

FY2025 Q2 - Key Performance Indicators

Procurement Efficiency & Vendor Related Information														
Competitive Solicitations Procurement Type Total		Average Days*	Average Number of Suppliers Responding	Number of SBE Suppliers Responding	Number of SDV Suppliers Responding	Number of MBE Suppliers Responding	Number of WBE Suppliers Responding							
RFPs	19	119	3	7	1	1	5							
ITBs	11	118	1	1	1	0	0							
Professional Services (A&E)	1	245	3	0	0	0	0							

^{*}Requisition Received by Procurement to Intent to Award

Non-Solicited Procurement Type	Received	Approved	Denied
Emergencies	17	17	0
Cooperative Purchases	9	6	3
Cooperative - State or Other Local	16	14	2
Sole Sources DPA	0	0	0
Sole Sources Exempt	0	0	0
Sole Sources <\$250K	14	6	8
Sole Sources >\$250K	1	0	1
Percentage of Sole Source Req	75%		

Transactional Efficiency & Vendor Related Information

Transactional Type	Total	Average Days**	Value
Contracts	19	131	\$ 186,447,963.00
Contract Amendments	24	66	\$ 12,929,800.00
Completed Contracts Greater than \$1			
Million	22		
Active Suppliers with Contracts Greater			
than \$1 Million	424		
Purchase Orders from Solicited			
Procurements	1	53	\$ 398,433.00
Delegated Purchasing Authority Purchase			
Orders	328	N/A	\$ 266,063.82
Number of Purchase Orders	5201	N/A	\$ 141,738,686.81

Reporting Metro Departments: General Services, ITS, Library, OEM, and Public Defender. (Elections, Emergency Communications, Finance, Historical Commission, HR, Juvenile Court, Planning, Public Property, and NDOT have reported previously, but not this quarter.)

^{**} Intent to Award to Completion

Organizational Budget for the Quarter	\$ 803,675
Percentage of Spend Through Cooperative Purchasing	1.36%

Cost Savings/Avoidance

Negotiated Cost Reductions	\$ 186,846,396
Total Procurement Spend	\$ 599,239,538

Training & Professional Development

Professional	Develo	pment

Employees with Certifications	14
Spend per Employee on PD/Training	\$ -
Professional Training Hours	120

Training		

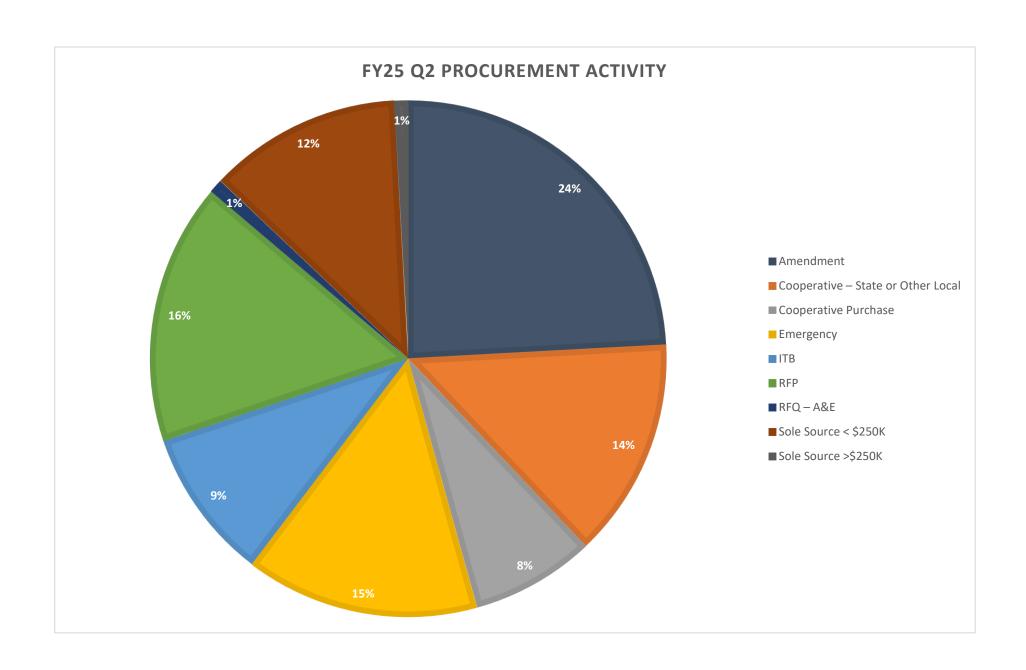
iProcurement Requisition Entry Training	4	6
iProcurement Buyer Training	0	0
iProcurement Approver Training	6	8
Procurement Office Training	26	1
iSupplier Training	11	1
BAO Outreach Events/Training	246	9

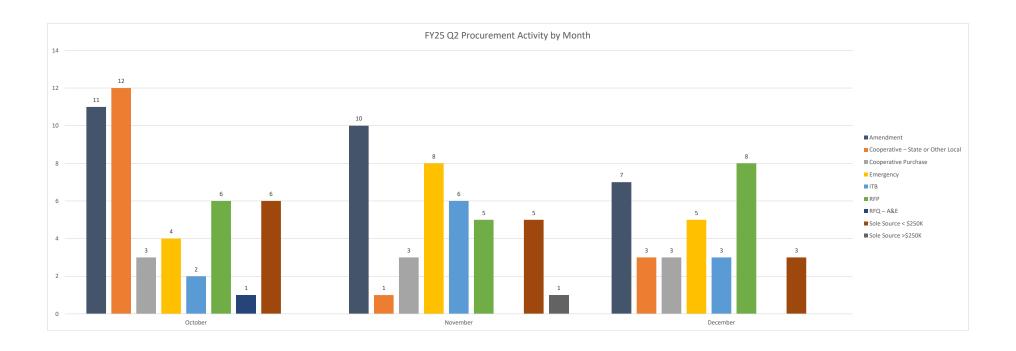
Number of Attendees

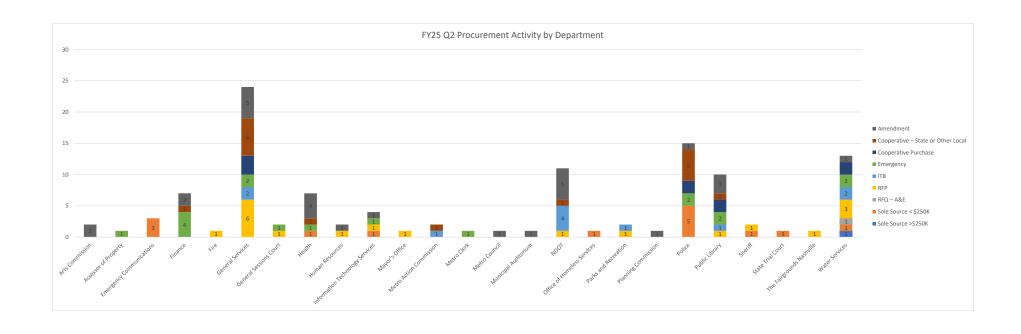
Hours Completed

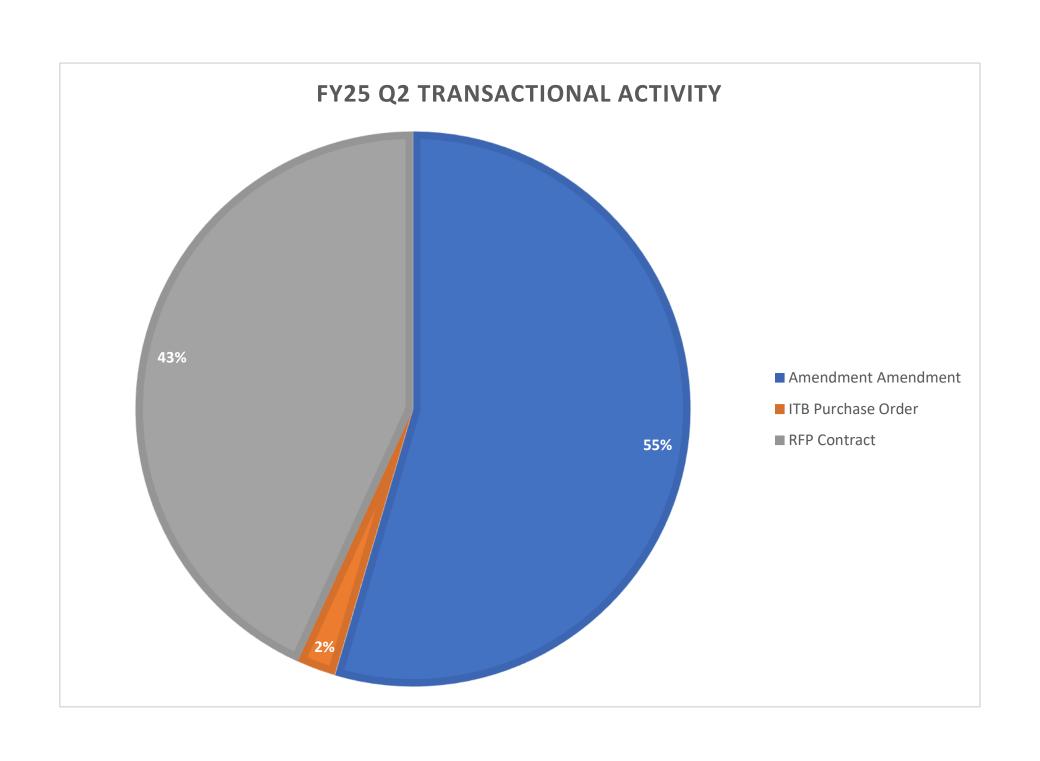
Paper Consumption

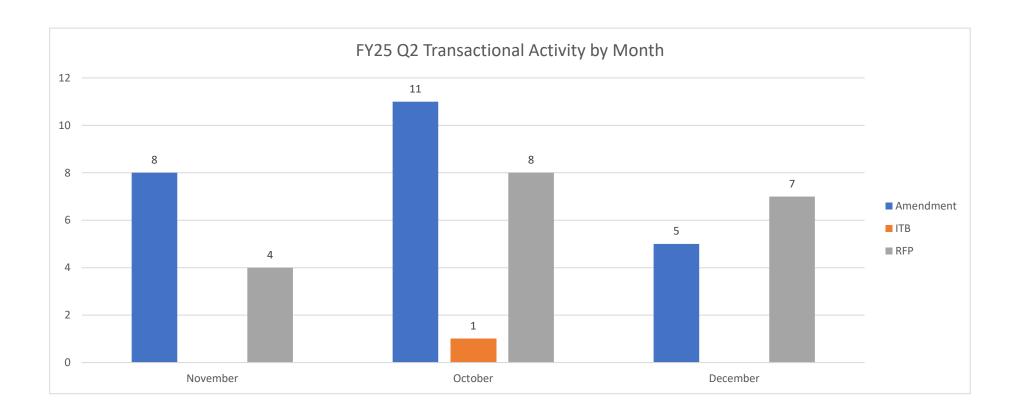
Reams of Virgin Paper	10,290	Reams of Recycled Paper	710
Virgin Paper Cost	\$ 42,600.60	Recycled Paper Cost	\$ 3,514.50

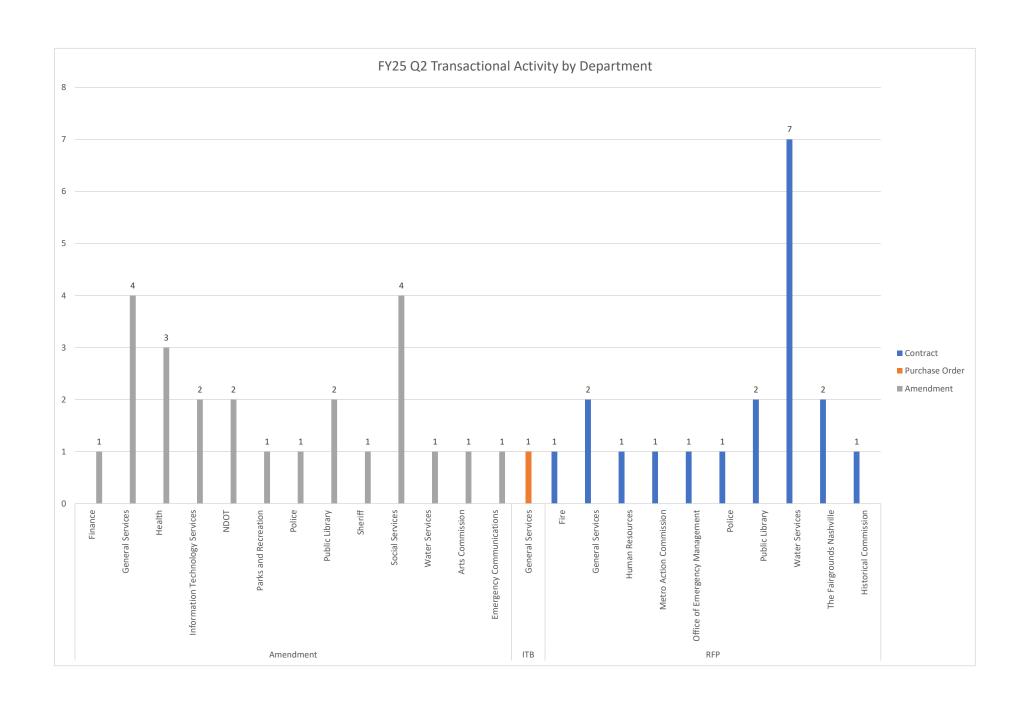












FY2025 - Key Performance Indicators (KPI) Data for Procurement **Procurements Transactions** Sole Sole Sole **KPI DETAILS** Purchase **Amendments RFP** ITB A&E Source Source **Brand Emergency** Cooperative **PO Amounts** Contracts | Contract Amounts | Amendments **Orders** Amount <250K >\$250K Approved \$0.00 39 \$132,302,832.00 1st Quarter 17 3 0 21 3 5 5 6 0 33 \$68,360,796.00 2nd Quarter 19 11 1 6 0 0 17 6 1 \$398,433.00 19 \$186,447,963.00 24 \$12,929,800.00 3rd Quarter 4th Quarter 36 14 1 27 3 5 22 12 \$ 398,433.00 58 \$ 318,750,795.00 57 \$ 81,290,596.00 **Arts Commission** 2 Ś 501.845.00 Assessor of Property 1 1 Codes Administration 100,000.00 1 Finance 1 4 1 2 2,350,000.00 5,700,000.00 2 Fire 2 4,200,000.00 **Election Commission** 1 1 **Emergency Comms** \$ 56,000.00 1 10 3 2 5 \$ 398,433.00 \$ 47,200,000.00 16 \$ 57,287,431.00 **General Services** 1 1 1 1 1 General Sessions Court 3 4 1 \$ 16,972,704.00 743,508.00 Health 5 4 **Historical Commission** 1 Ś 57,963.00 1 2 \$ 48,531,432.00 **Human Resources** Information Technology 1 4,500,000.00 1 3 SERV Justice Integration Juvenile Court 1 Legal 1 150,000.00 Mayor's Office 1 6 \$ 6,550,000.00 **Metro Action** 1 Metro Clerk 1 Municipal Auditorium 1 2,000,000.00 **NDOT** 1 4 6,571,079.00 3 3,000,000.00 1 1 1 OEM 1 Ś 400.000.00 1 Office of Family Safety Office of Homeless 1 Parks and Recreation 4,000,000.00 3 1 1 1 2 4,000,000.00 4 2 1 **Planning Commission** 3,000,000.00 \$ Police 5 1 3 1 3 308,379.00 Ś Ś Public Library 2 2 5 4 5 2,730,000.00 3 82,395.00 Public Property Admin 1 2 \$ 400,000.00 Sheriff 3 1 1 Ś \$ 500.000.00 Social Services 4 Sports Authority The Fairgrounds 2 \$ \$ 1 2 1 Trustee **Water Services** \$ 173,537,617.00 \$ 4,611,038.00 4 3 1 1 2 3 1 6 27 3 5 22 12 \$ 398,433.00 52 57 \$ 81,290,596.00 36 14 1 \$ 318,750,795.00



Metropolitan Government of Nashville & Davidson County Business Utilization Quarterly Report Highlights FY25 - 2nd Quarter (October - December 2024)

Important points to note about Metro's Prime and Subcontractor business utilization for the second quarter of Fiscal Year 2025, BAO KPI Report Data:

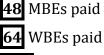
- 1. The Metro Government spent:
- \$ 5,264,675 with MBE prime contractors
- \$ 9,687,893 with WBE prime contractors
- \$ 8,281,195 with MBE subcontractors
- \$10,748,369 with WBE subcontractors
- \$ 33,982,133 **TOTAL WITH MWBES**

Which represents **5.67%** of the total of all procurement transaction values.

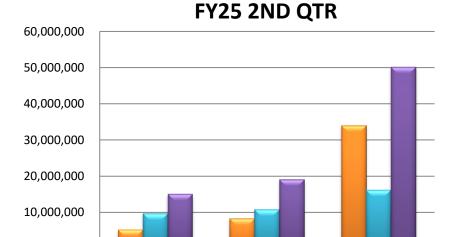
The Metro Government spent:
 \$ 34,021,083 with SBE prime contractors
 \$ 16,158,210 with SBE subcontractors
 \$ 50,179,293 TOTAL WITH SBES

Which represents **8.37%** of the total of all procurement transaction values.

3. Number of Certified Minority Business Enterprises (MBEs), Certified Women Business Enterprises (WBEs), and Metro Approved Small Business Enterprises (SBEs) paid during the period:



122 SBEs paid



Business Utilization (\$)

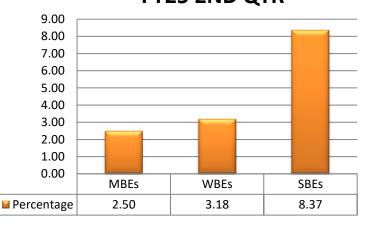
■ prime	5,264,675	8,281,195	34,021,083
■sub	9,687,893	10,748,369	16,158,210
■ total	14,952,568	19,029,564	50,179,293

MBEs

Business Utilization (%) FY25 2ND QTR

WBEs

SBEs



^{*}Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts and percentages for all categories cannot be accurately combined.



Fiscal Year 2025 Disadvantaged Business Quarterly Report FY25 Q2 (October 1, 2024 - December 31, 2024)

	African American	Hi	ispanic	Asian	Native American	Non-Specific Minority	Non-E Fem		Total Ethnic Minority Male OR Woman Owned		OS&E*		Total Disadvantaged Business %		l Disadvantaged Business \$	To	otal Business
Ethnic Minority Male Owned																	
Metro General Government	\$ 2,980,435	\$	-	\$ 252,149	-	\$ -			\$	3,232,584	\$	255,200	2.54%	\$	15,207,768	\$	599,239,538
**Metro General Government (Subs)	\$ 2,973,215	\$	-	\$ 742,902	\$ 1,364,761	\$ -			\$	5,080,879	\$	635,352	82.57%	\$	19,664,917	\$	23,816,913
Metropolitan Nashville Public Schools	\$ 597,998	\$	900	\$ -	\$ -	\$ -			\$	598,898	\$	-	8.76%	\$	4,150,699	\$	47,400,179
Metropolitan Nashville Public Schools (Subs)	\$ =	\$	2,763,565	-	\$ -	\$ -			\$	2,763,565	\$	-	27.46%	\$	9,488,214	\$	34,548,979
Nashville Electric Service	\$ 784,079	\$	3,773,386	\$ 588,274	\$ 39,312	\$ -			\$	5,185,051	\$	-	8.89%	\$	7,049,280	\$	79,257,873
Metro Development and Housing Agency	\$ 871,130	\$	63,670	\$ -	\$ -	\$ -			\$	934,800	\$	-	9.35%	\$	1,530,660	\$	16,368,684
Metro Development and Housing Agency (Subs)	\$ 34,178	\$	1,364,600	\$ -	\$ -	\$ -			\$	1,398,778	\$	732	-466.17%	\$	2,464,841	\$	(528,747)
WeGo Public Transit / Metro Transit Authority	\$ 1,150,414	\$	-	\$ 109,932	\$ -	\$ -			\$	1,260,346	\$	-	7.15%	\$	1,350,883	\$	18,902,392
WeGo Public Transit / Metro Transit Authority (Subs)	\$ 10,950	\$	-	\$ -	\$	\$ -			\$	10,950	\$	-	67.60%	\$	61,510	\$	90,993
Regional Transportation Authority	\$ 21,830								\$	21,830	\$	-	1.22%	\$	41,529	\$	3,414,445
Regional Transportation Authority (Subs)	\$ -	\$	-	\$ -	\$ -	\$ -			\$	-	\$	-	N/A	\$	-	\$	-
Metro Nashville Airport Authority	\$ 5,122,559	\$	249,341	\$ 255,294	\$ -	\$ -			\$	5,627,194	\$	-	10.11%	\$	9,107,718	\$	90,059,317
Totals	\$ 9,033,862	\$	4,441,176	\$ 998,196	\$ 1,364,761	\$ -			\$	15,837,996	\$ (636,084	4.50%	\$	38,438,537	\$	854,642,428
Woman Owned																	
Metro General Government	\$ 813,544	\$	-	\$ 890,093	\$ 328,453	\$ -	\$ 9,6	687,893	\$	11,719,984							
**Metro General Government (Subs)	\$ 1,887,084	\$	12,800	-	\$ 1,300,433	\$ -	\$ 10,7	748,369	\$	13,948,686							
Metropolitan Nashville Public Schools	\$ 37,723	\$	404,723	\$ -	\$ 1,080	\$ -	\$ 3,1	108,275	\$	3,551,801							
Metropolitan Nashville Public Schools (Subs)	\$ 516,102	\$	-	\$ -	\$	\$ -	\$ 6,2	208,547	\$	6,724,649							
Nashville Electric Service	\$ 286,730	\$	-	\$ 5,264	\$ 9,144	\$ -	\$ 1,5	563,091	\$	1,864,229							
Metro Development and Housing Agency	\$ 376,644	\$	113,488	\$ -	\$	\$ -	\$ 1	105,728	\$	595,860							
Metro Development and Housing Agency (Subs)	\$ (95,645)	\$	9,865	\$ -	\$	\$ -	\$ 1,1	151,111	\$	1,065,331							
WeGo Public Transit / Metro Transit Authority	\$ 11,583	\$	-	\$ -	\$ -	\$ -	\$	78,953	\$	90,536							
WeGo Public Transit / Metro Transit Authority (Subs)	\$ 4,102	\$	-	\$ -	\$ -	\$ -	\$	46,458		50,560							
Regional Transportation Authority	\$ 13,949	\$	-	\$ -	\$ -	\$ -	\$	5,750	\$	19,699							
Regional Transportation Authority (Subs)	\$ -	\$		\$ -	\$ =_	\$ -	\$	-	\$	-							
Metro Nashville Airport Authority	\$ 493,435	\$	4,931	\$ 39,682	\$ 	\$ -	\$ 2,9	942,476	\$	3,480,524							
Totals	\$ 2,037,711	\$	523,142	\$ 935,039	\$ 338,677	\$ -	\$ 17,53	38,624	\$	21,373,193							
Total Prime Spend	\$ 11,071,573	\$	523,142	\$ 935,039	\$ 338,677	\$ -	\$ 17,53	38,624	\$	21,373,193	\$	-	4.50%	\$	38,438,537	\$	854,642,428
Total Subcontractor Spend	\$ 5,329,986	\$	4,150,830	\$ 742,902	\$ 2,665,194	\$ -	\$ 18,15	54,485	\$	21,789,226	\$ (636,084	54.69%	\$	31,679,481	\$	57,928,138

DEPARTMENT of FINANCE DIVISION OF PURCHASES

Fiscal Year 2025 Small Business Quarterly Report FY25 Q2 (October 1, 2024 - December 31, 2024)

	Sm	nall Business	Other Than Small Business		Total Business		
Metro General Government	\$	34,021,083	\$	550,010,686	\$	599,239,538	
**Metro General Government (Subs)	\$	16,158,210	\$	3,347,484	\$	23,816,913	
Metropolitan Nashville Public Schools	\$	2,687,512	\$	22,373,253	\$	47,400,179	
Metropolitan Nashville Public Schools (Subs)	\$	2,019,564	\$	33,334,204	\$	34,548,979	
Nashville Electric Service	\$	856,946	\$	71,351,647	\$	79,257,873	
Metro Development and Housing Agency	\$	89,946	\$	14,748,078	\$	16,368,684	
Metro Development and Housing Agency (Subs)	\$	(2,993,588)	\$	-	\$	(528,747)	
WeGo Public Transit/Metro Transit Authority	\$	971,783	\$	16,579,727	\$	18,902,392	
WeGo Public Transit/Metro Transit Authority (Subs)	\$	-	\$	29,483	\$	90,993	
Regional Transportation Authority	\$	2,483	\$	3,372,433	\$	3,414,445	
Regional Transportation Authority (Subs)	\$	•	\$	-	\$	-	
Metro Nashville Airport Authority	\$	891,887	\$	80,059,712	\$	90,059,317	
Total Prime Spend	\$	39,521,639	\$	758,495,536	\$	854,642,428	
Total Subcontractor Spend	\$	15,184,186	\$	36,711,171	\$	57,928,138	

NOTES:

^{*}OS&E (Other Socially and Economically Disadvantaged Business) includes disabled, veteran, and LGBT owned businesses not owned by minorities or women.)

^{**}Primes and Subcontractor amounts are caputred separately in the Total Spend.

^{***}Due to Dual-Certified Firms (MBE or WBE and SBE), dollar amounts for all categories cannot be accurately combined.

^{****}All data reported is from each individual entity; Metro GG does not maintain or control outside entities' data.



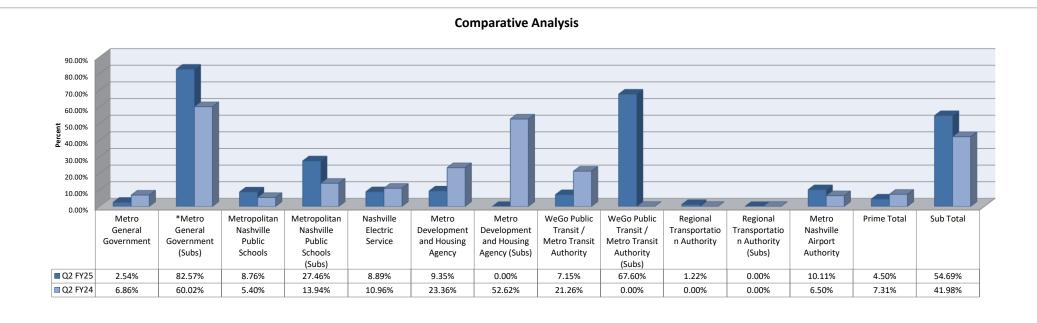
Fiscal Year 2025 Disadvantaged Business Quarterly Report FY25 Q2 (October 1, 2024 - December 31, 2024)

	FY25 Primes			FY25 Subcontractors			FY24 Primes			FY24 Subcontractors		
	Total	Total		Total	Total		Total	Total		Total	Total	
	Disadvantaged	Disadvantaged	Total Business	Disadvantaged	Disadvantaged	Total Business	Disadvantaged	Disadvantaged	Total Business	Disadvantaged	Disadvantaged	Total Business
	Business %	Business \$		Business %	Business \$		Business %	Business \$		Business %	Business \$	
Metro General Government	2.54%	\$ 15,207,768	\$ 599,239,538	N/A	N/A	N/A	5.36%	\$ 20,913,222	\$ 390,534,458	N/A	N/A	N/A
*Metro General Government (Subs)	N/A	N/A	N/A	82.57%	\$ 19,664,917	\$ 23,816,913	N/A	N/A	N/A	46.55%	\$ 19,318,626	\$ 41,501,714
Metropolitan Nashville Public Schools	8.76%	\$ 4,150,699	\$ 47,400,179	N/A	N/A	N/A	6.75%	\$ 6,075,888	\$ 89,963,712	N/A	N/A	N/A
Metropolitan Nashville Public Schools (Subs)	N/A	N/A	N/A	27.46%	\$ 9,488,214	\$ 34,548,979	N/A	N/A	N/A	10.52%	\$ 1,025,075	\$ 9,740,089
Nashville Electric Service	8.89%	\$ 7,049,280	\$ 79,257,873	N/A	N/A	N/A	9.19%	\$ 7,001,940	\$ 76,155,341	N/A	N/A	N/A
Metro Development and Housing Agency	9.35%	\$ 1,530,660	\$ 16,368,684	N/A	N/A	N/A	23.52%	\$ 2,757,743	\$ 11,726,107	N/A	N/A	N/A
Metro Development and Housing Agency (Subs)	N/A	N/A	N/A	-466.17%	\$ 2,464,841	\$ (528,747)	N/A	N/A	N/A	25.37%	\$ 534,704	\$ 2,107,413
WeGo Public Transit / Metro Transit Authority	7.15%	\$ 1,350,883	\$ 18,902,392	N/A	N/A	N/A	19.88%	\$ 2,039,713	\$ 10,259,466	N/A	N/A	N/A
WeGo Public Transit / Metro Transit Authority (Subs)	N/A	N/A	N/A	67.60%	\$ 61,510	\$ 90,993	N/A	N/A	N/A	100.00%	\$ 927,355	\$ 927,355
Regional Transportation Authority	1.22%	\$ 41,529	\$ 3,414,445	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Regional Transportation Authority (Subs)	N/A	N/A	N/A	#DIV/0!	\$ -	\$ -	N/A	N/A	N/A	N/A	N/A	N/A
Metro Nashville Airport Authority	10.11%	\$ 9,107,718	\$ 90,059,317	N/A	N/A	N/A	41.78%	\$ 4,059,902	\$ 9,716,345	N/A	N/A	N/A
Total Spend	4.50%	\$ 38,438,537	\$ 854,642,428	54.69%	\$ 31,679,481	\$ 57,928,138	7.31%	\$ 79,384,397	\$ 1,085,885,218	41.98%	\$ 17,292,994	\$ 41,197,003

Comparison						
Agency	Q2 FY25	Q2 FY24				
Metro General Government	2.54%	6.86%				
*Metro General Government (Subs)	82.57%	60.02%				
Metropolitan Nashville Public Schools	8.76%	5.40%				
Metropolitan Nashville Public Schools (Subs)	27.46%	13.94%				
Nashville Electric Service	8.89%	10.96%				
Metro Development and Housing Agency	9.35%	23.36%				
Metro Development and Housing Agency (Subs)	0%****	52.62%				
WeGo Public Transit / Metro Transit Authority	7.15%	21.26%				
WeGo Public Transit / Metro Transit Authority (Subs)	67.60%	0.00%				
Regional Transportation Authority	1.22%	0.00%				
Regional Transportation Authority (Subs)	N/A	0.00%				
Metro Nashville Airport Authority	10.11%	6.50%				
Prime Total	4.50%	7.31%				
Sub Total	54.69%	41.98%				

NOTES

*Primes and Subcontractor amounts are caputred separately in the Total Spend.



^{***}Henceforth, source data is captured from a new perspective for Metro GG so fiscal year percentage comparisons will vary this year.

***All data reported is from each individual entity; Metro GG does not maintain or control outside entities' data.

^{****}Negative percentage due to corrected reporting, changed to zero for charting purposes.