



Notice of Rejection
All Offers

Solicitation Number	211242	Date	3/3/2022 5:20 PM CST
Solicitation Title	Head Start Speech Screenings		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov

Reject & Rescind

In reference to the above solicitation, it is the intent of the Metropolitan Government of Nashville and Davidson County to reject all offers and rescind all associated intent(s) to award. The reason for this rejection is further enumerated below:

Reason	Solicitation did not consider all factors of significance to Metro.
Other/Notes	

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Michelle A Hernandez Lane

RFQ 211242 Head Start Speech Screenings Evaluation Committee Score Sheet	
Offeror	New Horizons Solutions
Contract Acceptance	Yes
Cost (30)	30.00
Firm Qualifications (20)	10.00
Reference Projects & Team Qualifications (20)	15.00
Project Approach (30)	15.00
Total Evaluation Scores	70.00

Evaluation Comments

New Horizons Solutions
<p>Strengths</p> <p>Proposal demonstrated firm's proposed SLP(s) experience, organizational skills, and ability to work well with children. Proposal demonstrated firm's willingness to accommodate Metro's time for providing services. Proposal provide proof of ASHA certification for proposed SLP(s). Proposal demonstrated firm's understanding of Metro's procedures and protocol for providing services. Proposal demonstrated firm's proposed SLP(s) ability to provide a quick turn-a-round on services and providing reports. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.</p>
<p>Weaknesses</p> <p>Proposal failed to demonstrate and/or confirm qualifications and certifications for proposed SLPA staff. The use of SLPA(s) is not acceptable to Metro. Firm's provided reference projects were not of similar size, scope, and complexity to scope of work in this RFQ. Proposal demonstrated firm has limited experience in providing scope of work in this RFQ. Firm's proposed project approach failed to address plan for providing multi-lingual services, was instructional to Metro rather than informational for Metro, and lacked detail on firm's overall approach for providing services per the scope of work in this RFQ.</p>

Enter Solicitation Title & Number Below			
Head Start Speech Screenings; RFQ 211242		Lowest Bid	
		\$373,500.00	30
Offeror's Name	Bids	RFP Cost Points	
Janice Johnson dba New Horizons Solutions	\$373,500.00		30.00
No SBE/SDV participation applicable to this solicitation			



Statement of M/WBE Utilization

Proposer's/Firm's Name: New Horizons Solutions	Proposer's Phone #: 615-474-2761
Solicitation Title: Head Start Speech Screens	Proposer's Email Address: Janice.CEO@NewHorizonsSolutions.com
Solicitation #: RFQ211242	Amount Self-performed : 100%
Proposer's/Firm's Ownership: WBE	Total Bid Amount: \$129,600
Proposed EBO Goal (%) : _____ MBE% <u>13</u> _____ WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate							
MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail		Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	New Horizons Solutions	1066 Aenon Cir., Spring Hill, TN 37174		615-474-2761/Janice.CEO@New		WBE	2	621999	Health Screens	129,600	
2						Select	Select				
3						Select	Select				
4						Select	Select				
5						Select	Select				
6						Select	Select				
7						Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Janice Johnson, CEO	Date 01/25/2022
<i>Janice Johnson</i>	

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY Has Prime Complied with EBO Goal? NO <input type="checkbox"/>	If No, Good Faith Efforts Met? NO <input type="checkbox"/>
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BAO Representative: Angie Martin **Metro Buyer:** Christina Alexander **Project Manager:** _____ **Date:** 02/17/22

Total MBE Subcontracting	_____ %	\$ _____
Total WBE Subcontracting	_____ %	\$ _____
Total MBE/WBE Participation:	_____ %	\$ _____

BAO Notes:

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL		
(Due with Bid Submission if Applicable)		
Project Name: Head Start Speech Screens	Project Number: 211242	
Company Name: New Horizons Solutions.	Date Submitted: 01/31/2022	Total Contract Value: \$129,600
Address: 1066 Aeon Circle, Spring Hill, TN 37174	Federal Tax ID# 423-80-6108	
Contact Person: Janice Johnson/ Janice C	Email:	Phone #: 615-474-2761
GOOD FAITH EFFORTS SUMMARY SHEET		
Number	Bidder Action(s)	BAO Only
1.	<p>Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ol style="list-style-type: none"> Enough information about the plans, specs, and terms & conditions of the solicitation; A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; Information regarding the Bidder's bonding requirements; The deadline for submission of price quotations. 	Pass <input type="button" value="v"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Alexander and Assoc./Victor Alexander/ 545 Mainstream Dr. Nashville, TN 37228/ 615-244-3202/ Victor@Alexanderandasso.com	MBE	Liability Insurance	email	no response		NO
CTD Staffing, LLC/ Beverly Mullikin/ 2247 Heatherwood Cove, Memphis, TN 38119/ 901-598-9132/ Beverly@CTDStaffing.com	WBE	Staffing	email	no response		NO

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Contact Person: Janice Johnson/ Janice.CE	Email:	Phone #: 615-474-2761	

GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
2.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Fail <input type="checkbox"/>

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable

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Contact Person: Janice Johnson/ Janice.Ci		Email:	Phone #: 615-474-2761

GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Fail <input type="checkbox"/>

What Scope of Project Was Divided?

1.	2.
3.	4.
5.	6.

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	N/A <input type="checkbox"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection

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Company Name: New Horizons Solutions.		Date Submitted: 01/31/2022	Total Contract Value: \$129,600
Address: 1066 Aeon Circle, Spring Hill, TN 37174		Federal Tax ID# 423-80-6108	
Contact Person: JANICE JOHNSON/ JANICE.U		Email:	Phone #: 615-474-2761

GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
5.	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Fail <input type="checkbox"/>

For each training, list the type of training and date.

Type of Training	Date of Training

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	N/A <input type="checkbox"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
7.	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A <input type="checkbox"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

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8.	<p>Database Utilization Accessed all reasonable and available means to include, but not limited to the following examples: https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx or https://nashville.diversitycompliance.com/</p>	Pass <input type="button" value="v"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results
	02/17/22	

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A <input type="checkbox"/>

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature: Janice Johnson Print Name: Janice Johnson Title: CEO

Certificate Of Completion

Envelope Id: 125455D50FC445F6AD398E7CF8340E46	Status: Completed
Subject: Rescind Letter for RFQ #211242 Head Start Speech Screening	
Source Envelope:	
Document Pages: 13	Signatures: 1
Certificate Pages: 2	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelope Stamping: Enabled	Procurement Resource Group
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	prg@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

Status: Original	Holder: Procurement Resource Group	Location: DocuSign
3/1/2022 2:22:40 PM	prg@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Signer Events	Signature	Timestamp
Michelle A Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro	<i>Michelle A Hernandez Lane</i> Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185	Sent: 3/1/2022 2:25:47 PM Viewed: 3/3/2022 5:12:33 PM Signed: 3/3/2022 5:20:21 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events

In Person Signer Events	Signature	Timestamp

Editor Delivery Events

Editor Delivery Events	Status	Timestamp

Agent Delivery Events

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events

Certified Delivery Events	Status	Timestamp

Carbon Copy Events

Carbon Copy Events	Status	Timestamp
Christina Alexander christina.alexander@nashville.gov Security Level: Email, Account Authentication (None)	COPIED	Sent: 3/3/2022 5:20:25 PM Viewed: 3/4/2022 7:43:05 AM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Witness Events

Witness Events	Signature	Timestamp

Notary Events

Notary Events	Signature	Timestamp

Envelope Summary Events

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	3/1/2022 2:25:47 PM
Certified Delivered	Security Checked	3/3/2022 5:12:33 PM
Signing Complete	Security Checked	3/3/2022 5:20:21 PM
Completed	Security Checked	3/3/2022 5:20:25 PM

Payment Events

Status

Timestamps