

**MINUTES OF THE DIVERSITY BUSINESS ENTERPRISE &
PROCUREMENT COMMITTEE MEETING OF THE
CONVENTION CENTER AUTHORITY OF THE
METROPOLITAN GOVERNMENT OF NASHVILLE &
DAVIDSON COUNTY**

The Diversity Business Enterprise (DBE) & Procurement Committee of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) met on October 25, 2012 at 9:06 a.m., in Room 211 at the Nashville Convention Center, Nashville, Tennessee.

DBE & PROCUREMENT COMMITTEE MEMBERS PRESENT: Francis Guess and Willie McDonald

DBE & PROCUREMENT COMMITTEE MEMBERS NOT PRESENT: Vonda McDaniel and Leo Waters

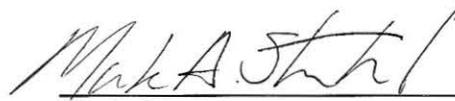
OTHERS PRESENT: Charles Robert Bone, Barbara Solari, Roxianne Bethune, Patrick Holcombe, Kristen Heggie, Gary Schalmo, Mark Sturtevant, Sharon Hurt, Stephanie Harris, and Ryan Johnson

Willie McDonald opened the meeting and noted there was not a quorum present and that any information presented would be for informational purposes only.

Roxianne Bethune reviewed the quarterly DBE reports and there was discussion. (Attachment #1) Ms. Bethune also presented the quarterly Omni DBE reports. (Attachment #2) There was discussion.

With no additional business a motion was made to adjourn, with no objection the DBE & Procurement Committee of the CCA adjourned at 9:35 a.m.

Respectfully submitted,



Mark Sturtevant
Project Manager
Music City Center

Approved:



Willie McDonald, Committee Member
CCA DBE & Procurement Committee
Meeting Minutes of October 25, 2012

MUSIC CITY CENTER

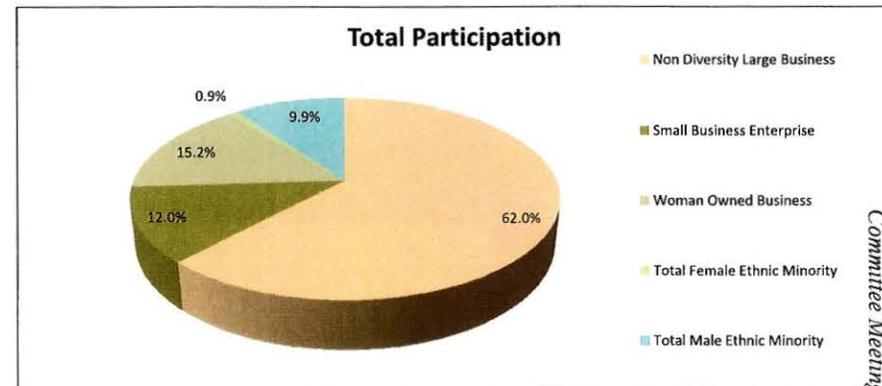
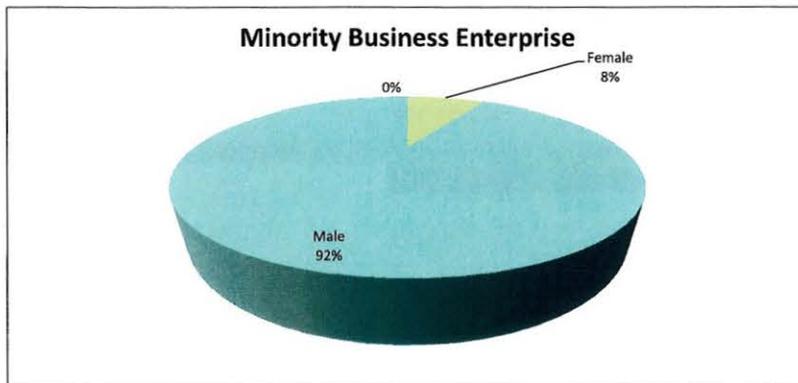
DBE PARTICIPATION



3rd Quarter 2012

ETHNIC MINORITY MALE ONLY						TOTAL MINORITY BUSINESS ENTERPRISE					TOTAL DBE PARTICIPATION				GRAND TOTAL			
African American	Hispanic	Asian Pacific	Native American	Hasidic Jews	Total Male Ethnic Minority	African American	Hispanic Female	Asian Pacific	Native American	Total Female Ethnic Minority	Total Minority Business Enterprise	Woman Owned Business	Small Business Enterprise	Total Other DBE	Total DBE Participation	Non Diversity Large Business	GRAND TOTAL	
\$2,064,231	\$1,890	\$177,328	\$66,864	\$0	\$2,310,313	\$24,199	\$183,950	\$0	\$0	\$208,149	\$2,518,462	\$3,559,650	\$2,813,956	\$6,373,606	\$8,892,068	\$14,521,827	\$23,413,894	
Percentage of Minority Business Enterprise					91.7%						8.3%			100%				
Percentage of All DBE Participation					26.0%						2.3%			71.7%	100%			
Percentage of Grand Total					9.87%						0.89%	10.8%	15.2%	12.0%	27.2%	38.0%	62.0%	100%

DBE PARTICIPATION SUMMARY	% OF TOTAL
MINORITY OWNED BUSINESSES	10.8%
WOMEN OWNED BUSINESSES	15.2%
SMALL BUSINESS ENTERPRISE	12.0%
TOTAL	38.0%



MUSIC CITY CENTER

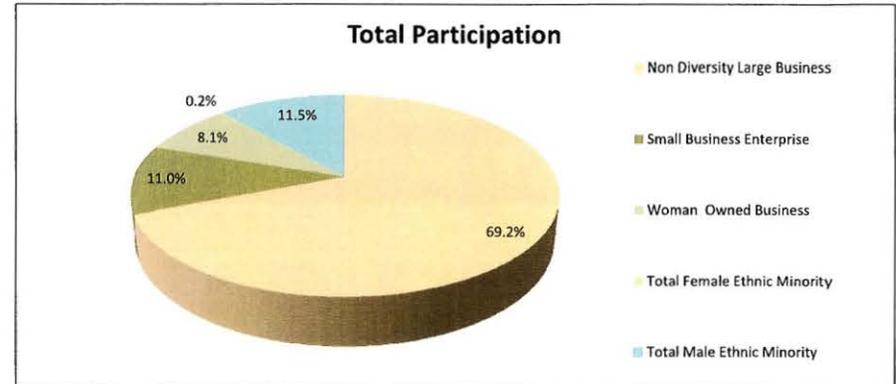
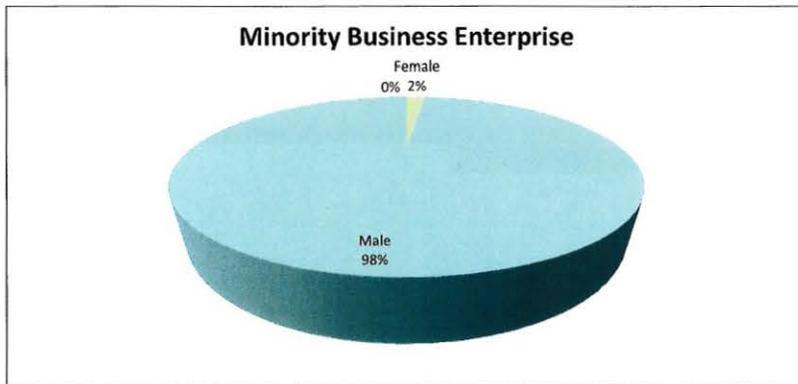
DBE PARTICIPATION



PROJECT TO DATE
As of 9/30/2012

ETHNIC MINORITY MALE ONLY					TOTAL MINORITY BUSINESS ENTERPRISE					TOTAL DBE PARTICIPATION				GRAND TOTAL								
African American	Hispanic	Asian Pacific	Native American	Hasidic Jews	Total Male Ethnic Minority	African American	Hispanic Female	Asian Pacific	Native American	Total Female Ethnic Minority	Total Minority Business Enterprise	Woman Owned Business	Small Business Enterprise	Total Other DBE	Total DBE Participation	Non Diversity Large Business	GRAND TOTAL					
\$42,084,416	\$87,135	\$2,716,839	\$285,000	\$0	\$45,173,390	\$681,950	\$235,630	\$0	\$0	\$917,580	\$46,090,970	\$31,954,691	\$43,448,201	\$75,402,892	\$121,493,862	\$272,356,837	\$393,850,700					
Percentage of Minority Business Enterprise					98.0%						2.0%			100%								
Percentage of All DBE Participation					37.2%						0.8%			37.9%			62.1%	100%				
Percentage of Grand Total					11.5%						0.2%			11.7%			8.1%	11.0%	19.1%	30.8%	69.2%	100%

DBE PARTICIPATION SUMMARY	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	11.7%	47
WOMEN OWNED BUSINESSES	8.1%	38
SMALL BUSINESS ENTERPRISE	11.0%	44
TOTAL	30.8%	129



DBE PARTICIPATION VENDORS

3rd Quarter 2012

SBE - 12.0%

MBE - 10.7%

WBE - 15.0%

Alexander Metals 

Guardian Auto
Sprinkler 

Nashville High Lift 

John W. McDougall

S.J. Morse 

Alpha Insulation

Harmony 

Sunago Builders 

Universal Electronics

CGI Electric 

Reed Landscaping 

Note: Contractors highlighted for receiving the bulk of the DBE dollars for 3rd Quarter 2012 (blue arrows indicate vendors receiving at least \$200,000 and above, red arrows indicate \$1M and above).

OMNI HOTEL - NASHVILLE

DBE PARTICIPATION

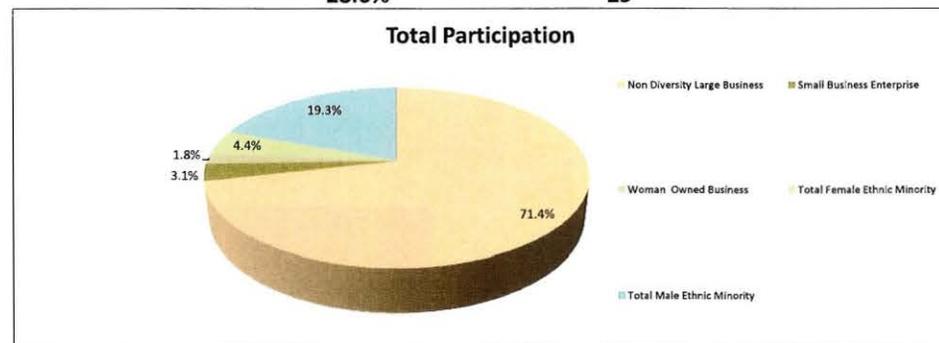
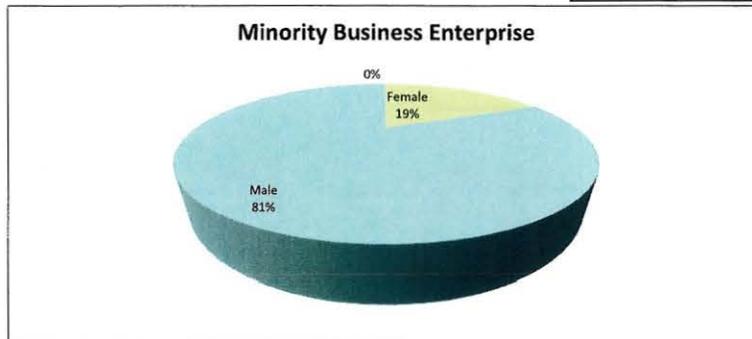


PROJECT TO DATE
AS OF 09/30/2012

ETHNIC MINORITY MALE ONLY					TOTAL MINORITY BUSINESS ENTERPRISE						TOTAL DBE PARTICIPATION			GRAND TOTAL			
African American	Hispanic	Asian Pacific	Native American	Hasidic Jews	Total Male Ethnic Minority	ETHNIC MINORITY FEMALE ONLY				Total Minority Business Enterprise	OTHER DBE		Total DBE Participation	Non Diversity Large Business	GRAND TOTAL		
						African American	Hispanic Female	Asian Pacific	Native American	Total Female Ethnic Minority		Woman Owned Business	Small Business Enterprise	Total Other DBE			
\$15,238,021	\$0	\$0	\$0	\$0	\$15,238,021	\$0	\$3,495,143	\$0	\$0	\$3,495,143	\$18,733,164	\$1,451,343	\$2,476,616	\$3,927,959	\$22,661,124	\$56,472,847	\$79,133,971
Percentage of Minority Business Enterprise					81.3%					18.7%	100%						
Percentage of All DBE Participation					67.2%					15.4%	82.7%			17.3%	100%		
Percentage of Grand Total					19.3%					4.4%	23.7%	1.8%	3.1%	5.0%	28.6%	71.4%	100%

DBE PARTICIPATION SUMMARY	% OF TOTAL	# OF COMPANIES
MINORITY OWNED BUSINESSES	23.7%	12
WOMEN OWNED BUSINESSES	1.8%	9
SMALL BUSINESS ENTERPRISE	3.1%	8

28.6% 29



OMNI NASHVILLE HOTEL & CMHF EXPANSION

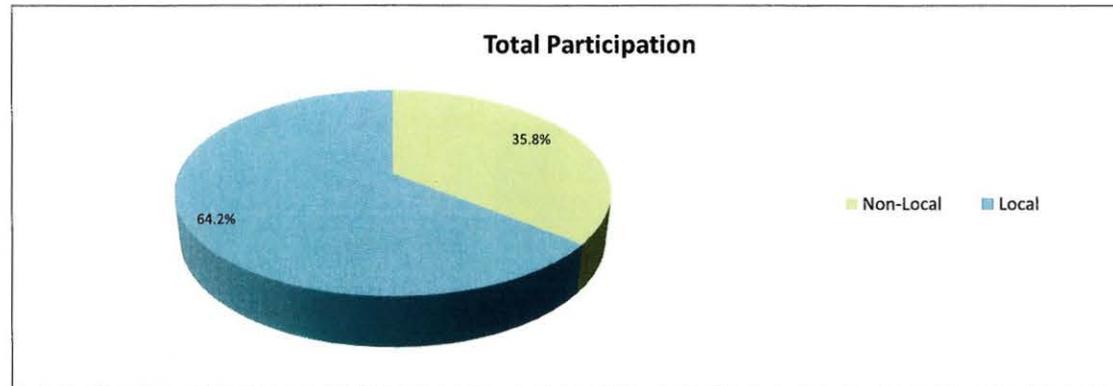
LOCAL PARTICIPATION

PROJECT TO DATE

AS OF 09/30/2012

Total Local	Non-Local	GRAND TOTAL
\$51,001,510	\$28,380,053	\$79,381,563
64.2%	35.8%	100%

TOTAL LOCAL PARTICIPATION	64.2%	53
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Non-Local 35.8%
Local 64.2%