

BILL NO. BI 2019-1493 (VERCHER & WITHERS) – This ordinance would approve a contract between the Metropolitan Government and Concentra Health Services, Inc. (Concentra), for the provision of medical services to employees who have sustained occupational injuries.

The Metropolitan Government has established an injury-on-duty (IOD) medical clinic for the treatment of employees who are injured by accident arising out of and in the course of employment. Section 3.24.020.D of the Metropolitan Code provides that the contract to provide medical services to employees at the IOD medical clinic shall be approved by the Council. Concentra would provide four staffing members who would be located at the Metro Nashville IOD Clinic at 337 21st Avenue. The clinic would be staffed for 40 hours per week.

Fiscal Note: The term of this contract would be for five years, from January 18, 2019 through January 17, 2024. The estimated value over the five-year life of this contract is \$4,177,051.

It should be noted that Metro did receive an offer of \$3,604,655 from another company as a result of the RFQ. However, the evaluation score of this company's offer was only 69, compared to 93.16 for Concentra.