
Howe Engineers, Inc.	75%	25%					100%		75%							100%						
Gateway Advisors (WBE)	25%	75%					100%		25%			75%				100%						
C.M. Kling & Assoc., Inc	50%	50%					100%								100%	50%		50%				
JA Engineering, LLC (MWBE)	100%				25%		75%								100%	100%						
McCleskey Consulting (SBE)	100%						100%	100%								100%						
Bone McAllester Norton	67%	33%	11%				89%		22%	11%	11%	22%	22%		11%	100%						
Gonzalez Saggio & Harlan	67%	33%	33%		33%		33%								100%							
Miller & Martin	82%	18%					100%	12%	18%	18%	24%	6%	18%	6%		88%	12%					
Smith & Hirsch (MBE)	60%	40%	100%					80%			20%					100%						
Willis, OCIP	57%	43%	14%				86%	43%	14%	14%		29%				100%						
Alexander & Associates (MBE)	75%	25%	100%												100%	100%						
TTL, Inc. Geotechnical	93%	7%					100%								100%	93%			4%			
ESC Lab Sciences	56%	44%	32%	4%			64%								100%	100%						
Tri-State Drilling, LLC	100%						100%								100%						100%	
MME-Metals & Materials (MBE)	100%		100%												100%	100%						
The Paradise Group (SBE)	67%	33%					100%		100%							100%						
Nashville Commercial Real Estate Services, (SBE)	100%							100%								100%						
Gampala Real Estate Group, LLC (MBE)	100%		100%												100%	100%						
Music City Center Authority	54%	46%	23%				77%															

April-May-June
2010
DBE Participation Numbers

TYPE OF SERVICE		(1) NON-DIVERSITY BUSINESS ENTERPRISE	(2) AFRICAN AMERICAN MALE	(3) AFRICAN AMERICAN MBE FEMALE	(5) HISPANIC AMERICAN MALE	(7)ASIAN PACIFIC AMERICANS	TOTAL MBE DOLLARS	WBE DOLLARS	SBE DOLLARS	TOTAL EXPENDITURES
INSURANCE	**WILLIS**	$ 35,838.80								$ 35,838.80
	Alexander & Associates (MBE)		$ 25,697.20				$ 25,697.20			$ 25,697.20
Project Mgmt	**Turner Universal Construction Co.**	$ 55,590.52								$ 55,590.52
	Remnant			$ 14,871.70			$ 14,871.70			$ 14,871.70
Legal	**Miller & Martin**	$ 271,302.97								$ 271,302.97
	Smith & Hirsch (MBE)		$ 49,264.50				$ 49,264.50			$ 49,264.50
	Bone McAllester Norton	$ 96,200.00								$ 96,200.00
	Blackshear (Gonzales, Saggio and Harlan)			$ 24,050.00			$ 24,050.00			$ 24,050.00
Architctect & Engr	**Thompson Ventulett Stainback & Associates**	$ 2,165,426.20								$ 2,165,426.20
	Tuck Hinton (SBE)								$ 350,969.14	$ 350,969.14
	Moody Nolan, Inc. (MBE)		$ 373,423.49				$ 373,423.49			$ 373,423.49
	Barge Waggoner Sumner & Cannon	$ 75,856.80								$ 75,856.80
	I.C. Thomasson Associates	$ 303,426.15								$ 303,426.15
	Ross Bryan Associates	$ 343,608.64								$ 343,608.64
	K.S. Ware & Associates (WBE)							$ 4,095.00		$ 4,095.00
	Logan Patri Engineering, Inc. (MABE)					$ 106,167.57	$ 106,167.57			$ 106,167.57
	Engineering Consultants Services, Inc. (MBE)		$ 119,673.80				$ 119,673.80			$ 119,673.80
	Catt-Lyon Design & Wayfinding Consultants (WBE)							$ 36,013.50		$ 36,013.50
	Howe Engineers, Inc.									$ -
	Culinary Advisors (WBE)							$ 12,539.84		$ 12,539.84
	C.M. King & Associates (WBE)							$ 31,148.15		$ 31,148.15
	JA Engineering, LLC (MBE HISPANIC)				$ 15,079.25		$ 15,079.25			$ 15,079.25
	McCleskey Consulting (SBE)								$ 10,575.87	$ 10,575.87
Professional Svs	**Barge Waggoner Sumner & Cannon**	$ 2,980.00								$ 2,980.00
Geotechnical	**TTL**	$ 58,331.87								$ 58,331.87
	MME(MBE)		$ 3,365.00				$ 3,365.00			$ 3,365.00
Real Estate	**Nashville Commercial Real Estate**	$ 1,975.00								$ 1,975.00
	Genesis Real Estate Group (MBE)		$ 1,975.00				$ 1,975.00			$ 1,975.00
CONST. MGMT	**Bell/Clark Construction**	$ 5,771,847.20								$ 5,771,847.20
	Harmony (Hermosa, ETMC & Hardin) (MBE)		$ 312,349.70				$ 312,349.70			$ 312,349.70
	Business Resource Group (MWBE)			$ 18,400.00			$ 18,400.00			$ 18,400.00

Attachment #3
CCA DBE & Procurement
Committee Meeting – 7/29/10

April-May-June
2010
DBE Participation Numbers

TYPE OF SERVICE		(1) NON-DIVERSITY BUSINESS ENTERPRISE	(2) AFRICAN AMERICAN MALE	(3) AFRICAN AMERICAN MBE FEMALE	(5) HISPANIC AMERICAN MALE	(7)ASIAN PACIFIC AMERICANS	TOTAL MBE DOLLARS	WBE DOLLARS	SBE DOLLARS	TOTAL EXPENDITURES
	Diversified Building Systems Inc. (MBE)		$ 10,356.91				$ 10,356.91			$ 10,356.91
Abatement/ Demolition	Bomar	$ 67,938.05								$ 67,938.05
	King & Associates	$ 180,462.50								$ 180,462.50
	Levy Industrial Const.								$ 31,289.03	$ 31,289.03
	Heitman Artichtects	$ 136,164.72								$ 136,164.72
	Mountain State	$ 2,479,918.36								$ 2,479,918.36
Exavation	Shane Trucking (SBE)								$ 17,493.77	$ 17,493.77
	Robinson Const (SBE)								$ 345,750.00	$ 345,750.00
	Denney Trucking (SBE)								$ 42,240.00	$ 42,240.00
	Kathy Freeman (WBE)							$ 143,910.00		$ 143,910.00
	H&N Excavating and Trucking (SBE)								$ 5,970.00	$ 5,970.00
	Gilley Trucking, LLC (SBE)								$ 11,715.00	$ 11,715.00
	Bill Belcher Trucking (SBE)								$ 14,385.00	$ 14,385.00
	Bratton Bros									
	CCK Construction	$ 489,410.17								$ 489,410.17
	Sunrise Contracting Inc (WBE)							$ 135,600.00		$ 135,600.00
	CME Systems (MBE)		$ 31,514.00				$ 31,514.00			$ 31,514.00
	Concrete Pump Partners (SBE)								$ 14,325.84	$ 14,325.84
	Alpha Insulation (MBE)						$ -			$ -
	T&T Steel Erectors (SBE)								$ 14,213.63	$ 14,213.63
	Edwards Electric Co. (SBE)								$ 111,215.57	$ 111,215.57
	Industrial Sales (WBE)							$ 180,868.46		$ 180,868.46
	Nate Hatcher (MBE)		$ 35,153.92				$ 35,153.92			$ 35,153.92
	CECO	$ 811,282.69								$ 811,282.69
	Shrop-Vickers (MBE)		$ 3,659.13				$ 3,659.13			$ 3,659.13
	Gerdau Ameristeel	$ 12,543.40								$ 12,543.40
	Metro Ready Mix	$ 8,229.78								$ 8,229.78
	Summit Const. Inc.	$ 688,394.44								$ 688,394.44
Utility Relocation	Gridiron(MBE)		$ 28,559.57				$ 28,559.57			$ 28,559.57
	BAC Paving (WBE)							$ 50,871.60		$ 50,871.60
	Irwin Concrete (SBE)								$ 133,874.00	$ 133,874.00
	Mid State Trucking (SBE)								$ 10,029.15	$ 10,029.15
	Menck Trucking (SBE)								$ 18,970.00	$ 18,970.00
	Lu, Inc	$ 32,960.09								$ 32,960.09
Fencing &Barricades	American Custom (MBE)		$ -				$ -			$ -
	Prime Security (MBE)		$ -				$ -			$ -
	Boulton Enterprise (MBE)		$ -				$ -			$ -
	Superior Traffic Contl.(WBE)							$ 4,804.22		$ 4,804.22
Blast Survey	VCE, Inc.(SBE)								$ 3,058.00	$ 3,058.00
Survey	Design & Survey Con. (WBE)							$ 13,935.00		$ 13,935.00
	TOTAL PROCUREMENT DOLLARS	$14,089,688.35	$994,992.22	$57,321.70	$15,079.25	$106,167.57	$1,173,560.74	$613,785.77	$1,136,074.00	$17,013,108.86
	PROCUREMENT PERCENTAGES	82.8%	5.8%	0.3%	0.1%	0.6%	6.9%	3.6%	6.7%	
									DBE%	17.2%

Music City Center - Bell/Clark Construction Procurement Log

Item #	Bid Package Description	Contractor/Office Location	Awarded Amount	DBE Forecasted Breakdown				Forecasted Local Material, Labor & Equip.
				MBE Forecast	WBE Forecast	SBE Forecast	Total DBE Forecast	
1.aa	Site Surveying	DSC - Nashville, TN	$ 29,990.00	-	100%	-	100%	100%
1.ab	Fencing/Barricades	LU - Nashville, TN	$ 122,957.00	40%	-	-	40%	100%
1.a	Utility Relocations/Temp Service	Summit Constructors - Nashville, TN	$ 506,000.00	7%	-	16%	23%	100%
1.b	Demo and Abatement	Bomar - Nashville, TN	$ 267,200.00	30%	40%	30%	100%	100%
2.a	Excavation	Mountain States Construction - Nashville, TN	$ 5,393,000.00	-	20%	-	20%	100%
3.a	Partial Arena Ramp	CCK Construction - Orlando, FL	$ 2,986,698.00	5%	26%	-	31%	55%
3.b	Structural Concrete	Ceco - St. Louis MO	$ 42,550,000.00	23%	-	-	23%	84%
5.a	Structural Steel	Lenex Steel Company - Indianapolis, IN	$ 39,503,000.00	8%	3%	19%	30%	50%
10.a	Operable Walls	Hufcor, Inc - Janesville, WI	$ 3,897,136.00	0.03%	0.3%	24.73%	25%	25%
14.a	Vertical Transportation	Nashville Machine Elevator - Nashville, TN	$ 5,524,128.00	27%	-	-	27%	100%
26.a	Temp Electric	Edwards Electric - Nashville, TN	$ 560,000.00	15%	44%	41%	100%	100%
26.b	Electrical, Fire Alarm, AV, Telecom	Conti Electric - Sterling Heights, Michigan	$ 40,950,000.00	-	30%	-	30%	66%
33.a	Site Utilities	Mountain States Construction - Nashville, TN	$ 1,185,700.00	-	15%	15%	30%	100%
		Total Awarded to Date	**$ 143,475,809.00**	**$ 14,837,521**	**$ 15,898,048**	**$ 9,037,907**	**$ 39,771,138**	**$ 98,726,443**

Percent of Total Contract Awarded to Date (Less Construction Manager Cost)	**41.1%**
Total DBE Percentage of the Above Awarded Packages	**27.7%**
****Actual Percentage Calculated at Time of Payment.**	
Total Percent Local Awarded to Date	**68.8%**

**Each of the above line items, when awarded, is backed by a Payment and Performed Bond(s) for the full contract amount.

4/23/2010

Music City Center

Procurement Summary

Division1.aa – Site Surveying

Successful Bidder:	**Design & Survey Concepts, LLC** **Nashville, TN**
Contract Amount:	$29,990
Unsuccessful Bidders:	Barge Waggoner Sumner and Cannon - Nashville, TN Thorton - Nashville, TN
Summary of Work:	Provide surveying and field engineering for the project including benchmarks, corners, vertical and horizontal controls. Provide field and office management as needed.
DBE Participation:	100% of contract amount (WBE)
Proposed DBE Firm(s):	Design & Survey Concepts, LLC
Local Participation:	100% of contract amount

4/23/2010

Music City Center

Procurement Summary

Division 1.ab – Site Fencing/Barricades

Successful Bidder:	**Lu Inc.** **Nashville, TN**
Contract Amount:	$122,957
Unsuccessful Bidders:	Rio Grande Fence - Nashville, TN Bell & Associates - Nashville, TN
Summary of Work:	Provide and install complete site fencing including concrete barricades. Provide swing/roll gates. Provide misc. traffic control/entry/identification signage.
DBE Participation:	40% of contract amount (Minority Business Enterprise)
Proposed DBE Firm(s):	American Custom Manuf. Boulton Enterprises STC Prime Security
Local Participation:	100% of contract amount

4/23/2010

Music City Center

Procurement Summary

Division 1.a – Utility Relocations/Temp Service Work

Successful Bidder:	**Summit Constructors, Inc.** **Nashville, TN**
Contract Amount:	$506,000
Unsuccessful Bidders:	Hailey - Nashville, TN Civil Constructors - Nashville, TN
Summary of Work:	Provide and install 12" water main along Demonbreun. Relocation and temporary water and sewer service as needed. Provide and install various runs of NES duct bank including manholes, vaults and conduits. Provide erosion control as needed.
DBE Participation:	23% of contract amount (7% MBE & 16% SBE)
Proposed DBE Firm(s):	Gridiron Construction Co. BAC Paving Company Irwin Concrete Construction
Local Participation:	100% of contract amount

4/23/2010

Music City Center

Procurement Summary

Division 1.b – Demo and Abatement

Successful Bidder:	**Bomar** **Nashville, TN**
Contract Amount:	$267,200
Unsuccessful Bidders:	Tristar of America - Atlanta, GA Environmental Abatement - Nashville, TN SRS/Demo Plus (JV) - Nashville, TN Demtek - Spartanburg, SC First Response - Nashville, TN Midsouth Wrecking - Nashville, TN
Summary of Work:	Demolition of all existing commercial buildings. Provide hazardous abatement as needed. Provide all erosion control as needed.
DBE Participation:	100% of contract amount (30% MBE, 40% WBE & 30% SBE)
Proposed DBE Firm(s):	King & Associates Hambrick Trucking Bomar Construction
Local Participation:	100% of contract amount

4/23/2010

Music City Center

Procurement Summary

Division 2.a – Excavation

Successful Bidder:	**Mountain States Construction** **Nashville, TN**
Contract Amount:	$5,393,000
Unsuccessful Bidders:	Civil Constructors - Nashville, TN Sunrise Contracting - Nashville, TN
Summary of Work:	Provide site mass excavation including rock excavation, drill and blast, blast monitoring and dewatering. Provide all erosion control and temporary entrances. Drill and grout all needed footing uplift bars.
DBE Participation:	20% of contract amount (WBE)
Proposed DBE Firm(s):	Shane Trucking & Excavation
Local Participation:	100% of contract amount

4/23/2010

Music City Center

Procurement Summary

Division 3.a – Bridgestone Truck Ramp

Successful Bidder:	**CCK Construction** **Orlando, FL**
Contract Amount:	$2,986,698
Unsuccessful Bidders:	Roncelli – Detroit, MI McHugh – Chicago, IL Charter - Nashville, TN Baker - Monroe, OH
Summary of Work:	Demolition of existing truck ramp. Form and place structural cast-in place concrete associated with new Bridgestone ramp including foundations, vertical walls, columns, flat slabs, stairs and ramps. Provide crane(s) as needed for portion of work. Provide temporary safety protections including ladders, safety rails, scaffolds and platforms needed for portion of work. Provide and install satellite feed relocation for Bridgestone Arena.
DBE Participation:	31% of contract amount (5% MBE & 26% WBE)
Proposed DBE Firm(s):	Sunrise Construction Alpha Insulation T&T Steel Concrete Pump Partners CME
Local Participation:	55% of contract amount

4/23/2010

Music City Center

Procurement Summary

Division 3.b – Structural Concrete

Successful Bidder:	**Ceco Concrete Construction, LLC** **St. Louis, MO**
Contract Amount:	$42,550,000
Unsuccessful Bidders:	Southern Pan/SRS (Joint Venture) – Atlanta, GA/Nashville, TN McHugh – Chicago, IL Baker/Charter (Joint Venture) – Monroe, OH/Nashville, TN CCK Service – Orlando, FL American Pan – Palmetto, GA Roncelli – Detroit, MI
Summary of Work:	Form and place structural cast-in place concrete including foundations, vertical walls, columns, flat slabs, stairs and ramps. Provide, fabricate and erect all precast concrete. Provide six tower cranes and foundations. Provide temporary safety protections including ladders, safety rails, scaffolds and platforms.
DBE Participation:	23% of contract amount (Minority Business Enterprise)
Proposed DBE Firm(s):	Push 4J LLC Shrop-Vickers
Local Participation:	84% of contract amount
Local Material Breakdown:	19% in Rebar Material 18% in Concrete Material 4% in Cranes 2% in Precast Concrete 1% in small tools, hardware, etc
Local Labor Breakdown:	80% of labor force to be hired locally

5/14/2010

Music City Center

Procurement Summary

Division 5.a – Structural Steel

Successful Bidder:	**Lenex Steel Company** **Indianapolis, IN**
Contract Amount:	$39,503,000
Unsuccessful Bidders:	Superior Steel - Knoxville, TN Lexicon - Blytheville, AK Structal - Points on Rocks, MD Owen Steel - Columbia, SC Zalk Josephs - Stoughton, WI Schuff Steel - Overland Parks, KS Cives Steel - Thomasville, GA Midwest Steel - Detroit, MI Banker Steel - Lynchburg. VA Merrill Iron - Schofield, WI Hirschfield - San Angelo, TX
Summary of Work:	Fabricate and install all structural steel including columns, beams, metal deck, joist and trusses. Provide all hoisting including mobile cranes and lifts. Provide temporary safety protections including ladders, safety rails, scaffolds and platforms.
DBE Participation:	30% of contract amount (19% SBE, 3% WBE & 9% MBE)
Proposed DBE Firm(s):	Manufacturers Industrial Group Nashville Fabrication Evco Structural Bolt & Manufacturing TRC International Hannah Company
Local Participation:	Approximately 50% of contract amount
Local Material Breakdown:	30% of contract value will come from local subcontractors and suppliers.
Local Labor Breakdown:	80% - 90% of labor force to be hired locally out of labor halls

6/29/2010

Music City Center

Procurement Summary

Division 10.a – Operable Walls

Successful Bidder:	**Hufcor, Inc** **Janesville, WI**
Contract Amount:	$3,897,136
Unsuccessful Bidders:	Modernfold - Greenfield, IN Panelfold - Miami, FL
Summary of Work:	Provide and install all operable walls for a complete scope. Provide temporary safety protections including ladders, safety rails, scaffolds and platforms.
DBE Participation:	25% of contract amount (.03% MBE, .3% WBE, 24.73% SBE)
Proposed DBE Firm(s):	Crawford Door Sales of Nashville, Inc The Hannah Co. Evco, Inc CMG Painting, Inc
Local Participation:	25% of contract amount

6/10/2010

Music City Center

Procurement Summary

Division 14.a – Vertical Transportation

Successful Bidder:	**Nashville Machine Elevator** **Nashville, TN**
Contract Amount:	$5,524,128
Unsuccessful Bidders:	Otis - Nashville, TN Schindler - Smyrna, TN Kone - Nashville, TN
Summary of Work:	Provide and install all elevators, escalators and equipment. Provide temporary safety protections including ladders, safety rails, scaffolds and platforms.
DBE Participation:	27% of contract amount (Minority Business Enterprise)
Proposed DBE Firm(s):	Southeastern Construction
Local Participation:	100% of contract amount

4/23/2010

Music City Center

Procurement Summary

Division 26.a – Temporary Electric

Successful Bidder:	**Edwards Electric** **Nashville, TN**
Contract Amount:	$560,000
Unsuccessful Bidders:	Broadway Electric - Nashville, TN Harlan Electric - Nashville, TN Enterprise Electric - Nashville, TN
Summary of Work:	Provide and install all temporary electric needs including; service for 6 tower cranes, lighting for the crane/site and 3 main electrical services.
DBE Participation:	100% of contract amount (15% MBE, 44% WBE and 41% SBE)
Proposed DBE Firm(s):	Industrial Sales Nate Hatcher Edwards Electric
Local Participation:	100% of contract amount

6/25/2010

Music City Center

Procurement Summary

Division 26.b – Electrical, Fire Alarm , AV, Telecom, Security

Successful Bidder:	**Conti Electric, Inc** **Sterling Heights, Michigan**
Contract Amount:	$40,950,000
Unsuccessful Bidders:	Heilix Electric, Inc - San Diego, CA Gaylor, Inc - Noblesvile, IN Harlan Electric - Nashville, TN Enterprise Electric - Nashville, TN
Summary of Work:	Provide and install all electric needs including; fire alarm, telecom audio/visual and security.
DBE Participation:	30% of contract amount (100% WBE)
Proposed DBE Firm(s):	CGI Electric Mayer Electric
Local Participation:	66% of contract amount

4/28/2010

Music City Center

Procurement Summary

Division 33.a – Site Utilities

Successful Bidder:	**Mountain States Construction** **Nashville, TN**
Contract Amount:	$1,185,700
Unsuccessful Bidders:	WPM - Grand Blanc, Michigan Summit Constructors - Nashville, TN Civil Constructors - Nashville, TN
Summary of Work:	Provide and install all permanent site utilities including underground water piping, fire service, storm & sanitary sewer, associated excavation and backfill. Provide and install short limits of the underground electrical and telecommunication duct banks.
DBE Participation:	30% of contract amount (15% WBE & 15% SBE)
Proposed DBE Firm(s):	I.J. Engineering & Utilities
Local Participation:	100% of contract amount

Music City CENTER

Project Management & Development

MCC Workforce Development Program

The MCC Workforce Development Program launched on July 6, 2010. The program is designed to assist skilled and unskilled individuals with employment opportunities with the Music City Center. Mayor Karl Dean, Councilman Lonnell Matthews, Councilwoman Edith Langster, Councilman Jerry Maynard and Convention Center Authority board member Vonda McDaniel made the creation of local jobs a high priority for this project. The MCC project management and construction management teams are committed to fulfilling that goal. The program does not hire directly. It facilitates connecting MCC subcontractors with local individuals in search of construction-related employment opportunities with the Music City Center

Program Facilitator
Alexander and Associates

Community Partners
Jefferson Street United Merchants Partnership (JUMP)
The Urban League of Middle Tennessee
Y-Build
15th Avenue Baptist CDC
Project Return
Martha O'Bryan Center
Interdenominational Ministerial Fellowship
Oasis Center
Tennessee State University
Nashville Career Advancement Center
Technology Center of Nashville

Interested individuals need to complete an application online at www.musiccitycenter.com or at our offices:

Offices and Hours
Music City Center (on-site location): 319 5th Avenue South; Hrs. 7:00 – 11:30 a.m.
JUMP (off-site location): 1215 9th Avenue N., Suite 201; Hrs. 1:00 – 4:00 p.m.

MCC WORKFORCE DEVELOPMENT COMMUNITY PARTNERS

Jefferson Street United Merchants Partnership (JUMP)

Urban League of Middle Tennessee

Y-Build

Martha O'Bryan Center

15th Avenue Baptist CDC

Nashville Career Advancement Center

Project Return

Tennessee State University

MCC WORKFORCE DEVELOPMENT PROGRAM CONTACT:

Vincent Alexander
Alexander and Associates, Inc.

1215 9th Ave. N., Suite 201
Nashville, TN 37208
Phone: 615.256.8990
Fax: 615.726.2078
vincent@alexanderandasso.com

Alexander & Associates, a Nashville risk management firm and consultant to the Music City Center, manages the Surety Assistance component of the project and is also implementing the Workforce Development Program in close conjunction with the Music City Center project management team and community-based organizations.

MUSIC CITY CENTER CONTACT:

Debbie Frank
Project Manager
debbie.frank@nashvillemcc.com
www.nashvillemusiccitycenter.com
615.880.1468

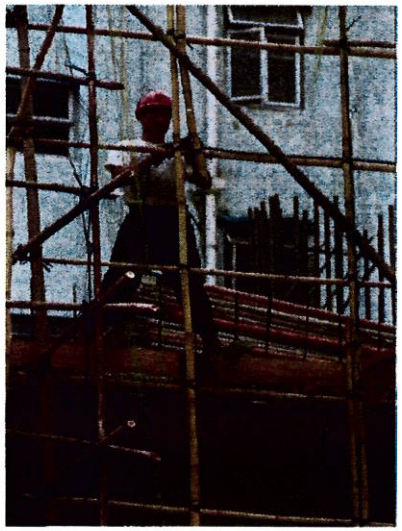
Music City CENTER

Workforce Development Program

Nashville Convention Center Authority
319 Fifth Avenue South
Nashville, TN 37203
615.760.5658

MUSIC CITY CENTER WORKFORCE DEVELOPMENT PROGRAM

Nashville Mayor Karl Dean made creation of local jobs a high priority for the Music City Center project, and the project management and construction management teams are committed to fulfilling his goal.



The Music City Center Workforce Development Program is designed to promote the professional development and provide employment opportunities with the Music City Center for unemployed and under-employed individuals who have construction related job skills.

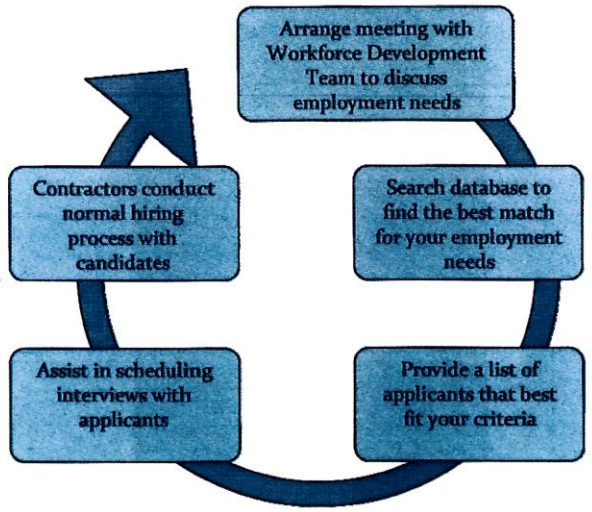
APPLICANT INFORMATION

Interested applicants can pick up job applications at the on-site office, 319 5th Avenue, S., through our community partners (see list), or access an application via our website www.nashvillemusiccitycenter.com.

Applicants will be screened for qualifications, interviewed by program facilitators at our partner organizations, and undergo job-readiness training to ensure you are prepared to be successful on the job.

MUSIC CITY CENTER CONTRACTORS

During your pre-bid and post-bid meetings with construction manager Bell/Clark, contractors will be oriented to the Workforce Development Program, which is intended to assist in identifying and hiring local workers to fill labor needs.

There is no cost to contractors or sub-contractors to utilize this program, and the Music City Center project management and construction management teams strongly encourage them to take advantage of this opportunity to secure qualified local workers.

The 5 Step Process