

Resolution No. RS2019-1860

A resolution accepting a Prosperity Pathways grant from the United Way to the Nashville Career Advancement Center, in conjunction with the Opportunity Youth Collective, to align goals and strategies to improve the lives of the most vulnerable in the Nashville community.

WHEREAS, the United Way has awarded a Prosperity Pathways grant in an amount not to exceed \$100,000.00 with no cash match required to the Nashville Career Advancement Center in conjunction with the Opportunity Youth Collective to align goals and strategies to improve the lives of the most vulnerable in the Nashville community; and,

WHEREAS, it is to the benefit of the citizens of The Metropolitan Government of Nashville and Davidson County that this grant be approved.

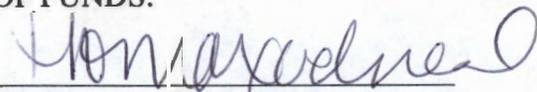
NOW, THEREFORE BE IT RESOLVED BY THE COUNCIL OF THE METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY:

Section 1. That the grant contract by and between the United Way, in an amount not to exceed \$100,000.00, to the Nashville Career Advancement Center in conjunction with the Opportunity Youth Collective, to align goals and strategies to improve the lives of the most vulnerable in the Nashville community, a copy of which grant agreement is attached hereto and incorporated herein, is hereby approved, and the Metropolitan Mayor is authorized to execute the same.

Section 2. That the amount of this grant is to be appropriated to the Nashville Career Advancement Center, based on the revenues estimated to be received and any match to be applied.

Section 3. That this resolution shall take effect from and after its adoption, the welfare of The Metropolitan Government of Nashville and Davidson County requiring it.

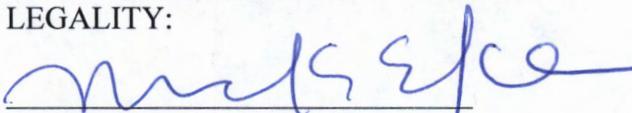
APPROVED AS TO AVAILABILITY  
OF FUNDS:

  
Talia Lomax-O'Neal, Director  
Department of Finance

INTRODUCED BY:

\_\_\_\_\_  
\_\_\_\_\_

APPROVED AS TO FORM AND  
LEGALITY:

  
Assistant Metropolitan Attorney

Member(s) of Council

**Electronic Signature Page**

(Attach to Legislation Pursuant to Rule 8 of the Council Rules of Procedure)

*Tanaka Vercher*

Tanaka Vercher  
Councilmember, District 28

**Electronic Signature Page**

(Attach to Legislation Pursuant to Rule 8 of the Council Rules of Procedure)

*Brett A. Withers*

Brett Withers  
Councilman, District 6



United Way of Metropolitan Nashville

May 2, 2019

Mr. Patrick Combs  
Nashville Career Advancement Center  
1417 Murfreesboro Pike  
Nashville, TN 37217

Re: Prosperity Pathways Contract

Dear Patrick,

Congratulations! United Way of Metropolitan Nashville (United Way/UWMN) is pleased to partner with Nashville Career Advancement Center (NCAC) and the Opportunity Youth Collective.

We look forward to working in partnership with you by aligning goals and strategies through the Collective Impact Framework to improve the lives of our most vulnerable in the Nashville community. Only through collective efforts with dedicated, capable partners will we be able to generate systemic solutions and measurable positive change for at-risk, low-income populations.

For the Contract Cycle, UWMN will be partnering with NCAC as the backbone of the Opportunity Youth Collective to begin formalizing partnerships and services to achieve the outcomes presented in the Prosperity Pathways application and pitch process.

To be clear and transparent about our mutual obligations, UWMN requests NCAC enter into this Partner Letter Contract (Contract) with United Way. A Prosperity Pathways grant in the amount of \$100,000 will be awarded to Community Foundation of Middle Tennessee, NCAC's fiscal agent, and will be sub-granted to Nashville Career Advancement Center to perform the work and achieve the outcomes described in NCAC's Prosperity Pathways application. NCAC may subgrant funds to other partners within their collective to achieve desired outcomes. NCAC is responsible for monitoring progress and success towards outcomes.

Accordingly, Nashville Career Advancement Center agrees to the following Terms (please initial each item)

PL Performance of Roles and Responsibilities. Perform the duties as outlined in the Prosperity Pathways application and lead the Opportunity Youth Collective to achieve progress towards collective goals.

PL Budget. Along with the signed contract, attach a copy of your proposed budget for supporting the Opportunity Youth Collective through this one-time investment.

PL Show progress towards the outcomes as described in the Prosperity Pathways application The Prosperity Pathways Funding is to be used to deliver the outcomes included in the 2019 Prosperity Pathways Application Form. United Way requests that you provide a short summary narrative on progress towards goals due by November 15<sup>th</sup>, 2019. Additionally, it is requested that you provide a final narrative report that will highlight: the year's progress as a collective, challenges, opportunities, next steps and 2-3 success stories by May 15, 2020.

PL United Way participation in the Collective. United Way is interested in learning from your collective work in the community. We would like for staff to be active participants in the collective, as your group deems appropriate.



Please note that this is not to monitor funding or manage the work. United Way is interested in watching the process, learning from the conversations and contributing, if appropriate, to the larger discussion on systems change.

PL Extenuating circumstances. If a situation arises whereas your agency will not be able to achieve outcomes due to an extenuating circumstance, you must immediately request a meeting with UWMN staff to discuss the situation and problem-solve effective solutions. United Way will assist with problem solving and creating an environment that will lead your collective towards successful outcomes.

PL Accept Electronic Fund Transfers. Provide UWMN with the appropriate banking information for electronic fund transfers (EFT) and accept the periodic payments by EFT.

PL Comply with laws regarding investment. Certify, by signing and returning this Contract, that all United Way funds and investments will be used in compliance with all applicable anti-terrorist financing and asset control laws, statutes and executive orders.

PL Proactive communication to UWMN. If an issue arises with your agency that could be newsworthy or involves legal action, your agency is required to proactively communicate this to UWMN so that United Way and your agency are prepared to respond to media inquiries.

PL Recognize our partnership. Communicate via your usual means (social media, newsletter, mailings, logo, e-mail, etc.) UWMN's partnership and investment in this collective and recognize UWMN's investment in your donor listings at the appropriate dollar level. Mention United Way's partnership with your collective at appropriate opportunities - press releases, newspaper/magazine articles, TV appearances, speaking engagements, etc.

PL Assist with UWMN campaign, as requested. If requested, please be available or have someone from your collective available to share the work of your collective with our partners in the community. This may include sharing success stories, challenges and your experience in the collective impact space.

In turn, UWMN agrees to:

1. Provide the Prosperity Pathways Funding described above.
- 2.. Recognize our partnership, as appropriate, with media outlets including press releases, newspaper/magazine articles, TV appearances, speaking engagements, etc.
3. Provide technical assistance when requested based on agency needs, e.g., strategic planning, board development, data tracking.
4. Provide highly trained and professional UWMN staff and Volunteer Review Teams to support the collective goals across the community.

Please return this signed Partner Letter Contract by May 10, 2019. A fully executed copy of this Contract with all signatures will be available prior to your payment disbursement.

Thank you for partnering with United Way through the Prosperity Pathways funding to improve the lives of our most vulnerable in the Nashville community. Please let us know if you have any questions by contacting Erica Mitchell, Chief Community Impact Officer at [Erica.Mitchell@uwmn.org](mailto:Erica.Mitchell@uwmn.org).

Sincerely,

Brian Hassett  
President & CEO

AGREED TO AND ACCEPTED:

  
\_\_\_\_\_  
Agency CEO/Executive Director      Date  
Nashville Career Advancement Center      5/3/19

\_\_\_\_\_  
Brian Hassett      Date  
President & CEO  
United Way of Metropolitan Nashville

Budget Worksheet

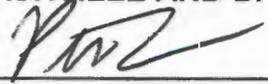
Contract Budget

Salaries, Benefits & Taxes	\$ 27,000.00	Salaries, Benefits & Taxes - Youth Program Manager. 30%, Benefits, 30%
Professional Fees	\$ 48,000.00	Professional Fees - Facilitation support for meetings; Collective Impact Evaluation & Shared Outcome Design; Design support for marketing and communication materials
Youth--Salaries, Benefits, & Taxes	\$ 5,000.00	Salaries, Benefits, & Taxes - These expenses include youth wage subsidies for Leadership Team; additional support provided by Opportunity NOW
Travel, Conferences & Meetings	\$ 4,000.00	Travel to Meetings and convenings with partners; Conference attended by staff and partners; Convenings with other initiatives (Adult Literacy Collective Impact & Nashville Workforce Network)
Materials, Supplies, Printing & Copying	\$ 3,000.00	Materials, Supplies, Printing & Copying - Office supplies and printing support for meetings and other project needs; communication and marketing materials
Indirect	\$ 9,000.00	Metro IDP 9% - NCAC Administrative expenses to support project
Youth Supportive Services	\$ 1,000.00	Transportation Assistance & Childcare
Occupancy	\$ 3,000.00	Rent, IT systems, phone, insurance
Total	\$ 100,000.00	

**SIGNATURE PAGE  
FOR  
GRANT NO. United Way Prosperity Pathways**

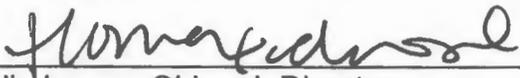
IN WITNESS WHEREOF, the parties have by their duly authorized representatives set their signatures.

**METROPOLITAN GOVERNMENT OF  
NASHVILLE AND DAVIDSON COUNTY**

  
\_\_\_\_\_  
Patrick Combs, Executive Director  
Nashville Career Advancement Center

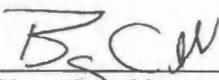
7/12/19  
\_\_\_\_\_  
Date

APPROVED AS TO AVAILABILITY  
OF FUNDS:

  
\_\_\_\_\_  
Talia Lomax-O'dneal, Director  
Department of Finance

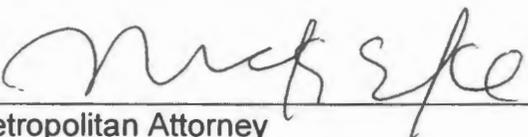
7-23-19  
\_\_\_\_\_  
Date

APPROVED AS TO RISK AND INSURANCE:

  
\_\_\_\_\_  
Director of Insurance

7/25/19  
\_\_\_\_\_  
Date

APPROVED AS TO FORM AND  
LEGALITY:

  
\_\_\_\_\_  
Metropolitan Attorney

7/25/19  
\_\_\_\_\_  
Date

\_\_\_\_\_  
David Briley  
Metropolitan Mayor

\_\_\_\_\_  
Date

FILED:

\_\_\_\_\_  
Metropolitan Clerk

\_\_\_\_\_  
Date