



Notice of Intent to Award

Solicitation Number	121246	Award Date	4/13/2022 1:58 PM CDT
Solicitation Title	Installation of Traffic Signals & Traffic Control Devices		
Buyer Name	Jonathan Meadows	Buyer Email	jonathan.meadows@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	trevor.hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Stansell Electric Co.	Company Contact	Trent Leaver		
Street Address	860 Visco Dr				
City	Nashville	State	TN	Zipcode	37219

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

JLR Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

**RFQ 121246 Installation of Traffic Signals & Control Devices
Evaluation Team/Review Board Score Sheet**

Offeror	Bell & Associates Construction LLC
Methodology and Approach (40 Points)	38.00
Experience and Qualifications (30 Points)	27.00
Cost (30 Points)	30.00
Total Evaluation Scores (100 Points)	95.00

Evaluation Comments

Stansell Electric Co
Strengths
Proposed project management methodology was very detailed. Warehouse and inventory description demonstrated adequate equipment availability necessary to complete scope of services. Proposal provided detail on capability to perform emergency response within 2 hour timeframe. A detailed organizational chart was provided showing clear organization structure. Resumes provided clearly identified individuals with ISMA certifications. Proposal demonstrated safety efforts through training in workzone management. Contractor showed examples of various types of work performed, both similar to the scope of services and many related types of work. Proposal demonstrated experience in scope with Metro, TDOT, and as both prime and subcontractor.
Weaknesses
Proposal failed to demonstrate experience performing bridge lighting construction services. Proposed approach of bridge lighting repair was generic and lacked detail. Proposal did not detail experience, whether at Prime or subcontractor level, in smart signal systems.

Solicitation Title & Number	SBE/SDV Participation Requirement	RFP Cost Points
RFQ 121246; Installation of Traffic Signals & Traffic Control Devices	12%	30
Offeror's Name	Total Bid Amount	RFP Cost Points
Stansell Electric Co	\$84,242,956.69	30.00



Statement of M/WBE Utilization

Proposer's/Firm's Name: Stansell Electric Company, Inc.	Proposer's Phone #: 615 329 4944
Solicitation Title: Installation and/or Provision of Traffic Signals & Traffic Control Devices	Proposer's Email Address: chiggins@stansellelectric.com
Solicitation #: 121246	Amount Self-performed : 0
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$84,242,956.69
Proposed EBO Goal (%) : <1% MBE% 1%-2% WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	BAC Paving Co., Inc.	3672 Central Pike, Hermitage, TN. 37076, Mailing P.O. Box 7, Hermitage, TN 37076	615-701-2925/ bacpavinginc@cor	WBE	5	TBD	Paving/Asphalt	\$225,750.00	<1%
2	Safezone Traffic, LLC.	813 MEADOWLARK LANE GOODLETTSVILLE, TN 37072	615-859-8375/ safezonetraffic@bz	WBE	5	TBD	Traffic Control; Permanent Signage	\$70,000.00	<1%
3	Pavement Restorations, Inc.	10162 Stinson Street, Milan, TN 38358	(615) 969-9040, scott@gotpothole	WBE	5	TBD	Paving/Asphalt/Flatwork	\$1,474,500.00	1.7%
4	Professional Traffic Control Services, LLC	9 Industrial Park Drive, Hendersonville, TN 37075	6159917200/ptcsllc@att.net	WBE	5	TBD	Traffic Control	\$110,179.50	<1%
5	Raven Security & Traffic Control, LLC	45 Business Park Drive, Nashville, TN 37090	6158040829/erim@raventrafficllc.c	WBE	5	TBD	Traffic Control	\$70,000.00	<1%
6				Select	Select				
7	Edwards Supply	315 Oak Ridge Turnpike, Oak Ridge TN 37830	8654831766/david@edwardsupp	MBE	1	TBD	Material Supplier	\$372,305.70	<1%

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Corey Higgins Estimator	Date 12/07/2021
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

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Has Prime Complied with EBO Goal? NO	If No, Good Faith Efforts Met? YES

BAO Representative: Trevor Hilton **Metro Buyer:** Jonathan Meadows **Project Manager:** Chip Knauf **Date:** 04/12/22

Total MBE Subcontracting	0.4 %	\$ 372,305.70
Total WBE Subcontracting	2.3 %	\$ 1,950,429.50
Total MBE/WBE Participation:	2.7 %	\$ 2,322,735.20

BAO Notes:

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton
Contract Specialist: Jonathan Meadows
Date: 03/21/2022

Department Name: Public Works
RFP/ITB Number: 121246

Project Name: Installation of Traffic Signals & Traffic Control Devices

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Stansell Electric Company, Inc.	\$ 84,242,957	TBD	Yes	12%	The prime is not a metro Approved SBE. Acknowledged 12% SBE/SDV requirement over life of the project and consequences of misrepresentation.

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