

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

10/27/2021 | 10:20 AM CDT

Mike Bartlett  
Eco-Tech, Inc.  
156 Hickory Springs Industrial Drive  
Canton, GA 30115

Re: RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products

Dear Mr. Bartlett:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products. This letter hereby notifies you of Metro's intent to award to Eco-Tech, Inc, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at Daniel.Drumwright2@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

cc: Solicitation File  
Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

www.Nashville.gov  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products (Howden/Tublex Bid Tab)	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	0.00%	\$4,918,124	-	\$4,918,123.72
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Eco-Tech, Inc	\$4,918,123.72	\$0.00	\$0	\$0	\$0	Awarded

\* The BAO Assignment for this award included no SBE/SDV Cost Incentive.

Enter Solicitation Title & Number Below						
RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products (Watson Marlow Bid Tab)	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	0.00%	\$475,000	-	\$475,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Eco-Tech, Inc	\$475,000.00	\$0.00	\$0	\$0	\$0	Awarded

\* The BAO Assignment for this award included no SBE/SDV Cost Incentive.

Enter Solicitation Title & Number Below						
RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products (Environmental Dynamics International Bid Tab)	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	0.00%	\$225,000	-	\$225,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Eco-Tech, Inc	\$225,000.00	\$0.00	\$0	\$0	\$0	Awarded

\* The BAO Assignment for this award included no SBE/SDV Cost Incentive.

Enter Solicitation Title & Number Below						
RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products (DeZurik Bid Tab)	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	0.00%	\$118,750	-	\$118,750.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Eco-Tech, Inc	\$118,750.00	\$0.00	\$0	\$0	\$0	Awarded

\* The BAO Assignment for this award included no SBE/SDV Cost Incentive.

Enter Solicitation Title & Number Below						
RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products (Red Valve Bid Tab)	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	0.00%	\$237,500	-	\$237,500.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Eco-Tech, Inc	\$237,500.00	\$0.00	\$0	\$0	\$0	Awarded

\* The BAO Assignment for this award included no SBE/SDV Cost Incentive.

Enter Solicitation Title & Number Below						
RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products (Ovivo Bid Tab)	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	0.00%	\$118,750	=	\$118,750.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Eco-Tech, Inc	\$118,750.00	\$0.00	\$0	\$0	\$0	Awarded

\* The BAO Assignment for this award included no SBE/SDV Cost Incentive.

**From:** [Lane, Michelle \(Finance - Procurement\)](#)  
**To:** [Drumwright, Daniel \(Finance - Purchasing\)](#)  
**Cc:** [Walker, Sandra \(Finance - Procurement\)](#)  
**Subject:** RE: Single Bidder Award Approval RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products  
**Date:** Monday, October 25, 2021 12:49:01 PM

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Award to a single offeror is approved.

Michelle A. Hernandez Lane  
Chief Procurement Officer/Purchasing Agent  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2<sup>nd</sup> Avenue South, Ste. 101  
Nashville, TN 37201  
Office- 615.862.5471

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**From:** Drumwright, Daniel (Finance - Purchasing) <Daniel.Drumwright2@nashville.gov>  
**Sent:** Friday, October 22, 2021 1:13 PM  
**To:** Lane, Michelle (Finance - Procurement) <Michelle.Lane@nashville.gov>  
**Cc:** Walker, Sandra (Finance - Procurement) <Sandra.Walker@nashville.gov>  
**Subject:** Single Bidder Award Approval RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products

Michelle,

RFQ # 154220 closed with a single bidder, Eco-Tech, Inc. The department considers the single offer as fair and reasonable and are in agreement to move forward in awarding to, Eco-Tech, Inc. This ITB was solicited to registered vendors under the commodity code 47100000. An adequate pool of offerors had an opportunity to submit a response. Do you approve the single offer?

Thanks,

**Daniel Drumwright**  
Procurement Officer II  
Department of Finance  
[Daniel.Drumwright2@nashville.gov](mailto:Daniel.Drumwright2@nashville.gov)  
(615)862-6632

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**From:** McNeal, Taft (WS) <Taft.McNeal@nashville.gov>  
**Sent:** Wednesday, October 6, 2021 3:31 PM  
**To:** Drumwright, Daniel (Finance - Purchasing) <Daniel.Drumwright2@nashville.gov>  
**Cc:** Belcher, Stephanie (WS) <stephanie.belcher@nashville.gov>



**Subject:** RE: Award Approval RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products

DeZurik. Acceptable.  
Red Valve. Acceptable.  
Ovivo. Acceptable.  
Watson Marlow. Acceptable.  
EDI. Acceptable.  
Howden/Turblex. Acceptable

Taft McNeal, P.E.  
Biosolids Site Engineer  
Metro Water Services  
1810 Cement Plant Road  
Nashville, Tn. 37208  
615-294-7509 (cell)  
[taft.mcneal@nashville.gov](mailto:taft.mcneal@nashville.gov)

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**From:** Drumwright, Daniel (Finance - Purchasing) <[Daniel.Drumwright2@nashville.gov](mailto:Daniel.Drumwright2@nashville.gov)>  
**Sent:** Wednesday, October 6, 2021 3:21 PM  
**To:** McNeal, Taft (WS) <[Taft.McNeal@nashville.gov](mailto:Taft.McNeal@nashville.gov)>  
**Cc:** Belcher, Stephanie (WS) <[stephanie.belcher@nashville.gov](mailto:stephanie.belcher@nashville.gov)>  
**Subject:** Award Approval RFQ 154220 Howden/Turblex, Watson Marlow, EDI, DeZurik, Red Valve, Ovivo Parts and Products

Taft,

Please see the attached pricing for the following six (6) sole brands and advise on approval.

Thanks,

**Daniel Drumwright**  
Procurement Officer II  
Department of Finance  
[Daniel.Drumwright2@nashville.gov](mailto:Daniel.Drumwright2@nashville.gov)  
(615)862-6632