



Notice of Intent to Award

Solicitation Number	121245	Award Date	3/3/2022 5:33 PM CST
Solicitation Title	Pavement Marking & Traffic Delineation Installation		
Buyer Name	Jonathan Meadows	Buyer Email	jonathan.meadows@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	trevor.hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Kerr Bros. & Assoc Inc.	Company Contact	Tenesha Blanco
Street Address	P.O. Box 110071		
City	Nashville	State	TN
		Zipcode	37222

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

JLR Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below						
RFQ 121245; Pavement Marking & Traffic Delineation Installation	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	15.0%	1.00%	100.00%	\$8,976,501	\$9,066,266	\$8,976,501
Offeror's Name	Bids	SBE	Participation Incentive Threshold	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Kerr Brothers & Associates, Inc	\$8,976,501.01	\$56,000	\$1,346,475	\$0	\$8,976,501	Awarded



Statement of M/WBE Utilization

Proposer's/Firm's Name: KERR BROS. & ASSOC., INC.	Proposer's Phone #: 615-255-8614
Solicitation Title: PAVEMENT MARKING & TRAFFIC DELINEATION INSTALLATION	Proposer's Email Address: tenesha.blanco@kerrbrosinc.com
Solicitation #: 121245	Amount Self-performed : \$8,696,501.01
Proposer's/Firm's Ownership: Non-M/WBE <input type="checkbox"/>	Total Bid Amount: \$8,976,501.01
Proposed EBO Goal (%) : <u>8</u> MBE% <u>11</u> WBE%	EBO Goal Met? (Y/N) NO <input type="checkbox"/>

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1				Select <input type="checkbox"/>	Select <input type="checkbox"/>				
2				Select	Select				
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) ROBERT A. MALLORY/VICE PRESIDENT	Date 01/31/2022
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY

Has Prime Complied with EBO Goal? **NO** If No, Good Faith Efforts Met? **YES**

BAO Representative: Trevor Hilton **Metro Buyer:** Jonathan Meadows **Project Manager:** Chip Knauf **Date:** 02/07/22

Total MBE Subcontracting	<u>0</u> %	<u>\$0</u>
Total WBE Subcontracting	<u>0</u> %	<u>\$0</u>
Total MBE/WBE Participation:	<u>0</u> %	<u>\$0</u>

BAO Notes:

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton
Contract Specialist: Jonathan Meadows
Date: 02/07/2022

Department Name: Public Works
RFP/ITB Number: 121245

Project Name: Pavement Marking and Traffic Delineation Installation

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Kerr Brothers & Associates, Inc.	\$8,976,501.01	\$56,000.00	Yes	1%	The prime is not a metro approved SBE and plans to utilize the following metro-approved SBE: EM Protective Services.

From: [Knauf, Chip \(NDOT\)](#)
To: [Meadows, Jonathan \(Finance - Purchasing\)](#)
Subject: RE: RFQ 121245 Pavement Markings
Date: Tuesday, February 15, 2022 1:59:49 PM

These prices look good. Most increased about 15-20% from the 5 year ago prices but that's to be expected. Interestingly, some prices are lower.

thanks

From: Meadows, Jonathan (Finance - Purchasing) <Jonathan.Meadows@nashville.gov>
Sent: Tuesday, February 8, 2022 2:14 PM
To: Knauf, Chip (NDOT) <Chip.Knauf@nashville.gov>
Subject: RE: RFQ 121245 Pavement Markings

Chip,

Good afternoon. Please see the attached Bid Form from Offeror 1.

Does the department find these prices are fair and acceptable?

Jonathan Meadows

Procurement Officer II
Department of Finance, Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615-862-6672

From: [Lane, Michelle \(Finance - Procurement\)](#)
To: [Meadows, Jonathan \(Finance - Purchasing\)](#)
Cc: [Ray, Terri \(Finance - Procurement\)](#)
Subject: RE: Single Offer Approval RFQ 121245 Pavement Marking & Traffic Delineation Installation
Date: Thursday, February 24, 2022 11:08:08 AM

Award to a single offeror is approved.

Michelle A. Hernandez Lane
Chief Procurement Officer/Purchasing Agent
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37201
Office- 615.862.5471

From: Meadows, Jonathan (Finance - Purchasing) <Jonathan.Meadows@nashville.gov>
Sent: Wednesday, February 23, 2022 4:29 PM
To: Lane, Michelle (Finance - Procurement) <Michelle.Lane@nashville.gov>
Cc: Ray, Terri (Finance - Procurement) <Terri.Ray@nashville.gov>
Subject: Single Offer Approval RFQ 121245 Pavement Marking & Traffic Delineation Installation

Michelle,

RFQ #121245 closed with a single bidder, **Kerr Brothers & Associates, Inc.** The department considers the single offer as fair and reasonable and are in agreement to move forward in awarding to **Kerr Brothers & Associates, Inc.** This ITB was solicited to registered vendors under the commodity code 7210 2405 and 7210 0000. An adequate pool of offerors had an opportunity to submit a response to the solicitation.

SBE/SDV Requirement was applicable.

6% MBE and 14% WBE EBO goals were established for this solicitation.

Please review this single offer for approval.

Jonathan Meadows
Procurement Officer II
Department of Finance, Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615-862-6672