

DEPARTMENT OF FINANCE | division of purchases

# Council Report for monthly contract abstracts

January 2022



# Contract Abstract

## Contract Information

Contract & Solicitation Title: Parks Point of Sale System (POS)Contract Summary: Contractor agrees to provide Point of Sale System (POS) to Metro Parks, including any maintenance and upgrades as needed.Contract Number: 6492338 Solicitation Number: N/A Requisition Number: SS2021098Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): NoType of Contract/PO: IDIQ Contract **Requires Council Legislation:** Yes**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 12/06/2021 Estimated Expiration Date: 12/05/2026 Contract Term: 60 MonthsEstimated Contract Life Value: \$345,000.00 Fund:\* 10101 BU:\* 40101310, 40104110, 40150210, 40150610, 40150110, 40150410, 40150310, 40150510, 40150910, 40106210, 40150810, 40151010, 40151210, 40106110, 40107610, 40104410Payment Terms: Net 30 Selection Method: Sole SourceProcurement Staff: Terri Ray BAO Staff: Christopher WoodProcuring Department: Parks Department(s) Served: Parks

## Prime Contractor Information

Prime Contracting Firm: US eDirect Inc ISN#: 19155Address: 99 Powerhouse Rd, Suite 207 City: Roslyn Heights, State: NY Zip: 11577Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: Andrew Davies Email Address: adavies@usedirect.com**Prime Contractor Signatory:** Andrew Davies **Email Address:** adavies@usedirect.com

## Disadvantaged Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:*N/A Amount: N/A Percent, if applicable: N/A*Equal Business Opportunity (EBO) Program:*Program Not Applicable Amount: N/A Percent, if applicable: N/A*Federal Disadvantaged Business Enterprise:*No Amount: N/A Percent, if applicable: N/A

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

## Summary of Offer

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>US eDirect Inc</u>	<input type="checkbox"/>	<u>N/A</u>	<u>N/A</u>	<u>Approved Sole Source Form</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>

**Contract Information**Contract & Solicitation Title: Provision of UPS Equipment, Install and other Related ServicesContract Summary: Contractor will provide complete UPS (Uninterruptible Power System) equipment including professional installation / implementation (including freight and delivery), usage, administration training, repair, and maintenance.Contract Number: 6501387 Solicitation Number: 121283 Requisition Number: 4034901Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 401104Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 1/20/2022 Estimated Expiration Date: 1/19/2027 Contract Term: 60 MonthsEstimated Contract Life Value: \$10,000,000.00 Fund:\* 10101 BU:\* 10103220Payment Terms: Net 15 Selection Method: RFPProcurement Staff: Scott Ferguson BAO Staff: Joe Ann CarrProcuring Department: General Services Department(s) Served: Metro Wide**Prime Contractor Information**Prime Contracting Firm: JOHNSTON TECHNOLOGIES INC ISN#: 20Address: 130 Seaboard Lane A-13 City: Franklin State: TN Zip: 37067Prime Contractor is a Certified/Approved: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: Sharon Johnston Email Address: sjohnston@johntech.com**Prime Contractor Signatory:** Sharon Johnston **Email Address:** sjohnston@johntech.com**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*SBE/SDV Participation Amount: \$16,755,321.00 Percent, if applicable: 85*Equal Business Opportunity (EBO) Program:*M/WBE Participation Amount: \$19,712,321.00 Percent, if applicable: 100*Federal Disadvantaged Business Enterprise:*No Amount:  Percent, if applicable: 

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): Yes**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>JOHNSTON TECH. INC</u>	<input checked="" type="checkbox"/>	<u>99</u>	<u>\$19,712,321.00</u>	<u>Awarded</u>

**Contract Information**Contract & Solicitation Title: Total Organic Carbon AnalyzerContract Summary: Contractor will provide a total organic carbon analyzer, all appropriate peripherals, and service agreements.Contract Number: 6502500 Solicitation Number: 121251 Requisition Number: 4029489Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): NoType of Contract/PO: One-Time Purchase **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 12/1/2021 Estimated Expiration Date: 11/30/2026 Contract Term: 60 MonthsEstimated Contract Life Value: \$48,869.40 Fund:\* 47410 BU:\* 65490112Payment Terms: Net 30 Selection Method: ITBProcurement Staff: Jonathan Meadows BAO Staff: Sierra WashingtonProcuring Department: Water Services Department(s) Served: Water Services**Prime Contractor Information**Prime Contracting Firm: YSI, Inc. ISN#: 23280Address: 1725 Brannum Lane City: Yellow Springs State: OH Zip: 45387Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: Hank Hahn Email Address: Hank.Hahn@xylem.com**Prime Contractor Signatory:** David Barclay **Email Address:** david.barclay@xylem.com**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*N/A Amount: \$0.00 Percent, if applicable: 0%*Equal Business Opportunity (EBO) Program:*Program Not Applicable Amount: \$0.00 Percent, if applicable: 0%*Federal Disadvantaged Business Enterprise:*No Amount: \$0.00 Percent, if applicable: 0%

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>YSI, Inc.</u>	<input type="checkbox"/>	<input type="checkbox"/>	<u>\$48,869.40</u>	<u>Awarded</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>

**Contract Information**Contract & Solicitation Title: Roofing Repair and Replacement ServicesContract Summary: qualified companies to furnish roofing repairs, maintenance and replacement services to Metro on an as needed basis.Contract Number: 6503032 Solicitation Number: 134210 Requisition Number: 4030691Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): NoType of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 11/19/2021 Estimated Expiration Date: 11/18/2026 Contract Term: 60 monthsEstimated Contract Life Value: 5,000,000.00 Fund:\* 40021 BU:\* 10401021Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Marissa Conklin BAO Staff: Sierra WashingtonProcuring Department: General Services Department(s) Served: General Services**Prime Contractor Information**Prime Contracting Firm: Ragan Construction Co., Inc DBA Southern Roofing Co., of TN ISN#: 25412Address: 411 39<sup>th</sup> Ave. N City: Nashville State: TN Zip: 37209Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: Paul Stigamier Email Address: pstigamier@srctn.com**Prime Contractor Signatory:** Paul Stigamier **Email Address:** pstigamier@srctn.com**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*SBE/SDV Participation Amount: N/A Percent, if applicable: 9%*Equal Business Opportunity (EBO) Program:*M/WBE Participation Amount: N/A Percent, if applicable: 11%*Federal Disadvantaged Business Enterprise:*No Amount: 0 Percent, if applicable: 0

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): Yes**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Collier Roofing Co</u>	<input checked="" type="checkbox"/>	<u>69.31</u>	<u>66,008,508</u>	<u>Awarded</u>
<u>Ragan Construction Co</u>	<input type="checkbox"/>	<u>74.77</u>	<u>34,301,362</u>	<u>Awarded</u>
<u>RSS-Nashville</u>	<input type="checkbox"/>	<u>81.02</u>	<u>31,083,475</u>	<u>Awarded</u>
<u>Porter Roofing Contractors</u>	<input type="checkbox"/>	<u>68.31</u>	<u>45,783,050</u>	<u>Awarded</u>

# Contract Abstract

## Continuous of Summary of Offer

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
Maxwell Roofing & Sheet Metal	<input type="checkbox"/>	<input type="checkbox"/>	95.00	18,667,359 <u>Awarded</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:



**Contract Information**Contract & Solicitation Title: Meal Preparation and Delivery ServicesContract Summary: Contractor shall provide meal preparation and delivery services for eligible seniors and disabled persons in Davidson County.Contract Number: 6504757 Solicitation Number: 108238 Requisition Number: 4025379Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): NoType of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): Yes**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 1/14/2022 Estimated Expiration Date: 1/13/2027 Contract Term: 60 monthsEstimated Contract Life Value: \$5,000,000.00 Fund:\* 32237 BU:\* 37322500Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Brad Wall BAO Staff: Christopher WoodProcuring Department: Metro Social Services Department(s) Served: Metro Social Services**Prime Contractor Information**Prime Contracting Firm: Trio Community Meals, LLC ISN#: 23718Address: 100 Valley Drive City: Pearl State: MS Zip: 39208Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: Nancy Anderson Email Address: nancy.anderson@triocommunitymeals.comPrime Contractor Signatory: John Kirk Email Address: john.kirk@triocommunitymeals.com**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*N/A Amount: 0.00 Percent, if applicable: 0.00*Equal Business Opportunity (EBO) Program:*Program Not Applicable Amount: 0.00 Percent, if applicable: 0.00*Federal Disadvantaged Business Enterprise:*No Amount: 0.00 Percent, if applicable: 0.00

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>TRIO Community Meals, LLC</u>	<input type="checkbox"/>	<u>93.00</u>	<u>\$12,224,166.09</u>	<u>Awarded</u>

**Contract Information**Contract & Solicitation Title: **Message Board Trailers**Contract Summary: **Contractor will provide portable illuminated message board trailers**Contract Number: **6504883** Solicitation Number: **121301** Requisition Number: **4035049**Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): **No**Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No****High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No****Sexual Harassment Training Required** (per BL2018-1281): **Yes**Estimated Start Date: **2/10/2022** Estimated Expiration Date: **2/09/2027** Contract Term: **60 Months**Estimated Contract Life Value: **\$500,000.00** Fund:\* **51154** BU:\* **10510610**

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: **Net 30** Selection Method: **ITB**Procurement Staff: **Jonathan Meadows** BAO Staff: **Christopher Wood**Procuring Department: **General Services** Department(s) Served: **Metrowide****Prime Contractor Information**Prime Contracting Firm: **American Signal Co.** ISN#: **10858**Address: **2755 Bankers Industrial Drive** City: **Atlanta** State: **GA** Zip: **30360**Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: **Preston Porter** Email Address: **pporter@amsig.com****Prime Contractor Signatory:** **Preston Porter** Email Address: **pporter@amsig.com****Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:***No SBE/SDV participation** Amount: **\$0.00** Percent, if applicable: **0%***Equal Business Opportunity (EBO) Program:***No M/WBE Participation** Amount: **\$0.00** Percent, if applicable: **0%***Federal Disadvantaged Business Enterprise:***No** Amount: **\$0.00** Percent, if applicable: **0%**

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **No****Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<b>American Signal Co</b>	<input type="checkbox"/>	<input type="checkbox"/>	<b>\$309,000</b>	<b>Awarded</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:



**Contract Information**Contract & Solicitation Title: Financial, Rate and Management Consulting ServicesContract Summary: The contractor will provide professional and financial services and as further described in Exhibit A - Scope of WorkContract Number: 6505086 Solicitation Number: 128212 Requisition Number: 4038495Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 391993Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 1/20/2022 Estimated Expiration Date: 1/19/2027 Contract Term: 60 monthsEstimated Contract Life Value: \$1,000,000 Fund:\* 67331 BU:\* 65555710Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Scott Ferguson BAO Staff: Christopher WoodProcuring Department: Water Services Department(s) Served: Metro Wide**Prime Contractor Information**Prime Contracting Firm: Raftelis Financial Consultants, Inc. ISN#: 3110Address: 227 West Trade Street, Suite 1400 City: Charlotte State: NC Zip: 28202Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: Melissa Levin Email Address: mlevin@raftelis.com**Prime Contractor Signatory:** Melissa Levin **Email Address:** mlevin@raftelis.com**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*No SBE/SDV participation Amount:  Percent, if applicable: *Equal Business Opportunity (EBO) Program:*No M/WBE Participation Amount:  Percent, if applicable: *Federal Disadvantaged Business Enterprise:*No Amount:  Percent, if applicable: 

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Raftelis Financial.</u>	<input type="checkbox"/>	<u>94.77</u>	<u>\$412,246.08</u>	<u>Awarded</u>
<u>Newgen Strategies.</u>	<input type="checkbox"/>	<u>79.30</u>	<u>\$424,013.18</u>	<u>Evaluated but not selected</u>
<u>Baker Tilly, US</u>	<input type="checkbox"/>	<u>73.00</u>	<u>\$345,676.</u>	<u>Evaluated but not selected</u>

**Contract Information**Contract & Solicitation Title: Government Relations ServicesContract Summary: Contractor will provide government relations services, representing the Metropolitan Government's interests before the Tennessee General Assembly and will act directly to promote, oppose, amend, or influence any legislation identified by the Metro Department of Law.Contract Number: 6506600 Solicitation Number: 149212 Requisition Number: 4042927Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 398257Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** Yes**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 1/10/2022 Estimated Expiration Date: 1/9/2023 Contract Term: 12 monthsEstimated Contract Life Value: \$96,000.00 Fund:\* 10101 BU:\* 15116330Payment Terms: Net 15 Selection Method: RFPProcurement Staff: Scott Ferguson BAO Staff: Jeremy FryeProcuring Department: Mayor's Office Department(s) Served: Metro Wide**Prime Contractor Information**Prime Contracting Firm: Schmidt Government Solutions LLC ISN#: 14011Address: 511 Union Street, Suite 710 City: Nashville State: TN Zip: 37219Prime Contractor is a Certified/Approved: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)Prime Company Contact: Jim Schmidt Email Address: jim@schmidtgovsolutions.com**Prime Contractor Signatory:** Jim Schmidt **Email Address:** jim@schmidtgovsolutions.com**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*N/A Amount:  Percent, if applicable: *Equal Business Opportunity (EBO) Program:*Program Not Applicable Amount:  Percent, if applicable: *Federal Disadvantaged Business Enterprise:*No Amount:  Percent, if applicable: 

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Frost Brown Todd LLC</u>	<input type="checkbox"/>	<u>89.50</u>	<u>\$504,482.82</u>	<u>Awarded</u>
<u>Morrison Captitol Strategies</u>	<input type="checkbox"/>	<u>83.00</u>	<u>\$504,484.82</u>	<u>Awarded</u>
<u>Schmidt Government Sol.</u>	<input checked="" type="checkbox"/>	<u>75.90</u>	<u>\$576,000.00</u>	<u>Awarded</u>

**Contract Information**Contract & Solicitation Title: Government Relations ServicesContract Summary: Contractor will provide government relations services, representing the Metropolitan Government's interests before the Tennessee General Assembly and will act directly to promote, oppose, amend, or influence any legislation identified by the Metro Department of Law.Contract Number: 6506601 Solicitation Number: 149212 Requisition Number: 4042927Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 398257Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 1/10/2022 Estimated Expiration Date: 1/9/2023 Contract Term: 12 monthsEstimated Contract Life Value: \$96,000.00 Fund:\* 10101 BU:\* 15116330Payment Terms: Net 15 Selection Method: RFPProcurement Staff: Scott Ferguson BAO Staff: Jeremy FryeProcuring Department: Mayor's Office Department(s) Served: Metro Wide**Prime Contractor Information**Prime Contracting Firm: Morrison Capitol Strategies ISN#: 1007690Address: 847 Bresslyn Rd City: Nashville State: TN Zip: 37205Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: Theodore Morrison Email Address: theo@morrisoncs.com**Prime Contractor Signatory:** Theodore Morrison Email Address: theo@morrisoncs.com**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*N/A Amount:  Percent, if applicable: *Equal Business Opportunity (EBO) Program:*Program Not Applicable Amount:  Percent, if applicable: *Federal Disadvantaged Business Enterprise:*No Amount:  Percent, if applicable: 

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Frost Brown Todd LLC</u>	<input type="checkbox"/>	<u>89.50</u>	<u>\$504,482.82</u>	<u>Awarded</u>
<u>Morrison Captitol Strategies</u>	<input type="checkbox"/>	<u>83.00</u>	<u>\$504,484.82</u>	<u>Awarded</u>
<u>Schmidt Government Sol.</u>	<input checked="" type="checkbox"/>	<u>75.90</u>	<u>\$576,000.00</u>	<u>Awarded</u>

**Contract Information**Contract & Solicitation Title: Government Relations ServicesContract Summary: Contractor will provide state government relations services, representing the Metropolitan Government's interests before the Tennessee General Assembly, Governor's office, state agencies and Metro Council and will act directly to promote, oppose, amend, or influence any legislation identified by the Metro Department of Law and the Mayor's Office.Contract Number: 6506602 Solicitation Number: 149212 Requisition Number: 4042927Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 398257Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 1/10/2022 Estimated Expiration Date: 1/9/2023 Contract Term: 12 monthsEstimated Contract Life Value: \$120,000 Fund:\* 10101 BU:\* 15116330Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Scott Ferguson BAO Staff: Jeremy FryeProcuring Department: Mayor's Office Department(s) Served: Metro Wide**Prime Contractor Information**Prime Contracting Firm: Frost Brown Todd LLC ISN#: 22613Address: 150 3<sup>rd</sup> Ave South, Suite 300 City: Nashville State: TN Zip: 37201Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: Tom Lee Email Address: tlee@fbtllaw.com**Prime Contractor Signatory:** Tom Lee **Email Address:** tlee@fbtllaw.com**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*N/A Amount:  Percent, if applicable: *Equal Business Opportunity (EBO) Program:*Program Not Applicable Amount:  Percent, if applicable: *Federal Disadvantaged Business Enterprise:*No Amount:  Percent, if applicable: 

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Frost Brown Todd LLC</u>	<input type="checkbox"/>	<u>89.50</u>	<u>\$504,482.82</u>	<u>Awarded</u>
<u>Morrison Captitol Strategies</u>	<input type="checkbox"/>	<u>83.00</u>	<u>\$504,484.82</u>	<u>Awarded</u>
<u>Schmidt Government Sol.</u>	<input checked="" type="checkbox"/>	<u>75.90</u>	<u>\$576,000.00</u>	<u>Awarded</u>

**Contract Information**

Contract & Solicitation Title: Emergency Vehicle Up-Fit & Safety Equipment Install acc  
 Contract Summary: Contractor agrees to provide and install, as a secondary contract, sole brand emergency vehicle up-fit & safety equipment as needed.  
 Contract Number: 6506868 Solicitation Number: 122215 Requisition Number: 4036218  
 Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 373194  
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No  
**Sexual Harassment Training Required** (per BL2018-1281): Yes  
 Estimated Start Date: 12/30/2021 Estimated Expiration Date: 12/29/2026 Contract Term: 60 Months  
 Estimated Contract Life Value: \$1,500,000.00 Fund:\* 51154 BU:\* 10510010  
 Payment Terms: Net 30 Selection Method: ITB  
 Procurement Staff: Christina Alexander BAO Staff: Christopher Wood  
 Procuring Department: General Services Department(s) Served: General Services, Fleet

**Prime Contractor Information**

Prime Contracting Firm: Dana Safety Supply ISN#: 17998  
 Address: 2188 Spicer Ave City: Memphis State: TN Zip: 38134  
 Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)  
 Prime Company Contact: Kyle Pippin Email Address: kpippin@danasafetysupply.com  
**Prime Contractor Signatory:** Jonathan Sizemore **Email Address:** jsizemore@danasafetysupply.com

**Disadvantaged Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:*

N/A Amount: 0 Percent, if applicable: 0

*Equal Business Opportunity (EBO) Program:*

Program Not Applicable Amount: 0 Percent, if applicable: 0

*Federal Disadvantaged Business Enterprise:*

No Amount: 0 Percent, if applicable: 0

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Truckers Lighthouse Inc</u>	<input type="checkbox"/>	<u>N/A</u>	<u>\$2,552,243.44</u>	<u>Awarded</u>
<u>Dana Safety and Supply</u>	<input type="checkbox"/>	<u>N/A</u>	<u>\$3,398,484.01</u>	<u>Awarded</u>
<u>On-Duty Depot</u>	<input type="checkbox"/>	<u>N/A</u>	<u>\$3,454,579.68</u>	<u>Evaluated but not selected</u>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>

**Contract Information**Contract & Solicitation Title: Tourism & Convention Sales and Marketing Services accContract Summary: Contractor agrees to provide tourism & convention sales and marketing services as needed.Contract Number: 6506922 Solicitation Number: 124218 Requisition Number: 4038228Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 342100Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 7/1/2022 Estimated Expiration Date: 6/30/2027 Contract Term: 60 MonthsEstimated Contract Life Value: \$90,000,000.00 Fund:\* 30044 BU:\* 01103280Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Christina Alexander BAO Staff: Jeremy FryeProcuring Department: Tourism Commission Department(s) Served: Tourism Commission**Prime Contractor Information**Prime Contracting Firm: Nashville Convention & Visitors Bureau ISN#: 4034Address: 150 4<sup>th</sup> Ave N. Ste. G 250 City: Nashville State: TN Zip: 37219Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: Andrea Arnold Email Address: andrea@visitmusiccity.comPrime Contractor Signatory: Christopher Spyridon Email Address: butch@visitmusiccity.com**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*N/A Amount: 0 Percent, if applicable: 0*Equal Business Opportunity (EBO) Program:*Program Not Applicable Amount: 0 Percent, if applicable: 0*Federal Disadvantaged Business Enterprise:*No Amount: 0 Percent, if applicable: 0

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Nashville Convention &amp; Visit</u>	<input type="checkbox"/>	<u>90.00</u>	<u>N/A</u>	<u>Awarded</u>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>

**Contract Information**

Contract & Solicitation Title: Access Control and Alarm Monitoring Systems Integrator (Lenel-authorized Integrator)

Contract Summary: Contractor shall provide the delivery of equipment and services necessary for the operation and maintenance of Metro's access control and alarm monitoring systems. Contractor must be a Lenel Value Added Reseller (VAR) that sells, installs, and services OnGuard® product solutions. The contractor shall provide equipment and services on an as needed basis and shall ensure that each technician delivering service is Lenel Certified.

Contract Number: 6507625 Solicitation Number: 111236 Requisition Number: 4031102

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 390129

Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No

**Sexual Harassment Training Required** (per BL2018-1281): Yes

Estimated Start Date: 1/7/2022 Estimated Expiration Date: 1/6/2027 Contract Term: 60 months

Estimated Contract Life Value: \$1,000,000.00 Fund:\* 10101 BU:\* 10103220

Payment Terms: Net 30 Selection Method: RFP

Procurement Staff: Brad Wall BAO Staff: Christopher Wood

Procuring Department: General Services Department(s) Served: Metro Wide

**Prime Contractor Information**

Prime Contracting Firm: Eye In The Sky LLC ISN#: 8142

Address: 2948 Foster Creighton Drive City: Nashville State: TN Zip: 37204

Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)

Prime Company Contact: John Tuohy Email Address: john@eyeintheskycams.com

**Prime Contractor Signatory:** Devin LaFaye **Email Address:** tnoffice@eyeintheskycams.com

**Disadvantaged Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:*

N/A Amount: \$0.00 Percent, if applicable: 0.00

*Equal Business Opportunity (EBO) Program:*

Program Not Applicable Amount: \$0.00 Percent, if applicable: 0.00

*Federal Disadvantaged Business Enterprise:*

No Amount: \$0.00 Percent, if applicable: 0.00

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
--------------	---------------------------------------	---------------------	----------------	--------

# Contract Abstract

---

Eye In The Sky LLC	<input type="checkbox"/>	82.27	\$2,651,382.42	Awarded
A3 Communications, Inc.	<input type="checkbox"/>	82.49	\$3,260,851.56	Awarded
ACT Security, Inc	<input type="checkbox"/>	98.00	\$2,404,266.55	Awarded





**Contract Information**

Contract & Solicitation Title: **Access Control and Alarm Monitoring Systems Integrator (Lenel-authorized Integrator)**

Contract Summary: **Contractor shall provide the delivery of equipment and services necessary for the operation and maintenance of Metro's access control and alarm monitoring systems. Contractor must be a Lenel Value Added Reseller (VAR) that sells, installs, and services OnGuard® product solutions. The contractor shall provide equipment and services on an as needed basis and shall ensure that each technician delivering service is Lenel Certified.**

Contract Number: **6507626** Solicitation Number: **111236** Requisition Number: **4031102**

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): **390129**

Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No**

**Sexual Harassment Training Required** (per BL2018-1281): **Yes**

Estimated Start Date: **1/7/2022** Estimated Expiration Date: **1/6/2027** Contract Term: **60 months**

Estimated Contract Life Value: **\$1,000,000.00** Fund:\* **10101** BU:\* **10103220**

Payment Terms: **Net 30** Selection Method: **RFP**

Procurement Staff: **Brad Wall** BAO Staff: **Christopher Wood**

Procuring Department: **General Services** Department(s) Served: **Metro Wide**

**Prime Contractor Information**

Prime Contracting Firm: **ACT Security, Inc.** ISN#: **6785**

Address: **511 Fairground Court** City: **Nashville** State: **TN** Zip: **37211**

Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  (select/check if applicable)

Prime Company Contact: **Luke J. Hannibal** Email Address: **lhannibal@actsecurity.net**

Prime Contractor Signatory: **Terrie Hill** Email Address: **thill@actsecurity.net**

**Disadvantaged Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:*

**N/A** Amount: **\$0.00** Percent, if applicable: **0.00**

*Equal Business Opportunity (EBO) Program:*

**Program Not Applicable** Amount: **\$0.00** Percent, if applicable: **0.00**

*Federal Disadvantaged Business Enterprise:*

**No** Amount: **\$0.00** Percent, if applicable: **0.00**

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **No**

**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
--------------	---------------------------------------	---------------------	----------------	--------

# Contract Abstract

---

ACT Security, Inc.		98.00	\$2,404,266.55	Awarded
A3 Communications, Inc.		82.49	\$3,260,851.56	Awarded
Eye in the Sky, LLC		82.27	\$2,651,382.42	Awarded



**Contract Information**

Contract & Solicitation Title: Hope II Program (ERAP2) acc  
 Contract Summary: Contractor agrees to serve residents of Davidson County with low incomes impacted by COVID-19 pandemic with rental assistance, utility and energy supports in compliance with Dept. of Treasury funded rental assistance program (ERAP).  
 Contract Number: 6507882 Solicitation Number: 135221 Requisition Number: 4039405  
 Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): No  
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No  
**Sexual Harassment Training Required** (per BL2018-1281): Yes  
 Estimated Start Date: 1/3/2022 Estimated Expiration Date: 1/2/2023 Contract Term: 12 Months  
 Estimated Contract Life Value: \$288,000.00 Fund:\* 31526 BU:\* 75902130  
 Payment Terms: Net 30 Selection Method: RFP  
 Procurement Staff: Christina Alexander BAO Staff: Christopher Wood  
 Procuring Department: MAC Department(s) Served: MAC

**Prime Contractor Information**

Prime Contracting Firm: Rooftop Foundation ISN#: 1006907  
 Address: 108 7<sup>th</sup> Avenue S. City: Nashville State: TN Zip: 37203  
 Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)  
 Prime Company Contact: Lisa Wooley Email Address: lisa@rooftopnashville.org  
**Prime Contractor Signatory:** Lisa Wooley **Email Address:** lisa@rooftopnashville.org

**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*

N/A Amount: 0 Percent, if applicable: 0

*Equal Business Opportunity (EBO) Program:*

Program Not Applicable Amount: 0 Percent, if applicable: 0

*Federal Disadvantaged Business Enterprise:*

No Amount: 0 Percent, if applicable: 0

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Salvation Army</u>	<input type="checkbox"/>	<u>83.90</u>	<u>\$360,000.00</u>	<u>Awarded</u>
<u>KEVA Inc</u>	<input checked="" type="checkbox"/>	<u>67.09</u>	<u>\$500,000.00</u>	<u>Awarded</u>
<u>The Hope Station</u>	<input checked="" type="checkbox"/>	<u>62.54</u>	<u>\$230,000.00</u>	<u>Awarded</u>

## Contract Abstract

---

Rooftop Foundation	<input type="checkbox"/>	79.00	\$104,500.00	Awarded
--------------------	--------------------------	-------	--------------	---------

### Continuous of Summary of Offer

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
Martha O'Bryan	<input type="checkbox"/>	84.81	\$372,071.00	Awarded

**Contract Information**Contract & Solicitation Title: Hope II Program (ERAP2)Contract Summary: Contractor agrees to serve residents of Davidson County with low incomes impacted by COVID-19 pandemic with rental assistance, utility and energy supports in compliance with Dept. of Treasury funded rental assistance program (ERAP).Contract Number: 6507883 Solicitation Number: 135221 Requisition Number: 4039405Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): NoType of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 1/3/2022 Estimated Expiration Date: 1/2/2023 Contract Term: 12 MonthsEstimated Contract Life Value: \$120,000.00 Fund:\* 31526 BU:\* 75902130Payment Terms: Net 15 Selection Method: RFPProcurement Staff: Christina Alexander BAO Staff: Christopher WoodProcuring Department: MAC Department(s) Served: MAC**Prime Contractor Information**Prime Contracting Firm: The HOPE Station Inc. ISN#: 324314Address: 819 33<sup>rd</sup> Avenue N. City: Nashville State: TN Zip: 37209Prime Contractor is a Certified/Approved: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: Quintina Waller Email Address: quintina@thehopestation.org**Prime Contractor Signatory:** Quintina Waller **Email Address:** quintina@thehopestation.org**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*N/A Amount: 0 Percent, if applicable: 0*Equal Business Opportunity (EBO) Program:*Program Not Applicable Amount: 0 Percent, if applicable: 0*Federal Disadvantaged Business Enterprise:*No Amount: 0 Percent, if applicable: 0

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Salvation Army</u>	<input type="checkbox"/>	<u>83.90</u>	<u>\$360,000.00</u>	<u>Awarded</u>
<u>KEVA Inc</u>	<input checked="" type="checkbox"/>	<u>67.09</u>	<u>\$500,000.00</u>	<u>Awarded</u>
<u>The Hope Station</u>	<input checked="" type="checkbox"/>	<u>62.54</u>	<u>\$230,000.00</u>	<u>Awarded</u>

## Contract Abstract

---

Rooftop Foundation

79.00

\$104,500.00

Awarded

### Continuous of Summary of Offer

**Offeror Name**

**Disadv. Bus.**  
(Check if applicable)

**Score**  
(RFQ Only)

**Evaluated Cost**

**Result**

Martha O'Bryan

84.81

\$372,071.00

Awarded

**Contract Information**Contract & Solicitation Title: **Hope II Program (ERAP2)**Contract Summary: **Contractor agrees to serve residents of Davidson County with low incomes impacted by COVID-19 pandemic with rental assistance, utility and energy supports in compliance with Dept. of Treasury funded rental assistance program (ERAP).**Contract Number: **6507884** Solicitation Number: **135221** Requisition Number: **4039405**Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): **No**Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No****High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No****Sexual Harassment Training Required** (per BL2018-1281): **Yes**Estimated Start Date: **1/7/2022** Estimated Expiration Date: **1/6/2023** Contract Term: **12 Months**Estimated Contract Life Value: **\$202,500.00** Fund:\* **31526** BU:\* **75902130**Payment Terms: **Net 15** Selection Method: **RFP**Procurement Staff: **Christina Alexander** BAO Staff: **Christopher Wood**Procuring Department: **MAC** Department(s) Served: **MAC****Prime Contractor Information**Prime Contracting Firm: **KEVA Inc.** ISN#: **100669**Address: **1106 Ed. Temple Blvd., Ste. 204** City: **Nashville** State: **TN** Zip: **37208**Prime Contractor is a **Certified/Approved**: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: **Rev. Venita Lewis** Email Address: **silencetheviolence@mail.com****Prime Contractor Signatory:** **Rev. Venita Lewis** Email Address: **silencetheviolence@mail.com****Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:***N/A** Amount: **0** Percent, if applicable: **0***Equal Business Opportunity (EBO) Program:***Program Not Applicable** Amount: **0** Percent, if applicable: **0***Federal Disadvantaged Business Enterprise:***No** Amount: **0** Percent, if applicable: **0**

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **No****Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
Salvation Army	<input type="checkbox"/>	83.90	\$360,000.00	Awarded
KEVA Inc	<input checked="" type="checkbox"/>	67.09	\$500,000.00	Awarded
The Hope Station	<input checked="" type="checkbox"/>	62.54	\$230,000.00	Awarded

## Project Abstract

---

Rooftop Foundation	<input type="checkbox"/>	79.00	\$104,500.00	Awarded
--------------------	--------------------------	-------	--------------	---------

### Continuous of Summary of Offer

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
Martha O'Bryan	<input type="checkbox"/>	84.81	\$372,071.00	Awarded



**Contract Information**Contract & Solicitation Title: **Hope II Program (ERAP2)**Contract Summary: **Contractor agrees to serve residents of Davidson County with low incomes impacted by COVID-19 pandemic with rental assistance, utility and energy supports in compliance with Dept. of Treasury funded rental assistance program (ERAP).**Contract Number: **6507885** Solicitation Number: **135221** Requisition Number: **4039405**Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): **No**Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No****High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No****Sexual Harassment Training Required** (per BL2018-1281): **Yes**Estimated Start Date: **1/3/2022** Estimated Expiration Date: **1/2/2023** Contract Term: **12 Months**Estimated Contract Life Value: **\$300,000.00** Fund:\* **31526** BU:\* **75902130**Payment Terms: **Net 30** Selection Method: **RFP**Procurement Staff: **Christina Alexander** BAO Staff: **Christopher Wood**Procuring Department: **MAC** Department(s) Served: **MAC****Prime Contractor Information**Prime Contracting Firm: **The Salvation Army A Georgia Corporation** ISN#: **2947**Address: **631 Dickerson Rd.** City: **Nashville** State: **TN** Zip: **37207**Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  (select/check if applicable)Prime Company Contact: **Major Ethan Frizzell** Email Address: **ethan.frizzell@uss.salvationarmy.org****Prime Contractor Signatory: Art Penhale** Email Address: **art.penhale@uss.savationarmy.org****Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:***N/A** Amount: **0** Percent, if applicable: **0***Equal Business Opportunity (EBO) Program:***Program Not Applicable** Amount: **0** Percent, if applicable: **0***Federal Disadvantaged Business Enterprise:***No** Amount: **0** Percent, if applicable: **0**

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **No****Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
Salvation Army	<input type="checkbox"/>	83.90	\$360,000.00	Awarded
KEVA Inc	<input checked="" type="checkbox"/>	67.09	\$500,000.00	Awarded
The Hope Station	<input checked="" type="checkbox"/>	62.54	\$230,000.00	Awarded

## Contract Abstract

---

Rooftop Foundation	<input type="checkbox"/>	79.00	\$104,500.00	Awarded
--------------------	--------------------------	-------	--------------	---------

### Continuous of Summary of Offer

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
Martha O'Bryan	<input type="checkbox"/>	84.81	\$372,071.00	Awarded

**Contract Information**

Contract & Solicitation Title: New Fire Emergency Response Apparatus - Commercial Cab  
 Contract Summary: provide new medium duty apparatus with a custom bed module and CAF system.  
 Contract Number: 6508396 Solicitation Number: 146214 Requisition Number: 4040393  
 Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): no  
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No  
**Sexual Harassment Training Required** (per BL2018-1281): Yes  
 Estimated Start Date: 1/28/2022 Estimated Expiration Date: 1/27/2027 Contract Term: 60 months  
 Estimated Contract Life Value: 5,000,000.00 Fund:\* 51154 BU:\* 10510610  
 Payment Terms: Net 30 Selection Method: RFP  
 Procurement Staff: Marissa Conklin BAO Staff: Christopher Wood  
 Procuring Department: General Services Department(s) Served: Fleet

**Prime Contractor Information**

Prime Contracting Firm: North America Fire Equipment Co Inc dba NAFECO ISN#: 293  
 Address: 1515 West Moulton St City: Decatur State: AL Zip: 35601  
 Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)  
 Prime Company Contact: Doris Thrasher Email Address: doris.thrasher@nafeco.com  
**Prime Contractor Signatory:** Doris Thrasher Email Address: doris.thrasher@nafeco.com

**Disadvantaged Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:*

N/A Amount: 0 Percent, if applicable: 0

*Equal Business Opportunity (EBO) Program:*

Program Not Applicable Amount: 0 Percent, if applicable: 0

*Federal Disadvantaged Business Enterprise:*

No Amount: 0 Percent, if applicable: 0

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>North America Fire Equipment CO Inc DBA NAFECO</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>100</u> <u>5,410,565.50</u> <u>Awarded</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>

**Contract Information**

Contract & Solicitation Title: Permanent Flow Monitoring Services  
 Contract Summary: Contractor agrees to provide permanent flow monitoring services.  
 Contract Number: 6509100 Solicitation Number: 154217 Requisition Number: 4042825  
 Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 392019  
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): Yes  
**Sexual Harassment Training Required** (per BL2018-1281): Yes  
 Estimated Start Date: 2/1/2022 Estimated Expiration Date: 1/31/2027 Contract Term: 60 months  
 Estimated Contract Life Value: \$16,000,000.00 Fund:\* 47410 BU:\* 65490138  
 Payment Terms: Net 30 Selection Method: RFP  
 Procurement Staff: Brad Wall BAO Staff: Joe Ann Carr  
 Procuring Department: Water Services Department(s) Served: Water Services

**Prime Contractor Information**

Prime Contracting Firm: ADS LLC ISN#: 771  
 Address: 340 The Bridge Street Suite 204 City: Huntsville State: AL Zip: 35806  
 Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  (select/check if applicable)  
 Prime Company Contact: Luis Mijares Email Address: lmijares@idexcorp.com  
**Prime Contractor Signatory:** Joseph J. Goustin **Email Address:** jgoustin@idexcorp.com

**Disadvantaged Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:*

N/A Amount: \$0.00 Percent, if applicable: 0.00

*Equal Business Opportunity (EBO) Program:*

Program Not Applicable Amount: \$0.00 Percent, if applicable: 0.00

*Federal Disadvantaged Business Enterprise:*

No Amount: \$0.00 Percent, if applicable: 0.00

\* Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>ADS Environmental Services</u>	<input type="checkbox"/>	<u>92.00</u>	<u>\$15,679,166.94</u>	<u>Awarded</u>

