



FY2024 Q2 - Key Performance Indicators

Procurement Efficiency & Vendor Related Information

Competitive Solicitations Procurement Type	Total	Average Days*	Average Number of Suppliers Responding	Number of SBE Suppliers Responding	Number of SDV Suppliers Responding	Number of MBE Suppliers Responding	Number of WBE Suppliers Responding
RFPs	22	138	3	5	0	2	2
ITBs	4	50	2	0	0	0	0
Professional Services (A&E)	1	88	5	1	0	0	0

*Requisition Received by Procurement to Intent to Award

Non-Solicited Procurement Type	Received	Approved	Denied
Emergencies	12	10	2
Cooperative Purchases	7	7	0
Cooperative - State or Other Local	8	8	0
Sole Sources DPA	0	0	0
Sole Sources Exempt	0	0	0
Sole Sources <\$250K	34	28	6
Sole Sources >\$250K	3	2	1
Percentage of Sole Source Requests Approved			81%

Transactional Efficiency & Vendor Related Information

Transactional Type	Total	Average Days**	Value
Contracts	35	82	\$ 531,864,446.00
Contract Amendments	20	60	\$ 975,000.00
Completed Contracts Greater than \$1 Million	22		
Active Suppliers with Contracts Greater than \$1 Million	380		
Purchase Orders from Solicited Procurements	0	0	\$ -
Delegated Purchasing Authority Purchase Orders	355	N/A	\$ 392,690.87
Number of Purchase Orders	4989	N/A	\$ 165,327,714.73

Reporting Metro Departments include: Emergency Communications, General Services, HR, ITS, Library, Planning, Public Property. (Elections, Finance, Historical Commission, Juvenile Court, Public Defender, and NDOT have reported previously, but not this quarter.)

** Intent to Award to Completion

Cost Savings/Avoidance

Organizational Budget for the Quarter	\$ 803,675	Negotiated Cost Reductions	\$ 500,000
Percentage of Spend Through Cooperative Purchasing	2.09%	Total Procurement Spend	\$ 390,534,458

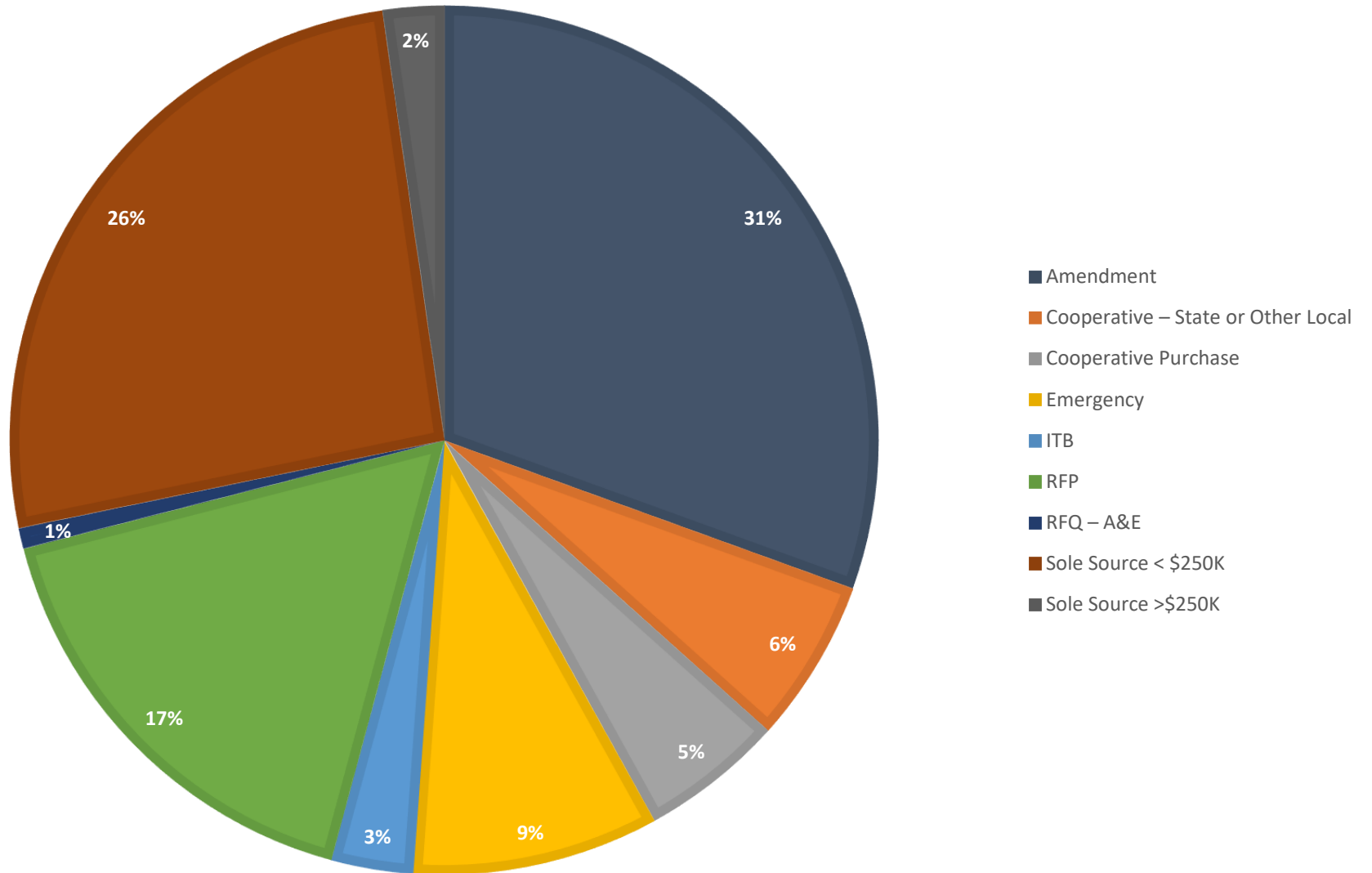
Training & Professional Development

Professional Development		Training	Number of Attendees	Hours Completed
Employees with Certifications	14	iProcurement Requisition Entry Training	24	17
Spend per Employee on PD/Training	\$ -	iProcurement Buyer Training	3	6
Professional Training Hours	0	iProcurement Approver Training	5	11
		Procurement Office Training	22	5
		iSupplier Training	12	3
		BAO Outreach Events/Training	350	4

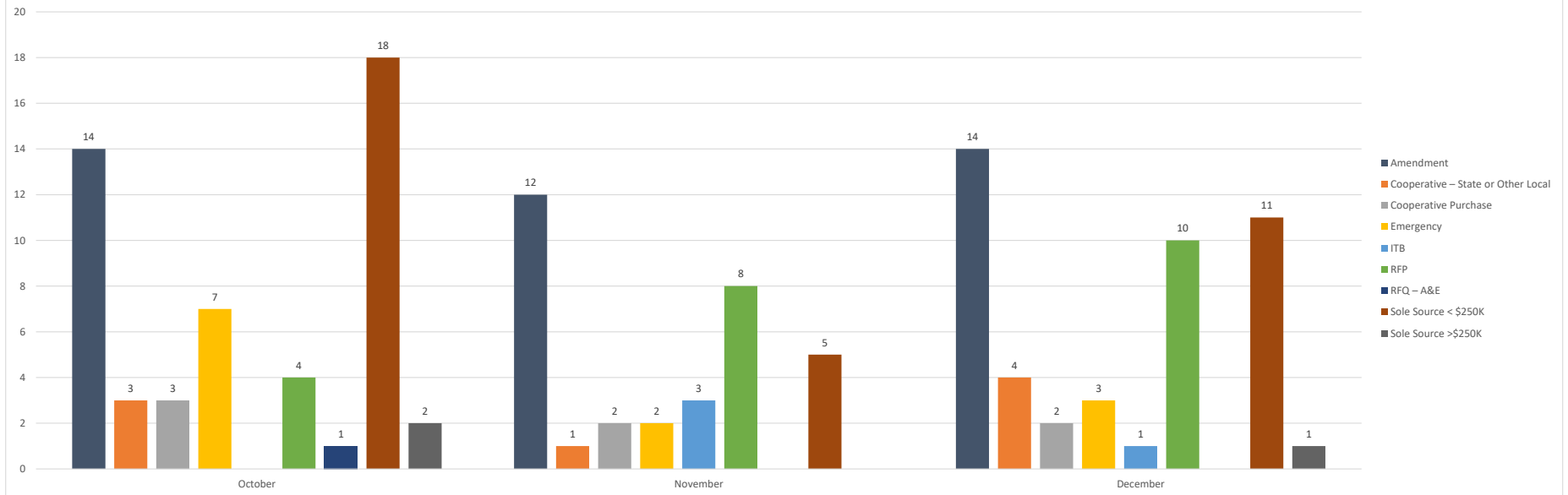
Paper Consumption

Reams of Virgin Paper	7,130	Reams of Recycled Paper	990
Virgin Paper Cost	\$ 28,448.70	Recycled Paper Cost	\$ 4,801.50

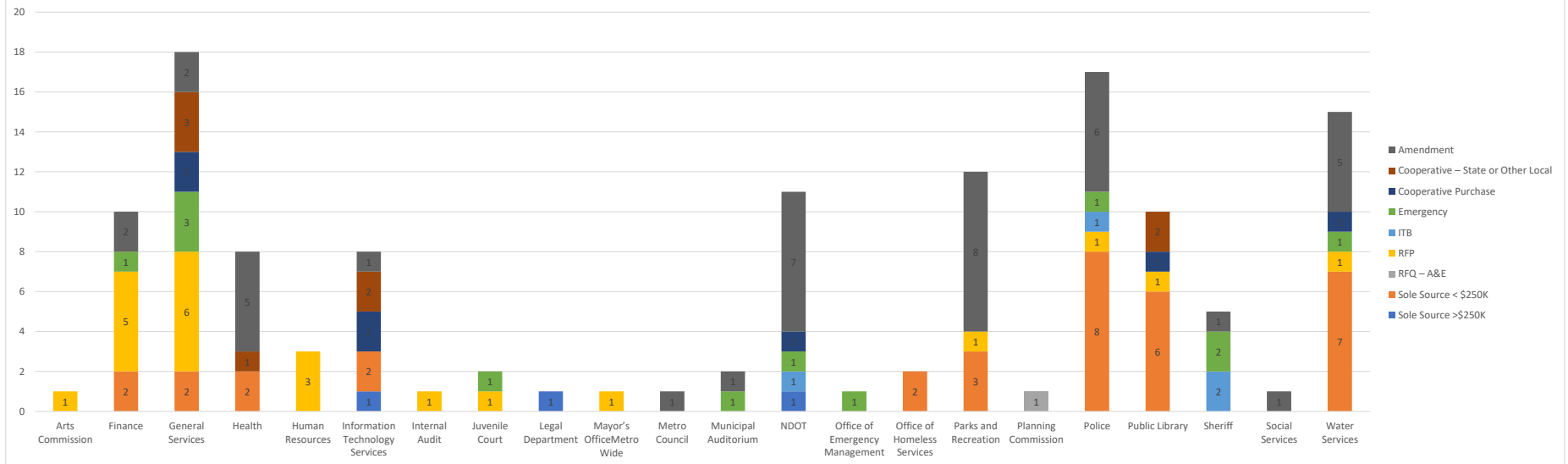
FY24 Q2 PROCUREMENT ACTIVITY



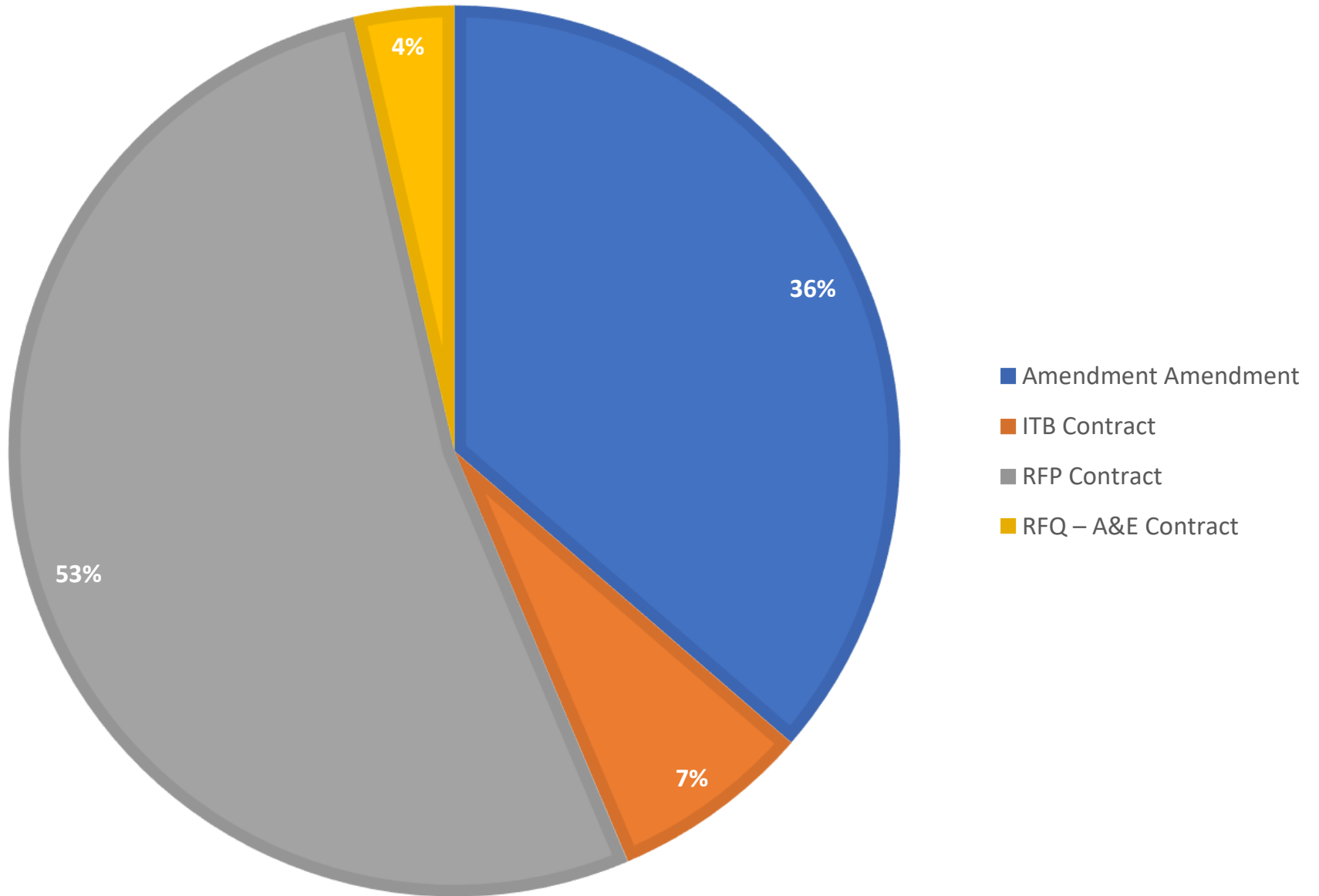
FY24 Q2 Procurement Activity by Month



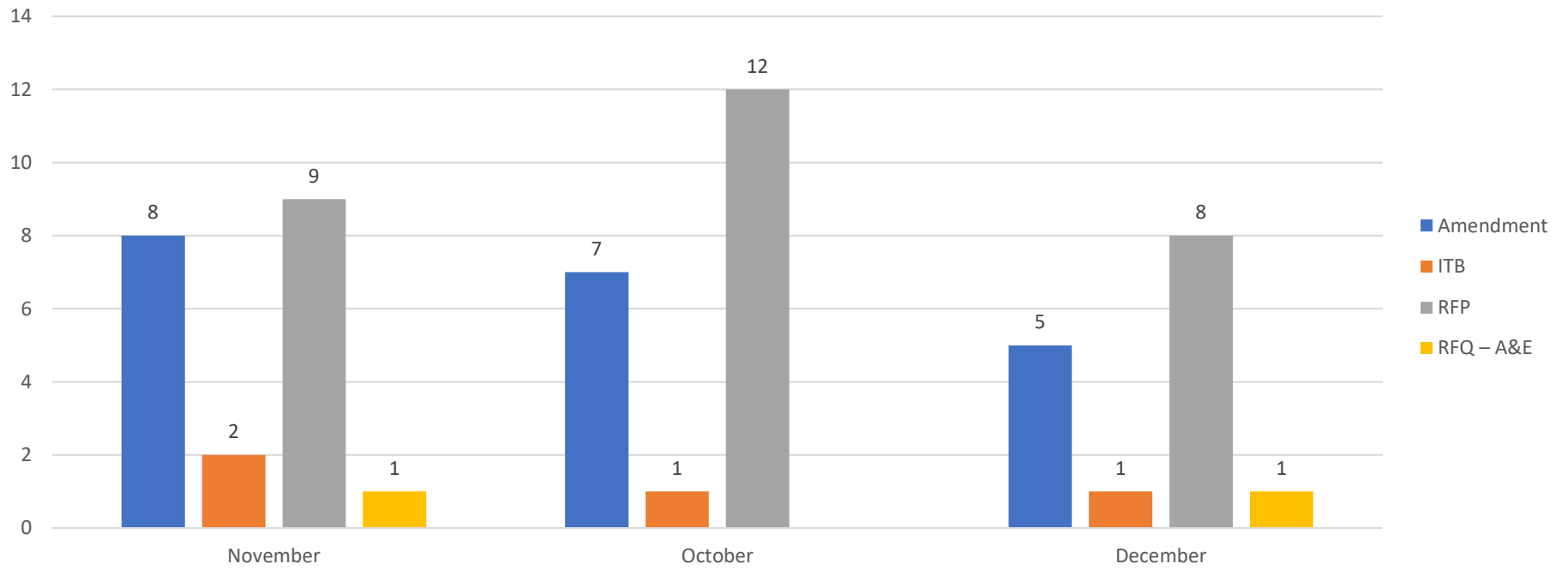
FY24 Q2 Procurement Activity by Department



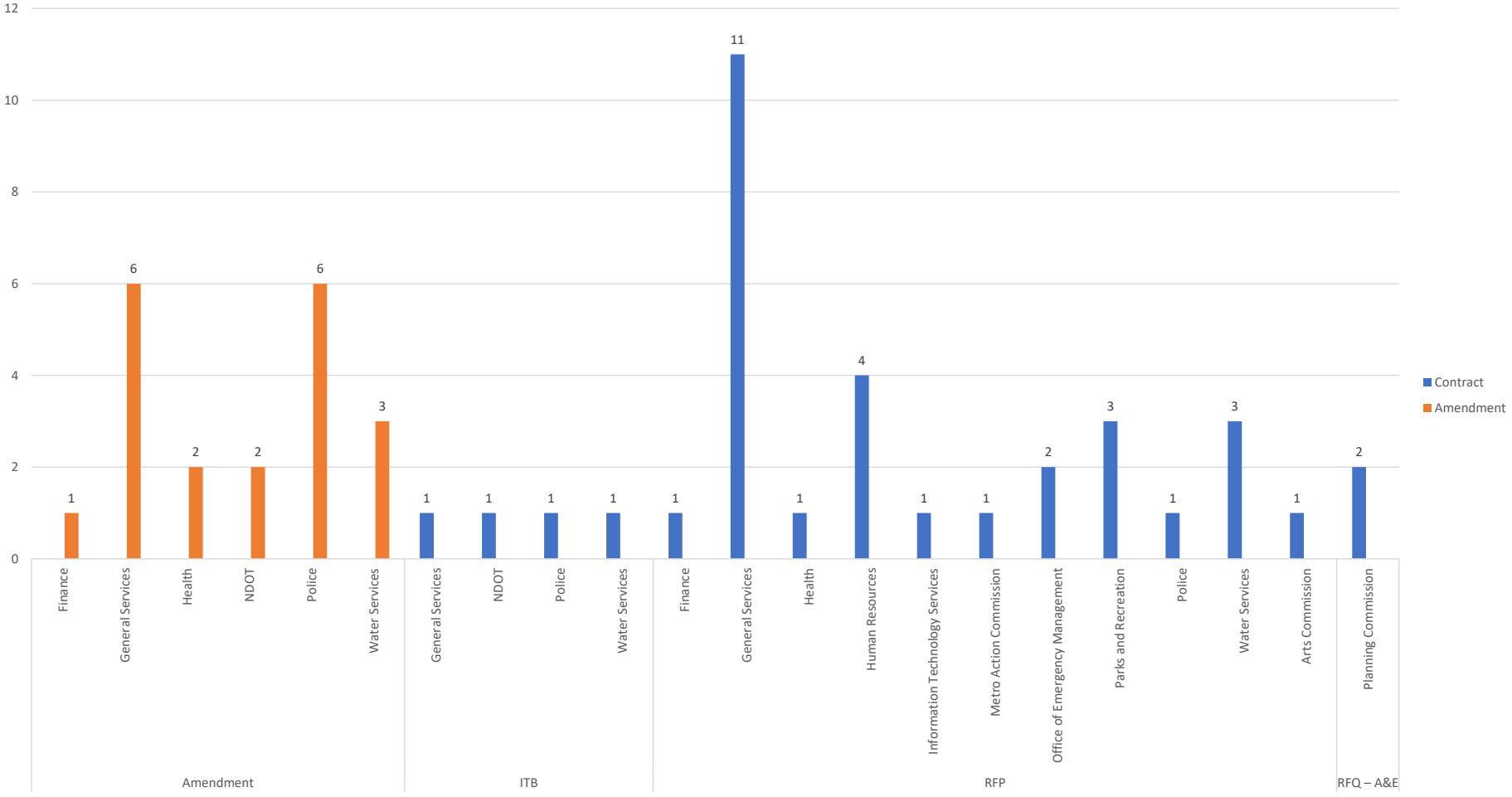
FY24 Q2 TRANSACTIONAL ACTIVITY



FY24 Q2 Transactional Activity by Month



FY24 Q2 Transactional Activity by Department



FY2024 - Key Performance Indicators (KPI) Data for Procurement

KPI DETAILS		Procurements							Transactions						
		RFP	ITB	A&E	Sole Source <250K	Sole Source >\$250K	Sole Brand Approved	Emergency	Cooperative	Purchase Orders	PO Amounts	Contracts	Contract Amounts	Amendments	Amendments Amount
FY24 TOTALS	1st Quarter	24	6	1	33	11	3	13	11	0	\$0.00	30	\$369,961,671.00	23	\$83,990,485.00
	2nd Quarter	22	4	1	28	2	1	10	7	0	\$0.00	35	\$531,864,446.00	20	\$975,000.00
	3rd Quarter														
	4th Quarter														
		46	10	2	61	13	4	23	18	0	\$ -	65	\$ 901,826,117.00	43	\$84,965,485.00
DEPARTMENTS SERVED	Arts Commission	1										1	\$ 300,000.00	1	\$ 239,455.00
	Assessor of Property	1				1						1	\$ 65,000.00		
	Codes Administration							1							
	Finance	5			2			1	1			1	\$ 250,000.00	4	\$ -
	Fire				1										
	Emergency								1						
	General Services	13	1		3			2	5			20	\$ 49,600,000.00	11	\$ 201,030.00
	General Sessions Court					1									
	Health				6	1		1				1	\$ 6,000,000.00	2	\$ -
	Historical Commission	1													
	Human Resources	6						1				5	\$ 374,050,220.00		
	Information Technology				4	2			4			2	\$ 75,000,000.00	1	\$ -
	Internal Audit	1													
	Justice Integration														
	Juvenile Court	1						1							
	Juvenile Court Clerk								2						
	Legal					1									
	Mayor's Office														
	Metro Action				2		1	1				2	\$ 5,600,000.00		
	Metro Wide	1													
	Municipal Auditorium				3										
	NDOT		3		2	2	2	1	1			4	\$ 16,185,954.00	6	\$ 3,000,000.00
	OEM							1				2	\$ 2,000,000.00		
	Office of Family Safety											1	\$ 1,535,917.00		
	Office of Homeless				1										
	Parks and Recreation	4			3				1			7	\$ 19,000,000.00	1	
	Planning Commission	1		2								2	\$ 27,173,676.00	2	\$ -
	Police	2	1		13	2	1	3				3	\$ 4,385,000.00	6	\$ 775,000.00
	Public Library	1			12	1		3	1						
	Sheriff		3					3							
	Social Services							1						1	
	Sports Authority														
The Fairgrounds Nashville															
Trustee															
Water Services	8	2		9	2		3	2			13	\$ 320,680,350.00	8	\$80,750,000.00	
		46	10	2	61	13	4	23	18	0	\$ -	65	\$ 901,826,117.00	43	\$84,965,485.00



Metropolitan Government of Nashville & Davidson County Business Utilization Quarterly Report Highlights FY24 - 2nd Quarter (October - December 2023)

Important points to note about Metro's Prime and Subcontractor business utilization for the second quarter of Fiscal Year 2024, BAO KPI Report Data:

- The Metro Government spent:
 \$ 7,160,410 with MBE prime contractors
 \$ 13,106,089 with WBE prime contractors
 \$ 6,150,089 with MBE subcontractors
\$ 13,057,749 with WBE subcontractors
\$ 39,474,337 TOTAL WITH MWBES

Which represents **10.01%** of the total of all procurement transaction values.

- The Metro Government spent:
 \$ 18,221,182 with SBE prime contractors
\$ 22,726,569 with SBE subcontractors
\$ 40,947,751 TOTAL WITH SBES

Which represents **10.39%** of the total of all procurement transaction values.

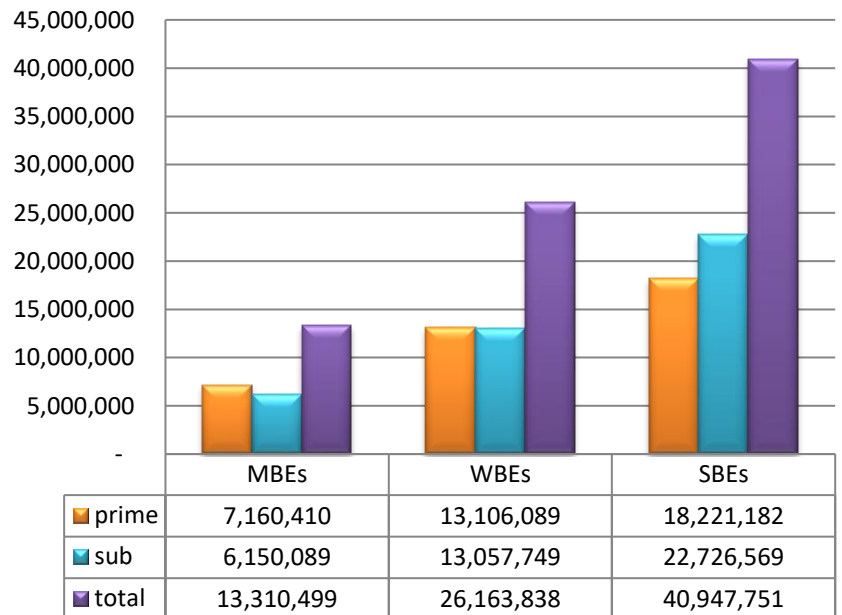
- Number of Certified Minority Business Enterprises (MBEs), Certified Women Business Enterprises (WBEs), and Metro Approved Small Business Enterprises (SBEs) paid during the period:

47 MBEs paid

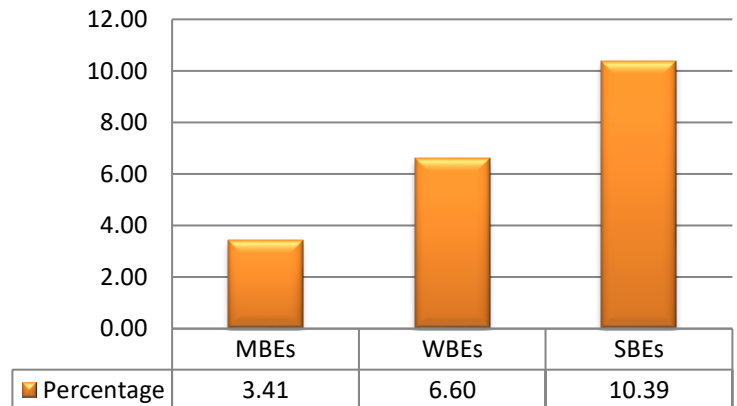
67 WBEs paid

134 SBEs paid

Business Utilization (\$) FY24 2ND QTR



Business Utilization (%) FY24 2ND QTR



*Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts and percentages for all categories cannot be accurately combined.



Fiscal Year 2024 Disadvantaged Business Quarterly Report FY24 Q2 (October 1, 2023 - December 31, 2023)

	African American	Hispanic	Asian	Native American	Non-Specific Minority	Non-Ethnic Female	Total Ethnic Minority Male OR Woman Owned	OS&E*	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business
Ethnic Minority Male Owned											
Metro General Government	\$ 1,655,737	\$ 72,433	\$ 3,474,570	\$ -	\$ -		\$ 5,202,740	\$ 646,723	5.36%	\$ 20,913,222	\$ 390,534,458
**Metro General Government (Subs)	\$ 2,937,782	\$ 415,554	\$ 431,636	\$ 406,955	\$ -		\$ 4,191,928	\$ 110,787	46.55%	\$ 19,318,626	\$ 41,501,714
Metropolitan Nashville Public Schools	\$ 137,750	\$ -	\$ 18,964	\$ -	\$ -		\$ 156,714	\$ -	6.75%	\$ 6,075,888	\$ 89,963,712
Metropolitan Nashville Public Schools (Subs)	\$ 491,686	\$ 20,587	\$ -	\$ -	\$ -		\$ 512,273	\$ -	10.52%	\$ 1,025,075	\$ 9,740,089
Nashville Electric Service	\$ 1,092,167	\$ 3,851,114	\$ 284,287	\$ 49,622	\$ -		\$ 5,277,190	\$ -	9.19%	\$ 7,001,940	\$ 76,155,341
Metro Development and Housing Agency	\$ 1,581,227	\$ 275,480	\$ -	\$ -	\$ -		\$ 1,856,707	\$ 222,000	23.52%	\$ 2,757,743	\$ 11,726,107
Metro Development and Housing Agency (Subs)	\$ 30,000	\$ 204,206	\$ 20,000	\$ -	\$ -		\$ 254,206	\$ -	25.37%	\$ 534,704	\$ 2,107,413
WeGo Public Transit/Metro Transit Authority	\$ 581,665	\$ 27,063	\$ 9,098	\$ -	\$ -		\$ 617,826	\$ -	19.88%	\$ 2,039,713	\$ 10,259,466
WeGo Public Transit/Metro Transit Authority (Subs)	\$ 805,470	\$ 2,832	\$ -	\$ -	\$ -		\$ 808,302	\$ -	100.00%	\$ 927,355	\$ 927,355
Metro Nashville Airport Authority	\$ 1,805,074	\$ 45,016	\$ 3,000	\$ -	\$ -		\$ 1,853,090	\$ -	41.78%	\$ 4,059,902	\$ 9,716,345
Totals	\$ 6,853,620	\$ 4,271,106	\$ 3,789,919	\$ 49,622	\$ -		\$ 14,964,267	\$ 868,723	7.28%	\$ 42,848,408	\$ 588,355,429
Woman Owned											
Metro General Government	\$ 1,364,230	\$ 407,342	\$ 6,014	\$ 180,084	\$ -	\$ 13,106,089	\$ 15,063,759				
**Metro General Government (Subs)	\$ 1,942,762	\$ -	\$ -	\$ 15,400	\$ -	\$ 13,057,749	\$ 15,015,911				
Metropolitan Nashville Public Schools	\$ 40,765	\$ 4,392,431	\$ -	\$ 84	\$ -	\$ 1,485,894	\$ 5,919,174				
Metropolitan Nashville Public Schools (Subs)	\$ 242,231	\$ -	\$ -	\$ -	\$ -	\$ 270,571	\$ 512,802				
Nashville Electric Service	\$ 443,610	\$ -	\$ 2,288	\$ 6,459	\$ -	\$ 1,272,393	\$ 1,724,750				
Metro Development and Housing Agency	\$ 521,628	\$ -	\$ -	\$ -	\$ -	\$ 157,408	\$ 679,036				
Metro Development and Housing Agency (Subs)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 280,498	\$ 280,498				
WeGo Public Transit/Metro Transit Authority	\$ 563,724	\$ -	\$ -	\$ -	\$ -	\$ 858,163	\$ 1,421,887				
WeGo Public Transit/Metro Transit Authority (Subs)	\$ 51,757	\$ -	\$ -	\$ -	\$ -	\$ 67,296	\$ 119,053				
Metro Nashville Airport Authority	\$ 157,971	\$ 475	\$ -	\$ -	\$ -	\$ 2,048,366	\$ 2,206,812				
Totals	\$ 3,091,928	\$ 4,800,248	\$ 8,302	\$ 186,627	\$ -	\$ 18,928,313	\$ 27,134,471				
Total Prime Spend	\$ 9,945,548	\$ 9,071,354	\$ 3,798,221	\$ 236,249	\$ -	\$ 18,928,313	\$ 42,098,738	\$ 868,723	7.28%	\$ 42,848,408	\$ 588,355,429
Total Subcontractor Spend	\$ 6,501,688	\$ 643,179	\$ 451,636	\$ 422,355	\$ -	\$ 13,676,114	\$ 21,694,972	\$ 110,787	40.18%	\$ 21,805,759	\$ 54,276,571



Fiscal Year 2024 Small Business Quarterly Report FY24 Q2 (Oct. 1, 2023 - Dec. 31, 2023)

	Small Business	Other Than Small Business	Total Business
Metro General Government	\$ 18,221,182	\$ 351,400,054	\$ 390,534,458
**Metro General Government (Subs)	\$ 22,726,569	\$ 2,472,046	\$ 41,501,714
Metropolitan Nashville Public Schools	\$ 14,112,694	\$ 69,775,131	\$ 89,963,712
Metropolitan Nashville Public Schools (Subs)	\$ 6,200	\$ 8,708,814	\$ 9,740,089
Nashville Electric Service	\$ 1,117,403	\$ 55,956,976	\$ 76,155,341
Metro Development and Housing Agency	\$ 2,124,538	\$ 6,843,826	\$ 11,726,107
Metro Development and Housing Agency (Subs)	\$ 1,415,718	\$ 156,991	\$ 2,107,413
WeGo Public Transit/Metro Transit Authority	\$ 532,802	\$ 7,686,951	\$ 10,259,466
WeGo Public Transit/Metro Transit Authority (Subs)	\$ -	\$ -	\$ 927,355
Metro Nashville Airport Authority	\$ 5,656,443	\$ 89,120,685	\$ 9,716,345
Total Prime Spend	\$ 41,765,062	\$ 580,783,623	\$ 588,355,429
Total Subcontractor Spend	\$ 24,148,487	\$ 11,337,851	\$ 54,276,571

NOTES:

*OS&E (Other Socially and Economically Disadvantaged Business) includes disabled, veteran, and LGBT owned businesses not owned by minorities or women.)

**Primes and Subcontractor (Metro_GG, MNPS, and MDHA) amounts are captured separately in the Total Spend.

***Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts for all categories cannot be accurately combined.

****All data reported is from each individual entity; Metro GG does not maintain or control outside entities' data.

*****WeGo/MTA's Non-Specific Minority amount constitutes minority owned business who do not identify with other categories.



Fiscal Year 2024 Disadvantaged Business Quarterly Report FY24 Q2 (October 1, 2023 - December 31, 2023)

	FY24 Primes			FY24 Subcontractors			FY23 Primes			FY23 Subcontractors		
	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business	Total Disadvantaged Business %	Total Disadvantaged Business \$	Total Business
Metro General Government	5.36%	\$ 20,913,222	\$ 390,534,458				1.81%	\$ 10,383,451	\$ 572,577,785			
*Metro General Government (Subs)				46.55%	\$ 19,318,626	\$ 41,501,714				34.78%	\$ 11,720,521	\$ 33,699,710
Metropolitan Nashville Public Schools	6.75%	\$ 6,075,888	\$ 89,963,712				1.72%	\$ 2,598,520	\$ 151,069,124			
Metropolitan Nashville Public Schools (Subs)				10.52%	\$ 1,025,075	\$ 9,740,089				18.52%	\$ 4,480,928	\$ 24,191,477
Nashville Electric Service	9.19%	\$ 7,001,940	\$ 76,155,341				13.88%	\$ 7,702,967	\$ 55,512,695			
Metro Development and Housing Agency	23.52%	\$ 2,757,743	\$ 11,726,107				19.82%	\$ 1,751,610	\$ 8,838,872			
Metro Development and Housing Agency (Subs)				25.37%	\$ 534,704	\$ 2,107,413				60.97%	\$ 813,955	\$ 1,335,001
WeGo Public Transit/Metro Transit Authority	19.88%	\$ 2,039,713	\$ 10,259,466				32.29%	\$ 2,439,368	\$ 7,554,564			
WeGo Public Transit/Metro Transit Authority (Subs)				100.00%	\$ 927,355	\$ 927,355						
Metro Nashville Airport Authority	41.78%	\$ 4,059,902	\$ 9,716,345				16.61%	\$ 17,456,994	\$ 105,111,829			
Total Spend	7.28%	\$ 42,848,408	\$ 588,355,429	40.18%	\$ 21,805,759	\$ 54,276,571	4.70%	\$ 42,332,910	\$ 900,664,869	28.73%	\$ 17,015,404	\$ 59,226,188

Comparison		
Agency	Q2 FY24	Q2 FY23
Metro General Government	5.36%	1.81%
*Metro General Government (Subs)	46.55%	34.78%
Metropolitan Nashville Public Schools	6.75%	1.72%
Metropolitan Nashville Public Schools (Subs)	10.52%	18.52%
Nashville Electric Service	9.19%	13.88%
Metro Development and Housing Agency	23.52%	19.82%
Metro Development and Housing Agency (Subs)	25.37%	60.97%
WeGo Public Transit/Metro Transit Authority	19.88%	32.29%
WeGo Public Transit/Metro Transit Authority (Subs)	100.00%	N/A
Metro Nashville Airport Authority	41.78%	16.61%
Prime Total	7.28%	4.70%
Sub Total	40.18%	28.73%

NOTES:
 *Primes and Subcontractor (Metro_GG, MNPS, and MDHA) amounts are captured separately in the Total Spend.
 **All data reported is from each individual entity; Metro GG does not maintain or control outside entities' data.

