



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

Evelyn Anderson  
Morton Salt  
123 N Wacker Dr  
Chicago, IL 60606

Re: **RFQ # 108223, Road Salts**

Dear Mrs. Anderson:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 108223 for Road Salts. This letter hereby notifies you of Metro's intent to award to Morton Salt, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Christopher Wood, BAO Representative, at 615-862-6710 or at [Christopher.wood@nashville.gov](mailto:Christopher.wood@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Marissa Conklin by email at [Marissa.conklin@nashville.gov](mailto:Marissa.conklin@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Solicitation Title & Number		RFP Cost Points
RFQ 108223; Road Salts		60
Offeror's Name	Total Bid Amount	RFP Cost Points
Morton Salt	\$2,807,683.75	60.00

**RFQ 108223 Road Salts  
Evaluation Committee Score Sheet**

<b>Offeror</b>	<b>Morton Salt</b>
<b>Contract Acceptance (Yes/No)</b>	Yes
<b>Cost (60)</b>	60.00
<b>SBE/SDV (10)</b>	0.00
<b>Approach and Delivery (30)</b>	30.00
<b>Total Evaluation Scores</b>	<b>90.00</b>

**Evaluation Comments**

<b>Morton Salt</b>
<b>Strengths</b>
Demonstrated that the salt material met specifications requested and the salt material can be delivered in one (1) hour round trip to Metro.
<b>Weaknesses</b>