



FY2022 Q2 - Key Performance Indicators

Procurement Efficiency & Vendor Related Information

Competitive Solicitations Procurement Type	Total	Average Days*	Average Number of Suppliers Responding	Number of SBE Suppliers Responding	Number of LGBTB Suppliers Responding	Number of MBE Suppliers Responding	Number of WBE Suppliers Responding
RFPs	18	132	3	8	1	2	4
ITBs	11	105	2	4	0	1	0
Professional Services (A&E)	2	228	9	2	0	1	1

*Requisition Received by Procurement to Intent to Award

Non-Solicited Procurement Type	Received	Approved	Denied
Emergencies	11	11	0
Cooperative Purchases	1	0	0
Cooperative - State or Other Local	13	8	5
Sole Sources DPA	0	0	0
Sole Sources Exempt	0	0	0
Sole Sources <\$250K	18	18	1
Sole Sources >\$250K	3	2	1
Percentage of Sole Source Requests Approved			95%

Transactional Efficiency & Vendor Related Information

Transactional Type	Total	Average Days**	Value
Contracts	43	85	\$ 1,893,386,424.00
Contract Amendments	30	43	\$ 8,123,955.00
Completed Contracts Greater than \$1 Million	29		
Active Suppliers with Contracts Greater than \$1 Million	388		
Purchase Orders from Solicited Procurements	0	N/A	\$ -
Delegated Purchasing Authority Purchase Orders	272	N/A	\$ 447,533.50
Number of Purchase Orders	5314	N/A	\$ 526,813,005.67

Reporting Metro Departments include: General Services, Library, and Planning (Fire and Health have reported previously, but not this quarter.)

** Intent to Award to Completion

Cost Savings/Avoidance

Organizational Budget for the Quarter	\$ 662,725	Negotiated Cost Reductions	\$ -
Percentage of Spend Through Cooperative Purchasing	0.18%	Total Procurement Spend	\$ 573,238,992

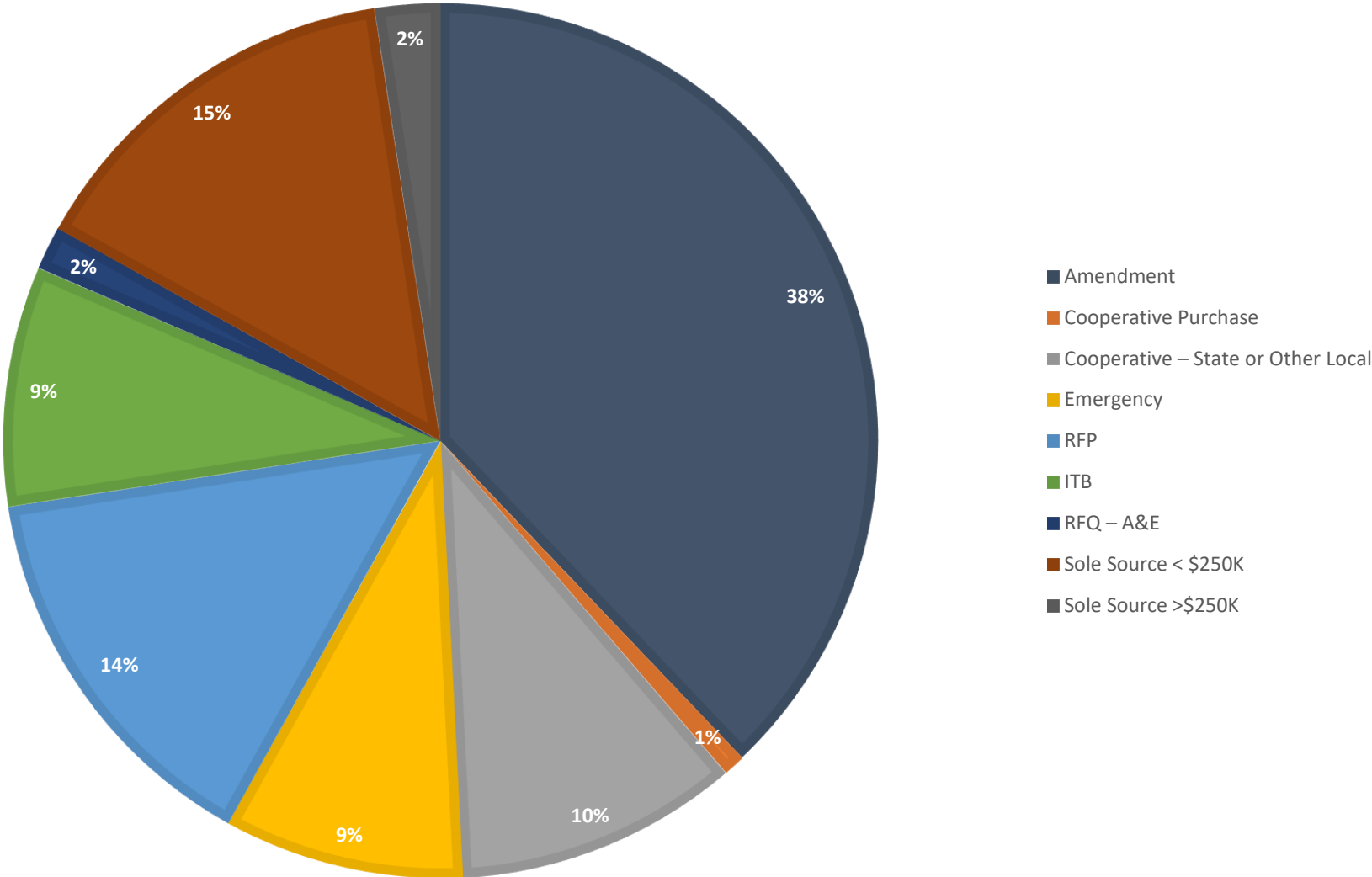
Training & Professional Development

Professional Development		Training		Number of Attendees	Hours Completed
Employees with Certifications	8	iProcurement Requisition Entry Training		25	5
Spend per Employee on PD/Training	\$ 79	iProcurement Buyer Training		2	1
Professional Training Hours	12	iProcurement Approver Training		3	1
		Procurement Office Training		24	2
		iSupplier Training		3	2
		BAO Outreach Events/Training		83	1

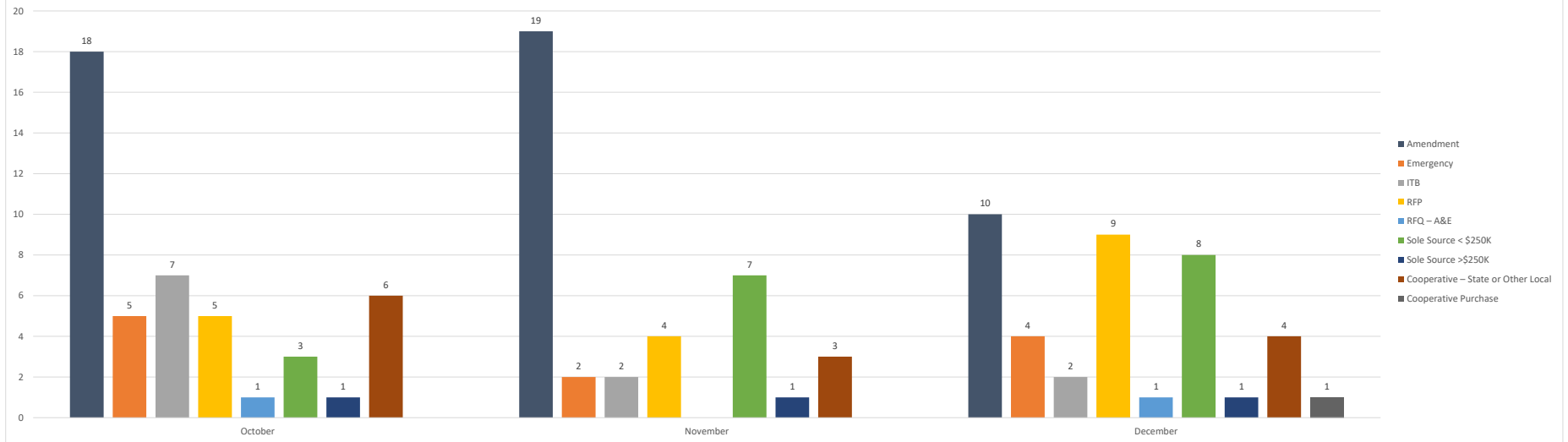
Paper Consumption

Reams of Virgin Paper	9,250	Reams of Recycled Paper	1,600
Virgin Paper Cost	\$ 27,181.73	Recycled Paper Cost	\$ 5,016.00

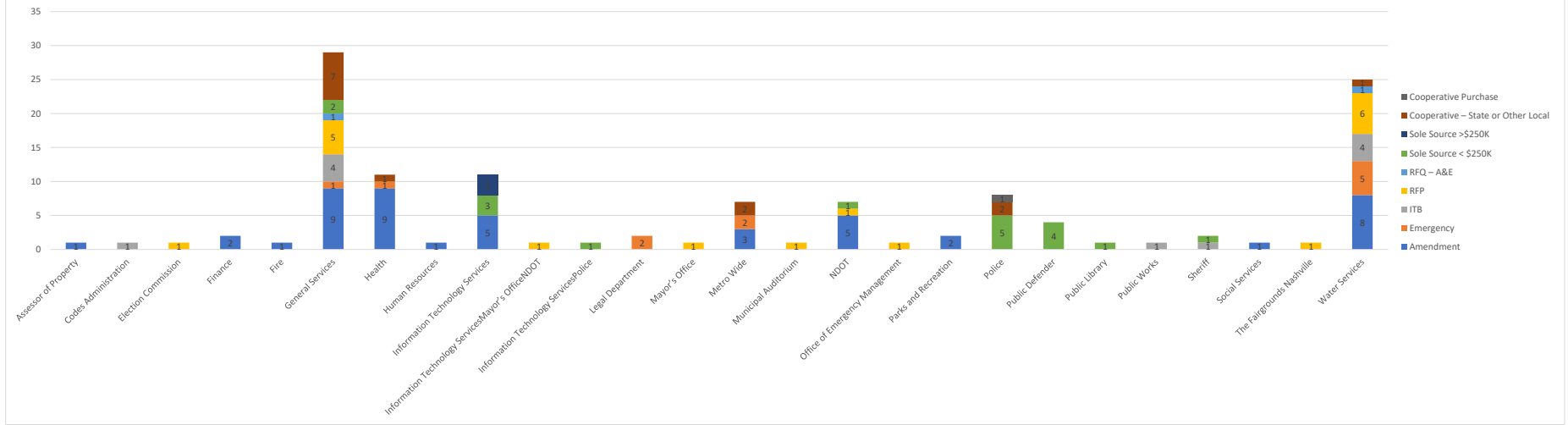
FY22 Q2 PROCUREMENT ACTIVITY



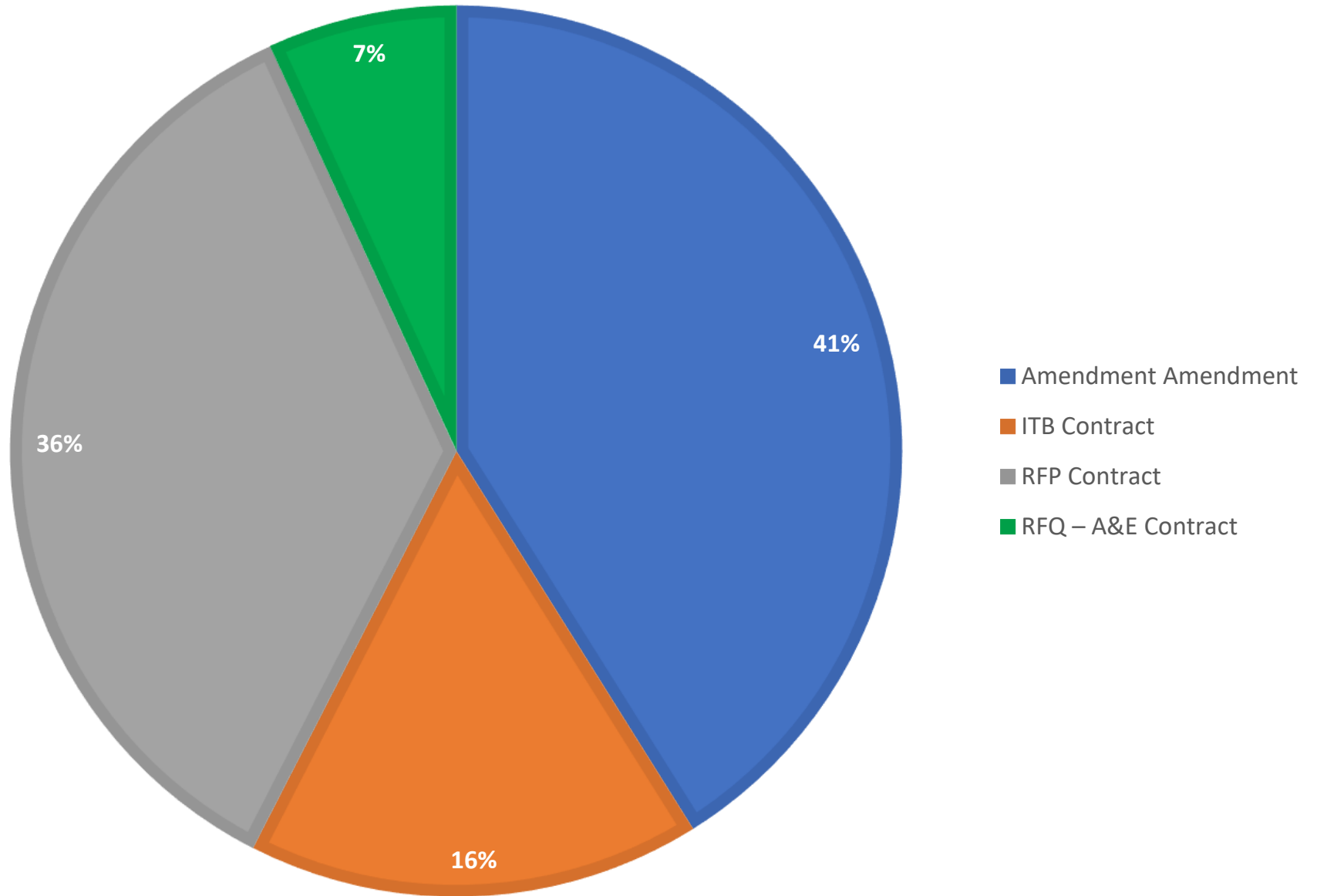
FY22 Q2 Procurement Activity by Month



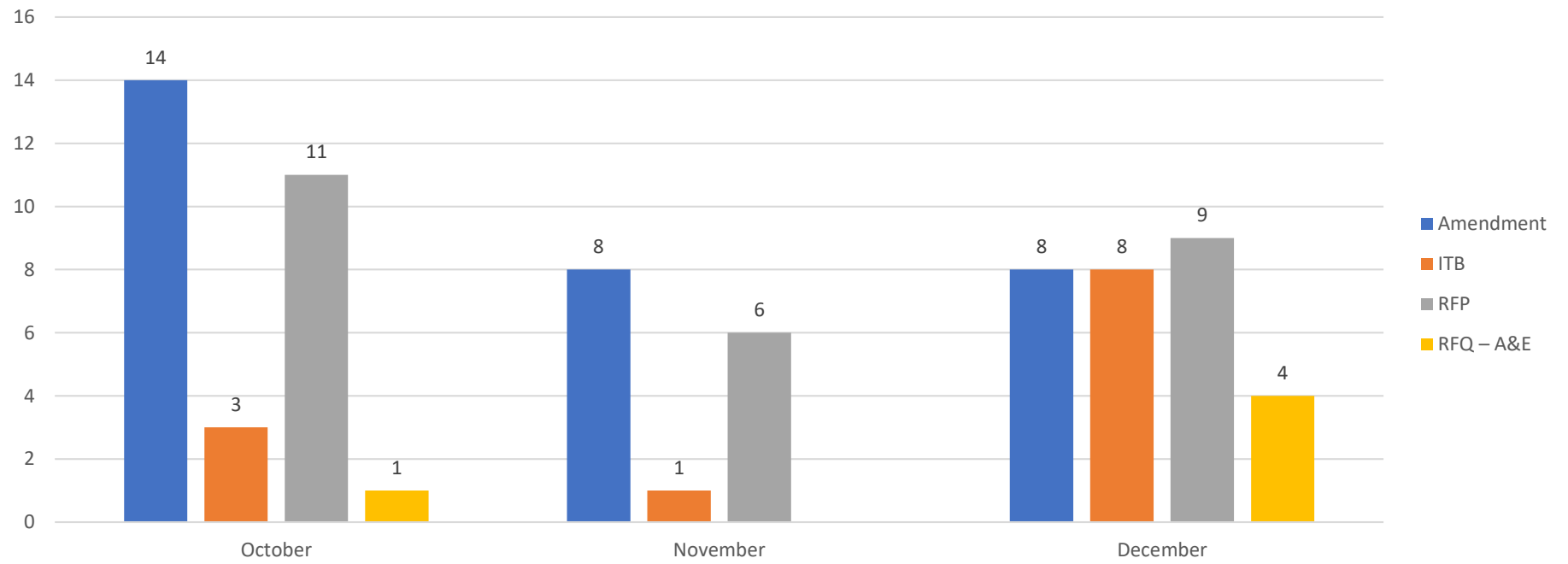
FY22 Q2 Procurement Activity by Department



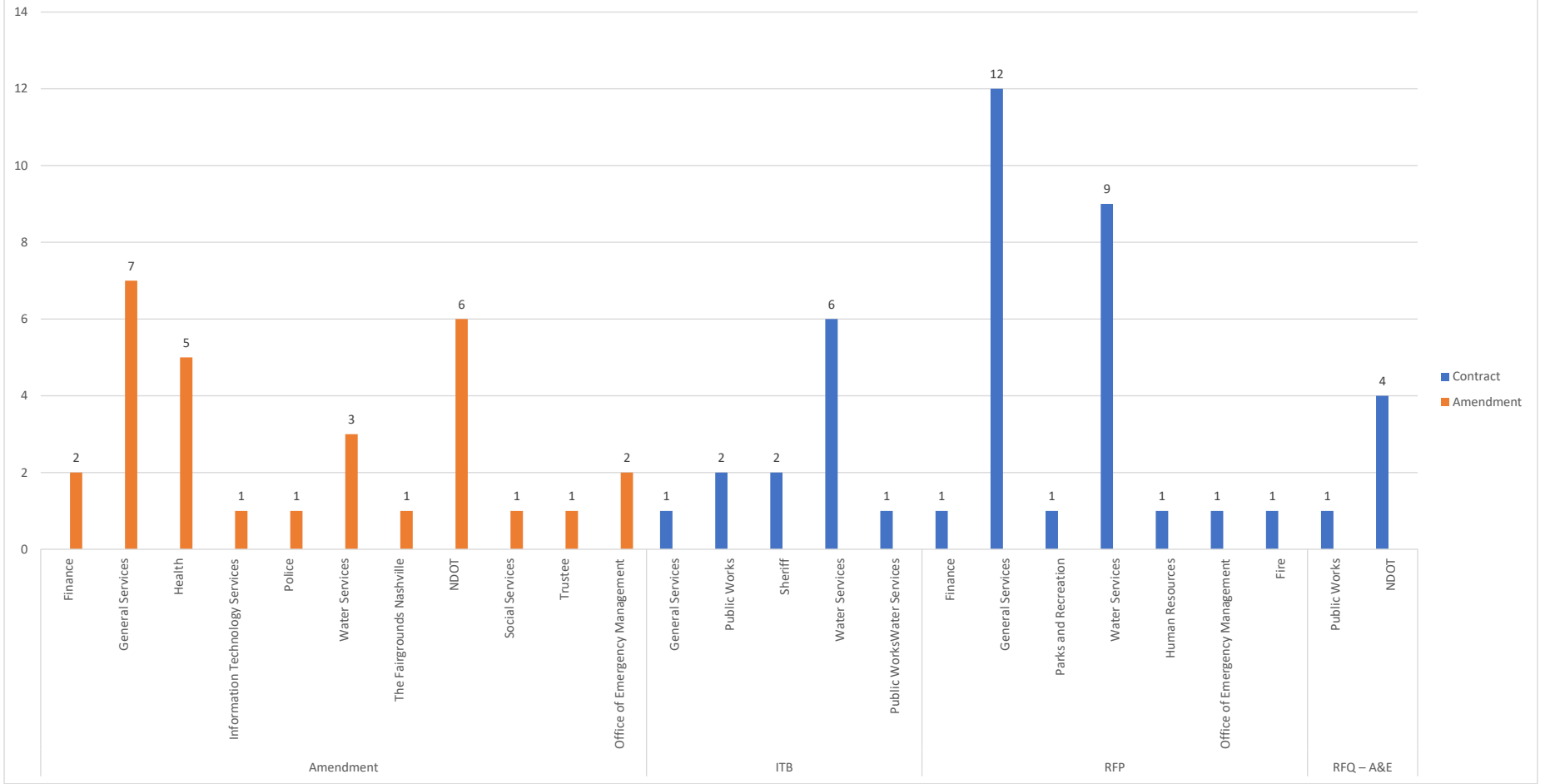
FY22 Q2 TRANSACTIONAL ACTIVITY



FY22 Q2 Transactional Activity by Month



FY22 Q2 Transactional Activity by Department



FY2022 - Key Performance Indicators (KPI) Data for Procurement

KPI DETAILS		Procurements							Transactions						
		RFP	ITB	A&E	Sole Source <250K	Sole Source >\$250K	Sole Brand Approved	Emergency	Cooperative	Purchase Orders	PO Amounts	Contracts	Contract Amounts	Amendments	Amendments Amount
FY21 TOTALS	1st Quarter	18	21	3	12	2	10	17	1	1	\$50,040.00	40	\$260,702,217.00	20	\$1,912,232.00
	2nd Quarter	18	11	2	18	2	2	11	1	0	\$0.00	43	\$1,893,386,424.00	30	\$8,123,955.00
	3rd Quarter														
	4th Quarter														
		36	32	5	30	4	12	28	2	1	\$ 50,040.00	83	\$2,154,088,641.00	50	\$ 10,036,187.00
DEPARTMENTS SERVED	Arts Commission				1							1	\$ 165,000.00		
	Codes Administration		1							1	\$ 50,040.00	8			
	Election Commission	1													
	Finance	2						1				2	\$ 262,500.00	3	\$ 200,000.00
	Fire	1										1	\$ -		
	General Services	12	5	1	3		2	1				24	\$ 120,336,961.00	8	\$ 529,652.00
	Health		1		3			3						8	\$ 2,120,342.00
	Health/OEM/Social							2							
	Human Resources	1										2	\$ 2,900,000.00		
	Information Technology	1			5	3						2	\$ 11,000,000.00	2	\$ 500,000.00
	ITS/Mayor's Office/NDOT	1													
	ITS/Police				1										
	Legal		2						2			1	\$ 30,000,000.00	1	\$ -
	Mayor's Office	1			1										
	Metro Action Commission	1							1					1	\$ 47,404.00
	Metro Council				1										
	Metro Wide		2						6						
	Municipal Auditorium	1								1					
	NDOT	2		1	2			1				4	\$ 24,000,000.00	10	\$ 223,397.00
	OEM	1										1	\$ 500,000.00	2	\$ 3,100,000.00
	Parks and Recreation											3	\$ 7,114,016.00		
	Police				5	1		1	1			1	\$ 107,800.00	2	\$ 395,000.00
	Public Library				5										
	Public Works	1	2	1	1							10	\$ 32,826,584.00		
	Public Works/Water		1									1	\$ 5,359,423.00		
	Sheriff		1		1				2			2	\$ 450,000.00	1	\$ 100,000.00
	Social Services	1										1	\$ 58,455.00	3	\$ 151,423.00
	Sports Authority	1													
	The Fairgrounds Nashville	1												3	\$ 423,596.00
	Trustee													1	\$ -
	Water Services	7	17	2	1		10	8				19	\$1,919,007,902.00	5	\$ 2,245,373.00
			36	32	5	30	4	12	28	2	1	\$ 50,040.00	83	\$2,154,088,641.00	50



Metropolitan Government of Nashville & Davidson County
EBO Program Highlights
FY22 - 2nd Quarter (October - December 2021)

- Metro Government awarded **16** contracts with race and gender conscious goals from **7** solicitations during the quarter.

From these **16** contracts:

- **409.0 million** is the total proposed spend with minority or woman owned businesses.
 - **143.7 million** is the total proposed spend with minority owned businesses.
 - **265.3 million** is the total proposed spend with woman owned businesses.
- **16%** is the combined proposed goal for minority or woman owned business participation.
 - **7%** is the average proposed goal for minority owned business participation.
 - **9%** is the average proposed goal for woman owned business participation.
- **9** unique MBE subcontractors were proposed for utilization, and **12** unique WBE subcontractors were proposed for utilization.
- **0** Certified Minority Business Enterprises (MBEs) bid as a prime contractor, **4** Certified Women Business Enterprises (WBEs) bid as a prime contractor, and **8** Metro Approved Small Business Enterprises (SBEs) bid as a prime contractor.
- **3** contracts were awarded to a WBE prime, and **6** contracts were awarded to an SBE prime.



Metropolitan Government of Nashville & Davidson County Business Utilization Quarterly Report Highlights FY22 - 2nd Quarter (October - December 2021)

Important points to note about Metro's Prime and Subcontractor business utilization for the first quarter of Fiscal Year 2022, BAO KPI Report Data:

- The Metro Government spent:
 - \$ 3,652,224 with MBE prime contractors
 - \$ 9,255,046 with WBE prime contractors
 - \$ 12,243,266 with MBE subcontractors
 - \$ 21,580,366 with WBE subcontractors
 - \$ 46,730,902 TOTAL WITH MWBES**

Which represents **8.15%** of the total of all procurement transaction values.

- The Metro Government spent:
 - \$ 24,262,505 with SBE prime contractors
 - \$ 15,938,249 with SBE subcontractors
 - \$ 40,200,754 TOTAL WITH SBES**

Which represents **7.01%** of the total of all procurement transaction values.

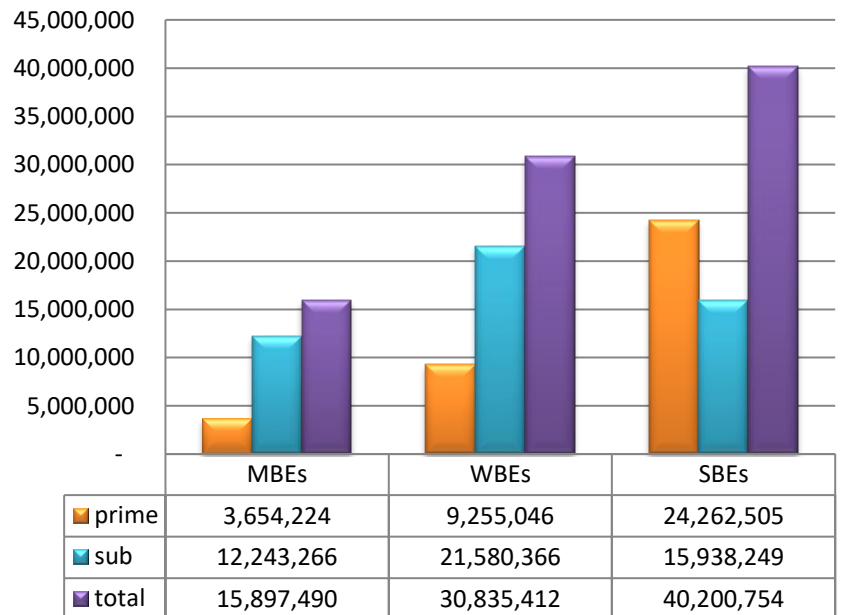
- Number of Certified Minority Business Enterprises (MBEs), Certified Women Business Enterprises (WBEs), and Metro Approved Small Business Enterprises (SBEs) paid during the period:

52 MBEs paid

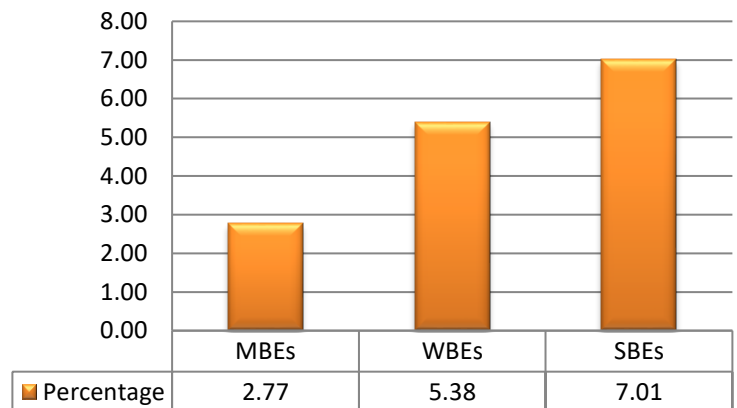
57 WBEs paid

78 SBEs paid

Business Utilization (\$) FY22 2ND QTR



Business Utilization (%) FY22 2ND QTR



*Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts and percentages for all categories cannot be accurately combined.



Fiscal Year 2022 Disadvantaged Business Quarterly Report FY22 Q2 (October 1, 2021 - December 31, 2021)

	African American	Hispanic	Asian	Native American	Non-Specific Minority	Non-Ethnic Female	Total Ethnic Minority Male OR Woman Owned	OS&E*	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business
Ethnic Minority Male Owned											
Metro General Government	\$ 1,944,852	\$ 133,260	\$ 198,648	\$ -	\$ -	N/A	\$ 2,276,760	\$ 19,029	2.25%	\$ 12,926,299	\$ 573,238,992
**Metro General Government (Subs)	\$ 5,609,999	\$ 1,417,072	\$ 3,953,961	\$ 488,818	\$ -	N/A	\$ 11,469,849	\$ 389,230	80.87%	\$ 34,212,862	\$ 42,307,088
Metropolitan Nashville Public Schools	\$ 1,730,385	\$ 1,415,983	\$ 758,928	\$ -	\$ -	N/A	\$ 3,905,296	\$ 2,428	0.00%	\$ 5,288,618	\$ 132,300,648
Nashville Electric Service	\$ 1,033,817	\$ 2,486,509	\$ 236,752	\$ -	\$ -	N/A	\$ 3,757,078	\$ -	14.42%	\$ 6,009,177	\$ 41,660,946
Metro Development and Housing Agency	\$ 717,876	\$ 136,040	\$ -	\$ -	\$ -	N/A	\$ 853,916	\$ 94,460	17.71%	\$ 1,229,628	\$ 6,943,291
WeGo Public Transit/Metro Transit Authority	\$ 76,611	\$ 6,460	\$ 302,035	\$ -	\$ 380,035	N/A	\$ 765,141	\$ -	12.90%	\$ 1,111,533	\$ 8,616,900
Metro Nashville Airport Authority	\$ 2,218,143	\$ 1,444,076	\$ 90,776	\$ -	\$ -	N/A	\$ 3,752,995	\$ -	15.35%	\$ 12,283,223	\$ 80,037,737
Totals	\$ 7,721,684	\$ 5,622,328	\$ 1,587,139	\$ -	\$ 380,035	\$ -	\$ 15,311,186	\$ 115,917	4.61%	\$ 38,848,478	\$ 842,798,514
Woman Owned											
Metro General Government	\$ 545,303	\$ 826,598	\$ 3,563	\$ -	\$ -	\$ 9,255,046	\$ 10,630,510	\$ -			
**Metro General Government (Subs)	\$ 407,645	\$ 171,341	\$ 194,431	\$ -	\$ -	\$ 21,580,366	\$ 22,353,783	\$ -			
Metropolitan Nashville Public Schools	\$ 20,683	\$ 619,445	\$ -	\$ -	\$ -	\$ 740,766	\$ 1,380,894	\$ -			
Nashville Electric Service	\$ 539,927	\$ -	\$ -	\$ 3,742	\$ -	\$ 1,708,430	\$ 2,252,099	\$ -			
Metro Development and Housing Agency	\$ 83,703	\$ -	\$ -	\$ -	\$ -	\$ 197,549	\$ 281,252	\$ -			
WeGo Public Transit/Metro Transit Authority	\$ 26,402	\$ -	\$ -	\$ -	\$ -	\$ 319,990	\$ 346,392	\$ -			
Metro Nashville Airport Authority	\$ 3,476,306	\$ 4,750	\$ -	\$ -	\$ -	\$ 5,049,172	\$ 8,530,228	\$ -			
Totals	\$ 4,692,324	\$ 1,450,793	\$ 3,563	\$ 3,742	\$ -	\$ 17,270,953	\$ 23,421,375	\$ -			
Total Spend	\$ 12,414,008	\$ 7,073,121	\$ 1,590,702	\$ 3,742	\$ 380,035	\$ 17,270,953	\$ 38,732,561	\$ 115,917	4.61%	\$ 38,848,478	\$ 842,798,514



Fiscal Year 2022 Small Business Quarterly Report FY22 Q2 (October 1, 2021 - December 31, 2021)

	Small Business	Other Than Small Business	Total Business
Metro General Government	\$ 24,262,505	\$ 536,050,188	\$ 573,238,992
**Metro General Government (Subs)	\$ 15,938,249	\$ -	\$ 42,307,088
Metropolitan Nashville Public Schools	\$ 3,805,273	\$ 123,206,757	\$ 132,300,648
Nashville Electric Service	\$ 1,489,996	\$ 34,161,773	\$ 41,660,946
Metro Development and Housing Agency	\$ 492,064	\$ 5,221,599	\$ 6,943,291
WeGo Public Transit/Metro Transit Authority	\$ 1,508,192	\$ 5,997,175	\$ 8,616,900
Metro Nashville Airport Authority	\$ 2,381,340	\$ 65,373,174	\$ 80,037,737
Total Spend	\$ 33,939,370	\$ 770,010,666	\$ 842,798,514

NOTES:

*OS&E (Other Socially and Economically Disadvantaged)

**Metro GG (Subs) not included in total spend amounts.

***Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts for all categories cannot be accurately combined.

****All data reported is from each individual entity; Metro GG does not maintain or control outside entities' data.

*****WeGo/MTA's Non-Specific Minority amount constitutes a Somali-Owned (\$85,037) business and a Kurdish-Owned (\$294,998) business who do not identify with other categories.



Fiscal Year 2022 Disadvantaged Business Quarterly Report FY22/FY21 Comparative Analysis By Agency (October 1, 2021 - December 31, 2021)

	FY22			FY21		
	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business
Metro General Government	2.25%	\$ 12,926,299	\$ 573,238,992	6.72%	\$ 11,368,234	\$ 169,202,697
*Metro General Government (Subs)	80.87%	\$ 34,212,862	\$ 42,307,088	49.42%	\$ 7,807,025	\$ 15,796,863
Metropolitan Nashville Public Schools	4.00%	\$ 5,288,618	\$ 132,300,648	4.26%	\$ 5,581,381	\$ 131,033,207
Nashville Electric Service	14.42%	\$ 6,009,177	\$ 41,660,946	15.19%	\$ 8,219,699	\$ 54,110,727
Metro Development and Housing Agency	17.71%	\$ 1,229,628	\$ 6,943,291	29.45%	\$ 4,889,410	\$ 16,603,004
WeGo Public Transit/Metro Transit Authority	12.90%	\$ 1,111,533	\$ 8,616,900	0.45%	\$ 85,165	\$ 18,749,617
Metro Nashville Airport Authority	15.35%	\$ 12,283,223	\$ 80,037,737	12.08%	\$ 11,209,704	\$ 92,808,849
Total Spend	4.61%	\$ 38,848,478	\$ 842,798,514	8.57%	\$ 41,353,593	\$ 482,508,101

Comparison		
Agency	Q2 FY22	Q2 FY21
Metro General Government	2.25%	6.72%
*Metro General Government (Subs)	80.87%	49.42%
Metropolitan Nashville Public Schools	4.00%	4.26%
Nashville Electric Service	14.42%	15.19%
Metro Development and Housing Agency	17.71%	29.45%
WeGo Public Transit/Metro Transit Authority	12.90%	0.45%
Metro Nashville Airport Authority	15.35%	12.08%
Total	4.61%	8.57%

NOTES:
 * To capture only direct spend to Primes, Metro Subs amounts are not included in the Total.
 **All data reported is from each individual entity; Metro GG does not maintain or control outside entities' data.

