

BOARD OF DIRECTORS MEETING MINUTES

NISSAN STADIUM – PRESS BOX | THURSDAY, JANUARY 16, 2025 | 10:30 AM

ATTENDEES

BOARD MEMBERS: Cathy Bender (Chair), Jad Duncan (Vice Chair), Aaron McGee (Secretary/Treasurer), Kim Adkins, Victoria Crawford, Don Deering, Dan Hogan, Monchiere' Holmes-Jones, Winston Justice, Anna Page, Russ Pulley STAFF: Monica Fawknotson (ED), Valda Barksdale, Brandon Little, Melissa Wells, Joshua Thomas (Metro Legal), Sam Keen (Metro Legal) Visitors: Kevin Brown (Metro Finance), Miranda Brown (Titans), Katie Cafiero (Preds), Kyle Clayton (Predators), Carol Crawley (Cumming), Tom Cross (Metro Legal), Haley Davidson (Titans), Kellen DeCoursey, Adam English (Nashville Sounds), John Gromos (Tennessee Business Alliance), Kate Guerra (Titans), Ryan Harbour (Nashville Soccer Club), Heather Hill (Cumming Group), Ryan Johnson (Pillars), Necol Lyons (Metro OMB), Dan Mehls (Mortenson), George S. Morgan, Jr (Morgan & Morgan Inc Technical Consultants Services), James Morrison (Mortenson), Shannon Myers (Titans), David Oswaks (Kraft CPS), Lindsey Paola (Nashville Soccer Club), Xavier Robinson (MOJO Marketing & PR), Steven Seibert (Morgan & Morgan Inc Technical Consultants Services), Don Twining (Cumming Group), Dinah Wells (PMC)

Call to Order

Chair Bender called the meeting of the Sports Authority Board of Directors to order, welcomed all to Nissan Stadium and thanked the Titans for hosting.

Public Comment Period Pursuant to TN Open Meetings Act, Tenn. Code Ann. § 8-44-101 There were no sign ups for Public Comment.

Consider Approval of December 5, 2024 Meeting Minutes

Chair Bender asked if there were questions or comments pertaining to the December 5, 2024 meeting minutes. There being none,

Upon a motion made by Director Deering and seconded by Director McGee, the Board of Directors unanimously approved the December 5, 2024 meeting minutes.

Executive Director's Report

Executive Director Monica Fawknotson gave a brief overview of the agenda. She reported that Finance Manager Melissa Hudson is working closely with Metro's Budget Analyst Greg McClarin on Metro's FY26 budget season which is officially underway. Staff will submit the budget by the February 7 submission date and will present to the board at the February meeting for adoption; any modifications will be submitted for review and approval. Director McGee asked whether the submission will be a status quo budget to which Ms. Fawknotson noted that the instructions for budget submission were just recently received and will be followed accordingly.

Ms. Fawknotson further reported the AU Pro Basketball season runs from February 5 – March 2 at the Nashville Municipal Auditorium. The league will host a free Basketball Clinic and Fan Fest on Saturday February 1 at Hillsboro High School for girl's 4th through 8th grade.

Finance Committee Meeting Report

Director Hogan reported on discussions from the meeting held earlier at 9:30am as follows:

A. Consider Resolution Approving the FY24 Audited Financial Statements for Parking Management Company, LLC (PMC). PMC is the Sports Authority's (SA) contracted parking manager for SA's controlled lots at Nissan Stadium. FY24 included revenues of \$302,235, compared to FY23 which had revenues of \$324,990. In the opinion of Kraft CPAs, the financial statements present fairly the revenues and disbursements of PMC and the Finance Committee recommends approval of the resolution.

<u>Upon a motion made by Director Hogan and seconded by Director Pulley, the Board of Directors unanimously approved the Resolution Approving the FY24 Audited Financial Statements for Parking Management Company, LLC.</u>

- B. Consider Resolution Approving the FY26 Capital Improvement Project Plan for First Horizon Park. This is an annual requirement under the lease agreement and the Sounds have requested:
 - i. Replacement of Dugout Flooring at \$58,000
 - ii. Replacement Parts for Suite Seats at \$20,500
 - iii. Replacement of Two HVAC Units Serving the Concession Areas at \$20,807

Mr. Hogan reported that the Finance Committee recommends approval of the resolution.

<u>Upon a motion made by Director Hogan and seconded by Director Pulley, the Board of Directors unanimously approved the Resolution Approving the FY26 Capital Improvement Project Plan for First Horizon Park</u>

Final discussions during the Finance Committee meeting focused on the board's desire to pursue an independent audit of security practices and procedures at Sports Authority owned facilities. Staff has consulted with all venue managers/ partners who, conceptually, are supportive of the Authority engaging a third party to assess the security measures currently employed.

The desire of the board, noted Director Hogan, is for the staff to move forward with devising a plan for the board to pursue and presenting such plan to the board within the next several months. Director Pulley was unanimously recommended to serve as liaison in this effort and Chair Bender appointed him to work closely with staff. Director Pulley accepted the appointment.

Consider a Resolution Approving Budget and Design Matters for an Enclosed Football Stadium

Heather Hill, Senior Director, Project Management, Cumming Management Group reported that the Cumming Management Group (Cumming) conducted a thorough review of the Building Permit Set (100% Construction Document Set) dated August 30, 2024 which includes Plans and Specifications for the Titans New Enclosed Stadium.

Based on review of the documents provided and ongoing discussions with the Titans, CAA ICON and the design team, Cumming recommends the Sports Authority approve the Building Permit Set with any

clarifications included herein. Should there be any materially changes, those modifications would be brought before the board for approval. Tom Cross, Deputy Metro Attorney noted there are a few design areas in the

MOU (Memorandum of Understanding) which have not been fully resolved between the Titans and SA; those items are not impacted by the board's approval today of the Resolution. Ms. Hill noted that a few of the MOU items have been completed, while a few others warrant additional conversations for a resolve. The Titans and SA are working closely together to bring closure in a timely manner.

<u>Upon a motion made by Director Deering and seconded by Director Page, the Board of Directors unanimously approved the Resolution Approving Budget and Design Matters for an Enclosed Football Stadium.</u>

Facility Questions

Chair Bender congratulated the Predators on their inaugural Golden Hall Induction Class. Kyle Clayton, Predators Chief Strategy Officer reported on January 15, 2025 in celebration of the remarkable careers of David Poile, Pekka Rinne & Shea Weber, each were inducted in the Predators inaugural class of the Golden Hall. It was a once in a lifetime opportunity to hear memorable moments and incredible stories from David, Pekka and Shea in the presence of fans, friends, colleagues and families.

Titans DBE Update, New Stadium Monthly Progress Report & Host Facility Report

Kellen DeCoursey, Project Executive shared a drone video of the very active construction site which hosts an average of 715 workers on site daily who have performed over 725,000 labor hours to date. Framing, masonry, mechanical electrical and plumbing are well underway as well as the partnership stadium project with Metro Water East Bank Pump Station which began in December. Once weather permits, the Titans would like to coordinate a tour for board members. Director Deering inquired about the number of the days the construction has been underway to which Mr. DeCoursey responded it began ten months ago (on March 29) and he will report the exact number of days during the next update. Recorded Stadium Project Payments to DBE firms are as follows:

Category	Paid Amounts	# Firms
Women-Owned Business Enterprise (WBE)	\$ 26,351,741	18
Minority-Owned Business Enterprise (MBE)	\$ 5,177,044	21
Small Business Enterprise (SBE)	\$ 19,951,951	10
Total Paid to DBE Firms	\$ 51,480,737	49
Total Payments	\$ 237,443,681	

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Projections for Awarded Dollars to DBEs Projection are as follows:

Category	Awarded Value
Women-Owned Business Enterprise (WBE)	\$ 132,161,404
Minority-Owned Business Enterprise (MBE)	\$ 158,933,014
Small Business Enterprise (SBE)	\$ 37,246,787
Total Awarded to DBE Firms	\$ 328,341,206
Total All Awards*	\$ 1,082,770,674

pg. 3 of 5 https://metronashville.sharepoint.com/sites/SportsAuthority/Shared Documents/P-Drive-Sports Authority/SA BOARD/SA Board Materials/FY25/2025 Feb 20 BOD Mtgs/Minutes 2025 BOD Jan 16 mcf.docx

Director Hogan inquired whether the number/percentage of businesses that are Tennessee owned is known and being tracked? John Gromos, Tennessee Business Alliance, Principal in Charge noted the information is being

tracked and will be presented during the next board meeting. Director Crawford inquired whether there is a list of the Women Owned business to which Mr. DeCoursey responded it will be included in next month's report.

A video was shown of Myles Gooch, a Nashville native and recent graduate of the TC2 Program (Titans Construction Training Camp). Mr. Gooch excelled in the program and is now working on the stadium construction project employed by Turner Construction Company. Nissan and the Titans celebrated his hard work and dedication by presenting Mr. Gooch with a 2025 Nissan Frontier Truck. Mr. Gromos reported that TC2 has experienced 40 graduates, 191 applicants, 42 participants who have completed 40 Adult Education hours. The board is invited to attend the next graduation scheduled for 10am on Friday, January 31 at Nissan Stadium. Director Crawford requested additional information on the TC2 program to which Mr. Gromos noted the program is operated by TBA in conjunction with the Titans and he will be happy to share website information with the board.

Mr. Gromos reported on Workforce and Safety through the end of December as follows: Total workers=1,501 with 680,815 hours worked; Minority=910 workers with 484,474 hours; Female=94 with 9,934 hours and Promise Zone=327 workers with 195,000 hours. Eight First Aid Cases are 82 to date with one lost time from work Recordable Incident (5 to date). There will be a sixth recordable for next reporting period which involved a worker falling and fracturing his elbow after stepping into a beam pockets. Chair Bender asked whether there has been duplicated accidents of the same nature. Mr. Gromos replied yes, three different workers have stepped into a depression in the active deck and several workers have been cited for misuse of handling tools. Each time there is an incident, the Titans conduct a thorough root cause analysis to collect and evaluate data which helps to develop additional safety training methods to prevent occurrences from happening again. The goal is to avoid any future injuries.

Shannon Myers, Chief Financial Officer & Executive Sponsor for the Titans Internal Sustainability Committee (TISC) reported on sustainability efforts for the current stadium. She noted that TISC was created in 2023 and is comprised of ten members from various departments within the Titans organization.

Ms. Myers reported the Titans are mapping out a plan in the current stadium to devise a process that will help to equip the new stadium to be for zero waste. The Titans engaged Wilmot Inc to conduct an internal Waste Audit in 2023 of Nissan Stadium to better understand the stadium's waste stream (number of cans, bottles, compostable, cardboard, etc.). This influenced the sorting of materials (in conjunction with CNW, Coca Cola and Osprey) and removal of liquids & food from bottles & cans for recycling following 2024 stadium events. This resulted in additional recycling receptables placed near trash cans and items that once went to landfills are now being recycled. In 2024 over 200k pounds of waste was diverted from the landfills, 1.6m cans, cups & bottles were recycled, 24,130 lbs. of food was composted, 5,000 meals from safe unused food were donated and 74,360 lbs. of cardboard was recycled.

Director Crawford inquired about the number of people and hours needed to conduct the sorting. Ms. Myers noted she wasn't certain about the number of hours; however, the manpower was comprised of approximately ten Osprey employees who were responsible for the sorting.

Additionally, in looking at alternative ways to reach the stadium, the Titans partnered with WeGo to sponsor 12k free WeGo rides to Nissan Stadium as well as all WeGo riders on Titans home gameday (over 150k rides). Director Duncan asked how were the free WeGo rides marketed to the public? Ms. Myers noted it was marketed on the Titans website and social media channels and she encouraged the board to help spread the word.

Director Hogan asked what percentage of recyclables were being trashed prior to placement of the recycling bins near the trash cans? Ms. Myers noted that because we were not tracking trash & recyclables, we did not have the data. Also, if there is any type of liquid or trash inside recyclable containers, they cannot be recycled. Director Holmes-Jones asked how Nissan Stadium's recycling efforts compare to what other similar stadiums have in place. Ms. Myers noted that Atlanta's Mercedes Benz Stadium is the gold star standard for sustainability; the Titans toured their facility where the Atlanta Falcons' administrators shared their best practices. The Titans also toured Philadelphia's Lincoln Financial Field and Seattle's Climate Pledge Arena to learn about sustainability pursuits.

Mr. DeCoursey, also a member of the TISC, reported that sustainability efforts for the new stadium are focused on aiming for LEED Gold Certification which includes an energy efficient stadium, maximization of water efficiency (including reuse of rainwater), utilization of sustainable construction materials, 70% diversion of waste from landfill, a 7,000sf R3 Room (Resource Recovery Room for reducing waste) and a sustainable demolition process of the current stadium. Director McGee asked whether there is a demolition plan for the current stadium and if so, who makes those decisions. Tennessee State University, he continued, is one of the Titans partners and the condition of TSUs stadium is a major topic of TSUs conversation. Mr. DeCoursey noted the demolition will begin in early 2027 following the Titans last game. The Salvage Program is under discussion with the Titans and Metro; they are conducting inventory of the current stadium to determine what will be salvageable and a potential home for those items. Opportunities to support TSUs stadium is certainly on the Titans radar.

Adjourn

Ms. Fawknotson congratulated Lindsey Paola, Nashville Soccer Club on her promotion to Chief Operating Officer. Ms. Paola introduced her successor Ryan Harbour, Chief of Staff.

Chair Bender announced the next meeting is scheduled for 10:30am Thursday, February 20 at Bridgestone Arena. The Finance Committee will most likely meet prior to at 9:30am, however staff will confirm. There being no further questions or business, the Board of Directors meeting adjourned.

Respectfully submitted, Valda Barksdale, Metro Nashville Sports Authority

YouTube Link:

https://www.youtube.com/watch?v=eg0NILfB7Go