



FY2023 Q4 - Key Performance Indicators

Procurement Efficiency & Vendor Related Information

Competitive Solicitations Procurement Type	Total	Average Days*	Average Number of Suppliers Responding	Number of SBE Suppliers Responding	Number of SDV Suppliers Responding	Number of MBE Suppliers Responding	Number of WBE Suppliers Responding
RFPs	20	147	3	6	1	4	7
ITBs	11	93	2	3	0	0	1
Professional Services (A&E)	2	183	4	2	0	0	0

*Requisition Received by Procurement to Intent to Award

Non-Solicited Procurement Type	Received	Approved	Denied
Emergencies	23	21	2
Cooperative Purchases	2	2	0
Cooperative - State or Other Local	4	4	0
Sole Sources DPA	0	0	0
Sole Sources Exempt	0	0	0
Sole Sources <\$250K	37	35	2
Sole Sources >\$250K	12	11	1
Percentage of Sole Source Requests Approved			94%

Transactional Efficiency & Vendor Related Information

Transactional Type	Total	Average Days**	Value
Contracts	40	110	\$582,436,000.00
Contract Amendments	25	73	\$ 28,430,116.00
Completed Contracts Greater than \$1 Million	21		
Active Suppliers with Contracts Greater than \$1 Million	391		
Purchase Orders from Solicited Procurements	1	42	\$ 141,360.00
Delegated Purchasing Authority Purchase Orders	554	N/A	\$ 1,053,881.10
Number of Purchase Orders	5823	N/A	\$ 195,606,533.80

Reporting Metro Departments include: General Services, HR, ITS, Juvenile Court, Library, Planning, and Public Defender. (Elections, Finance, Historical Commission, NDOT, and Public Property have reported previously, but not this quarter.)

** Intent to Award to Completion

Cost Savings/Avoidance

Organizational Budget for the Quarter	\$ 803,675	Negotiated Cost Reductions	\$ 103,640
Percentage of Spend Through Cooperative Purchasing	0.57%	Total Procurement Spend	\$ 643,955,527

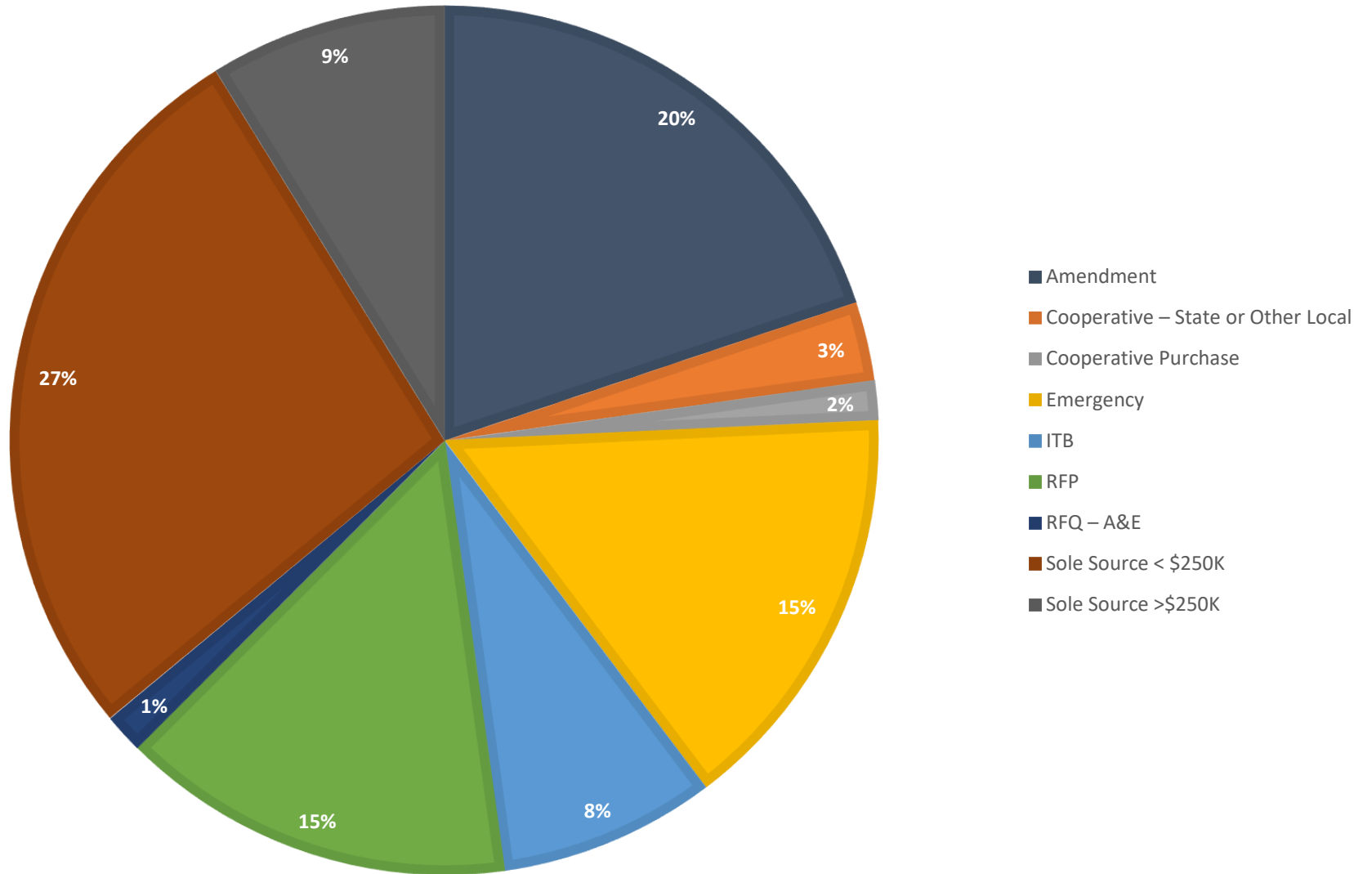
Training & Professional Development

Professional Development		Training	Number of Attendees	Hours Completed
Employees with Certifications	7	iProcurement Requisition Entry Training	20	23
Spend per Employee on PD/Training	\$ 896	iProcurement Buyer Training	4	23
Professional Training Hours	0	iProcurement Approver Training	8	23
		Procurement Office Training	0	0
		iSupplier Training	6	3
		BAO Outreach Events/Training	157	4

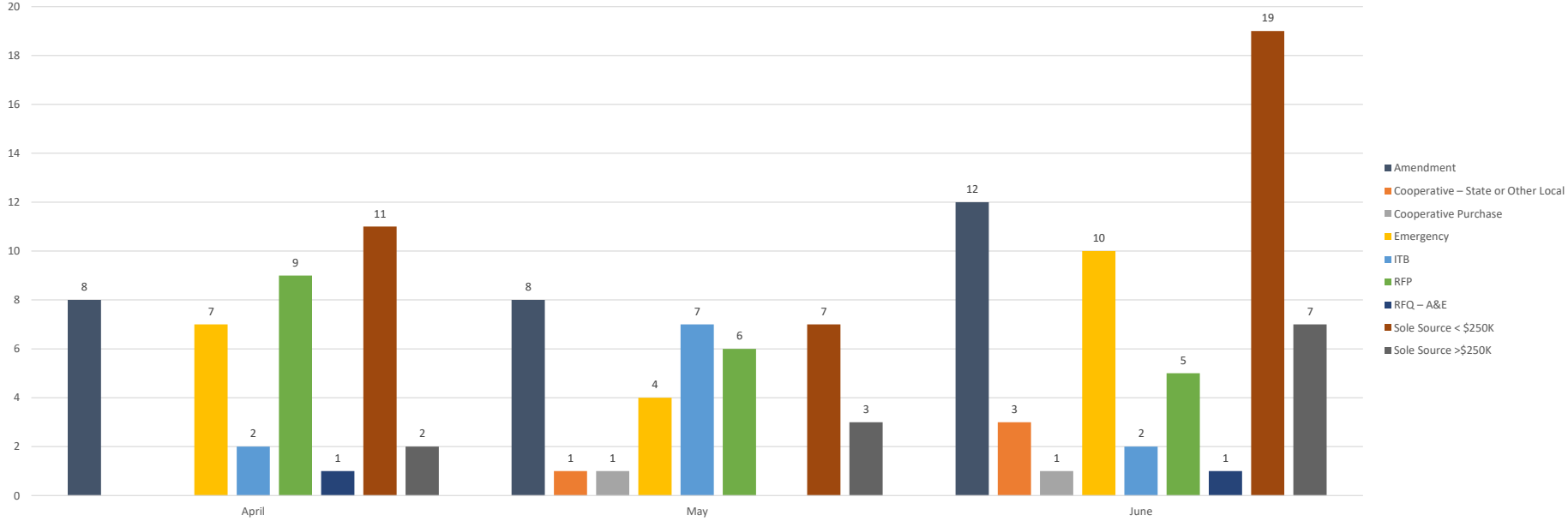
Paper Consumption

Reams of Virgin Paper	11,170	Reams of Recycled Paper	1,320
Virgin Paper Cost	\$ 46,802.30	Recycled Paper Cost	\$ 6,534.00

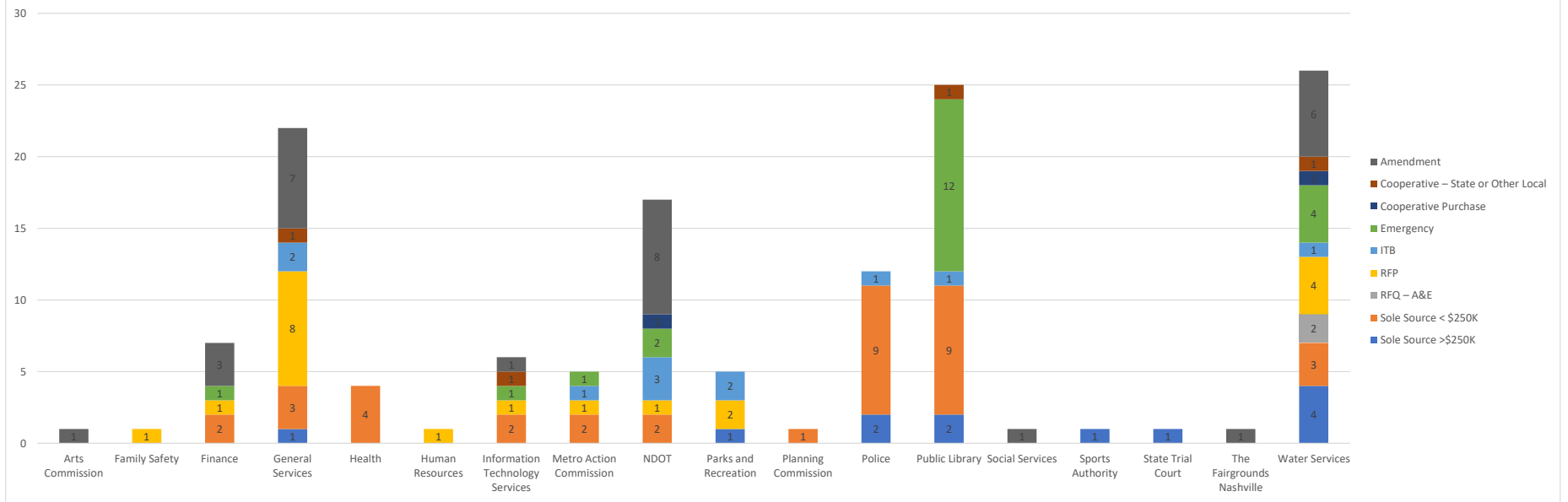
FY23 Q4 PROCUREMENT ACTIVITY



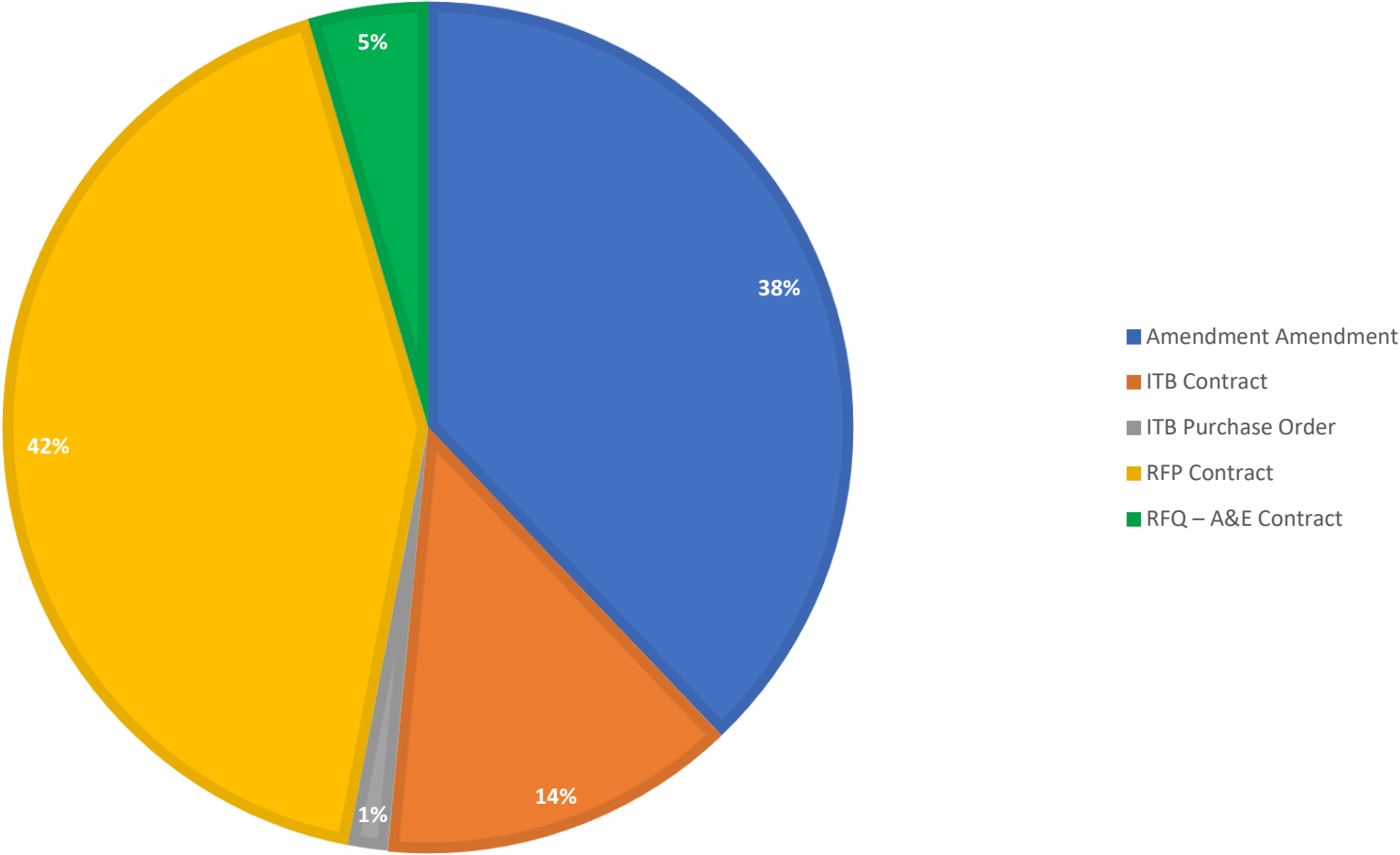
FY23 Q4 Procurement Activity by Month



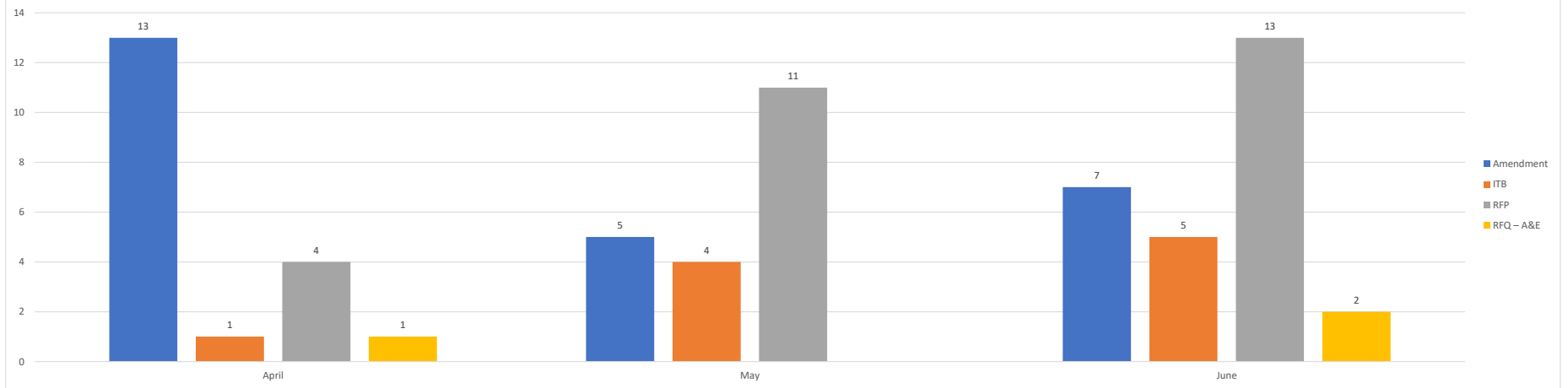
FY23 Q4 Procurement Activity by Department



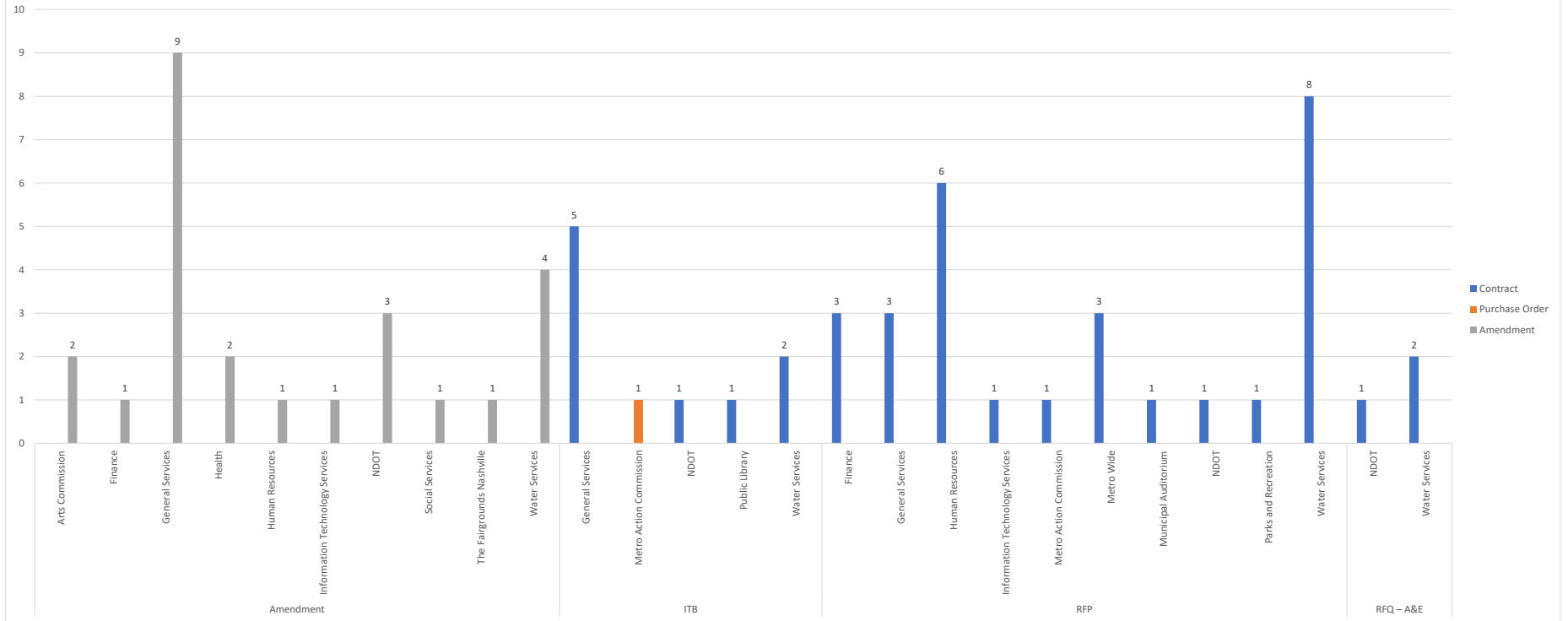
FY23 Q4 TRANSACTIONAL ACTIVITY



FY23 Q4 Transactional Activity by Month



FY23 Q4 Transactional Activity by Department



FY2023 - Key Performance Indicators (KPI) Data for Procurement

KPI DETAILS		Procurements							Transactions						
		RFP	ITB	A&E	Sole Source <250K	Sole Source >250K	Sole Brand Approved	Emergency	Cooperative	POs	Purchase Order Amounts	Contracts	Contract Amounts	Amend.	Amendments Amount
FY23 TOTALS	1st Quarter	28	13	1	28	9	7	10	2	2	\$372,743.00	33	\$981,177,249.00	32	\$10,175,674.00
	2nd Quarter	24	6	3	28	1	2	11	5	1	\$69,283.00	43	\$129,330,558.00	14	\$56,307,462.00
	3rd Quarter	14	13	1	32	8	7	10	5	1	\$41,750.00	40	\$594,240,716.00	65	\$34,266,648.00
	4th Quarter	20	11	2	35	11	7	21	2	1	\$141,360.00	40	\$582,436,000.00	25	\$28,430,116.00
	TOTALS	86	43	7	123	29	23	52	14	5	\$ 625,136.00	156	\$ 2,287,184,523.00	136	\$ 129,179,900.00
DEPARTMENTS SERVED	Arts Commission				2									3	\$ 5,000.00
	Assessor of Property													1	\$ -
	Codes Admin.				1										
	Family Safety	1													
	Finance	7			4			1	1			6	\$ 8,347,975.00	11	\$ 2,475,150.00
	Finance/Water													1	\$ -
	Fire	1	4		2			1				5	\$ 9,452,500.00	2	\$ -
	General Services	22	16	1	14	3		7	8	4	\$ 483,776.00	34	\$ 282,200,000.00	32	\$ 32,222,668.00
	GS/JJC											1	\$ 10,000,000.00		
	General Sesh Court													1	\$ 74,660.00
	Health	3	1		12							8	\$ 58,464,680.00	10	\$ 7,118,308.00
	Historical Comm'n	1										1	\$ 50,000.00	1	\$ -
	Human Resources	4										7	\$ 314,500,000.00	1	\$ -
	Information Tech.	3			7	3		2				6	\$ 93,000,000.00	2	\$ 674,000.00
	Internal Audit													1	\$ 151,640.00
	Justice Integration				1										
	Legal	4										5	\$ 3,960,000.00	1	\$ -
	Mayor's Office	1										1	\$ 145,000.00	2	\$ -
	Metro Action Comm'n	4	1		5		1	1		1	\$ 141,360.00	5	\$ 16,100,000.00	1	\$ 150,000.00
	Metro Council				1										
	Metro Wide	1										3	\$ 75,000,000.00		
	Municipal Aud.	1										1	\$ -		
	NDOT	2	5	1	3	2		2	1			12	\$ 99,826,694.00	24	\$ 42,927,509.00
	OEM	2			1	1		1				5	\$ 4,500,000.00		
	Parks and Rec.	6	5			1	1	2	1			6	\$ 21,497,438.00	9	\$ 2,529,835.00
	Planning Comm'n	5			1							10	\$ 14,107,346.00	1	\$ 10,000.00
	Police	2	2		32	4	3					1	\$ 700,000.00	5	\$ 1,406,000.00
	Public Library		2		19	5		26				4	\$ 800,988.00		
	Sheriff		1		5			1				2	\$ 1,200,000.00		
	Social Services	1			1			1				1	\$ 400,000.00	3	\$ 210,463.00
	Sports Authority					2								1	\$ 1,718,627.00
	The Fairgrounds													4	\$ 114,120.00
	Trustee														
Water Services	15	6	5	12	8	18	7	3			32	\$ 1,272,931,902.00	19	\$ 37,391,920.00	
TOTALS	86	43	7	123	29	23	52	14	5	\$ 625,136.00	156	\$ 2,287,184,523.00	136	\$ 129,179,900.00	



Metropolitan Government of Nashville & Davidson County

Business Utilization Quarterly Report Highlights

FY23 – 4th Quarter (April – June 2023)

Important points to note about Metro’s Prime and Subcontractor business utilization for the fourth quarter of Fiscal Year 2023, BAO KPI Report Data:

- The Metro Government spent:
 - \$ 5,069,895 with MBE prime contractors
 - \$ 13,077,778 with WBE prime contractors
 - \$ 6,242,171 with MBE subcontractors
 - \$ 11,336,182 with WBE subcontractors
 - \$ **35,726,025 TOTAL WITH MWBES**

Which represents **5.55%** of the total of all procurement transaction values.

- The Metro Government spent:
 - \$ 19,099,115 with SBE prime contractors
 - \$ 24,308,335 with SBE subcontractors
 - \$ **43,407,450 TOTAL WITH SBES**

Which represents **6.74%** of the total of all procurement transaction values.

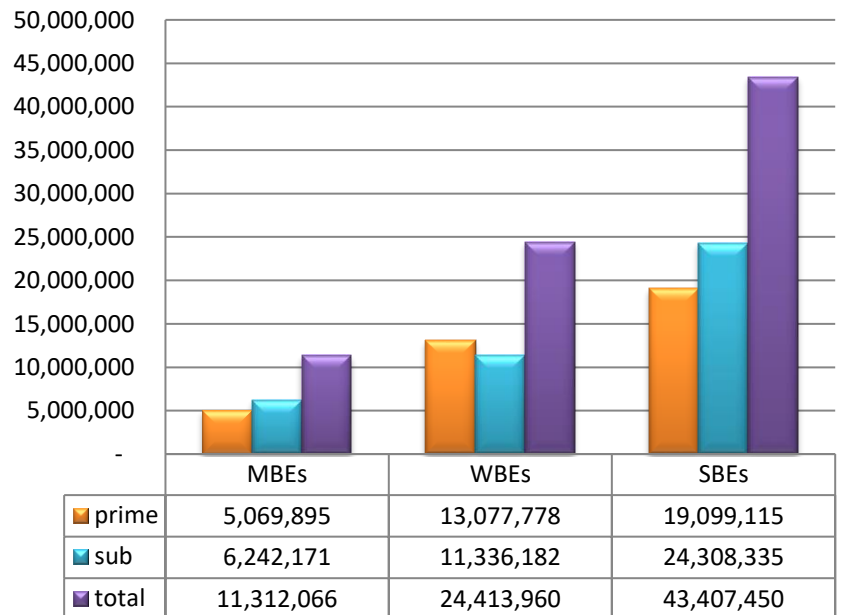
- Number of Certified Minority Business Enterprises (MBEs), Certified Women Business Enterprises (WBEs), and Metro Approved Small Business Enterprises (SBEs) paid during the period:

55 MBEs paid

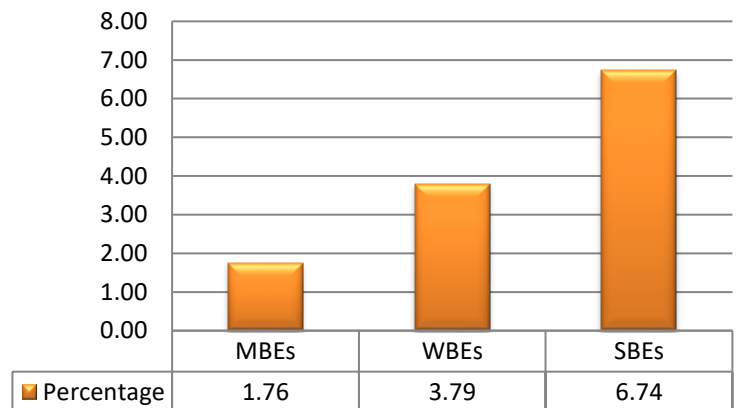
54 WBEs paid

103 SBEs paid

Business Utilization (\$) FY23 4TH QTR



Business Utilization (%) FY23 4TH QTR



*Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts and percentages for all categories cannot be accurately combined.



Fiscal Year 2023 Disadvantaged Business Quarterly Report FY23 Q4 (April 1, 2023 - June 30, 2023)

	African American	Hispanic	Asian	Native American	Non-Specific Minority	Non-Ethnic Female	Total Ethnic Minority Male OR Woman Owned	OS&E*	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business
Ethnic Minority Male Owned											
Metro General Government	\$ 1,432,976	\$ 820,782	\$ 113,493	\$ -	\$ -		\$ 2,367,251	\$ 10,478	2.82%	\$ 18,158,151	\$ 643,955,527
**Metro General Government (Subs)	\$ 4,117,729	\$ 14,412	\$ 513,746	\$ -	\$ -		\$ 4,645,886	\$ 285,760	51.91%	\$ 17,864,112	\$ 34,414,988
Metropolitan Nashville Public Schools	\$ 135,779	\$ 14,404	\$ 16,356	\$ -	\$ -		\$ 166,539	\$ -	2.42%	\$ 3,233,658	\$ 133,897,259
Metropolitan Nashville Public Schools (Subs)	\$ 895,872	\$ 1,178,455	\$ -	\$ -	\$ -		\$ 2,074,327	\$ -	39.65%	\$ 6,007,077	\$ 15,149,529
Nashville Electric Service	\$ 1,425,818	\$ 5,844,395	\$ 678,248	\$ 35,449	\$ -		\$ 7,983,910	\$ -	12.67%	\$ 10,321,680	\$ 81,439,362
Metro Development and Housing Agency	\$ 1,182,801	\$ 652,360	\$ -	\$ -	\$ -		\$ 1,835,161	\$ 129,931	18.59%	\$ 2,661,466	\$ 14,316,400
Metro Development and Housing Agency (Subs)	\$ 56,907	\$ 830,853	\$ -	\$ -	\$ -		\$ 887,760	\$ -	48.63%	\$ 996,840	\$ 2,050,038
WeGo Public Transit/Metro Transit Authority	\$ 1,842,184	\$ 29,074	\$ 7,070	\$ -	\$ 1,405,877		\$ 3,284,205	\$ -	10.44%	\$ 3,607,952	\$ 34,563,940
Metro Nashville Airport Authority				\$ -	\$ -		\$ -	\$ -	0.00%		
Totals	\$ 6,019,558	\$ 7,361,015	\$ 815,167	\$ 35,449	\$ 1,405,877		\$ 15,637,066	\$ 140,409	4.18%	\$ 37,982,907	\$ 908,172,488
Woman Owned											
Metro General Government	\$ 1,859,045	\$ 617,158	\$ 1,605	\$ 224,836	\$ -	\$ 13,077,778	\$ 15,780,422				
**Metro General Government (Subs)	\$ 1,533,086	\$ 21,500	\$ -	\$ 41,698	\$ -	\$ 11,336,182	\$ 12,932,466				
Metropolitan Nashville Public Schools	\$ 89,436	\$ 52,674	\$ -	\$ 5,305	\$ -	\$ 2,919,704	\$ 3,067,119				
Metropolitan Nashville Public Schools (Subs)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,932,750	\$ 3,932,750				
Nashville Electric Service	\$ 462,725	\$ -	\$ 343,027	\$ 19,169	\$ -	\$ 1,512,849	\$ 2,337,770				
Metro Development and Housing Agency	\$ 538,337	\$ -	\$ -	\$ -	\$ -	\$ 158,037	\$ 696,374				
Metro Development and Housing Agency (Subs)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 109,080	\$ 109,080				
WeGo Public Transit/Metro Transit Authority	\$ 43,445	\$ 58,273	\$ -	\$ -	\$ 63,117	\$ 158,912	\$ 323,747				
Metro Nashville Airport Authority				\$ -	\$ -		\$ -				
Totals	\$ 2,992,988	\$ 728,105	\$ 344,632	\$ 249,310	\$ 63,117	\$ 17,827,280	\$ 22,205,432				
Total Prime Spend	\$ 9,012,545	\$ 8,089,120	\$ 1,159,799	\$ 284,759	\$ 1,468,994	\$ 17,827,280	\$ 37,842,498	\$ 140,409	4.18%	\$ 37,982,907	\$ 908,172,488
Total Subcontractor Spend	\$ 6,603,594	\$ 2,045,220	\$ 513,746	\$ 41,698	\$ -	\$ 15,378,012	\$ 16,974,296	\$ 285,760	48.18%	\$ 24,868,029	\$ 51,614,555



Fiscal Year 2023 Small Business Quarterly Report FY23 Q4 (April 1, 2023 - June 30, 2023)

	Small Business	Other Than Small Business	Total Business
Metro General Government	\$ 19,099,115	\$ 606,698,261	\$ 643,955,527
**Metro General Government (Subs)	\$ 24,308,335	\$ 2,058,099	\$ 34,414,988
Metropolitan Nashville Public Schools	\$ 1,763,833	\$ 128,899,768	\$ 133,897,259
Metropolitan Nashville Public Schools (Subs)	\$ 1,204,695	\$ 7,937,757	\$ 15,149,529
Nashville Electric Service	\$ 1,178,515	\$ 69,939,167	\$ 81,439,362
Metro Development and Housing Agency	\$ 1,226,086	\$ 10,428,848	\$ 14,316,400
Metro Development and Housing Agency (Subs)	\$ 922,885	\$ 130,313	\$ 2,050,038
WeGo Public Transit/Metro Transit Authority	\$ 1,089,792	\$ 29,866,196	\$ 34,563,940
Metro Nashville Airport Authority			
Total Prime Spend	\$ 24,357,341	\$ 845,832,240	\$ 908,172,488
Total Subcontractor Spend	\$ 26,435,915	\$ 10,126,169	\$ 51,614,555

NOTES:
 Metro Nashville Airport Authority did not report for Q4.
 *OS&E (Other Socially and Economically Disadvantaged Business) includes disabled, veteran, and LGBT owned businesses not owned by minorities or women.)
 **Primes and Subcontractor (Metro_GG, MNPS, and MDHA) amounts are captured separately in the Total Spend.
 ***Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts for all categories cannot be accurately combined.
 ****All data reported is from each individual entity; Metro GG does not maintain or control outside entities' data.
 *****WeGo/MTA's Non-Specific Minority amount constitutes minority owned business who do not identify with other categories.



Fiscal Year 2023 Disadvantaged Business Quarterly Report FY23/FY22 Comparative Analysis By Agency FY23 Q4 (April 1, 2023 - June 30, 2023)

	FY23 Primes			FY23 Subcontractors			FY22 Primes			FY22 Subcontractors		
	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business
Metro General Government	2.82%	\$ 18,158,151	\$ 643,955,527	N/A	N/A	N/A	3.24%	\$ 17,383,203	\$ 536,349,471	N/A	N/A	N/A
*Metro General Government (Subs)	N/A	N/A	N/A	51.91%	\$ 17,864,112	\$ 34,414,988				60.42%	\$ 15,395,680	\$ 25,482,767
Metropolitan Nashville Public Schools	2.42%	\$ 3,233,658	\$ 133,897,259	N/A	N/A	N/A	2.33%	\$ 2,845,616	\$ 122,195,453	N/A	N/A	N/A
Metropolitan Nashville Public Schools (Subs)	N/A	N/A	N/A	39.65%	\$ 6,007,077	\$ 15,149,529				89.37%	\$ 16,007,075	\$ 17,911,634
Nashville Electric Service	12.67%	\$ 10,321,680	\$ 81,439,362	N/A	N/A	N/A	15.18%	\$ 8,736,922	\$ 57,551,300	N/A	N/A	N/A
Metro Development and Housing Agency	18.59%	\$ 2,661,466	\$ 14,316,400	N/A	N/A	N/A	23.28%	\$ 1,397,438	\$ 6,003,555	N/A	N/A	N/A
Metro Development and Housing Agency (Subs)	N/A	N/A	N/A	48.63%	\$ 996,840	\$ 2,050,038				11.09%	\$ 89,437	\$ 806,493
WeGo Public Transit/Metro Transit Authority	10.44%	\$ 3,607,952	\$ 34,563,940	N/A	N/A	N/A	9.45%	\$ 1,242,366	\$ 13,142,058	N/A	N/A	N/A
Metro Nashville Airport Authority		\$ -	\$ -	N/A	N/A	N/A	15.67%	\$ 13,232,076	\$ 84,432,845	N/A	N/A	N/A
Total Spend	4.18%	\$ 37,982,907	\$ 908,172,488	48.18%	\$ 24,868,029	\$ 51,614,555	5.47%	\$ 44,837,621	\$ 819,674,682	71.25%	\$ 31,492,192	\$ 44,200,894

Comparison		
Agency	Q4 FY23	Q4 FY22
Metro General Government	2.82%	3.24%
*Metro General Government (Subs)	51.91%	60.42%
Metropolitan Nashville Public Schools	2.42%	2.33%
Metropolitan Nashville Public Schools (Subs)	39.65%	89.37%
Nashville Electric Service	12.67%	15.18%
Metro Development and Housing Agency	18.59%	23.28%
Metro Development and Housing Agency (Subs)	48.63%	11.09%
WeGo Public Transit/Metro Transit Authority	10.44%	9.45%
Metro Nashville Airport Authority		15.67%
Prime Total	4.18%	5.47%
Sub Total	48.18%	71.25%

NOTES:
 Metro Nashville Airport Authority did not report for Q4.
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