



Notice of Intent to Award

Solicitation Number	212240	Award Date	6/8/2022 8:00 PM CDT
Solicitation Title	Outside Plant (OSP) Development and Design Services		
Buyer Name	Terri Ray	Buyer Email	terri.ray@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Kimley-Horn and Associates, Inc	Company Contact	Katherine Frye	
Street Address	214 Oceanside Drive			
City	Nashville	State	TN	Zipcode 37204

Company Name	Stantec	Company Contact	Greg Brubaker	
Street Address	601 Grassmere Park Road, Suite 22			
City	Nashville	State	TN	Zipcode 37027

Company Name	I.C. Thomasson Associates, Inc.	Company Contact	Beth Davenport	
Street Address	2950 Kraft Drive			
City	Nashville	State	TN	Zipcode 37204

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

**RFQ 212240 - Outside Plant (OSP) Development and Design Services
Scoring and Justification**

Evaluation Criteria/Offeror(s)	Kimley-Horn and Associates, Inc.	Stantec	I. C. Thomasson Associates, Inc.
Management Plan and Approach (30 points)	30.00	28.00	25.00
Team Structure, Qualifications, and Capacity (30 points)	30.00	27.00	27.00
Relevant Project Experience (40 points)	39.00	37.00	30.00
Total (100 Points)	99.00	92.00	82.00

Note: Apex Advanced Technology, LLC submitted a response to the solicitation but was deemed non-responsive

Kimley-Horn and Associates, Inc

Strengths

- Proposal demonstrated strong detailed relevant project experience that was of similar size, scope, and complexity.
- Strong team structure, qualification, and capacity that demonstrates a depth of personnel available for use.
- Proposal demonstrated the use of the IKE handheld device.
- Proposal demonstrated a strong detailed management plan and approach.

Weaknesses

- Proposal demonstrated that one of the subconsultant has no Metro Experience.

RFQ 212240 - Outside Plant (OSP) Development and Design Services Scoring and Justification

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Management Plan and Approach (30 points)	30.00	28.00	25.00
Team Structure, Qualifications, and Capacity (30 points)	30.00	27.00	27.00
Relevant Project Experience (40 points)	39.00	37.00	30.00
Total (100 Points)	99.00	92.00	82.00

Note: Apex Advanced Technology, LLC submitted a response to the solicitation but was deemed non-responsive

Stantec	
<p>Strengths</p> <ul style="list-style-type: none"> Proposal demonstrated TDOT on-call experience 	<p>Weaknesses</p> <ul style="list-style-type: none"> Proposal lacked demonstrating project experience with NES involvement. Problem situation included in proposal was vague and lacked detail. Proposal demonstrated more department of transportation experience rather than local experience of similar size, scope, and complexity. Team Qualifications response focused on Department of Transportation experience which is not of similar size, scope, and complexity. Typical project plan submitted as part of management plan and approach is not of similar size, scope, and complexity. Proposed schedule and task failed to provide timeframe details.

RFQ 212240 - Outside Plant (OSP) Development and Design Services Scoring and Justification

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Relevant Project Experience (40 points)	39.00	37.00	30.00
Total (100 Points)	99.00	92.00	82.00

Note: Apex Advanced Technology, LLC submitted a response to the solicitation but was deemed non-responsive

I.C. Thomasson Associates, Inc.	
<p>Strengths</p> <ul style="list-style-type: none"> Proposal demonstrated relevant project Experience demonstrated similar scope. 	<p>Weaknesses</p> <ul style="list-style-type: none"> Proposal referred to OSP Development example but was failed to be attached in submitted response. Relevant Project Experience failed to demonstrate similar size and complexity. Team Structure and Qualifications proposal lacks demonstrating the depth of experience compared to other offerors. Proposal failed to provide a response acknowledgement to their understanding of the scope requirements and failed to provide summary as to why their firm is interested in the performing the scope of service. Proposed manning schedule/typical project plan document submitted is just a project plan and failed to include the proposed manning schedule.



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

6/8/2022 | 7:22 PM CDT

Roland Morton
Apex Advanced Technology, LLC.
205 Van Buren St, Suite 120
Herndon, VA 20170

rmorton@apexadvancedtech.com - SENT VIA EMAIL

RFQ 212240 – Outside Plant (OSP) Development and Design Services

Dear Mr. Morton:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive of the requirements of the solicitation.

Specifically, the submitted proposal was non-responsive due to a failure to provide required documents for the Equal Business Opportunity program as listed within the solicitation.

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

cc: Solicitation Files


Statement of M/WBE Utilization A&E ONLY

Proposer's/Firm's Name: I. C. Thomasson Associates, Inc.	Proposer's Phone #: 615-346-3400
Solicitation Title: Outside Plant (OSP) Development and Design Services	Proposer's Email Address: ecove1@icthomasson.com
Solicitation #: 212240	Total Bid Amount: Unknown
EBO Goal (%): <u>11.00</u> MBE% <u>7</u> WBE%	EBO Goal Met? (Y/N) Y

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work
1 Artifice, LLC	PO Box 158164, Nashville, TN 37215	615-594-4322, annorbert@artifi	WBE	5	81101508	Architectural Engineering
2 Booker Engineering, Inc.	1706 Pope Rd, Thompson Station TN 37179	615-686-7351, bookerbee@booke	WBE	5	81100000	Professional Engineering Services
3 Civil Infrastructure Associates, LLC (CIA, LLC)	307 Hickerson Dr, Murfreesboro, TN 37129	615-618-2852, keulivon@cia-engi	WBE	5	81100000	Professional Engineering Services
4 Logan Patri Engineering, Inc.	630 Southgate Ave Ste C, Nashville, TN 37203	615-726-2902, spen@loganpatri	MBE	4	81100000	Professional Engineering Services
5			Select	Select		
6			Select	Select		
7			Select	Select		

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Shane Kirby, PE, President		Date 04/06/2022
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Acknowledged EBO Goals Achievement?	BAO Only Yes	For Internal Office Use ONLY If No, Good Faith Efforts Met?	BAO Only
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BAO Representative : Christopher S. Wood Metro Buyer: Terri Ray

Project Manager: _____ Date: 05/09/2022

BAO Notes:

Proposer's/Firm's Name: Kimley-Horn and Associates, Inc.	Proposer's Phone #: 615-564-2703
Solicitation Title: Outside Plant (OSP) Development and Design	Proposer's Email Address: Chris.Rhodes@kimley-horn.com
Solicitation #: 212240	Total Bid Amount: TBD
EBO Goal (%): 11.00 MBE% 7 WB% ²	EBO Goal Met? (Y/N) Y

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work
1 Cannon & Cannon, Inc.	8550 Kingston Pike Knoxville, TN 37919	605-073-8888/cannon@ccnc.com	WBE	5	811020 - Transportation engineering	Surveying
2 Civil Infrastructure Associates, LLC.	307 Hickerson Drive, Murfreesboro, TN 37129	615-878-2802/cia@cia-llc.com	WBE	5	8110 - Professional engineering services	Field Data Collection/GIS Base Mapping
3 Logan Patri Engineering Inc.	650-C Southgate Avenue, Nashville, TN 37205	615-728-2802/lpat@logpatri.com	MBE	4	12100000 - Building construction	Structural Assessment
4			Select	Select		
5			Select	Select		
6			Select	Select		
7			Select	Select		

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Christopher D. Rhodes, P.E., Vice President



Date

04/14/2022

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Has Prime Acknowledged EBO Goals Achievement?

BAO Only Yes

For Internal Office Use ONLY

If No, Good Faith Efforts Met?

BAO Only

BAO Representative :

Christopher S. Wood

Metro Buyer:

Terri Ray

Project Manager:

Date:

05/06/2022

BAO Notes:

Proposer's/Firm's Name: Stantec Consulting Services Inc.	Proposer's Phone #: 615 499-7160
Solicitation Title: Outside Plant (OSP) Development and Design Services	Proposer's Email Address: matt.davis@stantec.com
Solicitation #: 212240,1	Total Bid Amount:
EBO Goal (%): <u>11.00</u> MBE% <u>7</u> WBE%	EBO Goal Met? (Y/N) Y

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work
1	Borra Consulting	405 Summit Oaks Dr Nashville, TN 37221	615-479-4362	MBE	4	81100000	Quality Control Reviews
2	Burch Transportation, LLC	901 Woodland St Nashville, TN 37206	615-258-8551	WBE	5	81100000	Client Management, Prioritization
3	TRC Worldwide Engineering, Inc.	217 Ward Circle Brentwood, TN 37027	615-661-7979	MBE	4	81100000	Field Data Collection
4				Select	Select		
5				Select	Select		
6				Select	Select		
7				Select	Select		

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Matt Davis, PE, PTOE, Senior Associate



Date

04/05/2022

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Has Prime Acknowledged EBO Goals Achievement?

BAO Only Yes

For Internal Office Use ONLY

If No, Good Faith Efforts Met?

BAO Only

BAO Representative :

Christopher S. Wood

Metro Buyer:

Terri Ray

Project Manager:

Date:

05/06/2022

BAO Notes:

Certificate Of Completion

Envelope Id: C63CE91E0DB14686849D46B79EBFEDF3	Status: Completed
Subject: Intent to Award - RFQ # 212240 for Outside Plant (OSP) Development and Design Services	
Source Envelope:	
Document Pages: 8	Signatures: 1
Certificate Pages: 2	Initials: 1
AutoNav: Enabled	Envelope Originator:
Envelope Stamping: Enabled	Terri Ray
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	terri.ray@nashville.gov
	IP Address: 170.190.198.185


Record Tracking

Status: Original	Holder: Terri Ray	Location: DocuSign
6/8/2022 7:40:23 PM	terri.ray@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Signer Events	Signature	Timestamp
Michelle A Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Signed by link sent to michelle.lane@nashville.gov Using IP Address: 170.190.198.185	Sent: 6/8/2022 7:42:27 PM Viewed: 6/8/2022 7:59:54 PM Signed: 6/8/2022 8:00:02 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Signed by link sent to michelle.lane@nashville.gov Using IP Address: 170.190.198.185	Sent: 6/8/2022 8:00:02 PM Viewed: 6/8/2022 8:00:31 PM Signed: 6/8/2022 8:00:36 PM
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Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	6/8/2022 7:42:27 PM
Certified Delivered	Security Checked	6/8/2022 8:00:31 PM
Signing Complete	Security Checked	6/8/2022 8:00:36 PM
Completed	Security Checked	6/8/2022 8:00:36 PM

Payment Events	Status	Timestamps
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