

DEPARTMENT OF FINANCE | division of purchases

# Council Report for monthly contract abstracts

June 2023



Image: John Amis/AP Images for Human Rights Campaign/picture alliance  
Featuring Drag artist Vidalia Anne Gentry

**Contract Information**

Contract & Solicitation Title: Credit and Identity Check Services

Contract Summary: Contractor agrees to provide credit & identity checks for new and existing WS's customers in compliance with the FTC Red Flag requirements mandate, as well as Metro Wide requests.

Contract Number: 6492405 Solicitation Number: 106265 Requisition Number: 4028730

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 346588

Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No

**Sexual Harassment Training Required** (per BL2018-1281): Yes

Estimated Start Date: 5/26/2023 Estimated Expiration Date: 5/25/2028 Contract Term: 60 Months

Estimated Contract Life Value: \$250,000.00 Fund:\* 67331 BU:\* 65555910  
 (\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: RFP

Procurement Staff: Christina Alexander BAO Staff: Christopher Wood

Procuring Department: Water Services Department(s) Served: Metro Wide

**Prime Contractor Information**

Prime Contracting Firm: Equifax Information Services LLC ISN#: 14171

Address: 1550 Peachtree St., N.W. City: Atlanta State: GA Zip: 30309

Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)

Prime Company Contact: Laura Hooper Email Address: lhooper@confluentstrategies.com Phone #: 615-804-4192

**Prime Contractor Signatory:** Nancy Mills Email Address: nancy.mills@equifax.com

**Disadvantaged Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:* N/A

Amount: 0 Percent, if applicable: 0

*Equal Business Opportunity (EBO) Program:* Program Not Applicable

MBE Amount: 0 MBE Percent, if applicable: 0

WBE Amount: 0 WBE Percent, if applicable: 0

*Federal Disadvantaged Business Enterprise:* No

Amount: 0 Percent, if applicable: 0

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

**Summary of Offer**

| Offeror Name                       | Disadv. Bus.<br>(Check if applicable) | Score<br>(RFQ Only) | Evaluated Cost     | Result                            |
|------------------------------------|---------------------------------------|---------------------|--------------------|-----------------------------------|
| <u>Equifax Information Service</u> | <input type="checkbox"/>              | <u>98.00</u>        | <u>\$29,825.22</u> | <u>Awarded</u>                    |
| <u>Online Information Services</u> | <input type="checkbox"/>              | <u>66.17</u>        | <u>\$41,471.40</u> | <u>Evaluated but not selected</u> |

**Contract Information**Contract & Solicitation Title: Collection services for overdue library materials, fines and feesContract Summary: Contractor agrees to provide collection services for overdue library materials, fines and fees owed to MetroContract Number: 6525061 Solicitation Number: N/A Requisition Number: SS2023010Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): NoType of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 5/31/2023 Estimated Expiration Date: 5/30/2028 Contract Term: 60 MonthsEstimated Contract Life Value: \$70,000.00 Fund:\* 10101 BU:\* 39103203

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: Sole SourceProcurement Staff: Terri Ray BAO Staff: Jeremy FryeProcuring Department: Library Department(s) Served: Library**Prime Contractor Information**Prime Contracting Firm: Unique Management Services, Inc. ISN#: 5960Address: 119 E. Maple Street, City: Jeffersonville State: IN Zip: 47130Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)Prime Company Contact: Melissa Fenton Email Address: mfenton@uniquelibrary.com Phone #: 812-285-0886**Prime Contractor Signatory:** Nicole Atkins **Email Address:** natkins@uniqueic.com**Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:* N/AAmount: N/A Percent, if applicable: N/A*Equal Business Opportunity (EBO) Program:* Program Not ApplicableMBE Amount: N/A MBE Percent, if applicable: N/AWBE Amount: N/A WBE Percent, if applicable: N/A*Federal Disadvantaged Business Enterprise:* NoAmount: N/A Percent, if applicable: N/A

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

| Offeror Name                            | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score<br>(RFP Only) | Evaluated Cost | Result                           |
|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------|----------------|----------------------------------|
| <u>Unique Management Services, Inc.</u> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>N/A</u>          | <u>N/A</u>     | <u>Approved Sole Source Form</u> |

**Contract Information**Contract & Solicitation Title: **Event Ticketing Services, Hardware and Software**Contract Summary: **Contractor will provide Event Ticketing Services, Hardware and Software at Municipal Auditorium.**Contract Number: **6529341** Solicitation Number: **222245** Requisition Number: **4041034**Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **451661 - 6/30/2023**Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No****High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No****Sexual Harassment Training Required** (per BL2018-1281): **Yes**Estimated Start Date: **7/01/2023** Estimated Expiration Date: **6/30/2028** Contract Term: **60 Months**Estimated Contract Life Value: **\$0** Fund:\* **60161** BU:\* **61501510**

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: **Net 30** Selection Method: **RFP**Procurement Staff: **Scott Ferguson** BAO Staff: **Christopher Wood**Procuring Department: **Nashville Municipal Auditorium** Department(s) Served: **Nashville Municipal Auditorium****Prime Contractor Information**Prime Contracting Firm: **Live Nation Entertainment dba Ticketmaster LLC** ISN#: **6931**Address: **401 Church Street, Suite 2720** City: **Nashville** State: **TN** Zip: **37219**Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)Prime Company Contact: **Nathan Buck** Email Address: **nathan.buck@ticketmaster.com** Phone #: **614-842-9810****Prime Contractor Signatory: Geoff Carns** Email Address: **geoff.carns@Ticketmaster.com****Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:* **N/A**Amount:  Percent, if applicable: *Equal Business Opportunity (EBO) Program:* **Program Not Applicable**MBE Amount:  MBE Percent, if applicable: WBE Amount:  WBE Percent, if applicable: *Federal Disadvantaged Business Enterprise:* **No**Amount:  Percent, if applicable: 

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **No****Summary of Offer**

| Offeror Name                   | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score        | Evaluated Cost       | Result                            |
|--------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|----------------------|-----------------------------------|
|                                | (check as applicable)    |                          |                          |                          |                          | (RFP Only)   |                      |                                   |
| <b>Glitner Ticketing, Inc.</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>61.09</b> | <input type="text"/> | <b>Evaluated but not selected</b> |
| <b>Ticketmaster</b>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>90.91</b> | <input type="text"/> | <b>Awarded</b>                    |
| <b>Tixr</b>                    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>89.00</b> | <input type="text"/> | <b>Evaluated but not selected</b> |



# Contract Abstract

## Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number:  Solicitation Number:  Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO:  **Requires Council Legislation:**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy):

**Sexual Harassment Training Required** (per BL2018-1281):

Estimated Start Date:  Estimated Expiration Date:  Contract Term:

Estimated Contract Life Value:  Fund:\*  BU:\*

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms:  Selection Method:

Procurement Staff:  BAO Staff:

Procuring Department:  Department(s) Served:

## Prime Contractor Information

Prime Contracting Firm:  ISN#:

Address:  City:  State:  Zip:

Prime Contractor is a : SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)

Prime Company Contact:  Email Address:  Phone #:

**Prime Contractor Signatory:**  **Email Address:**

## Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:*

Amount:  Percent, if applicable:

*Equal Business Opportunity (EBO) Program:*

MBE Amount:  MBE Percent, if applicable:

WBE Amount:  WBE Percent, if applicable:

*Federal Disadvantaged Business Enterprise:*

Amount:  Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

## Summary of Offer

| Offeror Name                          | MBE                      | WBE                                 | SBE                                 | SDV                      | LGBTBE                   | Score<br>(RFP Only)                | Evaluated Cost                   | Result  |
|---------------------------------------|--------------------------|-------------------------------------|-------------------------------------|--------------------------|--------------------------|------------------------------------|----------------------------------|---|
|                                       | (check as applicable)    |                                     |                                     |                          |                          |                                    |                                  |   |
| <input type="text" value="Anecdote"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text" value="90.00"/> | <input type="text" value="N/A"/> | <input type="text" value="Awarded"/>                    |
| <input type="text" value="Hastings"/> | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text" value="88.00"/> | <input type="text" value="N/A"/> | <input type="text" value="Evaluated but not selected"/> |



**Contract Information**Contract & Solicitation Title: **Polymers for Water Treatment Facilities**Contract Summary: **Contract Summary: CONTRACTOR agrees to provide Polymers for Water Treatment Facilities using the pricing shown in Exhibit A (Pricing).**Contract Number: **6539578** Solicitation Number: **207236** Requisition Number: **4048267**Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **427800 (4/13/2023)**Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No****High Risk Contract** (Per Finance Department Contract Risk Management Policy): **Yes****Sexual Harassment Training Required** (per BL2018-1281): **Yes**Estimated Start Date: **5/21/2023** Estimated Expiration Date: **5/20/2028** Contract Term: **5 Years**Estimated Contract Life Value: **\$20,000,000.00** Fund:\* **67331** BU:\* **65558320**

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: **Net 30** Selection Method: **RFP**Procurement Staff: **Daniel Drumwright** BAO Staff: **Christopher Wood**Procuring Department: **Water Services** Department(s) Served: **Water Services****Prime Contractor Information**Prime Contracting Firm: **Tidewater Products, Inc** ISN#: **6268**Address: **4520 Brookside Rd** City: **Ottawa Hills** State: **OH** Zip: **43615**Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)Prime Company Contact: **Adam Karakas** Email Address: **akarakas@tidewaterproducts.com** Phone #: **419-509-0052****Prime Contractor Signatory:** **Adam Karakas** Email Address: **akarakas@tidewaterproducts.com****Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:* **No SBE/SDV participation**Amount:  Percent, if applicable: *Equal Business Opportunity (EBO) Program:* **Program Not Applicable**MBE Amount:  MBE Percent, if applicable: WBE Amount:  WBE Percent, if applicable: *Federal Disadvantaged Business Enterprise:* **No**Amount:  Percent, if applicable: 

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **No****Summary of Offer**

| Offeror Name              | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score                    | Evaluated Cost           | Result                            |
|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-----------------------------------|
|                           | (check as applicable)    |                          |                          |                          |                          | (RFP Only)               |                          |                                   |
| <b>Polydyne, Inc</b>      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>77.00</b>             | <b>\$3,640,007.50</b>    | <b>Awarded</b>                    |
| <b>Tidewater Products</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>75.00</b>             | <b>\$4,136,720.10</b>    | <b>Awarded</b>                    |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>Select from the Following:</b> |

**Contract Information**Contract & Solicitation Title: Polymers for Water Treatment FacilitiesContract Summary: Contract Summary: CONTRACTOR agrees to provide Polymers for Water Treatment Facilities using the pricing shown in Exhibit A (Pricing).Contract Number: 6539579 Solicitation Number: 207236 Requisition Number: 4048267Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 427800 (4/13/2023)Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): Yes**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 4/30/2023 Estimated Expiration Date: 4/29/2028 Contract Term: 5 YearsEstimated Contract Life Value: \$20,000,000.00 Fund:\* 67331 BU:\* 65558320

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Daniel Drumwright BAO Staff: Christopher WoodProcuring Department: Water Services Department(s) Served: Water Services**Prime Contractor Information**Prime Contracting Firm: Polydyne, Inc ISN#: 4143Address: 1 Chemical Plant Road City: Riceboro State: GA Zip: 31323Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)Prime Company Contact: Dave Hordesky Email Address: dhordesky@polydyneinc.com Phone #: (314) 378-8800Prime Contractor Signatory: Boyd Stanley Email Address: bids@polydyneinc.com**Business Participation for Entire Contract**Small Business and Service Disabled Veteran Business Program: No SBE/SDV participationAmount:  Percent, if applicable: Equal Business Opportunity (EBO) Program: Program Not ApplicableMBE Amount:  MBE Percent, if applicable: WBE Amount:  WBE Percent, if applicable: Federal Disadvantaged Business Enterprise: NoAmount:  Percent, if applicable: 

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

| Offeror Name              | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score                | Evaluated Cost        | Result                            |
|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------|-----------------------|-----------------------------------|
|                           | (check as applicable)    |                          |                          |                          |                          | (RFP Only)           |                       |                                   |
| <u>Polydyne, Inc</u>      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>77.00</u>         | <u>\$3,640,007.50</u> | <u>Awarded</u>                    |
| <u>Tidewater Products</u> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>75.00</u>         | <u>\$4,136,720.10</u> | <u>Awarded</u>                    |
| <input type="text"/>      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/>  | <u>Select from the Following:</u> |

## Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number:  Solicitation Number:  Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO:  **Requires Council Legislation:**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy):

**Sexual Harassment Training Required** (per BL2018-1281):

Estimated Start Date:  Estimated Expiration Date:  Contract Term:

Estimated Contract Life Value:  Fund:\*  BU:\*

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms:  Selection Method:

Procurement Staff:  BAO Staff:

Procuring Department:  Department(s) Served:

## Prime Contractor Information

Prime Contracting Firm:  ISN#:

Address:  City:  State:  Zip:

Prime Contractor is a : SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)

Prime Company Contact:  Email Address:  Phone #:

**Prime Contractor Signatory:**  **Email Address:**

## Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:*

Amount:  Percent, if applicable:

*Equal Business Opportunity (EBO) Program:*

MBE Amount:  MBE Percent, if applicable:

WBE Amount:  WBE Percent, if applicable:

*Federal Disadvantaged Business Enterprise:*

Amount:  Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

## Summary of Offer

| Offeror Name                           | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score                            | Evaluated Cost                   | Result  |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------------------|----------------------------------|---|
|  | (check as applicable)    |                          |                          |                          |                          | (RFP Only)                       |                                  |   |
| <input type="text" value="Gila, LLC"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text" value="N/A"/> | <input type="text" value="N/A"/> | <input type="text" value="Approved Emergency Justification"/> |
| <input type="text"/>                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/>             | <input type="text"/>             | <input type="text" value="Select from the Following:"/>       |
| <input type="text"/>                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/>             | <input type="text"/>             | <input type="text" value="Select from the Following:"/>       |
| <input type="text"/>                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/>             | <input type="text"/>             | <input type="text" value="Select from the Following:"/>       |





## Contract Information

Contract & Solicitation Title: Urban Tree Canopy Assessment

Contract Summary: Contract Summary: CONTRACTOR agrees to provide Urban Tree Canopy Assessment using the pricing shown in Exhibit A (Pricing).

Contract Number: 6540784 Solicitation Number: 217252 Requisition Number: 4073589

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): No

Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No

**Sexual Harassment Training Required** (per BL2018-1281): Yes

Estimated Start Date: 5/10/2023 Estimated Expiration Date: 5/9/2028 Contract Term: 5 Years

Estimated Contract Life Value: \$200,000.00 Fund:\* 64331 BU:\* 65581990

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: RFP

Procurement Staff: Daniel Drumwright BAO Staff: Christopher Wood

Procuring Department: Water Services Department(s) Served: Water Services

## Prime Contractor Information

Prime Contracting Firm: PlanIT Geo, Inc ISN#: 1010719

Address: 7878 Wadsworth Blvd. Suite 340 City: Arvada State: CO Zip: 80003

Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)

Prime Company Contact: Jeremy Cantor Email Address: jeremycantor@planitgeo.com Phone #: 303-214-5067

Prime Contractor Signatory: Ian Hanou Email Address: sales@planitgeo.com

## Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:* No SBE/SDV participation

Amount:  Percent, if applicable:

*Equal Business Opportunity (EBO) Program:* Program Not Applicable

MBE Amount:  MBE Percent, if applicable:

WBE Amount:  WBE Percent, if applicable:

*Federal Disadvantaged Business Enterprise:* No

Amount:  Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

## Summary of Offer

| Offeror Name                | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score                | Evaluated Cost       | Result                            |
|-----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------|----------------------|-----------------------------------|
|                             | (check as applicable)    |                          |                          |                          |                          | (RFP Only)           |                      |                                   |
| <u>PlanIT Geo, Inc</u>      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>97.00</u>         | <u>\$175,259.81</u>  | <u>Awarded</u>                    |
| <u>Davey Resource Group</u> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>85.17</u>         | <u>\$219,393.57</u>  | <u>Evaluated but not selected</u> |
| <input type="text"/>        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/> | <u>Select from the Following:</u> |
| <input type="text"/>        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/> | <u>Select from the Following:</u> |



## Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number:  Solicitation Number:  Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO:  **Requires Council Legislation:**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy):

**Sexual Harassment Training Required** (per BL2018-1281):

Estimated Start Date:  Estimated Expiration Date:  Contract Term:

Estimated Contract Life Value:  Fund:\*  BU:\*

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms:  Selection Method:

Procurement Staff:  BAO Staff:

Procuring Department:  Department(s) Served:

## Prime Contractor Information

Prime Contracting Firm:  ISN#:

Address:  City:  State:  Zip:

Prime Contractor is a : SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)

Prime Company Contact:  Email Address:  Phone #:

**Prime Contractor Signatory:**  **Email Address:**

## Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:*

Amount:  Percent, if applicable:

*Equal Business Opportunity (EBO) Program:*

MBE Amount:  MBE Percent, if applicable:

WBE Amount:  WBE Percent, if applicable:

*Federal Disadvantaged Business Enterprise:*

Amount:  Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

## Summary of Offer

| Offeror Name  | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score                | Evaluated Cost                            | Result  |
|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------|---|---|
|   | (check as applicable)    |                          |                          |                          |                          | (RFP Only)           |   |   |
| <input type="text" value="Alley-Cassetty Brick Com"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text" value="\$949,575.00"/> | <input type="text" value="Awarded"/>                    |
| <input type="text"/>                                  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/>                      | <input type="text" value="Select from the Following:"/> |
| <input type="text"/>                                  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/>                      | <input type="text" value="Select from the Following:"/> |
| <input type="text"/>                                  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/>                      | <input type="text" value="Select from the Following:"/> |
| <input type="text"/>                                  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/>                      | <input type="text" value="Select from the Following:"/> |



## Contract Information

Contract & Solicitation Title: **Tall Oils for Dust Control of Biosolids Pellets**

Contract Summary: **Contractor will provide tall oils used in the treatment of biosolid pellets.**

Contract Number: **6540822** Solicitation Number: **309258** Requisition Number: **4072850**

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **421389 (01/18/23)**

Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No**

**Sexual Harassment Training Required** (per BL2018-1281): **Yes**

Estimated Start Date: **06/05/2023** Estimated Expiration Date: **06/04/2025** Contract Term: **24 Months**

Estimated Contract Life Value: **\$2,000,000** Fund:\* **67331** BU:\* **65558320**

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: **Net 30** Selection Method: **RFP**

Procurement Staff: **Jonathan Meadows** BAO Staff: **Christopher Wood**

Procuring Department: **Water Services** Department(s) Served: **Water Services**

## Prime Contractor Information

Prime Contracting Firm: **The Andersons, Inc.** ISN#: **1014967**

Address: **1947 Briarfield Boulevard** City: **Maumee** State: **OH** Zip: **43537**

Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)

Prime Company Contact: **David Plank** Email Address: **david\_plank@andersonsinc.com** Phone #: **863.441.3004**

**Prime Contractor Signatory: Joseph McNeely** Email Address: **joe\_mcneely@andersonsinc.com**

## Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:* **N/A**

Amount: **\$0.00** Percent, if applicable: **0%**

*Equal Business Opportunity (EBO) Program:* **Program Not Applicable**

MBE Amount: **\$0.00** MBE Percent, if applicable: **0%**

WBE Amount: **\$0.00** WBE Percent, if applicable: **0%**

*Federal Disadvantaged Business Enterprise:* **No**

Amount: **\$0.00** Percent, if applicable: **0%**

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **No**

## Summary of Offer

| Offeror Name               | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score                | Evaluated Cost       | Result                            |
|----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------|----------------------|-----------------------------------|
|                            | (check as applicable)    |                          |                          |                          |                          | (RFP Only)           |                      |                                   |
| <b>The Andersons, Inc.</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>98.63</b>         | <b>\$994,613.63</b>  | <b>Awarded</b>                    |
| <b>Momar, Inc.</b>         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>92.00</b>         | <b>\$990,000</b>     | <b>Evaluated but not selected</b> |
| <input type="text"/>       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/> | <b>Select from the Following:</b> |
| <input type="text"/>       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/> | <b>Select from the Following:</b> |
| <input type="text"/>       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/> | <b>Select from the Following:</b> |



**Contract Information**

Contract & Solicitation Title: **CEI Services for Bordeaux Hills Tank Reconfiguration**

Contract Summary: **Contract agrees to provide CEI services for Bordeaux Hills Tank reconfiguration.**

Contract Number: **6541732** Solicitation Number: **306252** Requisition Number: **4069779**

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **No**

Type of Contract/PO: **Project Completion** **Requires Council Legislation: No**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No**

**Sexual Harassment Training Required** (per BL2018-1281): **Yes**

Estimated Start Date: **5/26/2023** Estimated Expiration Date: **Project Completion** Contract Term: **Project Completion**

Estimated Contract Life Value: **\$1,000,000.00** Fund:\* **47335** BU:\* **65490124**

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: **Net 30** Selection Method: **RFQ (AE)**

Procurement Staff: **Christina Alexander** BAO Staff: **Evans Cline**

Procuring Department: **Water Services** Department(s) Served: **Water Services**

**Prime Contractor Information**

Prime Contracting Firm: **Stantec Consulting Services, Inc. dba Stantec** ISN#: **1487**

Address: **601 Grassmere Pk. Rd. Ste22** City: **Nashville** State: **TN** Zip: **37211**

Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)

Prime Company Contact: **Brett Lavey** Email Address: **brett.lavey@stantec.com** Phone #: **859 552 4909**

**Prime Contractor Signatory: Brett Lavey** Email Address: **brett.lavey@stantec.com**

**Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:* **SBE/SDV Participation**

Amount: **\$80,325.00** Percent, if applicable: **15%**

*Equal Business Opportunity (EBO) Program:* **M/WBE Participation**

MBE Amount: **\$40,425.00** MBE Percent, if applicable: **7%**

WBE Amount: **\$18,900.00** WBE Percent, if applicable: **3%**

*Federal Disadvantaged Business Enterprise:* **No**

Amount: **0** Percent, if applicable: **0**

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **Yes**

**Summary of Offer**

| Offeror Name         | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score<br>(RFP Only)  | Evaluated Cost       | Result                            |
|----------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------|----------------------|-----------------------------------|
|                      | (check as applicable)    |                          |                          |                          |                          |                      |                      |                                   |
| <b>Stantec</b>       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>90.00</b>         | <b>N/A</b>           | <b>Awarded</b>                    |
| <b>OHM Adv.</b>      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>73.00</b>         | <b>N/A</b>           | <b>Evaluated but not selected</b> |
| <b>LDA Inc</b>       | <input type="checkbox"/> | <input type="checkbox"/> | <b>X</b>                 | <input type="checkbox"/> | <input type="checkbox"/> | <b>89.00</b>         | <b>N/A</b>           | <b>Evaluated but not selected</b> |
| <input type="text"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/> | <b>Select from the Following:</b> |



**Contract Information**Contract & Solicitation Title: Investment Policies, Practices, and ProceduresContract Summary: Contract Summary: CONTRACTOR agrees to provide Investment Policies, Practices, and Procedures using the pricing shown in Exhibit A (Pricing).Contract Number: 6541842 Solicitation Number: 334252 Requisition Number: 4078669Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): NoType of Contract/PO: Multi-Year Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 5/27/2023 Estimated Expiration Date: 5/26/2028 Contract Term: 5 YearEstimated Contract Life Value: \$210,000.00 Fund:\* 80167 BU:\* 12600167

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Daniel Drumwright BAO Staff: Christopher WoodProcuring Department: Treasury Department(s) Served: Treasury**Prime Contractor Information**Prime Contracting Firm: The Hackett Group, LLC ISN#: 1013642Address: 2021 Lakeshore Drive Suite 200 City: New Orleans State: LA Zip: 70122Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)Prime Company Contact: Toni Hackett Antrum Email Address: toni@hackett-group.com Phone #: 504-982-3256**Prime Contractor Signatory:** Toni Hackett Antrum **Email Address:** toni@hackett-group.com**Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:* No SBE/SDV participationAmount:  Percent, if applicable: *Equal Business Opportunity (EBO) Program:* Program Not ApplicableMBE Amount:  MBE Percent, if applicable: WBE Amount:  WBE Percent, if applicable: *Federal Disadvantaged Business Enterprise:* NoAmount:  Percent, if applicable: 

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No**Summary of Offer**

| Offeror Name                     | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score        | Evaluated Cost      | Result                            |
|----------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|---------------------|-----------------------------------|
|                                  | (check as applicable)    |                          |                          |                          | (RFP Only)               |              |                     |                                   |
| <u>The Hackett Group, LLC</u>    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>86.95</u> | <u>\$210,000.00</u> | <u>Awarded</u>                    |
| <u>Alpha Financial Partners</u>  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>35.00</u> | <u>\$125,000.00</u> | <u>Evaluated but not selected</u> |
| <u>Funston Advisory Services</u> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>76.77</u> | <u>\$262,000.00</u> | <u>Evaluated but not selected</u> |
| <u>Champion Capital Research</u> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>76.00</u> | <u>\$125,000.00</u> | <u>Evaluated but not selected</u> |
| <u>RVK, Inc</u>                  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>84.55</u> | <u>\$275,000.00</u> | <u>Evaluated but not selected</u> |

## Contract Information

Contract & Solicitation Title: Provide Haul and Lay of FOB Hot-Mix Asphalt & Bituminous Seal Coating  
 Contract Summary: provide haul and lay of FOB hot-mix asphalt and bituminous seal coating for NDOT.  
 Contract Number: 6542505 Solicitation Number: 340253 Requisition Number: 4080866  
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 416581  
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No  
**Sexual Harassment Training Required** (per BL2018-1281): Yes  
 Estimated Start Date: 6/5/2023 Estimated Expiration Date: 6/4/2028 Contract Term: 60 month  
 Estimated Contract Life Value: 10,000,000.00 Fund:\* 10101 BU:\* 42141510  
 (\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)  
 Payment Terms: Net 30 Selection Method: ITB  
 Procurement Staff: Marissa Conklin BAO Staff: Trevor Hilton  
 Procuring Department: NDOT Department(s) Served: NDOT

## Prime Contractor Information

Prime Contracting Firm: Jarrett Builders, Inc ISN#: 8961  
 Address: 1106 Lebanon Pike City: Nashville State: TN Zip: 37210  
 Prime Contractor is a Uncertified/Unapproved: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)  
 Prime Company Contact: Michael Wood Email Address: mike@jarrettbuildersinc.com Phone #: 615-939-0392  
**Prime Contractor Signatory:** Jason Jarrett **Email Address:** jasonjarrett@jarrettbuildersinc.com

## Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:* SBE/SDV Participation

Amount: 2,207,500 Percent, if applicable: 18%

*Equal Business Opportunity (EBO) Program:* M/WBE Participation

MBE Amount: 970,000 MBE Percent, if applicable: 13.47

WBE Amount: 1,237,500 WBE Percent, if applicable: 17.18

*Federal Disadvantaged Business Enterprise:* No

Amount: 0 Percent, if applicable: 0

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): Yes

## Summary of Offer

| Offeror Name                     | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score                    | Evaluated Cost           | Result                            |
|----------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-----------------------------------|
|                                  | (check as applicable)    |                          |                          |                          |                          | (RFP Only)               |                          |                                   |
| <u>Jarrett Builders, Inc</u>     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>\$7,202,625.00</u>    | <u>Awarded</u>                    |
| <u>Sammie Gibbs Construction</u> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>\$9,656,924.22</u>    | <u>Evaluated but not selected</u> |
| <u>Sessions Paving Company</u>   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>\$11,199,640.85</u>   | <u>Evaluated but not selected</u> |
| <u>Vulcan Materials Company</u>  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>\$8,695,621.18</u>    | <u>Evaluated but not selected</u> |
| <input type="checkbox"/>         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <u>Select from the Following:</u> |



# Contract Abstract

## Contract Information

Contract & Solicitation Title: Barcode Labels for Library  
 Contract Summary: provide barcode labels for use on Nashville Public Library materials (books and AV media with various cover materials).  
 Contract Number: 6543286 Solicitation Number: 342284 Requisition Number: 4082818  
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): Yes, #44290, 12/13/23  
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No  
**Sexual Harassment Training Required** (per BL2018-1281): Yes  
 Estimated Start Date: December 14, 2023 Estimated Expiration Date: December 13, 2028 Contract Term: 60 Months  
 Estimated Contract Life Value: \$56,000 Fund:\* 10101 BU:\* 39101010  
 (\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)  
 Payment Terms: Net 15 Selection Method: ITB  
 Procurement Staff: Von Bell BAO Staff: Christopher Wood  
 Procuring Department: Public Library Department(s) Served: Public Library

## Prime Contractor Information

Prime Contracting Firm: Watson Label Products ISN#: 4234  
 Address: 10616 Trenton Avenue City: St. Louis State: MO Zip: 63132  
 Prime Contractor is a Certified/Approved: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)  
 Prime Company Contact: Cynthia Watson Email Address: cynthia\_watson@wlp.com Phone #: 314-493-9300  
**Prime Contractor Signatory:** Cynthia Watson Email Address: cynthia\_watson@wlp.com

## Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:* N/A  
 Amount:  Percent, if applicable:   
*Equal Business Opportunity (EBO) Program:* Program Not Applicable  
 MBE Amount:  MBE Percent, if applicable:   
 WBE Amount:  WBE Percent, if applicable: 100%  
*Federal Disadvantaged Business Enterprise:* No  
 Amount:  Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

## Summary of Offer

| Offeror Name                 | MBE                      | WBE                                 | SBE                      | SDV                      | LGBTBE                   | Score                | Evaluated Cost       | Result                            |
|------------------------------|--------------------------|-------------------------------------|--------------------------|--------------------------|--------------------------|----------------------|----------------------|-----------------------------------|
|                              | (check as applicable)    |                                     |                          |                          |                          | (RFP Only)           |                      |                                   |
| <u>Watson Label Products</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <u>\$56,071.11</u>   | <u>Awarded</u>                    |
| <input type="text"/>         | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/> | <u>Select from the Following:</u> |
| <input type="text"/>         | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="text"/> | <u>Select from the Following:</u> |



**Contract Information**

Contract & Solicitation Title: **Metro Wide Leadership Training and Development**

Contract Summary: **Contractor agrees to provide leadership training and development courses as needed.**

Contract Number: **6543292** Solicitation Number: **288250** Requisition Number: **4065842**

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **No**

Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No**

**Sexual Harassment Training Required** (per BL2018-1281): **Yes**

Estimated Start Date: **6/15/2023** Estimated Expiration Date: **6/14/2028** Contract Term: **60 Months**

Estimated Contract Life Value: **\$500,000.00** Fund:\* **10101** BU:\* **08126400**

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: **Net 30** Selection Method: **RFP**

Procurement Staff: **Christina Alexander** BAO Staff: **Jeremy Frye**

Procuring Department: **Dept. of Human Resources** Department(s) Served: **Metro Wide**

**Prime Contractor Information**

Prime Contracting Firm: **Dan Ryan LLC dba Ryan Partners** ISN#: **1009359**

Address: **309 Julianna Circle** City: **Franklin** State: **TN** Zip: **37064**

Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)

Prime Company Contact: **Dan Ryan** Email Address: **dan@ryanpartners.net** Phone #: **615-202-0883**

Prime Contractor Signatory: **Dan Ryan** Email Address: **dan@ryanpartners.net**

**Business Participation for Entire Contract**

Small Business and Service Disabled Veteran Business Program: **N/A**

Amount: **0** Percent, if applicable: **0**

Equal Business Opportunity (EBO) Program: **Program Not Applicable**

MBE Amount: **0** MBE Percent, if applicable: **0**

WBE Amount: **0** WBE Percent, if applicable: **0**

Federal Disadvantaged Business Enterprise: **No**

Amount: **0** Percent, if applicable: **0**

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **No**

**Summary of Offer**

| Offeror Name           | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score        | Evaluated Cost      | Result                            |
|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|---------------------|-----------------------------------|
|                        | (check as applicable)    |                          |                          |                          |                          | (RFP Only)   |                     |                                   |
| <b>Crown Davis Mem</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>70.68</b> | <b>767,638.10</b>   | <b>Awarded</b>                    |
| <b>Cooper</b>          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>61.77</b> | <b>2,361,516.64</b> | <b>Awarded</b>                    |
| <b>Dan Ryan</b>        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>62.35</b> | <b>1,532,799.41</b> | <b>Awarded</b>                    |
| <b>DME Consulting</b>  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>47.67</b> | <b>2,415,656.79</b> | <b>Evaluated but not selected</b> |
| <b>Front Runner</b>    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>89.31</b> | <b>398,109.07</b>   | <b>Awarded</b>                    |



# Contract Abstract

## Continuous of Summary of Offer

| Offeror Name              | MBE                      | WBE                                 | SBE                                 | SDV                      | LGBTBE                   | Score<br>(RFP Only)      | Evaluated Cost           | Result                         |
|---------------------------|--------------------------|-------------------------------------|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------------|
|                           | (check as applicable)    |                                     |                                     |                          |                          |                          |                          |                                |
| Holliday Kenning          | <input type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 61.99                    | 1,128,191.36             | Awarded                        |
| Iman Con                  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 69.00                    | 375,742.93               | Awarded                        |
| WIN                       | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 59.09                    | 510,265.68               | Evaluated but not selected     |
| Milli Micro Systems       | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 43.15                    | 1,832,796.63             | Evaluated but not selected     |
| The Olympians Academy     | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 24.21                    | 1,103,744.84             | Evaluated but not selected     |
| The World Class Training  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 53.84                    | 1,646,961.47             | Evaluated but not selected     |
| United TC                 | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 54.63                    | 1,060,375.00             | Evaluated but not selected     |
| Wisdom Leadership Academy | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | N/A                      | N/A                      | Non-responsive to solicitation |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |



**Contract Information**

Contract & Solicitation Title: **Metro Wide Leadership Training and Development**  
 Contract Summary: **Contractor agrees to provide leadership training and development courses as needed.**  
 Contract Number: **6543293** Solicitation Number: **288250** Requisition Number: **4065842**  
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **No**  
 Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation:** **No**  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No**  
**Sexual Harassment Training Required** (per BL2018-1281): **Yes**  
 Estimated Start Date: **6/15/2023** Estimated Expiration Date: **6/14/2028** Contract Term: **60 Months**  
 Estimated Contract Life Value: **\$500,000.00** Fund:\* **10101** BU:\* **08126400**  
 (\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)  
 Payment Terms: **Net 15** Selection Method: **RFP**  
 Procurement Staff: **Christina Alexander** BAO Staff: **Jeremy Frye**  
 Procuring Department: **Dept. of Human Resources** Department(s) Served: **Metro Wide**

**Prime Contractor Information**

Prime Contracting Firm: **Holliday Kenning Inc.** ISN#: **1013186**  
 Address: **105 N. Scarbrough Ct.** City: **Gallatin** State: **TN** Zip: **37066**  
 Prime Contractor is a Certified/Approved: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)  
 Prime Company Contact: **Lucinda Kenning** Email Address: **lucinda@hollidaykenning.com** Phone #: **405-205-62936**  
 Prime Contractor Signatory: **Lucinda Kenning** Email Address: **lucinda@hollidaykenning.com**

**Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:* **N/A**  
 Amount: **0** Percent, if applicable: **0**  
*Equal Business Opportunity (EBO) Program:* **Program Not Applicable**  
 MBE Amount: **0** MBE Percent, if applicable: **0**  
 WBE Amount: **0** WBE Percent, if applicable: **0**  
*Federal Disadvantaged Business Enterprise:* **No**  
 Amount: **0** Percent, if applicable: **0**  
 Note: Amounts and/or percentages are not exclusive.  
 B2GNow (Contract Compliance Monitoring): **No**

**Summary of Offer**

| Offeror Name           | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score        | Evaluated Cost      | Result                            |
|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|---------------------|-----------------------------------|
|                        | (check as applicable)    |                          |                          |                          |                          | (RFP Only)   |                     |                                   |
| <b>Crown Davis Mem</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>70.68</b> | <b>767,638.10</b>   | <b>Awarded</b>                    |
| <b>Cooper</b>          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>61.77</b> | <b>2,361,516.64</b> | <b>Awarded</b>                    |
| <b>Dan Ryan</b>        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>62.35</b> | <b>1,532,799.41</b> | <b>Awarded</b>                    |
| <b>DME Consulting</b>  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>47.67</b> | <b>2,415,656.79</b> | <b>Evaluated but not selected</b> |

# Contract Abstract

Front Runner      89.31 398,109.07 Awarded

## Continuous of Summary of Offer

| Offeror Name              | MBE                      | WBE                                 | SBE                                 | SDV                      | LGBTBE                   | Score<br>(RFP Only)      | Evaluated Cost           | Result                         |
|---------------------------|--------------------------|-------------------------------------|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------------|
|                           | (check as applicable)    |                                     |                                     |                          |                          |                          |                          |                                |
| Holliday Kenning          | <input type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 61.99                    | 1,128,191.36             | Awarded                        |
| Iman Con                  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 69.00                    | 375,742.93               | Awarded                        |
| WIN                       | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 59.09                    | 510,265.68               | Evaluated but not selected     |
| Milli Micro Systems       | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 43.15                    | 1,832,796.63             | Evaluated but not selected     |
| The Olympians Academy     | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 24.21                    | 1,103,744.84             | Evaluated but not selected     |
| The World Class Training  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 53.84                    | 1,646,961.47             | Evaluated but not selected     |
| United TC                 | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 54.63                    | 1,060,375.00             | Evaluated but not selected     |
| Wisdom Leadership Academy | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | N/A                      | N/A                      | Non-responsive to solicitation |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |



**Contract Information**

Contract & Solicitation Title: **Metro Wide Leadership Training and Development**

Contract Summary: **Contractor agrees to provide leadership training and development courses as needed.**

Contract Number: **6543294** Solicitation Number: **288250** Requisition Number: **4065842**

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **No**

Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No**

**Sexual Harassment Training Required** (per BL2018-1281): **Yes**

Estimated Start Date: **6/15/2023** Estimated Expiration Date: **6/14/2028** Contract Term: **60 Months**

Estimated Contract Life Value: **\$500,000.00** Fund:\* **10101** BU:\* **08126400**

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: **Net 30** Selection Method: **RFP**

Procurement Staff: **Christina Alexander** BAO Staff: **Jeremy Frye**

Procuring Department: **Dept. of Human Resources** Department(s) Served: **Metro Wide**

**Prime Contractor Information**

Prime Contracting Firm: **Cooper Performance Group, LLC** ISN#: **1006748**

Address: **333 Pebble Beach** City: **Monroe** State: **MI** Zip: **48162**

Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)

Prime Company Contact: **Toni Cooper** Email Address: **toni@cpleadership.com** Phone #: **313-550-5003**

Prime Contractor Signatory: **Kristi Rohr** Email Address: **support@cpleadership.com**

**Business Participation for Entire Contract**

Small Business and Service Disabled Veteran Business Program: **N/A**

Amount: **0** Percent, if applicable: **0**

Equal Business Opportunity (EBO) Program: **Program Not Applicable**

MBE Amount: **0** MBE Percent, if applicable: **0**

WBE Amount: **0** WBE Percent, if applicable: **0**

Federal Disadvantaged Business Enterprise: **No**

Amount: **0** Percent, if applicable: **0**

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **No**

**Summary of Offer**

| Offeror Name           | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score        | Evaluated Cost    | Result                            |
|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|-------------------|-----------------------------------|
|                        | (check as applicable)    |                          |                          |                          |                          | (RFP Only)   |                   |                                   |
| <b>Crown Davis Mem</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>70.68</b> | <b>767638.10</b>  | <b>Awarded</b>                    |
| <b>Cooper</b>          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>61.77</b> | <b>2361516.64</b> | <b>Awarded</b>                    |
| <b>Dan Ryan</b>        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>62.35</b> | <b>1532799.41</b> | <b>Awarded</b>                    |
| <b>DME Consulting</b>  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>47.67</b> | <b>2415656.79</b> | <b>Evaluated but not selected</b> |
| <b>Front Runner</b>    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>89.31</b> | <b>398109.07</b>  | <b>Awarded</b>                    |



# Contract Abstract

## Continuous of Summary of Offer

| Offeror Name              | MBE                      | WBE                                 | SBE                                 | SDV                      | LGBTBE                   | Score<br>(RFP Only)      | Evaluated Cost           | Result                         |
|---------------------------|--------------------------|-------------------------------------|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------------|
|                           | (check as applicable)    |                                     |                                     |                          |                          |                          |                          |                                |
| Holliday Kenning          | <input type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 61.99                    | 1128191.36               | Awarded                        |
| Iman Con                  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 69.00                    | 375742.93                | Awarded                        |
| WIN                       | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 59.09                    | 510265.68                | Evaluated but not selected     |
| Milli Micro Systems       | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 43.15                    | 1832796.63               | Evaluated but not selected     |
| The Olympians Academy     | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 24.21                    | 1103744.84               | Evaluated but not selected     |
| The World Class Training  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 53.84                    | 1646961.47               | Evaluated but not selected     |
| United TC                 | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 54.63                    | 1060375.00               | Evaluated but not selected     |
| Wisdom Leadership Academy | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | N/A                      | N/A                      | Non-responsive to solicitation |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |



**Contract Information**

Contract & Solicitation Title: **Metro Wide Leadership Training and Development**  
 Contract Summary: **Contractor agrees to provide leadership training and development courses as needed.**  
 Contract Number: **6543295** Solicitation Number: **288250** Requisition Number: **4065842**  
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **No**  
 Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No**  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No**  
**Sexual Harassment Training Required** (per BL2018-1281): **Yes**  
 Estimated Start Date: **6/20/2023** Estimated Expiration Date: **6/19/2028** Contract Term: **60 Months**  
 Estimated Contract Life Value: **\$500,000.00** Fund:\* **10101** BU:\* **08126400**  
 (\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)  
 Payment Terms: **Net 30** Selection Method: **RFP**  
 Procurement Staff: **Christina Alexander** BAO Staff: **Jeremy Frye**  
 Procuring Department: **Dept. of Human Resources** Department(s) Served: **Metro Wide**

**Prime Contractor Information**

Prime Contracting Firm: **LaDrina Wilson dba Iman Consulting, LLC** ISN#: **1013180**  
 Address: **5008 Leprechaun Dr.** City: **Davenport** State: **IA** Zip: **52807**  
 Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)  
 Prime Company Contact: **Anamaria Rocha** Email Address: **anamaria@imanconsulting.com** Phone #: **563-949-1932**  
 Prime Contractor Signatory: **LaDrina Wilson** Email Address: **ladrina@imanconsulting.com**

**Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:* **N/A**  
 Amount: **0** Percent, if applicable: **0**  
*Equal Business Opportunity (EBO) Program:* **Program Not Applicable**  
 MBE Amount: **0** MBE Percent, if applicable: **0**  
 WBE Amount: **0** WBE Percent, if applicable: **0**  
*Federal Disadvantaged Business Enterprise:* **No**  
 Amount: **0** Percent, if applicable: **0**  
 Note: Amounts and/or percentages are not exclusive.  
 B2GNow (Contract Compliance Monitoring): **No**

**Summary of Offer**

| Offeror Name           | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score        | Evaluated Cost      | Result                            |
|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|---------------------|-----------------------------------|
|                        | (check as applicable)    |                          |                          |                          |                          | (RFP Only)   |                     |                                   |
| <b>Crown Davis Mem</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>70.68</b> | <b>767,638.10</b>   | <b>Awarded</b>                    |
| <b>Cooper</b>          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>61.77</b> | <b>2,361,516.64</b> | <b>Awarded</b>                    |
| <b>Dan Ryan</b>        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>62.35</b> | <b>1,532,799.41</b> | <b>Awarded</b>                    |
| <b>DME Consulting</b>  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>47.67</b> | <b>2,415,656.79</b> | <b>Evaluated but not selected</b> |

# Contract Abstract

Front Runner      89.31 398109.07 Awarded

## Continuous of Summary of Offer

| Offeror Name              | MBE                      | WBE                                 | SBE                                 | SDV                      | LGBTBE                   | Score<br>(RFP Only)      | Evaluated Cost           | Result                         |
|---------------------------|--------------------------|-------------------------------------|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------------|
|                           | (check as applicable)    |                                     |                                     |                          |                          |                          |                          |                                |
| Holliday Kenning          | <input type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 61.99                    | 1,128,191.36             | Awarded                        |
| Iman Con                  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 69.00                    | 375,742.93               | Awarded                        |
| WIN                       | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 59.09                    | 510,265.68               | Evaluated but not selected     |
| Milli Micro Systems       | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 43.15                    | 1,832,796.63             | Evaluated but not selected     |
| The Olympians Academy     | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 24.21                    | 1,103,744.84             | Evaluated but not selected     |
| The World Class Training  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 53.84                    | 1,646,961.47             | Evaluated but not selected     |
| United TC                 | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 54.63                    | 1,060,375.00             | Evaluated but not selected     |
| Wisdom Leadership Academy | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | N/A                      | N/A                      | Non-responsive to solicitation |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |



**Contract Information**

Contract & Solicitation Title: **Metro Wide Leadership Training and Development**  
 Contract Summary: **Contractor agrees to provide leadership training and development courses as needed.**  
 Contract Number: **6543296** Solicitation Number: **288250** Requisition Number: **4065842**  
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **No**  
 Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation:** **No**  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No**  
**Sexual Harassment Training Required** (per BL2018-1281): **Yes**  
 Estimated Start Date: **6/15/2023** Estimated Expiration Date: **6/14/2028** Contract Term: **60 Months**  
 Estimated Contract Life Value: **\$500,000.00** Fund:\* **10101** BU:\* **08126400**  
 (\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)  
 Payment Terms: **Net 30** Selection Method: **RFP**  
 Procurement Staff: **Christina Alexander** BAO Staff: **Jeremy Frye**  
 Procuring Department: **Dept. of Human Resources** Department(s) Served: **Metro Wide**

**Prime Contractor Information**

Prime Contracting Firm: **Adrian J.R. Davis dba Crown Davis Memberships, Inc.** ISN#: **22272**  
 Address: **7416 Maroney Dr.** City: **Antioch** State: **TN** Zip: **37103**  
 Prime Contractor is a **Uncertified/Unapproved**: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)  
 Prime Company Contact: **Adrian Davis** Email Address: **adrian.cdm@gmail.com** Phone #: **615 669 1365**  
**Prime Contractor Signatory:** **Adrian Davis** Email Address: **info@momentumleadershipuniversity.com**

**Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:* **N/A**

Amount: **0** Percent, if applicable: **0**

*Equal Business Opportunity (EBO) Program:* **Program Not Applicable**

MBE Amount: **0** MBE Percent, if applicable: **0**

WBE Amount: **0** WBE Percent, if applicable: **0**

*Federal Disadvantaged Business Enterprise:* **No**

Amount: **0** Percent, if applicable: **0**

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **No**

**Summary of Offer**

| Offeror Name           | MBE                      | WBE                      | SBE                      | SDV                      | LGBTBE                   | Score        | Evaluated Cost    | Result                            |
|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|-------------------|-----------------------------------|
|                        | (check as applicable)    |                          |                          |                          |                          | (RFP Only)   |                   |                                   |
| <b>Crown Davis Mem</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>70.68</b> | <b>767638.10</b>  | <b>Awarded</b>                    |
| <b>Cooper</b>          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>61.77</b> | <b>2361516.64</b> | <b>Awarded</b>                    |
| <b>Dan Ryan</b>        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>62.35</b> | <b>1532799.41</b> | <b>Awarded</b>                    |
| <b>DME Consulting</b>  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>47.67</b> | <b>2415656.79</b> | <b>Evaluated but not selected</b> |
| <b>Front Runner</b>    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>89.31</b> | <b>398109.07</b>  | <b>Awarded</b>                    |

# Contract Abstract

## Continuous of Summary of Offer

| Offeror Name              | MBE                      | WBE                                 | SBE                                 | SDV                      | LGBTBE                   | Score<br>(RFP Only)      | Evaluated Cost           | Result                         |
|---------------------------|--------------------------|-------------------------------------|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------------|
|                           | (check as applicable)    |                                     |                                     |                          |                          |                          |                          |                                |
| Holliday Kenning          | <input type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | 61.99                    | 1128191.36               | Awarded                        |
| Iman Con                  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 69.00                    | 375742.93                | Awarded                        |
| WIN                       | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 59.09                    | 510265.68                | Evaluated but not selected     |
| Milli Micro Systems       | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 43.15                    | 1832796.63               | Evaluated but not selected     |
| The Olympians Academy     | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 24.21                    | 1103744.84               | Evaluated but not selected     |
| The World Class Training  | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 53.84                    | 1646961.47               | Evaluated but not selected     |
| United TC                 | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | 54.63                    | 1060375.00               | Evaluated but not selected     |
| Wisdom Leadership Academy | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | N/A                      | N/A                      | Non-responsive to solicitation |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |
| <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:     |



**Contract Information**Contract & Solicitation Title: **Vision Zero Marketing and Education Campaign**Contract Summary: **Contractor agrees to provide a range of services required for developing, growing, and administering the public awareness and engagement of NDOT's Vision Zero initiative**Contract Number: **6543940** Solicitation Number: **292250** Requisition Number: **4069478**Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **No**Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No****High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No****Sexual Harassment Training Required** (per BL2018-1281): **Yes**Estimated Start Date: **6/29/2023** Estimated Expiration Date: **6/28/2026** Contract Term: **36 months with option to extend to 60 months**Estimated Contract Life Value: **\$2,000,000.00** Fund:\* **10101** BU:\* **42146010**

(\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: **Net 15** Selection Method: **RFP**Procurement Staff: **Brad Wall** BAO Staff: **Evans Cline**Procuring Department: **NDOT** Department(s) Served: **NDOT****Prime Contractor Information**Prime Contracting Firm: **Blueprint Creative Group** ISN#: **9335**Address: **990 Biscayne Blvd** City: **Miami** State: **FL** Zip: **33132**

(select/check if applicable)

Prime Contractor is a **Certified/Approved**: SBE  SDV  MBE  WBE  LGBTBE Prime Company Contact: **Fabiola Fleuranvil** Email Address: **Fabiola@blueprintcreativegroup.com** Phone #: **305-741-0378****Prime Contractor Signatory: Fabiola Fleuranvil** Email Address: **Fabiola@blueprintcreativegroup.com****Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:* **SBE/SDV Participation**Amount: **TBD** Percent, if applicable: **9.00***Equal Business Opportunity (EBO) Program:* **M/WBE Participation**MBE Amount: **TBD** MBE Percent, if applicable: **9.00**WBE Amount: **TBD** WBE Percent, if applicable: **44.00***Federal Disadvantaged Business Enterprise:* **No**Amount: **0.00** Percent, if applicable: **0.00**

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **Yes****Summary of Offer**

| Offeror Name                         | MBE                                 | WBE                                 | SBE                      | SDV                      | LGBTBE                   | Score        | Evaluated Cost        | Result                            |
|--------------------------------------|-------------------------------------|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------|-----------------------|-----------------------------------|
|                                      | (check as applicable)               |                                     |                          |                          | (RFP Only)               |              |                       |                                   |
| <b>Blueprint Creative Group</b>      | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>85.07</b> | <b>\$2,158,304.91</b> | <b>Awarded</b>                    |
| <b>Culture</b>                       | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>76.43</b> | <b>\$3,000,417.77</b> | <b>Evaluated but not selected</b> |
| <b>McNeely Brockman Public</b>       | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>64.00</b> | <b>\$1,443,554.03</b> | <b>Evaluated but not selected</b> |
| <b>McNeely Pigott &amp; Fox Publ</b> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>50.04</b> | <b>\$2,700,100.00</b> | <b>Evaluated but not selected</b> |
| <b>redpepper llc</b>                 | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>56.54</b> | <b>\$1,839,615.56</b> | <b>Evaluated but not selected</b> |



## Contract Information

Contract & Solicitation Title: **General Repair and Fabrication for Heavy Duty Truck (On Road and Off Road)**  
 Contract Summary: **provide repairs and fabrication services for heavy duty trucks.**  
 Contract Number: **6544461** Solicitation Number: **344260** Requisition Number: **4080291**  
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **433773 6/27/2023**  
 Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No**  
**High Risk Contract** (Per Finance Department Contract Risk Management Policy): **No**  
**Sexual Harassment Training Required** (per BL2018-1281): **Yes**  
 Estimated Start Date: **6/28/2023** Estimated Expiration Date: **6/27/2028** Contract Term: **60 months**  
 Estimated Contract Life Value: **5,000,000.00** Fund:\* **51154** BU:\* **10510030**  
 (\*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)  
 Payment Terms: **Net 15** Selection Method: **ITB**  
 Procurement Staff: **Marissa Conklin** BAO Staff: **Christopher Wood**  
 Procuring Department: **General Services - Fleet** Department(s) Served: **General Services - Fleet**

## Prime Contractor Information

Prime Contracting Firm: **Stringfellow, Inc** ISN#: **292**  
 Address: **2710 Locust St** City: **Nashville** State: **TN** Zip: **37207**  
 Prime Contractor is a **Certified/Approved**: SBE  SDV  MBE  WBE  LGBTBE  (select/check if applicable)  
 Prime Company Contact: **Eddie Anderson** Email Address: **eddie@stringfellow.bz** Phone #: **615-226-4900**  
**Prime Contractor Signatory: Eddie Anderson** Email Address: **eddie@stringfellow.bz**

## Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:* **SBE/SDV Participation**  
 Amount: **TBD** Percent, if applicable: **TBD**  
*Equal Business Opportunity (EBO) Program:* **Program Not Applicable**  
 MBE Amount: **0** MBE Percent, if applicable: **0**  
 WBE Amount: **0** WBE Percent, if applicable: **0**  
*Federal Disadvantaged Business Enterprise:* **No**  
 Amount: **0** Percent, if applicable: **0**  
 Note: Amounts and/or percentages are not exclusive.  
 B2GNow (Contract Compliance Monitoring): **No**

## Summary of Offer

| Offeror Name                     | MBE                      | WBE                      | SBE                                 | SDV                      | LGBTBE                   | Score                    | Evaluated Cost           | Result                            |
|----------------------------------|--------------------------|--------------------------|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-----------------------------------|
|                                  | (check as applicable)    |                          |                                     |                          |                          | (RFP Only)               |                          |                                   |
| <b>Stringfellow, Inc</b>         | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>1,655,202.84</b>      | <b>Awarded</b>                    |
| <b>Construction Municipal In</b> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <b>1,975,634.20</b>      | <b>Evaluated but not selected</b> |
| <input type="checkbox"/>         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:        |
| <input type="checkbox"/>         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:        |
| <input type="checkbox"/>         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Select from the Following:        |

